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Address by the Chairman of the VÚB Supervisory Board

Dear shareholders, clients, business partners, employees,

With high expectations but aware of the challenges, Banca Intesa acquired a majority stake in VÚB in 2001. In 2002, VÚB has initiated a deep internal transformation into a modern client-oriented bank, has navigated successfully through initial phases of this transformation and delivered positive financial results. The last year was equally challenging but also exciting for VÚB. Though the external environment has not always been favorable, the bank has coped with it, as well as with increasing competition in the banking market while continuing its internal transformation. I am very proud of the impressive and client-oriented transformation of all aspects of VÚB's operations and strong financial results the bank achieved last year. On behalf of the Supervisory Board, I would like to thank the management and staff for their hard work and dedication with which they mastered the challenges.

It is a strategic objective of Banca Intesa to build a strong presence on the fast-growing markets of Central Europe. Banca Intesa's investment in VÚB is an integral part of our commitment to this promising region. I believe that the region is predestined for a fast convergence to Western Europe, which will create strong demand for financial services. It is with excitement and admiration that I watch economic reforms

taking place in Slovakia more than in any other country of the region. Provided reforms are sustained and further deepened, I think Slovakia will soon see a take-off along many dimensions. Our Group through VÚB is fully committed to helping Slovakia advance to the standards of the developed world.

One of the manifestations of this commitment is the strong support that Banca Intesa extends to VÚB. With the help of Banca Intesa, the bank's management and staff have been able to transform fundamentally the bank into a modern, dynamic and client-oriented financial institution. The bank is now able to offer products and services at par with its competition and after two years of focused restructuring effort is poised for growth. VÚB has changed its logo last year to communicate effectively its core corporate values - client focus being the most prominent one. As a result of the bank's concerted effort to improve its products and services, to resolve its legacy issues and to reduce its cost base, the bank generated a net profit growth of more than 47 % in 2003 (according to IFRS figures). VÚB has thus become the most profitable bank in Slovakia last year. Even more importantly, strong foundations for a future profitable and balanced growth were created last year.

In order to build on these foundations, the bank has clearly formulated its strategic priorities, which it will pursue vigorously during 2004 and beyond. Expanding market shares of deposits in retail and SME segments, building a wider presence in credit markets and stimulating payment flows are the three key priorities. In pursuit of these priorities, the bank will continue to focus on attracting, retaining and developing its greatest asset, its people. We believe that great things get accomplished when people cooperate across functional and other boundaries and the bank will take measures to foster cooperation and client focus as the key attributes of its corporate culture. Special attention has been

placed on creating and implementing well-functioning systems of target setting, measuring and rewarding individual and collective performance to support a high-performance culture. VÚB will further intensify its efforts to convince its clients and stakeholders of its strong commitment to its corporate values. Last but not least, deployment of mechanisms and processes aimed at quality control, cross-divisional cooperation of projects and the creation of a system of innovations linked with client and employee feedback will commence.



There is no doubt in my mind that with the support of Banca Intesa, the trust of its clients and business partners, and the talent and dedication of its people, VÚB will accomplish its goals. With great confidence, I am looking forward to reporting to you next year how VÚB progresses on its ambitious journey to become the best bank in Slovakia.

György Surányi

György Surányi Chairman of the Supervisory Board

Address by the Chairman of the VÚB Management Board

In the year 2003 we have faced many challenges brought about by a competitive situation on the banking market, other external developments and completion of post privatisation restructuring process. I am proud to say that we have successfully addressed the majority of those during 2003. In 2003 VÚB became the most profitable bank in Slovakia, namely due to successful completion of individual components of restructuring effort. However, even though our commercial results were not as strong as our ambitious plan envisaged, I have no doubt that foundations for strong growth in the years ahead were laid out last year. This is why I look into the future with a healthy dose of optimism, as the bank turns its attention to accelerate growth related initiatives.

Our positive expectations are also based on a strong outlook for the Slovak economy. In 2003, the Slovak economy continued to expand at the fastest rate in the region (4.2 %), FDI continued flowing into the country and export boom spurred by FDI-driven corporate restructuring saw no slow-down. Despite a significant decline in unemployment, true inflationary pressures remained weak, even if the headline inflation rose due to government-induced administrative measures. Those are part of a broader reform agenda on which the government embarked in 2003. Simplified tax code with flat income tax, market-based pension reform and deep labor market reforms earned Slovakia the reputation of one of the most radically reforming countries worldwide. Although in the shortterm the reforms affected adversely certain groups in the Slovak society - including the Bank's customers - longer-term the reforms should generate stronger economic growth and prosperity to most Slovak citizens. These developments have potential to accelerate convergence to EU economic standards in medium to long term.

The convergence will also affect Slovakia's banking sector, which offers substantial growth potential. Last year, the banking market saw

uneven developments across various indicators due to reasons idiosyncratic to 2003. Total assets declined by almost 2 % as banks reduced non-performing loans on their balance sheets. Total bank deposits grew by only 3 %, however retail bank deposits actually decreased by almost 3 % because savings of households were impacted by the government's austerity measures and depositors were shifting their savings into asset management funds (which grew by 140 %). A strong growth of corporate deposits (22 %) driven namely by the improved corporate profitability only partially compensated for the decline in retail deposits. Total gross loans increased by significant 14.4 % fuelled by a strong growth of retail loans (38 %) while the growth of corporate loans was disappointing (5.6 %). Under the pressure of capital inflows, convergence of interest rates to Euro area levels continued. As a result, the average spread between the lending and deposit rates compressed by almost 40 bps negatively impacting net interest revenues of banks operating on the Slovak market. Intensifying competition also contributed to margin erosion and this trend is likely to continue.

In an environment of strongly eroding margins and aggressive competition, only banks providing high quality products and services and those delivering operational excellence can truly prosper. This is why further improvements in the quality of products and services, enhancing VÚB brand image and focus on cost efficiency were the main strategic objectives of the Bank in 2003. I think we were successful in these efforts. With total assets of Sk 193,936 billion the Bank has defended its position as the second largest bank in Slovakia with a market share of 18.7 %. The Bank's market share in deposits reached 20.4 % while its share of loans market was 14.5 %.

One of the main initiatives launched in 2003 was a set of measures aiming at a change of corporate identity. The Bank has changed its logo and started a program of branch network

redesign in order to communicate to its clients and public at large that the Bank is a modern, dynamic and client-oriented financial institution. Last year, VÚB modernized and opened 52 new branches significantly improving and enhancing quality of services in major metropolitan areas of Slovakia. It is important to say that the change in physical appearance of the Bank is just a part of a broader project of creating customer value proposition that will conduce to long-term commercial success of the Bank. In addition, the corporate culture we aspire to build derives from values that we consider key to navigate us through the marketplace: client focus, cooperation, honesty and transparency, integrity, mutual respect, prudence and risk consciousness and openness. We do our best to adhere to these values when taking care of our clients' needs.

Last year was challenging for our retail operations. We had to cope with adverse events in the external environment, however the bank managed to withstand them. Although our retail deposits declined, this has been to a large extent compensated by a sharp increase of funds under management as depositors shifted some of their saving into higher yielding investment funds. We have been successful in generating a strong increase in retail loans, which grew by 49 % for the Bank. Selling its share in VÚB Wüstenrot influenced the Group, and therefore the total increase of retail loans of the Group was only 2.5 %. The growth was fuelled mostly by the mortgage business (up 65 %); the Bank continues to be a market leader on the mortgage market with almost 28 % market share. The Bank continues to hold a strong position on the ATM and POS market where it controls about one third of the market, being the market leader in the latter. The Bank has issued 684,000 bank cards and thus kept about 23 % market share. Strong growth in the use of electronic distribution channels continued unabated as the total number of clients using EDCs doubled to 470,000. The Bank considers electronic distribution channels to be of strategic importance and will keep investing in its EDC facilities to keep at the forefront of the market.

In corporate banking we have clearly defined and pursued our strategy of focusing on SME and municipal segments. Although we have products and services for all segments of clients, we are uniquely positioned to bring value especially to SME and municipal segments. Last year we have been able to grow our gross corporate loan book by almost 20 % as total loans in corporate banking grew to Sk 57.4 billion. We recorded a particularly strong growth of loans to SMEs in the last guarter of 2003 and expect this dynamics to continue. We have been also very successful in reducing our nonperforming loan portfolio as we have disposed of Sk 7 billion of non-performing loans. Last but not least, we saw another year of strong performance in domestic payment business and improvement in the area of foreign payments.

The Bank has recorded satisfactory financial results mainly due to a stringent cost control, improved fee generation and successful resolution of legacy pre-privatisation issues. Consolidated operating income has declined by 13 %, due to reduction of net interest and trading income, both related to unfavourable developments in interest rate environment. A decline of net interest income by 12 % to Sk 6.0 billion was primarily caused by margin compression driven by the market developments. Due to adverse events on the markets and unwinding of previous hedging commitments, our net trading income registered a loss of Sk 228 million. In line with much emphasized focus on complex satisfaction of clients' needs via cross-selling, our net fee and commission income grew by 7 % to Sk 2.6 billion.

Lower operating income was partially compensated by lower operating costs achieved due to relentless cost control. Notably, a substantial decline in headcount led to a decrease of personnel costs by 6 %. Total operating expenses decreased by 8 % leading to operating profit

before provisions of Sk 2.0 billion. As the Bank has successfully disposed of a large amount of non-

-performing loans it was able to release provisions of Sk 780 million, strongly contributing to improved net profit. Due to changes in tax legislation, and related to the disposal of non performing loan portfolio, the Bank has also recorded a large deferred asset leading to total net profit of Sk 3.2 billion, up by 47 % compared to 2002. Return on assets thus reached a respectable 1.6 % while return on equity grew to 15.7 %.

Last year we focused primarily on the completion of internal restructuring in order to design and implement efficient internal processes and reduce our cost base. In 2004, our focus will shift to growth generation with respect to core revenues and key balance sheet items. Therefore, we plan to achieve further improvements in the quality of our products and customer services, enhancing motivation of sales staff and innovating our products, services and

processes. Since VÚB aspires to become a universal financial institution we will consider entry into all market segments in which we are not present yet, but in which we can create value for our shareholders. In 2004 we shall strive to significantly improve core operating revenues and operating profit through growth initiatives focused on further strengthening of retail and SME franchise.

The Bank has aspirational targets for 2004, however, we are optimistic that we will be able to deliver further improvements in overall performance through utilizing the talent, devotion and hard work of VÚB staff. I am proud of the team that I am privileged to lead and would like to thank them for their efforts in 2003. I am also grateful to our clients and business partners for the trust they have been placing with the Bank and our shareholders for the support they have been providing us with vis-a-vis strategy development and implementation. In conclusion, let me thank all that contributed to the 2003, efforts and wish them all the best in their endeavours in 2004.



Tomas Spurny Chairman of the Management Board and CEO

Development of External Environment

The year 2003 was marked by structural reforms and preparations for Slovakia's accession to the European Union. Last year, the government succeeded in adopting crucial reforms in the labour market, tax and pension systems. These further enhanced the entrepreneurial environment and nurtured the interest of foreign investors. Slovakia thus became one of the most sought after destinations for foreign direct investments. Besides the intensified interest of foreign investors, benefits of the executed reforms were mirrored also in the country's improved credit rating. As early as March, Fitch Ratings increased the long-term ratings of the Slovak Republic by one grade. The beginning of 2004 saw further upgrades in the rating of SR by Fitch and S&P, owing to the implementation of structural reforms, fiscal deficit reduction as well as the ongoing international political and economic integration of Slovakia in 2003. The long-term rating of foreign currency liabilities was raised by both agencies to the BBB+ level.

Although the economic situation was often accompanied by political tension, the economy continued its strong growth. In 2003, real GDP growth climbed to 4.2 % and Slovakia has once again become the fastest growing economy in the region. The key driver of economic growth was external demand, boosting real exports by a robust 22.6 % versus only a 13.8 % growth in imports. In contrast to 2002, when economic expansion was driven mainly by consumer demand, in 2003 household consumption dropped by 0.6 %. The reason was a low purchasing power of the population brought about by decreasing real wages (for all of 2003 by 2 %) as a result of the government's austerity measures. Government consumption went up by 2.9 % chiefly due to the steep growth in the last quarter. Investment demand was astoundingly low in 2003, declining year-on-year by 1.2 %.

Industrial production enjoyed a swift continuing growth as well. In 2003 it picked up by 5.7 %, the major driver from industrial sectors being mainly vehicles manufacturing, which grew approximately by one third. A speedy growth was recorded likewise by the last year's leading sector, manufacturing of electrical and optical equipment. Other fast growing sectors were manufacturing of rubber and plastic products

and manufacturing of machines and equipment. Following its acceleration towards the end of the past year, the construction sector continued expanding, recording a 5.9 % growth.

Despite strong economic growth, the economy did not show significant demand-driven inflation pressures. It is true that at year-end the total inflation crept up to 9.3 %, as compared to 3.4 % inflation in 2002. The increase was, however, instigated entirely by administrative measures. The most significant rise in regulated prices, which occurred already at the year's outset, was attributable to a necessary adjustment in the distorted prices of public services and elimination of subsidies in the utilities sector. An increase in the lower VAT rate from 10 % to 14 % in January and the August increase in excise taxes on tobacco, beer and fuel also contributed substantially. Core inflation, which excludes regulated prices and indirect tax adjustments, did not see any significant rise in 2003 and stabilized at the level of 3.0 %.

The long-time weakest spot of the Slovak economy, the labour market, likewise posted gradual improvement. A five-year low in the unemployment rate of 13.8 % was recorded in October. Due to seasonal factors, the unemployment rate rose to 15.6 % at year end, but this was still 1.9 % lower than the 2002 year-end rate. What is more important is that new jobs were finally being created in the economy. In reality, after the 2002 stagnation, in 2003 the employment increased 1.8 % meaning that nearly 40 thousand new jobs were created.

In 2003, the government's fiscal performance was influenced by a consolidation of public finances. The government not only managed to reach its ambitious objective of trimming the public sector deficit from 7.2 % of GDP in the previous year to 4.9 % of GDP, but the actual reported deficit was even lower, only 3.6 % of GDP. The goal was exceeded mostly because some public sector entities did not spend all their budgeted funds, which points to the strength of fiscal restraint in the past year. The government's goal is to reduce the public deficit to less than 3 % of GDP by the end of its term of office in 2006.

Perhaps the most positive macroeconomic development in 2003 was in the foreign trade trend. Despite only a slow economic recovery of Slovakia's main trading partners, merchandise export growth, supported by industrial restructuring in connection with foreign direct investments, reached a strong 23.5 %. During all of 2003, the exports of goods outpaced the brisk growth of imports by 13 % points, resulting in a dramatic reduction in the foreign trade deficit, namely from 8.8 % of GDP in 2002 to 2.0 % of GDP. In absolute figures, the trade balance deficit declined by more than 75 %, i.e. to Sk 23.6 billion. Narrowing in the current account deficit was even more substantial, from 8.0 % of GDP to 0.9 % of GDP (or Sk 10.2 billion), and supported by a surplus in the services sector and a lower income balance deficit.

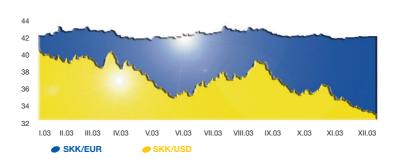
Favourable developments in the economy, characterized by strong growth, rapid narrowing in the external trade deficit and improved public sector performance, progress in structural reforms and an inflow of foreign investments, not surprisingly exerted pressure on the Slovak currency to appreciate. In 2003, the koruna nominally appreciated by 2.9 % vis-a-vis the euro as a reference currency, while versus dollar it appreciated by 18 % over the course of the year. An even stronger appreciation of koruna was nevertheless prevented by tension on the domestic political scene in the second half of the year as well as by the change in investors' sentiments on financial convergence of EU accession countries. Germany and France

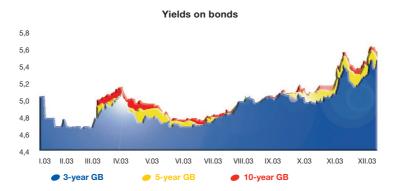
breaching the Stability and Growth Pact and mounting fiscal problems in neighbouring Hungary and Poland were the reasons for this change in sentiments.

In the second half of the year the combination of relatively low domestic demand, a sharply improved external trade balance and absence of inherent inflation pressures lead the National Bank of Slovakia (NBS) to gradually cut the key rates in September and December by 50 bps in total. As at the end of year, the NBS 2-week base rate stood thus at 6.0 % in comparison to 2.0 % in the EMU. The rate cut translated especially into a reduction in money market rates, whereas the capital markets responded more to the temporarily critical political situation and a deteriorated regional sentiment. Hence, at year-end Slovak government bonds with the longest maturity traded about 100 bps over German bunds, reaching levels comparable to those seen one year ago, although higher by roughly 50 basis points than in the first half of 2003. All in all, the Slovak economy continues leading the pack of neighbouring countries both in terms of economic growth and reformatory effort. Provided further progress in law enforcement, education, public health and reforms in municipal governments are achieved, Slovakia could become one of the structurally healthiest European Union countries in the near future. The country would thus attain a favourable position for global fight for capital and its convergence to West European economic standards would accelerate.

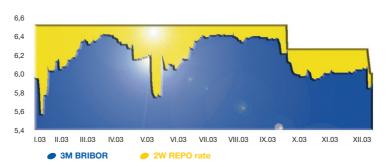
| Indicator | | | | , | VÚB's 2004 |
|-----------------------------------|--------|-------|------|------|------------|
| (year-on-year changes) | In | 2001 | 2002 | 2003 | forecast |
| Real GDP | % | 3.8 | 4.4 | 4.2 | 4.4 |
| Inflation rate (at period end) | % | 6.5 | 3.4 | 9.3 | 7.0 |
| Unemployment rate (at period end) | % | 18.6 | 17.5 | 15.6 | 14.5 |
| Fiscal deficit | % GDP | 5.5 | 7.2 | 3.6 | 3.9 |
| Foreign trade balance | % GDP | -10.2 | -8.8 | -2.0 | -2.1 |
| Current account balance | % GDP | -8.4 | -8.0 | -0.9 | -1.0 |
| Total foreign exchange reserves | USD bn | 5.4 | 10.5 | 13.4 | 16.3 |

SKK / EUR and USD exchange rate





Interest rates development



VÚB's 2003 Commercial Performance

In 2003 the Bank, as well as its subsidiaries, witnessed an internal restructuring aimed at their financial stabilization and achievement of synergies at the group level. The key project was the change of corporate identity. Its essential element, a change of corporate culture, was focused on the perception of VÚB as a modern and dynamic bank concentrating first and foremost on the client. The ongoing renovation of the branch network is a part of the Bank's image change. During 2003, the Bank overhauled about 40 points of sale in order to enhance the quality of services rendered in modern and client-driven premises. Reforms in internal processes intended to increase the Bank's efficiency also entered their next stage. The upgrading of VÚB's ratings by the main rating agencies was further evidence that the Bank is heading in the right direction.

Deposits

Developments in customer deposits in the last year were influenced mostly by low interest rates. As at the end of 2003, the volume of bank deposits with VÚB amounted to Sk 147 billion. While corporate deposits have maintained their positive growth both for term and non-term deposits, the retail term deposits have been gradually dropping due to lower interest rates. Deposits are in large measure being transferred to the funds of the asset management company. Growth in individuals' non-term deposits is supported by the implementation of new products

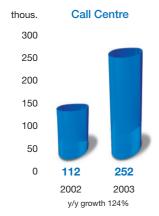
and packages of services (e.g. VÚBasic, VÚBasic Plus).

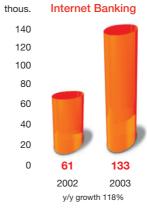
Electronic banking

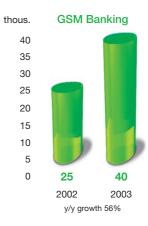
In the era of wide utilization of modern information technologies, it is inevitable and necessary for VÚB to offer and continuously enhance electronic banking opportunities as a part of its services. The Bank offers its clients Service Kontakt via a toll free number with the option of operator or automated voice mail. The customers can manage funds on their accounts via GSM Banking and Internet Banking. The New Home Banking service designed primarily for corporate clientele was integrated into electronic distribution channels in 2003.

The constantly growing volume of EDC clients testifies to the popularity and steadily increasing possibilities of electronic banking. In 2003, the number of EDC clients climbed to 470,000, representing a two-fold growth in clients vis-avis the previous year. The Kontakt telephone service remains the most frequently utilized service among electronic banking products. The number of Call Centre customers surged last year by 125 %, exceeding 250,000. The number of Internet Banking clients saw a similarly swift growth. The number of transactions executed through individual electronic channels increased on average by 68 %. Since its launch, New Home Banking has recorded over 530,000 transactions.

EDC - cumulative number of clients for the year monitored







Bank cards

VÚB has sustained its leading position in the Slovak market in terms of payment cards and related services. During 2003, the Bank issued 97,085 payment cards and 10,933 credit cards. Hence the total number of cards issued versus the preceding year rose by 19 %, to 683,408 cards.

With a view to improve its services primarily for retail clients, during 2003 the Bank installed 17 new ATMs. As a result, by the end of the year VÚB had 423 ATMs in its network, which represented 28 % of the total number of ATMs in Slovakia. The Bank has retained its leading position in EFT POS terminals. Compared to 2002, their number went up by 11 % to 4,897 units, accounting for a 35 % share in the Slovak market. A dramatic rise was seen likewise in the quantity and volume of transactions carried out via terminals.

Loans

Individuals - mortgage and consumer loans

Despite the ever-increasing competition in mortgage loans, VÚB has preserved its leadership in the Slovak market. In comparison with 2002, cumulative balance of mortgage loans increased by nearly two thirds and totalled Sk 7.0 billion at the end of 2003. From the point of view of mortgage finance, the most crucial period was the end of the first half-year. This was due to the change of conditions regarding the state subsidy for mortgage loans effective from July 1, 2003. The possibility to use mortgage financing for any unspecified real estate along with a massive and well-timed campaign contributed to the fact that in 2003 VÚB extended 27.7 % of last year's total mortgage

loan volume. The consumer loan portfolio stood at Sk 2.8 billion at year-end. New types of consumer loans introduced in late 2003 facilitated the overall expansion of consumer lending. (e.g. express loan).

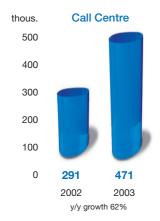
Financing of corporate clientele

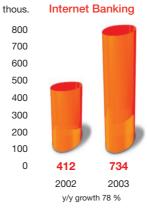
From the perspective of corporate banking, 2003 was a year of defining a clear orientation and market strategy, modernizing the SME product portfolio and optimizing internal processes. Gradual enlargement of the branch network and intensive training of relationship managers create preconditions for favourable development of VÚB's corporate banking business. In 2003, gross loan exposure under corporate banking management amounted to Sk 57.4 billion, representing an increase of 19.5 %. In 2003, the Bank considerably reduced the total volume of classified loans, most of which belonged under the Corporate Banking Division. The step contributed to a noteworthy improvement in the quality of the loan portfolio.

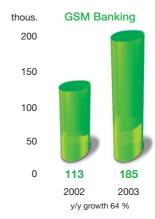
Domestic and international payments

The number and volume of domestic as well as international payments processed in VÚB over the course of the year grew substantially. The Bank intermediated roughly one quarter of all domestic payments, Sk 11,360 billion in total, corresponding to 18 % of the Slovak banking sector. The total volume of international payments grew by 11 %, reaching Sk 156,400 billion, which increased VÚB's share in Slovakia's total international payments of the banking sector to 6.5 %.

EDC - number of transactions for the year monitored









Annual Report









Basic Indicators

| Basic indicators | | Individual S | SAS | С | onsolidated | IFRS |
|---|---------|--------------|---------|---------|-------------|---------|
| Data in Sk million | 2003 | 2002 | 2001 | 2003 | 2002 | 2001 |
| Balance Sheet | | | | | | |
| Total assets | 193,936 | 195,247 | 175,120 | 191,338 | 194,716 | 174,162 |
| Loans to customers, net | 59,807 | 46,489 | 41,649 | 60,401 | 47,381 | 41,561 |
| Client deposits | 145,442 | 145,488 | 138,857 | 147,069 | 150,701 | 144,312 |
| Securities | 72,544 | 98,047 | 96,758 | 72,843 | 99,276 | 96,607 |
| Shareholders' equity | 20,032 | 16,679 | 15,895 | 20,149 | 17,759 | 15,618 |
| | | | | | | |
| | | | | | | |
| Income Statement | | | | | | |
| Operating income | 8,759 | 8,229 | 7,433 | 8,481 | 9,741 | 7,912 |
| Operating expenses | (5,860) | (6,173) | (6,162) | (6,466) | (7,000) | (6,286) |
| Operating profit before provisions | 2,899 | 2,056 | 1,272 | 2,015 | 2,741 | 1,626 |
| Provisions for loan and investment losses | 1,108 | (369) | 171 | 780 | 227 | 565 |
| Operating profit before taxation | 4,007 | 1,687 | 1,443 | 2,795 | 2,968 | 2,191 |
| Net profit for the year | 4,519 | 1,686 | 1,429 | 3,157 | 2,145 | 1,346 |
| | | | | | | |

| Commercial indicators | 2001 | 2002 | 2003 |
|-----------------------------|---------|---------|---------|
| (Bank only) | | | |
| ATMs | 347 | 406 | 423 |
| EFT POS terminals | 2,510 | 4,403 | 4,897 |
| Payment cards | 473,875 | 539,236 | 636,321 |
| Credit cards | 6,241 | 36,154 | 47,087 |
| EDC clients | 89,100 | 227,800 | 470,171 |
| Mortgage loans (Sk billion) | 2.8 | 4.4 | 7.0 |
| Consumer loans (Sk billion) | 1.4 | 2.5 | 2.8 |
| Number of staff | 5,393 | 4,493 | 4,004 |
| Number of points of sale | 233 | 244 | 230 |

Rating (status as at 15.3.2004)

| Moody's | | Standard & Po | or's | Fitch Rating | S |
|---------------------|-----|-------------------|------|-------------------|------|
| Long-term deposits | А3 | Long-term rating | BB+ | Individual rating | C/D |
| Short-term deposits | P-2 | Short-term rating | В | Support rating | 2 |
| Financial strength | D- | | | Long-term rating | BBB+ |
| | | | | Short-term rating | F2 |

Consolidated Financial Statements

for the year ended 31 December 2003 prepared in accordance with International Financial Reporting Standards



■ Ernst & Young Slovakia, spol. s r.o.
Zochova 6 - 8

Zochova 6 - 8

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Independent Auditors' Report to the Shareholders and Board of Directors of Všeobecná úverová banka, a.s.

We have audited the accompanying consolidated balance sheet of Všeobecná úverová banka, a.s. and its subsidiaries ('the Group'), as at 31 December 2003 and the related consolidated statements of income, changes in shareholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Group's management. Our responsibility is to express an opinion on these financial statements based on our audit.

The financial statements of the Group for the year ended 31 December 2002, were audited by another auditor whose report dated 4 March 2003 expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with International Standards on Auditing. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the accompanying financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2003 and the results of its operations, changes in shareholders' equity and cash flows for the year then ended in accordance with International Financial Reporting Standards.

Bratislava, 2 March 2004

Ernst & Young Slovakia, spol. s r.o.

Ernst & Young











Consolidated Balance Sheet

at 31 December 2003

(In millions of Slovak crowns)

| | Notes | 2003 | 2002 |
|--|-------|---------|---------|
| Assets | | 0.070 | 40.075 |
| Cash and balances with central banks | 7 | 3,078 | 10,375 |
| Treasury bills and other eligible bills | 8 | 44.070 | 22,006 |
| Amounts due from banks | 9 | 44,370 | 28,430 |
| Financial assets held for trading | 10 | 3,001 | 3,868 |
| Derivative financial instruments | 11 | 2,310 | 2,362 |
| Available-for-sale financial assets | 12 | 1,359 | 6,298 |
| Originated loans and advances to customers | 13 | 60,401 | 47,381 |
| Held-to-maturity investments | 15 | 68,483 | 67,104 |
| Other financial investments | 16 | 35 | 36 |
| Intangible assets | 17 | 776 | 611 |
| Property and equipment | 18 | 5,660 | 5,545 |
| Tax assets | 19 | 514 | 5 |
| Other assets | 20 | 1,351 | 695 |
| | | 191,338 | 194,716 |
| Liabilities | | | |
| Amounts due to central banks | 21 | 1,605 | 1,983 |
| Amounts due to other banks | 22 | 11,640 | 15,154 |
| Derivative financial instruments | 11 | 2,245 | 2,815 |
| Customer deposits | 23 | 147,069 | 150,701 |
| Debt securities in issue | 24 | 4,805 | 2,702 |
| Tax liabilities | 19 | 71 | 207 |
| Provisions | 25 | 2,548 | 2,098 |
| Other liabilities | 26 | 1,204 | 1,295 |
| Other liabilities | 20 | | |
| | | 171,187 | 176,955 |
| Minority interest | | 2 | 2 |
| | | | |
| Shareholders' equity | | | |
| Share capital | 27 | 12,978 | 12,978 |
| Share premium | | 403 | 408 |
| Reserves | | 1,779 | 1,610 |
| Retained earnings | | 4,989 | 2,763 |
| | | 20,149 | 17,759 |
| | | 191,338 | 194,716 |
| | | | |
| Financial commitments and contingencies | 28 | 20,172 | 13,750 |

The accompanying notes on pages 19 to 53 form an integral part of these financial statements.

These financial statements were authorised for issue by the Board of Directors on 2 March 2004.

Tomas Spurny
Chairman of the Board
of Directors

Domenico Cristarella Member of the Board of Directors

Consolidated Income Statement

for the year ended 31 December 2003

(In millions of Slovak crowns)

| | Notes | 2003 | 2002 |
|---|-------|---------|---------|
| Interest and similar income | | 12,464 | 13,498 |
| Interest expense and similar charges | | (6,510) | (6,770) |
| Net interest income | 29 | 5,954 | 6,728 |
| Fee and commission income | | 3,089 | 3,355 |
| Fee and commission expense | | (511) | (942) |
| Net fee and commission income | 30 | 2,578 | 2,413 |
| Net profit/(loss) from financial operations | 31 | (228) | 343 |
| Other operating income | 32 | 142 | 252 |
| Gain from disposal of investments | 33 | 19 | 252 |
| Dividend income | 33 | 16 | 5 |
| Operating income | | 8,481 | 9,741 |
| operating modific | | 0,401 | 5,7 4 1 |
| Salaries and employment benefits | 34 | (2,223) | (2,368) |
| Other operating expenses | 35 | (3,190) | (3,481) |
| Restructuring costs | 36 | (108) | (41) |
| Amortisation | 17 | (213) | (355) |
| Depreciation | 18 | (732) | (755) |
| Operating expenses | | (6,466) | (7,000) |
| | | | |
| Operating profit before provisions | | 2,015 | 2,741 |
| Provisions for impairment losses | | | |
| and off balance sheet risks | 37 | 780 | 227 |
| Operating profit before tax | | 2,795 | 2,968 |
| Tax benefit/(expense) | 38 | 362 | (828) |
| Profit after tax | | 3,157 | 2,140 |
| Minority interest | | - | 5 |
| Net profit for the year | | 3,157 | 2,145 |
| Basic earnings per share in Slovak crowns | 27 | 243 | 165 |

The accompanying notes on pages 19 to 53 form an integral part of these financial statements.











Consolidated Statement of Changes in Shareholders' Equity for the year ended 31 December 2003

(In millions of Slovak crowns)

| | Share capital | Share premium | Reserves | Retained earnings | Total |
|------------------------------------|---------------|---------------|----------|-------------------|--------|
| At 1 January 2002 | 12,978 | 408 | 5,346 | (3,114) | 15,618 |
| Settlement of accumulated deficit | - | - | (3,736) | 3,736 | - |
| Currency translation differences | - | - | - | (4) | (4) |
| Net profit for the year | | <u>-</u> _ | | 2,145 | 2,145 |
| At 31 December 2002 | 12,978 | 408 | 1,610 | 2,763 | 17,759 |
| Contribution to legal reserve fund | - | - | 169 | (169) | - |
| Dividends to shareholders | - | - | _ | (748) | (748) |
| Loss from disposal of own shares | - | (5) | - | - | (5) |
| Currency translation differences | - | - | - | (14) | (14) |
| Net profit for the year | <u>-</u> | <u>-</u> _ | | 3,157 | 3,157 |
| At 31 December 2003 | 12,978 | 403 | 1,779 | 4,989 | 20,149 |

The accompanying notes on pages 19 to 53 form an integral part of these financial statements.

Consolidated Cash Flow Statement

for the year ended 31 December 2003

(In millions of Slovak crowns)

| | Notes | 2003 | 2002 |
|--|-------|----------|---------|
| Cash flows from operating activities | | | |
| Profit before changes in operating assets/liabilities | 39 | 3,118 | 5,707 |
| Decrease in treasury bills and other eligible bills | | 6,249 | 5,957 |
| Increase in amounts due from banks | | (1,747) | (914) |
| Increase in financial assets held for trading | | (69) | (1,345) |
| (Increase)/decrease in derivative financial instruments (positive) | | 52 | (2,362) |
| (Increase)/decrease in available-for-sale financial assets | | 1,201 | (270) |
| Increase in originated loans and advances to customers | | (15,465) | (5,607) |
| Decrease in other assets | | 206 | 323 |
| Decrease in amounts due to central banks | | (378) | (1,349) |
| Increase/(decrease) in amounts due to other banks | | (3,599) | 10,240 |
| (Increase)/decrease in derivative financial instruments (negative) | | (570) | 2,502 |
| Increase in customer deposits | | 532 | 6,304 |
| (Decrease)/increase in other liabilities | | (66) | 279 |
| Net cash from/(used in) operating activities | | (10,536) | 19,465 |
| Cash flows from investing activities | | | |
| Decrease in held-to-maturity investments | | 2,164 | 6,009 |
| Decrease in other financial investments | | - | 129 |
| Purchase of intangible assets and property and equipment | | (1,138) | (993) |
| Cash used in consolidated companies | | (111) | (7) |
| Net cash from investing activities | | 915 | 5,138 |
| Cash flows from financing activities | | | |
| Debt securities in issue | | 1,800 | 249 |
| Purchase of treasury shares | | (144) | - |
| Sale of treasury shares | | 139 | - |
| Dividends paid | | (748) | - |
| Net cash from financing activities | | 1,047 | 249 |
| Net change in cash and cash equivalents | | (8,574) | 24,852 |
| Cash and cash equivalents at beginning of the year | | 46,603 | 21,751 |
| Cash and cash equivalents at end of the year | 6 | 38,029 | 46,603 |

The accompanying notes on pages 19 to 53 form an integral part of these financial statements.











Notes to the Consolidated Financial Statements

1. General information on the Bank

Všeobecná úverová banka, a.s. ('the Bank') is a bank established on 1 April 1992 as a joint stock company under the laws of the Slovak Republic. On 23 March 1992, the Bank was granted a general banking license by the National Bank of Slovakia and, on 11 April 1995, a license for foreign currency operations.

The principal activities of the Bank are:

- (a) provide loans and guarantees in Slovak crowns ('Sk') and foreign currencies,
- (b) collect and provide deposits in Sk and foreign currencies,
- (c) provide retail banking services,
- (d) provide capital market services,
- (e) provide interbank money market services,
- (f) provide investment banking services.

The Bank is domiciled in the Slovak Republic with its registered office at Mlynské Nivy 1, 829 90 Bratislava 25.

At 31 December 2003 the Bank had a network of 138 branches and 88 sub-branches located throughout Slovakia. The Bank also owns 3 fully operational branches in the Czech Republic. The total number of employees of the Bank at the end of 2003 was 4,004 (2002: 4,493).

2003

2002

The structure of shareholders was as follows:

| Intesa Holding International S.A. | 96.49 % | 94.47 % |
|-----------------------------------|---------|---------|
| Penta Investments Limited | - | 1.15 % |
| Other shareholders | 3.51 % | 4.38 % |
| | 100 % | 100 % |

In May 2003 the Bank purchased 103,248 ordinary shares from Penta Investments Limited for an amount of Sk 144 million. The shares were sold to Intesa Holding International S.A. in November 2003 for an amount of Sk 139 million, equal to the purchase price of shares less dividends accrued.

2. The Group and significant changes in 2003

The consolidated financial statements for the year ended 31 December 2003 comprise the Bank and its subsidiaries (together referred to as 'the Group'), the Group's interest in associates and jointly controlled entities as follows:

| | | Proportion of |
|--|-------------------------------|---------------|
| | | ownership |
| | Principal business activities | interestl |
| Subsidiaries | | |
| VÚB Asset Management, správ. spol. a.s. | Asset management | 100 % |
| VÚB Factoring, a.s. | Factoring of receivables | 97.37 % |
| VÚB Leasingová, a.s. | Financial leasing | 100 % |
| Leasreal, a.s. | Financial leasing | 100 % |
| Realitná spoločnosť VÚB, s.r.o. | Real estate services | 100 % |
| Spoločnosť pre bankovú ochranu, a.s. | Security services | 100 % |
| Associates | | |
| Burza cenných papierov Bratislava, a.s. | Stock exchange | 20.20 % |
| Jointly controlled entities ⁽¹⁾ | | |
| Stavebná sporiteľňa VÚB Wüstenrot, a.s. | Consumer construction savings | 50 % |

⁽¹⁾ Deconsolidated in December 2003.

All entities were incorporated in the Slovak Republic.

Since 1 January 2004 Realitná spoločnosť VÚB, s.r.o. has entered into liquidation. The intention of the Bank is to discontinue any direct transactions in the area of real estate and realize all assets of the company. The Bank is of opinion that the net assets of the company as of 31 December 2003 of Sk 31 million represent the net realizable value. The liquidation is not expected to be completed before 31 December 2004.

At 31 December 2003, the company reported the following balances in its financial statements prepared under IFRS:

Total assets 33
Shareholder's equity 31

On 9 December 2003, the Bank signed an agreement on the sale of its 50 % share in Stavebná sporiteľňa VÚB Wüstenrot, a.s. ('VÚB Wüstenrot'), a bank engaged in the provision of housing loans (see also note 20).

From 9 December 2003, the Bank lost joint management and operational control over VÚB Wüstenrot and discontinued the use of proportionate consolidation.

3. Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ('IFRS').

The reporting currency used in the financial statements is the Slovak crown ('Sk') and balances are presented in millions of Slovak crowns unless indicated otherwise.

As the Group's operations do not have significantly different risks and returns, and the regulatory environment, the nature of its services, business processes and types of customers for its products and services are homogenous for all its activities, the Group operates as a single business segment unit.

The Group maintains its books and prepares financial statements for regulatory purposes in accordance with Slovak accounting and banking legislation and instructions. The accompanying financial statements are based on the Group's accounting records, which were appropriately adjusted and reclassified for fair presentation in accordance with the standards issued by the International Accounting Standards Board.

The preparation of financial statements in conformity with IFRS requires the management to

make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of financial statements and the amounts of revenues and expenses for the reporting period.

These financial statements have been prepared on an accrual basis of accounting whereby the effects of transactions and other events are recognised when they occur and they are reported in the financial statements of the period to which they relate, and on the going concern assumption.

Certain balances for the year ended 31 December 2002 have been reclassified for comparison purposes.

Reconciliation of the 2003 profit and share-holders' equity reported under Slovak accounting principles to those reported under IFRS is shown in note 47.

4. Basis of consolidation

The consolidated financial statements include the individual financial statements of the Bank and of the companies listed in note 2.

The consolidated financial statements were prepared using uniform accounting policies for like transactions taking into account the following principles:

(i) Subsidiaries

Subsidiaries are those enterprises controlled by the Bank. Control exists when the Bank has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date the effective control commences until the date that control ceases.

The financial statements of the Bank and its subsidiaries are combined on a line-by-line basis by adding together like items of assets, liabilities, equity, income and expenses. In order that the consolidated financial statements present financial information about the Group as that of a single enterprise, the following steps are taken:

- The carrying amount of the Bank's investment in each subsidiary and the Bank's portion of equity of each subsidiary are eliminated;
- Minority interests in the net income of consolidated subsidiaries are identified and adjusted against the net income of the Group in order to arrive at the net income attributable to the shareholders of the Bank;
- Minority interests in the net assets of consolidated subsidiaries are identified and presented in the consolidated balance sheet separately from liabilities and the Group's shareholders' equity;
- Intragroup balances, transactions and resulting profits are eliminated in full.

(ii) Jointly controlled entities

Jointly controlled entities have been consolidated by the proportionate method until the date on which the Bank as a venturer ceases to have joint control. Proportionate consolidation is a method of accounting and reporting whereby a venturer's share of each of the assets, liabilities, income and expenses of a jointly controlled entity is combined on a line-by-line basis with similar items in the venturer's financial statements.

(iii) Associates

Investments in associates are accounted for by using the equity method. An associate is an enterprise in which the Group has significant influence and which is neither a subsidiary nor a jointly controlled entity. Under the equity method, the investment is initially recorded at cost and the carrying amount is increased or decreased to recognise the Group's share of the profits or losses of the associates after the date of acquisition.

5. Significant accounting policies

The significant accounting policies adopted by the Group are as follows:

(a) Cash and balances with central banks

Cash and balances with central bank comprise cash in hand and current accounts with the National Bank of Slovakia ('NBS'), including the compulsory minimum reserves.

Compulsory minimum reserves with the National Bank of Slovakia represent reserves to be held by all commercial banks licensed in the Slovak Republic.

(b) Treasury bills and other eligible bills

Treasury bills and other eligible bills represent highly liquid securities that could be used for refinancing in the National Bank of Slovakia without any time or other constraints.

Balance comprises treasury bills issued by the Ministry of Finance and bills of the National Bank of Slovakia.

(c) Securities

Securities held by the Group are categorised into portfolios in accordance with the Group's intent on the acquisition of securities and pursuant to the Group's investment strategy. On the adoption of IAS 39, the Group developed security investment strategies and, reflecting the intent on acquisition, allocated securities into the following portfolios:

- Held for trading
- Available-for-sale
- Held-to-maturity

The principal differences among the portfolios relate to the measurement approach and recognition of fair values in the financial statements.

All securities held by the Group are recognised using settlement date accounting and are initially measured at their cost including transaction costs.

(d) Financial assets held for trading

Financial assets held for trading are financial assets acquired by the Group for the purpose of generating profits from short-term fluctuations in prices. Subsequent to their initial recognition these assets are accounted for and measured at fair value, which approximates the price quoted on recognised stock exchanges. The Group monitors changes in fair values on a daily basis and recognises unrealised gains and losses in the income statement caption 'Net profit/(loss) from financial operations'.

Interest earned on securities held for trading is accrued on a daily basis and reported as 'Inte rest and similar income' in the income statement. Dividends on trading assets are recorded when declared and included as a receivable in the balance sheet and in the income statement caption 'Net profit/(loss) from financial operations'.

All purchases and sales of securities held for trading that require delivery within a time frame established by regulation or market convention ('regular way') are recognised as spot transactions. Transactions that do not meet the 'regular way' settlement criteria are treated as financial derivatives.

(e) Held-to-maturity investments

Held-to-maturity investments are financial assets with fixed or determinable payments and maturities that the Group has the positive intent and ability to hold to maturity.

Held-to-maturity investments are carried at amortised cost using the effective yield method less any provision for impairment. Amortised cost is the amount at which the asset was initially measured minus principal repayment plus accrued interest income plus/minus the cumulative amortisation of discount/premium and minus any write-down for impairment or uncollectability. The amortisation of premium/discount is recorded through the income statement

and stated in the balance sheet in the same caption 'Held-to-maturity investments'.

The Group assesses on a regular basis whether there is any objective evidence that an investment held-to-maturity may be impaired. A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount, which is equal to the present value of the expected future cash flows discounted at the financial instrument's original effective interest rate. The amount of the impairment loss for assets carried at amortised cost is calculated as the difference between the asset's carrying amount and the present value of the expected future cash flows discounted at the financial instrument's original effective interest rate. When an impairment of assets is identified, the Group recognises provisions through the income statement line 'Provisions for impairment losses'.

(f) Available-for-sale financial assets

Available-for-sale financial assets are those financial assets that are not classified as trading or held-to-maturity. This portfolio of assets comprises the following types of securities: bonds of the Slovak Republic, corporate and bank bonds, equity shares and investment funds. Subsequent to initial recognition, these assets are accounted for and remeasured to fair value.

The fair value of assets, for which an active market exists, and a market value can be estimated reliably, is measured at quoted market prices. In circumstances where the quoted market prices are not readily available, the fair value is estimated using the present value of future cash flows. The fair value of unquoted equity instruments is estimated using applicable price/earnings or price/cash flows ratios refined to reflect the specific circumstances of the issuer.

Interest earned whilst holding available-for-sale assets is accrued on a daily basis and reported

as 'Interest and similar income' in the income statement. Dividends from assets available-for-sale are recorded as declared.

Unrealised gains and losses arising from changes in fair value of securities available-forsale are recorded in the income statement of the period as 'Net profit/(loss) from financial operations' as they arise.

(g) Originated loans and advances to customers and provisions for impairment losses

Loans originated by the Group by providing money directly to a borrower are categorised as loans originated by the Group and are stated at the amortised cost less any provisions for impairment losses. All loans and advances are recognised on the balance sheet when cash is advanced to borrowers.

A credit risk provision for impairment loss is established, if there is objective evidence that the Group will not be able to collect all amounts due. The amount of provision is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows including amounts recoverable from guarantees and collaterals, discounted based on the interest rate of the loan at inception. Specific provisions are assessed with the reference to the credit standing and performance of the borrower and take into account the value of any collateral or third party guarantee.

The Group writes off loss loans and advances when borrowers are unable to fulfil their obligations to the Group and when relevant evidence has been obtained from the appropriate court. Loans and advances are written off against the release of the related provision for impairment losses. Subsequent recoveries are credited to the income statement on receipt.

The Group ceases accruing any interest overdue more than 90 days and keeps accruing the interest in its memorandum accounts.

(h) Guarantees issued

The Group records obligations arising from guarantees issued in the off balance sheet. The provision covering the future outflow from guarantees is recorded in liabilities and the income statement at the moment when these future outflows arising from these obligations become probable. The Group's estimate of the obligation is performed through assessing the credit risk of the customer on behalf of which the guarantee was issued. The assessment of the credit risk is performed similarly as an assessment of the credit risk resulting in the provision for off balance sheet risks.

(i) Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase agreements ('repo transactions') are recorded as assets in the balance sheet line 'Financial assets held for trading', 'Available-for-sale financial assets' or 'Held-to-maturity investments' and the liability is included in 'Amounts due to banks' or 'Customer deposits'. Securities purchased under agreements to purchase and resell ('reverse repo transactions') are recorded as assets in the balance sheet line 'Amounts due from other banks' or 'Originated loans and advances to customers', as appropriate, with the corresponding decrease in cash included in 'Cash and balances with central banks'. The price differential is treated as interest and accrued evenly over the life of the agreement using the effective interest rate.

(j) Derivative financial instruments and hedging

In the normal course of business the Group is a party to contracts with derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract. The derivative financial instruments used include foreign exchange forwards, interest rate/foreign exchange swaps and options, forward rate agreements and cross currency swaps. These financial instruments are used by the Group to hedge interest rate risk and cu-

rrency exposures associated with its transactions in the financial markets. The Group also acts as an intermediary provider of these instruments to certain customers.

Derivative financial instruments are initially recognised in the balance sheet at cost including transaction costs and subsequently are remeasured at their fair values. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in fair value of derivatives held for trading are included in the line 'Net profit/(loss) from financial operations'.

On the date a hedging derivative contract is entered into, the Group designates a derivative either as a hedge of the fair value of a recognised asset or liability ('fair value hedge') or as a hedge of a future cash flow attributable to a recognised asset or liability, a forecasted transaction or a firm commitment ('cash flow hedge'). Hedge accounting is used for derivatives designated in this way provided certain criteria are met.

The Group's criteria for a derivative instrument to be accounted for as a hedge include:

- (a) a formal documentation of a hedging instrument, hedged item, hedging objective, strategy and relationship is prepared before hedge accounting is applied;
- (b) a hedge is documented showing that is expected to be highly effective in offsetting the risk in the hedged item throughout the reporting period; and
- (c) a hedge is effective on an ongoing basis.

Changes in fair values of derivatives that are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk are recorded in the income statement along with the corresponding change in fair value of the hedged asset or liability that

is attributable to the specific hedged risk. The ineffective element of the hedge is charged directly to the income statement line 'Net profit/(loss) from financial operations'.

If the hedge no longer meets the criteria for hedge accounting, an adjustment to the carrying value of the hedge interest-bearing financial instrument is amortised to the income statement over the period to maturity. The adjustment to the carrying amount of a hedged equity security remains in retained earnings until the disposal of the equity security.

Certain derivative transactions, while providing effective economic hedges under the Group's risk management positions, do not qualify for hedge accounting under the specific rules of IAS 39 and are therefore treated as derivatives held for trading with fair value gains and losses reported in the income statement line 'Net profit/(loss) from financial operations'.

Fair values of derivative positions were computed using standard formula and prevailing interest rates applicable for respective currencies available on the market at reporting dates.

(k) Intangible assets

Intangible assets are recorded at historical cost less accumulated amortisation. Amortisation is provided to write off the cost on a straight-line basis over the estimated useful economic life of the asset.

The estimated useful economic lives are as follows:

| | Years |
|-------------------------|-------|
| | |
| Software | 4 |
| Other intangible assets | 1. 4 |

(I) Property and equipment

Property and equipment are recorded at historical cost less accumulated depreciation. Acquisition cost includes the purchase price plus other costs related to acquisition such as freight, duties or commissions. The costs of expansion, modernisation or improvements leading to increased productivity, capacity or efficiency are capitalised. Repairs and renovations are charged to the income statement as the expenditure is incurred.

Depreciation is calculated on a straight-line basis in order to write off the cost of each asset to its residual value over its estimated useful economic life.

The estimated useful economic lives are as follows:

| | Years |
|-----------------|----------|
| Buildings | 30 |
| Equipment | 4, 6, 12 |
| Other tangibles | 4, 6 |

Assets in progress, land and art collections are not depreciated. Depreciation of assets in progress begins when the related assets are placed in use.

The Group periodically tests its assets for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down to this recoverable amount. Where assets are identified as being surplus to the Group's requirements, management assess the recoverable value by reference to a net selling price based on third party valuation reports, adjusted downwards for an estimate of associated sale costs.

(m) Leases

When assets are held subject to a finance lease, the present value of the lease payments is recognised as a receivable in 'Originated loans and advances to customers'. The difference between the gross receivable and the present value of the receivable is recognized as unearned finance income. Lease income is recognized over the term of the lease using the net investment method (before tax), which reflects a constant periodic rate of return.

(n) Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated to Slovak crowns at official National Bank of Slovakia rates of exchange as at the balance sheet date. Income and expenses denominated in foreign currencies are reported at the National Bank of Slovakia rates of exchange prevailing as at the date of the transaction.

Difference between the contractual exchange rate of a transaction and the National Bank of Slovakia exchange rate on the date of the transaction is included in line 'Net profit/(loss) from financial operations', as well as gains and losses arising from movements in exchange rates after the date of the transaction.

(o) Recognition of income and expenses

Income and expenses are recognised in the income statement on an accrual basis. Interest and similar income is recognised using the effective interest rate and includes coupons earned from fixed income securities, accrued discount and premium from treasury bills and other discounted securities.

Fee, commission and other income are credited to income on an accrual basis as they are earned. Non-interest expenses are recognised at the time the transaction occurs.

(p) Tax

Tax is calculated in accordance with the regulations of the Slovak Republic and other

jurisdictions, in which the Group operates, based on the results reported in the income statements of the consolidated companies prepared under Slovak accounting legislation or accounting standards of the other jurisdictions, in which the Group operates.

Deferred tax assets and liabilities are provided, using the balance sheet method, for all temporary differences arising between tax bases of assets or liabilities and their carrying values for financial reporting purposes. Expected tax rates, applicable for the periods when assets and liabilities are realised, are used to determine deferred tax. The Group is subject to various indirect operating taxes. These taxes are included in 'Other operating expenses'.

(q) Regulatory requirements

The Group is subject to the regulatory requirements issued by the National Bank of Slovakia. These regulations include limits and other restrictions pertaining to minimum capital adequacy, classification of loans and off balance sheet commitments and provisioning for coverage of credit, liquidity, interest rate and foreign currency risk.

(r) Reclassifications

Reclassifications or regroupings, where necessary, were made to 2002 comparatives on a basis consistent with the new format selected for the year ended 31 December 2003.

6. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise the following balances with an original maturity of less than 90 days:

| | Note | 2003 | 2002 |
|--------------------------------------|------|--------|--------|
| Cash and balances with central banks | 7 | 3,078 | 10,375 |
| NBS bills | 8 | - | 15,757 |
| Current accounts in other banks | 9 | 480 | 594 |
| Term deposits at NBS and other banks | 9 | 8,626 | 14,930 |
| Loans to NBS | 9 | 25,845 | 4,947 |
| | | 38,029 | 46,603 |

7. Cash and balances with central banks

| | 2003 | 2002 |
|--|-------|--------|
| Balances with the National Bank of Slovakia: | | |
| Compulsory minimum reserve | 96 | 3,127 |
| Current accounts | 446 | 3,740 |
| | 542 | 6,867 |
| Cash in hand | 2,536 | 3,508 |
| | 3,078 | 10,375 |

The compulsory minimum reserve is maintained as an interest bearing deposit under the regulations of the National Bank of Slovakia. The amount of the compulsory minimum reserve depends on the level of customer deposits accepted by the Group and is calculated as 3 % of the monthly average balance of selected customer deposits. The daily balance of the compulsory minimum reserve can vary significantly based on the amount of incoming and outgoing

payments. The Group's ability to withdraw the compulsory minimum reserve is restricted by statutory legislation.

Current accounts with the National Bank of Slovakia also include Sk 70 million of restricted cash (2002: Sk 70 million). The remaining balances represent cash in hand and amounts with the National Bank of Slovakia related to daily settlements and other activities, which were available for withdrawal at the period end.

8. Treasury bills and other eligible bills

| | 2003 | 2002 |
|---------------------------------------|------|--------|
| Treasury bills held at fair value | - | 6,249 |
| NBS bills held at fair value (note 6) | - | 15,757 |
| | | 22,006 |

9. Amounts due from banks

| | 2003 | 2002 |
|--|--------|--------|
| Current accounts in other banks (note 6) | 480 | 594 |
| Loans to: | | |
| NBS | 25,845 | 4,947 |
| Other banks | 2,816 | 443 |
| Term deposits at: | | |
| NBS | 4,201 | - |
| Other banks | 11,330 | 22,618 |
| | 44,672 | 28,602 |
| Impairment losses (note 14) | (302) | (172) |
| | 44,370 | 28,430 |

10. Financial assets held for trading

| | 2000 | 2002 |
|-----------------|-------|-------|
| State bonds | 2,039 | 3,055 |
| Bank bonds | 303 | 249 |
| Corporate bonds | 659 | 564 |
| | 3,001 | 3,868 |

All trading securities are listed. At 31 December 2003 and 2002, the Group did not pledge any bonds to secure transactions with counterparties.

11. Derivative financial instruments

In the normal course of business the Group enters into derivative financial instrument transactions to hedge its liquidity, foreign exchange and interest rate risks. The Group also enters into proprietary derivative financial transactions for the purpose of generating profits from short-term fluctuations in market prices. The Group operates a system of market risk and counterparty limits, which are designed to restrict exposure to movements in market prices and counterparty concentrations. The Group also monitors adherence to these limits on a regular basis.

Credit risk of financial derivatives

Credit exposure or replacement cost of derivative financial instruments represent the Group's credit exposure from contracts with a positive fair value, that is, it indicates the estimated maximum potential losses of the Group in the event that counterparties fail to perform their obligations. It is usually a small fraction of the notional amounts of the contracts. The credit exposure of each contract is indicated by the credit equivalent calculated pursuant to generally applicable methodology using the current exposure method and involves the fair market value of the contract (only if positive, otherwise a zero value is taken into account) and a portion of nominal value, which indicates the potential change in fair market value over the term of the contract. The credit equivalent is established depending on the type of contract and its maturity. The Group assesses credit risk of all financial instruments on a daily basis.

2003

2002

At 31 December 2003, the Group had a potential credit exposure of Sk 2,310 million (2002: Sk 2,362 million) in the event of non-performance by counterparties to its financial derivative instruments. This represents the gross replacement cost at market rates at 31 December 2003 and 2002 of all outstanding agreements in the event of all counterparties defaulting and not

allowing for netting arrangements. The Group is selective in its choice of counterparties and sets limits for transactions with customers. As such, the Group considers that the actual credit risk associated with financial derivatives is substantially lower than the exposure calculated pursuant to credit equivalents.

Fair values and notional values of derivative financial instruments were:

| | 2003 | 2002 | 2003 | 2002 |
|------------------------------|----------|----------|-------------|-------------|
| | Positive | Positive | Negative | Negative |
| Fair values | | | | |
| Interest rate instruments | | | | |
| Swaps | 373 | 81 | 703 | 435 |
| Forward rate agreements | 3 | 230 | 4 | 211 |
| Other | 3 | - | - | - |
| | 379 | 311 | 707 | 646 |
| Foreign currency instruments | | | | |
| Cross currency swaps | 288 | - | 288 | 588 |
| Forwards and swaps | 1,610 | 2,051 | 1,215 | 1,581 |
| Options | 33 | <u>-</u> | 35 | |
| | 1,931 | 2,051 | 1,538 | 2,169 |
| | 2,310 | 2,362 | 2,245 | 2,815 |
| | | | | |
| | 2003 | 2002 | 2003 | 2002 |
| | Assets | Assets | Liabilities | Liabilities |
| Notional values | | | | |
| Interest rate instruments | | | | |
| Swaps | 68,717 | 16,398 | 68,717 | 16,398 |
| Forward rate agreements | 11,000 | 66,700 | 11,000 | 66,700 |
| Other | 115 | <u>-</u> | 115 | |
| | 79,832 | 83,098 | 79,832 | 83,098 |
| Foreign currency instruments | | | | |
| Cross currency swaps | 4,950 | 4,967 | 4,950 | 5,000 |
| Forwards and swaps | 56,958 | 74,767 | 56,631 | 74,233 |
| Options | 25,388 | <u>-</u> | 25,388 | |
| | 87,296 | 79,734 | 86,969 | 79,233 |
| | 167,128 | 162,832 | 166,801 | 162,331 |









12. Available-for-sale financial assets

| | 2003 | 2002 |
|------------------|-------|-------|
| State bonds | 535 | 5,683 |
| Bank bonds | - | 16 |
| Corporate bonds | 526 | 335 |
| Equity shares | 147 | 214 |
| Investment funds | 151 | 50 |
| | 1,359 | 6,298 |

At 31 December 2002, the state bonds of Sk 5,683 million represented solely state restructuring bonds measured at fair value (see also note 15).

In 2003, the Group revisited its strategy in respect of these bonds and sold approximately

30 % of its available-for-sale portfolio.

In November 2003, the remaining portion of restructuring bonds with a fair value of Sk 3,835 million were transferred to the held-to-maturity investments portfolio at the market price at that date. The premium from these bonds will be amortised up to their maturity in January 2006.

13. Originated loans and advances to customers

| | 2003 | 2002 |
|--|---------|----------|
| Standard | | |
| Corporate entities | 30,550 | 18,614 |
| Private individuals | 10,246 | 9,926 |
| Government and municipalities | 7,142 | 672 |
| | 47,938 | 29,212 |
| | | |
| Watch | 11,526 | 18,503 |
| Non-standard | 2,640 | 1,804 |
| Doubtful | 178 | 884 |
| Loss | 2,546 | 7,886 |
| Non-performing loans subject to sale agreement (see below) | 3,100 | |
| | 67,928 | 58,289 |
| Impairment losses for non-performing loans | | |
| subject to sale agreement (see below) | (2,604) | - |
| Other impairment losses | (4,923) | (10,908) |
| Impairment losses (note 14) | (7,527) | (10,908) |
| | 60,401 | 47,381 |

The Group entered into a portfolio transfer agreement with GE Corporate Financial Services, Inc. ('GE') on 3 November 2003. In accordance with this agreement the Group agreed to transfer to GE a portfolio of non-performing loans with a nominal value of Sk 7 billion, of

which Sk 3.1 billion was represented by on bal-

ance sheet assets, for an agreed consideration.

At 31 December 2003, the loans remained on the Group's balance sheet but with a carrying value equivalent to the price agreed with GE. The resulting adjustments to the prior book value have been created to the income statement as a partial release of the specific provisions for impairment losses previously established by the Group against these assets. The formal legal assignment of the non-performing loans took place on 12 January 2004. The Group received funds in final settlement of this transaction on 15 January 2004.

During 2003, the Group wrote-off loans and advances to customers amounting to Sk 2,407

million (2002: Sk 2,114 million) against already existing provisions for impairment losses (note 37).

The Group has a substantial portion of credit exposures extended to a limited number of customers.

At 31 December 2003, top 20 largest customers accounted for 29 % (2002: 34 %) of the gross loan portfolio, which represented the amount of Sk 19,496 million (2002: Sk 19,934 million).

Fair value of collaterals received used in the calculation of impairment losses for loans was at 31 December 2003 Sk 19,737 million (2002: Sk 13,971 million).

The total volume of gross loans at 31 December 2003 with zero interest rate was Sk 43 million (2002: Sk 118 million) and the total volume of loans with interest rate decreased to 0.5 % is Sk 379 million (2002: Sk 940 million). All exposures are fully provided for.

Maturities of gross finance lease receivables are as follows:

| | 2003 | 2002 |
|---|------|------|
| Up to 1 year | 160 | 80 |
| 1 to 5 years | 58 | 164 |
| Over 5 years | | 23 |
| | 218 | 267 |
| Unearned future finance income on finance leases | (33) | (47) |
| | 185 | 220 |
| Maturities of net finance lease receivables are as follows: | 2003 | 2002 |
| Up to 1 year | 89 | 63 |
| 1 to 5 years | 42 | 101 |
| Over 5 years | - | 23 |
| | 131 | 187 |

Analysis of gross exposure by type of borrower is as follows:

| | 2003 | 2002 |
|-------------------------------|---------|----------|
| Private individuals | | |
| Overdrafts | 359 | 97 |
| Loans with agreed maturity | 3,066 | 5,775 |
| Mortgages and housing loans | 6,821 | 4,054 |
| Other than standard loans | 289 | 351 |
| | 10,535 | 10,277 |
| Corporate clients | | |
| Overdrafts | 3,108 | 1,864 |
| Finance lease receivables | 185 | 220 |
| Factored receivables | 679 | 368 |
| Loans with agreed maturity | 26,433 | 15,984 |
| Mortgages and housing loans | 145 | 178 |
| Other than standard loans | 19,556 | 28,625 |
| | 50,106 | 47,239 |
| Government and municipalities | | |
| Overdrafts | 3 | 1 |
| Loans with agreed maturity | 7,139 | 671 |
| Other than standard loans | 145 | 101 |
| | 7,287 | 773 |
| | 67,928 | 58,289 |
| Impairment losses (note 14) | (7,527) | (10,908) |
| | 60,401 | 47,381 |
| | | |

At 31 December 2003, loans with agreed maturity to government and municipalities included three issues of government bonds of Sk 6,478 million purchased as primary issues (2002: nil).

14. Impairment losses

| | | Net creation/ | | | |
|---|---------------------------------|---|--------------------|--------------------|--|
| | | (release) | FX gain/ | Decon- | 31 Dec |
| | 1 Jan 2003 | (note 37) | (loss) | solidation | 2003 |
| Amounts due from banks (note 9) | 172 | 169 | (39) | - | 302 |
| Originated loans and advances to customers (note 13) | 10,908 | (3,216) | (35) | (130) | 7,527 |
| Held-to-maturity investments (note 15) | 46 | 1 | - | - | 47 |
| Other financial investments (note 16) | 1 | (1) | - | - | - |
| Intangible assets (note 17) | 36 | (36) | - | - | - |
| Property and equipment (note 18) | 871 | (217) | - | - | 654 |
| Other assets (note 20) | 126 | (34) | 17 | | 109 |
| | 12,160 | (3,334) | (57) | (130) | 8,639 |
| | | | | | |
| | | Net creation/ | | Initial | |
| | | Net creation/ | FX gain/ | Initial con- | 31 Dec |
| | 1 Jan 2002 | | FX gain/ (loss) | | 31 Dec 2002 |
| Amounts due from banks | 1 Jan 2002 179 | (release) | | con- | |
| Amounts due from banks Originated loans and advances to customers | | (release) (note 37) | (loss) | con- | 2002 |
| | 179 | (release) (note 37) | (loss) (31) | con- solidation | 2002 172 |
| Originated loans and advances to customers | 179 12,456 | (release) (note 37) 24 (2,342) | (loss) (31) | con- solidation | 2002 172 10,908 |
| Originated loans and advances to customers Held-to-maturity investments | 179 12,456 98 | (release) (note 37) 24 (2,342) (52) | (loss) (31) | consolidation | 2002 172 10,908 46 |
| Originated loans and advances to customers Held-to-maturity investments Other financial investments | 179 12,456 98 379 | (release) (note 37) 24 (2,342) (52) (55) | (loss) (31) | consolidation | 2002 172 10,908 46 1 |
| Originated loans and advances to customers Held-to-maturity investments Other financial investments Intangible assets | 179 12,456 98 379 6 | (release) (note 37) 24 (2,342) (52) (55) 30 | (loss) (31) | consolidation | 2002 172 10,908 46 1 36 |













15. Held-to-maturity investments

| | 2003 | 2002 |
|---|--------|--------|
| State restructuring bonds | 57,303 | 53,646 |
| State bonds | 7,805 | 9,236 |
| Bank bonds and other bonds issued by financial sector | 2,556 | 3,453 |
| Corporate bonds | 766 | 695 |
| Other investments | 100 | 120 |
| | 68,530 | 67,150 |
| | | |
| Impairment losses (note 14) | (47) | (46) |
| | 68,483 | 67,104 |

State restructuring bonds

Within pre-privatisation restructuring process of the Bank, the Slovak government decided to transfer the receivables of the Bank arising from non-performing loans to the state agencies. These special purpose agencies were created and are under full control of the state.

In December 1999 and June 2000 the Slovak government recapitalised the Bank by transferring the non-performing loans including principal and interest to Konsolidačná banka Bratislava ('KBB') with a gross value of Sk 58.6 billion, and Slovenská konsolidačná ('SKO') with a gross value of Sk 7.6 billion, which gave rise to the Bank's receivables from KBB and SKO in the total amount of Sk 66.2 billion. These receivables were in January and March 2001 swapped at par for state restructuring bonds in total nominal value of Sk 66.2 billion.

Restructuring bonds are issued by the Ministry of Finance of the Slovak Republic, which acts on behalf of the Slovak government as the financial intermediary. The bonds are legally considered to represent sovereign and unconditioned direct obligations of the Slovak Republic and therefore there is no need for additional state guarantees. The bond conditions are the same as for any other similar type of securities issued by the Slovak Republic, i.e. are fully redeemable by the Slovak Republic, there is no clause regarding rollover, early or late extin-

guishments and do not allow for conversion into any other type of financial instruments.

At 31 December 2003, the Group kept in its portfolio the following state restructuring bonds:

- (a) 5-year state bonds with a nominal value of Sk 21,125 million, due on 31 January 2006, bearing fixed interest rate of 8 % per annum;
- (b) 7-year state bonds with a nominal value of Sk 11,300 million, due on 31 January 2008, bearing variable interest rate of 6M BRIBOR;
- (c) 10-year state bonds with a nominal value of Sk 11,044 million, due on 31 January 2011, bearing variable interest rate of 6M BRIBOR;
- (d) 7-year state bonds with a nominal value of Sk 4,700 million, due on 29 March 2008, bearing variable interest rate of 6M BRIBOR;
- (e) 10-year state bonds with a nominal value of Sk 7,497 million, due on 29 March 2011, bearing variable interest rate of 6M BRIBOR.

In 2003, the Group revisited its strategy in respect of keeping the state restructuring bonds and transferred all bonds held in available-forsale portfolio into held-to-maturity investments (see also note 12).

16. Other financial investments

| | | | Share on | | | |
|-----------------------------------|------------|------|-----------|-------------|-----------|-------|
| | | | losses | Net book | net asset | |
| | Share in % | Cost | (note 14) | Revaluation | value | value |
| Burza cenných papierov Bratislava | 20.2 | 23 | - | 5 | 28 | 28 |
| Technický servis | 100 | 7 | - | - | 7 | 7 |
| Slovak Banking Credit Bureau | 33.3 | - | - | - | - | - |
| At 31 December 2003 | | 30 | - | 5 | 35 | 35 |
| | | | | | | |
| Burza cenných papierov Bratislava | 20.2 | 23 | - | 6 | 29 | 29 |
| Technický servis | 100 | 7 | - | - | 7 | 13 |
| Rekreačné stredisko | 100 | 1 | (1) | - | - | - |
| At 31 December 2002 | | 31 | (1) | 6 | 36 | 42 |

In January 2004, the Bank sold Technicky servis for Sk 7 million.

In November 2003, the Bank sold its stake in Rekreacne stredisko for Sk 1.

In October 2003, the Bank established, in cooperation with two other major Slovak banks, Slovak Banking Credit Bureau, a limited partnership company to be engaged in the provision of automated data management in the area of credit bureau. The Bank's initial investment amounted to Sk 100 thousand.

17. Intangible assets

| | | Other | Assets | | |
|---------------------|----------|------------|-------------|------------|---------|
| | | intangible | in progress | Impairment | |
| | Software | assets | (note 14) | losses | Total |
| Cost | | | | | |
| At 1 January 2003 | 2,624 | 156 | 349 | | 3,129 |
| Additions | 14 | - | 372 | - | 387 |
| Disposals | (200) | (1) | (25) | - | (226) |
| Transfers | 209 | 73 | (281) | - | - |
| Deconsolidation | (25) | - | - | - | (25) |
| At 31 December 2003 | 2,622 | 228 | 415 | | 3,265 |
| Amortisation | | | | | |
| At 1 January 2003 | (2,353) | (129) | - | (36) | (2,518) |
| Additions | (185) | (28) | | | (213) |
| Disposals/reversals | 190 | - | - | 36 | 226 |
| Deconsolidation | 16 | - | - | - | 16 |
| At 31 December 2003 | (2,332) | (157) | - | | (2,489) |
| Net book value | | | | | |
| At 31 December 2003 | 290 | 71 | 415 | | 776 |
| At 31 December 2002 | 271 | 27 | 349 | (36) | 611 |

18. Property and equipment

| | | | | | Impairment | |
|---------------------|-----------|-----------|-----------|-----------|------------|---------|
| | Buildings | | Other | Assets in | losses | |
| | and land | Equipment | tangibles | progress | (note 14) | Total |
| Cost | | | | | | |
| At 1 January 2003 | 6,287 | 3,470 | 1,432 | 306 | | 11,495 |
| Additions | 1 | 8 | 17 | 876 | - | 902 |
| Disposals | (139) | (161) | (488) | (19) | - | (807) |
| Transfers | 305 | 281 | 173 | (759) | - | - |
| Deconsolidation | (151) | (28) | (36) | - | - | (215) |
| At 31 December 2003 | 6,303 | 3,570 | 1,098 | 404 | | 11,375 |
| Depreciation | | | | | | |
| At 1 January 2003 | (1,128) | (2,810) | (1,141) | | (871) | (5,950) |
| Additions | (189) | (403) | (140) | - | - | (732) |
| Disposals/reversals | 42 | 157 | 494 | - | 217 | 910 |
| Transfers | 26 | 3 | (29) | - | - | - |
| Deconsolidation | 15 | 22 | 20 | - | - | 57 |
| At 31 December 2003 | (1,234) | (3,031) | (796) | | (654) | (5,715) |
| Net book value | | | | | | |
| At 31 December 2003 | 5,069 | 539 | 302 | 404 | (654) | 5,660 |
| At 31 December 2002 | 5,159 | 660 | 291 | 306 | (871) | 5,545 |

Pursuant to the implementation of its restructuring program, the Group identified certain buildings and land, which the Group does not intend to use for its operating activities. Such buildings and land reported above are held at their net realisable values.

Impairment losses represent the difference between the net realisable value and original cost reduced by accumulated depreciation.

19. Tax assets and liabilities

Tax assets were as follows:

| | 2003 | 2002 |
|---------------------|------|------|
| Current tax assets | - | 5 |
| Deferred tax assets | 514 | - |
| | 514 | 5 |

At 31 December 2002 the Group did not recognize any deferred tax assets because it considered that there would not be any sufficient profits to corporate income tax in the foreseeable future.

Due to significant changes in the tax legislation applicable from 1 January 2004, the Group expects to have positive tax base for the following years. The accounting profit before tax of the Group will approximate the tax base.



| | 2003 | 2002 |
|---|-------|---------|
| Impairment losses for loans | 919 | 833 |
| Impairment losses for fixed assets | 264 | 141 |
| Other temporary differences | (118) | 73 |
| | 1,065 | 1,047 |
| Allowance for uncertainties of future utilisation | (551) | (1,047) |
| | 514 | |

Deductible and taxable differences are assumed to be utilized in the same periods and therefore were netted.

Tax liabilities were as follows:

| | 2003 | 2002 |
|--------------------------|------|------|
| Current tax liabilities | 71 | - |
| Deferred tax liabilities | - | 207 |
| | 71 | 207 |

Current tax liabilities include withholding tax of 15 % applicable for dividend receivable from VÚB Wüstenrot (see note 20).

Deferred tax liabilities of 2002 relate to withholding tax of 15 % applicable for accrued coupons from bonds. Deferred tax liabilities were fully utilized in 2003.

20. Other assets

| | 2003 | 2002 |
|--|-------|-------|
| Receivables from sale of VÚB Wüstenrot | 565 | - |
| Dividend receivable from VÚB Wüstenrot | 450 | - |
| Inventories | 39 | 71 |
| Operating receivables | 99 | 105 |
| Advances granted | 100 | 153 |
| Prepayments | 93 | 107 |
| Other | 114 | 385 |
| | 1,460 | 821 |
| | | |
| Impairment losses (note 14) | (109) | (126) |
| | 1,351 | 695 |
| | | |

On 9 December 2003, the Bank signed an agreement on the sale of its 50 % share in VÚB Wüstenrot, a bank engaged in the provision of housing loans.

The sales price for shares was Sk 565 million and was fully paid on 26 February 2004. The impact of deconsolidation of VÚB Wüstenrot is explained in note 33.

On 11 December 2003, the shareholders of VÚB Wüstenrot held the extraordinary shareholders' meeting and declared dividends totalling Sk 900 million, of which the Group's share of 50 % was fully paid on 26 February 2004.

21. Amounts due to central banks

| | 2003 | 2002 |
|------------------|-------|-------|
| Current accounts | 1,529 | 1,860 |
| Loans received | 76 | 123 |
| | 1,605 | 1,983 |

All amounts are due to the National Bank of Slovakia.

22. Amounts due to other banks

| | 2003 | 2002 |
|------------------|--------|--------|
| Current accounts | 1,054 | 1,865 |
| Term deposits | 9,236 | 12,100 |
| Loans received | 1,350 | 1,189 |
| | 11,640 | 15,154 |

23. Customer deposits

| | 2003 | 2002 |
|------------------------------|---------|---------|
| Current accounts | 39,497 | 38,678 |
| Term deposits | 64,821 | 65,626 |
| Savings accounts | 14,653 | 20,951 |
| State and municipal deposits | 25,165 | 21,953 |
| Loans received | 1,090 | 1,210 |
| Certificates of deposit | 969 | 1,405 |
| Restricted deposits | 64 | 177 |
| Other | 810 | 701 |
| | 147,069 | 150,701 |
| | | |

24. Debt securities in issue

| | 2003 | 2002 |
|----------------|-------|-------|
| Bonds | 355 | 1,341 |
| Mortgage bonds | 4,450 | 1,361 |
| | 4,805 | 2,702 |

25. Provisions

| | 2003 | 2002 |
|--|-------|-------|
| Provisions for off balance sheet risks | 1,318 | 1,178 |
| Litigations | 1,174 | 857 |
| Restructuring costs | 56 | 63 |
| | 2,548 | 2,098 |

The movement in provisions was as follows:

| | 1 Jan | Net creation/ | | 31 Dec |
|-----------------------------------|-------|---------------|-----------|--------|
| | 2003 | (release) | Other (1) | 2003 |
| Off balance sheet risks (note 37) | 1,178 | 147 | (7) | 1,318 |
| Litigations (note 35) | 857 | 317 | - | 1,174 |
| Restructuring costs (note 36) | 63 | (7) | | 56 |
| | 2,098 | 457 | (7) | 2,548 |

(1) Other represents balances from deconsolidated companies

| | 1 Jan 2002 | Net creation/ (release) | 31 Dec 2002 |
|---|---------------|----------------------------|----------------|
| Off balance sheet risks (note 37) | 556 | 622 | 1,178 |
| Technical reserve for housing loans (note 37) | 226 | (226) | |
| | 782 | 396 | 1,178 |
| Litigations (note 35) | 309 | 548 | 857 |
| Restructuring costs (note 36) | 200 | (137) | 63 |
| | 1,291 | 807 | 2,098 |

26. Other liabilities

| | 2003 | 2002 |
|---------------------------|-------|-------|
| Estimated payables | 729 | 740 |
| Settlement with employees | 189 | 128 |
| Various creditors | 68 | 80 |
| Other | 218 | 347 |
| | 1,204 | 1,295 |

27. Share capital

| | 2003 | 2002 |
|--|--------|--------|
| Authorised, issued and fully paid: | | |
| 89 shares of Sk 100,000,000 each, not traded | 8,900 | 8,900 |
| 4,078,108 shares of Sk 1,000 each, publicly traded | 4,078 | 4,078 |
| | 12,978 | 12,978 |
| | | |
| Net profit for the year attributable to shareholders | 3,157 | 2,145 |
| Divided by 12,978,108 shares of Sk 1,000 each | | |
| Basic earnings per share in Sk | 243 | 165 |













28. Financial commitments and contingencies

| | 2003 | 2002 |
|---|--------|--------|
| Issued guarantees | 3,694 | 2,565 |
| Commitments and undrawn credit facilities | 16,478 | 11,185 |
| | 20,172 | 13,750 |

(a) Issued guarantees

Commitments from guarantees represent irrevocable assurances that the Group will make payments in the event that a borrower cannot meet its obligations to third parties. These assurances carry the same credit risk as loans and therefore the Group makes provisions against these instruments on the same basis as is applicable to loans.

(b) Commitments and undrawn credit facilities The primary purpose of commitments to extend credit is to ensure that funds are available to the customer as required. Commitments to extend credit represent the unused portion of authorisations to extend credits in the form of loans. Commitments to extend credit issued by the Group represent issued loan commitment, undrawn portions of and approved overdraft loans.

(c) Lease obligations

In the normal course of business, the Group enters into operating lease agreements for branch facilities. The rental contracts are cancellable under normal business conditions.

(d) Legal

In the ordinary course of business the Group is subject to a variety of legal actions. The Group conducted a review of legal proceedings outstanding against it as of 31 December 2003. Pursuant to this review, management has recorded the provision of Sk 1,174 million (2002: Sk 857 million) in respect of such legal proceedings (see also note 25 and 35). The Group will continue to defend its position in respect of each of these legal proceedings.

(e) Insurance

The Group has obtained insurance for its fixed assets up to the net book value. The Group does not currently have insurance coverage related to liabilities arising from errors or omissions.

29. Net interest income

| | 2003 | 2002 |
|---|---------|---------|
| Interest and similar income | | |
| Amounts due from banks | 1,439 | 2,032 |
| Originated loans and advances to customers | 4,150 | 4,597 |
| Bonds, treasury bills and other fixed income securities | 6,875 | 6,869 |
| | 12,464 | 13,498 |
| Interest expense and similar charges | | |
| Amounts due to banks | (488) | (539) |
| Customer accounts | (5,656) | (5,991) |
| Debt securities in issue | (366) | (240) |
| | (6,510) | (6,770) |
| | 5,954 | 6,728 |

30. Net fee and commission income

| | 2003 | 2002 |
|------------------------------|-------|-------|
| Fee and commission income | | |
| Services and transactions | 2,424 | 2,576 |
| Foreign payments | 341 | 389 |
| Foreign exchange conversions | 324 | 390 |
| | 3,089 | 3,355 |
| Fee and commission expense | | |
| Services and transactions | (494) | (921) |
| Foreign payments | (5) | (11) |
| Foreign exchange conversions | (12) | (10) |
| | (511) | (942) |
| | 2,578 | 2,413 |

31. Net profit / (loss) from financial operations

| 2003 | 2002 |
|-------|-------------------------|
| 381 | 555 |
| (325) | (501) |
| (135) | (241) |
| (149) | 530 |
| (228) | 343 |
| | (325) (135) (149) |

32. Other operating income

| | 2003 | 2002 |
|--------------------------|------|------|
| Rental income | 40 | 37 |
| Other operating revenues | 102 | 215 |
| | 142 | 252 |

33. Gain from disposal of investments

On 9 December 2003, the Bank signed an agreement on the sale of its 50 % share in VÚB Wüstenrot and lost joint control of the company from that date (see also notes 2 and 20). The net gain from the sale of shares was Sk 19 million.

Net profit of the Group and total assets include the following balances from VÚB Wüstenrot deconsolidated at 9 December 2003:

| 2003 | 2002 |
|-------|---------------------------------------|
| 158 | 213 |
| 43 | 73 |
| (139) | (208) |
| 23 | 201 |
| (3) | (13) |
| 82 | 266 |
| - | 111 |
| - | 450 |
| - | 544 |
| - | 3,013 |
| - | 362 |
| - | 4,480 |
| | 3,831 |
| | 158 43 (139) 23 (3) 82 |

34. Salaries and employment benefits

| Salaries | (1,664) | (1,784) |
|-----------------------|---------|---------|
| Social security costs | (559) | (584) |
| | (2,223) | (2,368) |

In 2003, the average number of employees of the Group were 4,662 (2002: 5,606). The total number of employees of the Group at 31 December 2003 was 4,292 (2002: 5,051).

The aggregate remuneration and other benefits to members of the Supervisory Board and the Board of Directors for the year ended 31 December 2003 was Sk 79 million (2002: Sk 69 million). At 31 December 2003 and 2002 there were no loans outstanding provided to members of the Supervisory Board and the Board of Directors.

The Group does not have pension arrangements separate from the state minimal pension system of the Slovak Republic. The Slovak Republic system requires current contributions by the employer calculated as a percentage of current gross salary payments; these expenses are charged to the profit and loss statement in the period the related compensation is earned by the employee. The Group contributes to a defined additional contribution plan administered by a private pension fund. No further liabilities are arising to the Bank from the payment of pensions to employees in the future.

2003

2002

35. Other operating expenses

| | 2003 | 2002 |
|---|---------|---------|
| Contribution to the Deposit Protection Fund | (620) | (647) |
| Provision for litigations (note 25) | (317) | (548) |
| IT systems maintenance | (315) | (315) |
| Advertising | (269) | (290) |
| Other services | (866) | (603) |
| Professional services | (179) | (49) |
| Consumption of material | (161) | (157) |
| Rent | (109) | (105) |
| VAT not claimed | (151) | (295) |
| Other taxes except income tax | (64) | (28) |
| Repairs and maintenance | (83) | (128) |
| Other operating expense | (56) | (316) |
| | (3,190) | (3,481) |
| | | |

36. Restructuring costs

| | 2003 | 2002 |
|---|-------|-------|
| Restructuring costs | (115) | (178) |
| Provisions to restructuring costs (note 25) | 7 | 137 |
| | (108) | (41) |

37. Provisions for impairment losses and off balance sheet risks

| | 2003 | 2002 |
|--|---------|---------|
| Reversal of impairment losses (note 14) | 3,334 | 2,761 |
| Creation of provisions for off balance sheet risks (note 25) | (147) | (622) |
| Release of technical reserve for housing loans | - | 226 |
| | 3,187 | 2,365 |
| Nominal value of loans written-off | (2,407) | (2,114) |
| Loss on sale of fixed assets | | (24) |
| | 780 | 227 |
| | | |

38. Tax

| | 2003 | 2002 |
|--------------------|-------|---------|
| Current tax charge | (359) | (1,353) |
| Deferred tax | 721 | 525 |
| | 362 | (828) |













Slovak legal entities must individually report tax- received in 2003 and 2002 was 25 %. The tax able income and remit corporate income taxes rate for income from treasury bills, bond coupons thereon to the appropriate authorities. The and dividends denominated in Sk was 15 % in income tax rate for entities excluding state both reporting periods. The current tax charge treasury bills, bond coupons and dividends represents withholding tax.

The effective profit tax rate differs from the statutory profit tax rates in 2003 and in 2002. Reconciliation of the profit of the Group with the actual corporate income tax at 31 December 2003 is as follows:

| Profit before tax | 2 | ,795 |
|--|---------|-------|
| Applicable tax rate | 25 % | 15 % |
| (Loss)/income before income taxes | (3,645) | 6,440 |
| Theoretical tax recoveries/(charge) | 911 | (966) |
| Reversal of taxable temporary difference from prior years | - | (207) |
| Release of deferred tax liabilities | - | 207 |
| Impact of change in the tax rate applicable for deferred tax | (162) | - |
| Change in deductible temporary differences | 354 | - |
| Change in allowance for deferred tax assets | 322 | - |
| Permanent differences | (911) | 814 |
| Tax benefit | | 362 |
| Effective tax rate | 1 | 3 % |

Reconciliation of the profit of the Group with the actual corporate income tax at 31 December 2002 is as follows:

| Profit before tax | 2 | ,968 |
|---|---------|-------|
| Applicable tax rate | 25 % | 15 % |
| (Loss)/income before income taxes | (2,549) | 5,517 |
| Theoretical tax recoveries/(charge) | 637 | (828) |
| Reversal of taxable temporary difference from prior years | - | (732) |
| Taxable temporary differences 2002 | - | 207 |
| Change in deferred taxes | - | 525 |
| Permanent differences | (637) | - |
| Tax expense | (| 828) |
| Effective tax rate | 2 | 8 % |

39. Profit before changes in operating assets / liabilites

| | 2003 | 2002 |
|---|----------|----------|
| Operating profit before tax | 2,795 | 2,968 |
| Adjustment for: | | |
| Amortisation | 213 | 355 |
| Depreciation | 732 | 755 |
| Unrealised profit from trading and AFS securities | (136) | (172) |
| Interest revenue | (12,464) | (13,498) |
| Interest expense | 6,510 | 6,770 |
| Dividend revenue | (16) | - |
| Gain from disposal of investments | (18) | - |
| Interest received | 13,081 | 16,462 |
| Interest paid | (6,840) | (6,736) |
| Dividends received | 16 | - |
| Tax paid | (286) | (1,352) |
| Provisions | (469) | 155 |
| | 3,118 | 5,707 |
| | | |

40. Capital adequacy

The National Bank of Slovakia requires that licensed institutions maintain a capital adequacy ratio of 8 % of the risk-weighted assets, computed in accordance with valid Slovak accounting legislation. Capital is calculated as the total of restricted and unrestricted components of

equity, plus the part of the Group's reserves for loan losses up to the adjusted value of equity.

As at 31 December 2003 and 2002, the Group's capital adequacy ratio on this basis exceeded the statutory minimum requirements.

41. Estimated fair value of certain assets and liabilites

Fair value of financial instruments is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where available, fair value estimates are made based on quoted market prices. However, no readily available market prices exist for a significant portion of the Group's financial instruments. In circumstances where the quoted market prices

are not readily available, the fair value is estimated using discounted cash flow models or other pricing models as appropriate. Changes in underlying assumptions, including discount rates and estimated future cash flows, significantly affect the estimates. Therefore, the calculated fair market estimates might not be realised in a current sale of the financial instrument.

In estimating the fair value of the Group's financial instruments, the following methods and assumptions were used:

(a) Cash and balances with central banks

The carrying values of cash and cash equivalents are generally deemed to approximate their fair value.

(b) Amounts due from banks

The estimated fair value of amounts due from banks that mature in 180 days or less approximates their carrying amounts. The fair value of other amounts is estimated based upon discounted cash flow analyses using interest rates currently offered for investments with similar terms (market rates adjusted to reflect credit risk). The fair value of non-performing amounts due from banks is estimated using a discounted cash flow analysis or the appraised value of the underlying collateral. Provisions are not taken into consideration when calculating fair values. The fair value of amounts due from banks is not significantly different from its carrying value.

(c) Originated loans and advances to customers

The fair value of variable yield loans that regularly reprice, with no significant change in credit risk, generally approximates their carrying value. The fair value of loans at fixed interest rates is estimated using discounted cash flow analyses, based upon interest rates currently offered for loans with similar terms to borrowers of similar credit quality. The fair value of nonperforming loans to customers is estimated using a discounted cash flow analysis or the appraised value of the underlying collateral, where available. Loans at fixed interest rates represent only a fraction of the total carrying value and

hence the fair value of total loans and advances to customers approximates the carrying values as of the balance sheet date. Provisions are not taken into consideration when calculating fair values. The fair value of originated loans and advances to customers is not significantly different from its carrying value.

(d) Held-to-maturity investments

Fair values of securities carried in the 'Held-to-maturity investments' portfolio was at 31 December 2003 Sk 69,551 million (2002: Sk 68,797 million) and were calculated by discounting future cash flows using prevailing market rates.

(e) Amounts due to banks and customer deposits

The fair value of term deposits payable on demand represents the carrying value of amounts payable on demand as of the balance sheet date. The fair value of term deposits at variable interest rates approximates their carrying values as of the balance sheet date. The fair value of deposits at fixed interest rates is estimated by discounting their future cash flows using rates currently offered for deposits of similar remaining maturities. The fair value of amounts due to banks and customers is not significantly different from its carrying value.

(f) Debt securities in issue

The fair value of debt securities issued by the Group is based upon quoted market prices. Where no market prices are available, the fair value is equal to an estimate made by the Group. The fair value of debt securities in issue is not significantly different from its carrying value.

42. Assets and liabilities maturity / liquidity risk

Liquidity risk is a measure of the extent to which the Group may be required to raise funds to meet its commitments associated with financial instruments. The Group maintains its liquidity profiles in accordance with regulations laid down by the National bank of Slovakia. The table below provides an analysis of assets and liabilities into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. It is presented under the most prudent consideration of maturity dates where options or repayment schedules allow for early repayment possibilities. Those assets and liabilities that do not

have a contractual maturity date are grouped together under 'Not specified' category.

The Group is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw downs, guarantees and from margin and other calls on cash settled derivatives. The Group sets limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of interbank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

The remaining maturities of assets and liabilities at 31 December 2003 and 2002 were as follows:

| | Up to | 1 to 3 | 3 months | 1to 5 | Over | Not | |
|--|-----------|---------|-----------|--------|---------|-----------|---------|
| | 1 month | months | to 1 year | years | 5 years | specified | Total |
| 31 December 2003 | | | | | | | |
| Assets | | | | | | | |
| Cash and balances with | | | | | | | |
| central banks | 3,078 | - | - | - | - | - | 3,078 |
| Amounts due from banks | 40,542 | 276 | 247 | 1,848 | 1,446 | 11 | 44,370 |
| Financial assets held for trading | 25 | 24 | 1,135 | 852 | 965 | - | 3,001 |
| Derivative financial instruments | 392 | 855 | 506 | 436 | 115 | 6 | 2,310 |
| Available-for-sale financial assets | - | 1 | 1 | 1,059 | - | 298 | 1,359 |
| Originated loans and advances to customers | 6,249 | 4,641 | 10,903 | 18,957 | 18,562 | 1,089 | 60,401 |
| Held-to-maturity investments | 1,396 | 982 | 1,498 | 44,762 | 19,843 | 2 | 68,483 |
| Other financial investments | - | - | - | - | - | 35 | 35 |
| Intangible assets | - | - | - | - | - | 776 | 776 |
| Property and equipment | - | - | - | - | - | 5,660 | 5,660 |
| Tax assets | - | - | - | - | - | 514 | 514 |
| Other assets | 960 | - | 1 | - | - | 390 | 1,351 |
| | 52,642 | 6,779 | 14,291 | 67,914 | 40,931 | 8,781 | 191,338 |
| Liabilities | | | | | | | |
| Amounts due to central banks | 1,588 | 2 | 3 | 12 | - | - | 1,605 |
| Amounts due to other banks | 6,546 | 1,190 | 2,972 | 880 | 52 | - | 11,640 |
| Derivative financial instruments | 225 | 387 | 754 | 795 | 78 | 6 | 2,245 |
| Customer deposits | 122,513 | 10,685 | 6,451 | 814 | 6,601 | 5 | 147,069 |
| Debt securities in issue | 460 | - | 101 | 2,179 | 2,065 | - | 4,805 |
| Tax liabilities | - | 1 | - | - | - | 70 | 71 |
| Provisions | - | - | - | - | - | 2,548 | 2,548 |
| Other liabilities | 109 | 13 | 2 | 1 | - | 1,079 | 1,204 |
| | 131,441 | 12,278 | 10,283 | 4,681 | 8,796 | 3,708 | 171,187 |
| Minority interest | - | - | - | - | - | 2 | 2 |
| On balance sheet net gap position | (78,799) | (5,499) | 4,008 | 63,233 | 32,135 | 5,071 | 20,149 |
| 31 December 2002 | | | | | | | |
| Total assets | 34,098 | 27,963 | 25,000 | 54,920 | 45,428 | 7,307 | 194,716 |
| Total liabilities | 134,506 | 17,411 | 15,819 | 6,477 | 249 | 2,495 | 176,957 |
| On balance sheet net gap position | (100,408) | 10,552 | 9,181 | 48,443 | 45,179 | 4,812 | 17,759 |

43. Currency denominations of assets and liabilities

Foreign exchange rate risk comprises the risk that the value of financial assets and liabilities will fluctuate due to changes in market foreign exchange rates. The table below provides information on the currency denomination of the Group's assets and liabilities. It is the policy of

the Group to manage its exposure to fluctuations in exchange rates through the regular monitoring and reporting of open positions and the application of a matrix of exposure and position limits.

| 31 December 2003 | Slovak | | | | | |
|--|---------|---------|---------|-------|-------|---------|
| | crowns | EUR | USD | CZK | Other | Total |
| Assets | | | | | | |
| Cash and balances with central banks | 2,336 | 403 | 116 | 122 | 101 | 3,078 |
| Amounts due from banks | 35,374 | 3,068 | 5,651 | 97 | 180 | 44,370 |
| Financial assets held for trading | 2,478 | 451 | 72 | - | - | 3,001 |
| Derivative financial instruments | 2,302 | - | - | 6 | 2 | 2,310 |
| Available-for-sale financial assets | 360 | 537 | - | 462 | - | 1,359 |
| Originated loans and advances to customers | 43,602 | 6,852 | 3,217 | 6,689 | 41 | 60,401 |
| Held-to-maturity investments | 65,315 | 2,277 | 575 | 109 | 207 | 68,483 |
| Other financial investments | 35 | - | - | - | - | 35 |
| Intangible assets | 761 | - | - | 15 | - | 776 |
| Property and equipment | 5,640 | - | - | 20 | - | 5,660 |
| Tax assets | 483 | - | - | 31 | - | 514 |
| Other assets | 1,339 | 3 | - | 9 | - | 1,351 |
| | 160,025 | 13,591 | 9,631 | 7,560 | 531 | 191,338 |
| Liabilities | | | | | | |
| Amounts due to central banks | 1,518 | 31 | - | 56 | - | 1,605 |
| Amounts due to other banks | 5,327 | 1,512 | 410 | 4,309 | 82 | 11,640 |
| Derivative financial instruments | 2,237 | - | - | 6 | 2 | 2,245 |
| Customer deposits | 125,150 | 11,964 | 5,422 | 3,553 | 980 | 147,069 |
| Debt securities in issue | 4,805 | - | - | - | - | 4,805 |
| Tax liabilities | 71 | - | - | - | - | 71 |
| Provisions | 2,547 | - | - | 1 | - | 2,548 |
| Other liabilities | 1,136 | 11 | 45 | 11 | 1 | 1,204 |
| | 142,791 | 13,518 | 5,877 | 7,936 | 1,065 | 171,187 |
| Minority interest | 2 | _ | _ | _ | _ | 2 |
| On balance sheet net position | 17,232 | 73 | 3,754 | (376) | (534) | 20,149 |
| Off balance sheet assets | 131,066 | 26,465 | 22,554 | 3,483 | 3,227 | 186,795 |
| Off balance sheet liabilities | 125,916 | 22,197 | 22,905 | 3,388 | 3,247 | 177,653 |
| Off balance sheet net position | 5,150 | 4,268 | (351) | 95 | (20) | 9,142 |
| Total net position | 22,382 | 4,341 | 3,403 | (281) | (554) | 29,291 |
| 31 December 2002 | | | | | | |
| Total assets | 168,481 | 9,101 | 5,853 | 7,219 | 4,062 | 194,716 |
| Total liabilities | 145,058 | 16,891 | 10,933 | 2,644 | 1,431 | 176,957 |
| Total net position | 23,423 | (7,790) | (5,080) | 4,575 | 2,631 | 17,759 |
| | | | | | | |

44. Interest rate risk

The interest rate risk is comprised of the risk that the value of a financial instrument will fluctuate due to changes in market interest rates and the risk that the maturities of interest bearing assets differ from the maturities of the interest bearing liabilities used to fund those assets. The length of time for which the rate of interest is fixed on a financial instrument therefore indicates to what extent it is exposed to the interest rate risk.

The table below provides information on the extent of the Group's interest rate exposure based either on the contractual maturity date of its

financial instruments, or in the case of instruments that reprice to a market rate of interest before maturity, the next repricing date. It is the policy of the Group to manage the exposure to fluctuations in net interest income arising from changes in interest rates by the degree of repricing mismatch in the balance sheet.

The assets and liabilities that do not have contractual maturity date or are not interest bearing are grouped in 'Not specified' category.

Current accounts, nostro and loro accounts are stated as interest rate insensitive in column 'Not specified'.

The re-pricing structure of assets and liabilities as at 31 December 2003 and 2002 was as follows:

| 31 December 2003 | Up to | 1 to 3 | 3 months | 1 to 5 | Over | Not | |
|--|----------|--------|-----------|---------|---------|-----------|---------|
| | 1 month | months | to 1 year | years | 5 years | specified | Total |
| Assets | | | | | | | |
| Cash and balances with central banks | 25 | - | - | - | - | 3,053 | 3,078 |
| Amounts due from banks | 41,557 | 2 | 1,620 | 1,191 | - | - | 44,370 |
| Financial assets held for trading | 7 | 4 | 1,238 | 761 | 991 | - | 3,001 |
| Derivative financial instruments | - | - | - | - | - | 2,310 | 2,310 |
| Available-for-sale financial assets | 269 | 549 | 279 | - | - | 262 | 1,359 |
| Originated loans and advances to customers | 16,450 | 20,534 | 4,786 | 12,984 | 5,633 | 14 | 60,401 |
| Held-to-maturity investments | 23,094 | 13,281 | 5,542 | 25,040 | 1,526 | - | 68,483 |
| Other financial investments | - | - | - | - | - | 35 | 35 |
| Intangible assets | - | - | - | - | - | 776 | 776 |
| Property and equipment | - | - | - | - | - | 5,660 | 5,660 |
| Tax assets | - | - | - | - | - | 514 | 514 |
| Other assets | 7 | - | 1 | - | - | 1,343 | 1,351 |
| | 81,409 | 34,370 | 13,466 | 39,976 | 8,150 | 13,967 | 191,338 |
| Liabilities | | | | | | | |
| Amounts due to central banks | 163 | - | - | - | - | 1,442 | 1,605 |
| Amounts due to other banks | 5,613 | 1,181 | 2,820 | - | - | 2,026 | 11,640 |
| Derivative financial instruments | - | - | - | - | - | 2,245 | 2,245 |
| Customer deposits | 73,815 | 13,162 | 7,084 | 854 | 2 | 52,152 | 147,069 |
| Debt securities in issue | 452 | - | 102 | 2,202 | 2,049 | - | 4,805 |
| Tax liabilities | - | 1 | - | - | - | 70 | 71 |
| Provisions | - | - | - | - | - | 2,548 | 2,548 |
| Other liabilities | 80 | 10 | 2 | - | - | 1,112 | 1,204 |
| | 80,123 | 14,354 | 10,008 | 3,056 | 2,051 | 61,595 | 171,187 |
| Minority interest | | - | - | - | - | 2 | 2 |
| On balance sheet net position | 1,286 | 20,016 | 3,458 | 36,920 | 6,099 | (47,630) | 20,149 |
| Off balance sheet assets | 38,893 | 23,638 | 41,906 | 23,094 | 6,611 | 1,798 | 135,940 |
| Off balance sheet liabilities | 37,308 | 17,149 | 47,655 | 24,907 | 7,029 | - | 134,048 |
| Off balance sheet net position | 1,585 | 6,489 | (5,749) | (1,813) | (418) | 1,798 | 1,892 |
| Net position at 31 December 2003 | 2,871 | 26,505 | (2,291) | 35,107 | 5,681 | (45,832) | 22,041 |
| Net position at 31 December 2002 | (24,772) | 28,387 | 6,781 | 43,311 | 2,975 | (25,173) | 31,509 |

The average interest rates for financial assets and liabilities at 31 December 2003 and 2002 were as follows:

| | 2003 | 2002 |
|--|------|------|
| | % | % |
| Assets | | |
| Cash and balances with central banks | 0.75 | 0.99 |
| Treasury bills and other eligible bills | 6.52 | 6.87 |
| Amounts due from banks | 4.04 | 5.16 |
| Financial assets held for trading | 6.26 | 6.95 |
| Available-for-sale financial assets | 5.38 | 6.98 |
| Originated loans and advances to customers | 6.99 | 8.33 |
| Held-to-maturity investments | 6.55 | 6.73 |
| | | |
| Liabilities | | |
| Amounts due to banks | 4.13 | 5.15 |
| Customer deposits | 3.21 | 4.10 |
| Debt securities in issue | 6.80 | 9.04 |

45. Related parties

Related parties, as defined by IAS 24, are those counterparties that represent:

- (a) enterprises that directly, or indirectly, through one or more intermediaries, control, or are controlled by, or are under the common control of, the reporting enterprise.
 (This includes holding companies, subsidiaries and fellow subsidiaries);
- (b) associates enterprises in which the Parent Company has significant influence and which are neither a subsidiary nor a joint venture of the investor;
- (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group, and anyone expected to influence, or be influenced by, that person in their dealings with the Group;
- (d) key management personnel, that is, those persons having authority and responsibility for planning, directing and controlling the activities of the Group, including directors and officers of the Group and close members of the families of such individuals; and

(e) enterprises in which a substantial interest in the voting power is owned, directly or indirectly, by any person described in (c) or (d) or over which such a person is able to exercise significant influence. This includes enterprises owned by directors or major shareholders of the Group and enterprises that have a member of key management in common with the Group.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form. The majority of the stated transactions have been made under arms-length commercial and banking conditions.

At 31 December 2003 and 2002, significant transactions outstanding with related parties comprised:

| | 2003 | 2002 |
|---|-------|--------|
| Originated loans and advances, gross | | |
| Directors (3) | 3 | - |
| Affiliated companies (2) | 1,557 | |
| | 1,560 | - |
| Customer accounts | | |
| Statutory bodies(® | 13 | 12 |
| Directors (3) | 1 | 10 |
| Affiliated companies (2) | 344 | 25 |
| | 358 | 47 |
| Other income | | |
| Affiliated companies (2) | - | 8 |
| | | 8 |
| Interest expense | | |
| Statutory bodies (3) | - | 1 |
| Affiliated companies((2) | - | 4 |
| | | 5 |
| Other expense | | |
| Affiliated companies (2) | - | 24 |
| | | 24 |
| Derivative transactions (notional amount) | | |
| Shareholder and companies controlled by shareholder (1) | 8,962 | 24,628 |
| | 8,962 | 24,628 |
| | | |

⁽¹⁾ Shareholder and companies controlled by shareholder

46. Events after the balance sheet date

There were no significant events noted that would require adjustment in the financial statements at 31 December 2003.

The following non-adjusting subsequent events are disclosed in these consolidated financial statements:

1. Liquidation of Realitna spolocnost VÚB from 1 January 2004

note 2

2. Settlement of sales price and dividend payment from VÚB Wüstenrot in February 2004

notes 2, 20 and 33

3. Legal assignment of sold non-performing loans in January 2004

note 13

⁽²⁾ Common control by the Group and its shareholders

⁽³⁾ Other related party

47. Reconciliation to individual Slovak statutary accounts

Profit for the year ended 31 December 2003 and shareholders' equity prepared under Slovak accounting regulations and reported in the individual statutory financial statements of the Bank can be reconciled to these consolidated financial statements as follows:

Net profit for the year Shareholders' equity

| Reported under individual Slovak statutory accounts | 4,519 | 20,032 |
|---|-------|--------|
| Revaluation of financial investments held in available-for-sale portfolio | (45) | 25 |
| Social fund expense | (50) | (50) |
| Deconsolidation of VÚB Wüstenrot | (649) | - |
| Intragroup balances and other consolidation entries | (618) | 142 |
| Reported under IFRS | 3,157 | 20,149 |

48. Approval of the financial statements

These financial statements were signed and authorised for issue on 2 March 2004.

Individual Financial Statements

for the year ended 31 December 2003 prepared in accordance with Slovak Accounting Standards



■ Ernst & Young Slovakia, spol. s r.o.

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Independent Auditors' Report to the Shareholders and Board of Directors of Všeobecná úverová banka, a.s.

We have audited the accompanying financial statements of Všeobecná úverová banka, a.s. ('the Bank') for the year ended 31 December 2003. The Bank's management is responsible for the preparation of the financial statements and for maintaining accounting, which is complete, supportable and correct, in accordance with relevant laws and regulations. Our responsibility is to express our opinion on these financial statements based on our audit.

The financial statements of the Bank for the year ended 31 December 2002 were audited by another auditor whose report dated 31 January 2003 expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with Standards on Auditing issued by the Slovak Chamber of Auditors ('SKAU'). These standards require that we plan and perform our audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts included in the financial statements. An audit also includes assessing the accounting principles used in preparing the financial statements and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides us with a reasonable basis for our opinion.

In our opinion the accompanying financial statements present fairly, in all material respects, the financial position of the Bank at 31 December 2003 and of the results of its operations for the year then ended in accordance with Act No. 431/2002 Coll. on Accounting and relevant legislation issued by the Ministry of Finance of the Slovak Republic.

Bratislava. 2 March 2004

Ernst & Young

Ernst & Young Slovakia, spol. s r.o. SKAU Licence No. 257

Ing. Vladimír Zima SKAU Decree No. 280

Translation of the original Slovak report

Ernst & Young Slovakia, spol. s r.o., IČO: 35 840 463, zapísaná v Obchodnom registri Okresného súdu Bratislava I, oddiel: Sro, vložka číslo: 27004/B a v zozname audítorov vedenom Slovenskou komorou audítorov pod č. 257.













Financial statements for the year ended 31 December 2003

Aggregated

Financial statements for the period

From 1 January 2003

To 31 December 2003

Balance sheet date as at

31 December 2003

Identification number 3132 0155

Legal name of the accounting entity

Všeobecná úverová banka, a.s.

Legal form

Joint stock company

Registered office Mlynské Nivy 1 829 90 Bratislava

Phone area code

02

Telephone number

5055 1111

Fax number 5441 0568

Date of preparation of the financial statements

Signature of statutory representative of the accounting entity Signature of the person responsible for preparation of the

Milleun

financial statements

Signature of the person responsible for accounting

2 March 2004

Translation of the original Slovak document













Balance Sheet

at 31 December 2003

(In thousands of Slovak crowns)

| | | | 2003 | 2003 | 2003 | 2002 |
|----|--|----|-------------|------------|-------------|-------------|
| | | | Gross | Adjustment | Net book | Net book |
| | | | | | value | value |
| a | b | С | 1 | 2 | 3 | 4 |
| X | Assets | x | х | х | х | х |
| 1 | Cash and balances with central banks | 1 | 2,529,977 | - | 2,529,977 | 3,436,830 |
| 2 | Non-coupon state bonds and other securities accepted | | | | | |
| | by NBS for refinancing | 2 | - | - | - | 5,965,200 |
| | a) state bonds | 3 | - | - | - | 5,965,200 |
| | b) other securities | 4 | - | - | - | - |
| 3 | Amounts due from banks | 5 | 43,583,607 | 302,334 | 43,281,273 | 34,514,725 |
| | a) repayable on demand | 6 | 742,362 | - | 742,362 | 917,641 |
| | b) other receivables | 7 | 42,841,245 | 302,334 | 42,538,911 | 33 597,084 |
| 4 | Loans and advances to customers | 8 | 67,152,732 | 7,345,638 | 59,807,094 | 46,488,756 |
| | a) repayable on demand | 9 | - | - | - | - |
| | b) other receivables | 10 | 67,152,732 | 7,345,638 | 59,807,094 | 46,488,756 |
| 5 | Debt securities | 11 | 72,590,902 | 46,981 | 72,543,921 | 92,082,082 |
| | a) state authorities | 12 | 67,681,913 | - | 67,681,913 | 70,959,331 |
| | b) other entities | 13 | 4,908,989 | 46,981 | 4,862,008 | 21,122,751 |
| 6 | Shares, mutual fund certificates and other financial investments | 14 | 305,958 | 27,561 | 278,397 | 186,629 |
| 7 | Associates | 15 | 23,280 | - | 23,280 | 288,180 |
| | a) banks | 16 | 100 | - | 100 | 265,000 |
| | b) other entities | 17 | 23,180 | - | 23,180 | 23,180 |
| 8 | Subsidiaries | 18 | 1,054,707 | 812,449 | 242,258 | 210,350 |
| | a) banks | 19 | - | - | - | _ |
| | b) other entities | 20 | 1,054,707 | 812,449 | 242,258 | 210,350 |
| 9 | Intangible assets | 21 | 3,307,315 | 2,458,897 | 848,418 | 712,649 |
| | a) incorporation expenses | 22 | - | - | - | - |
| | b) goodwill | 23 | - | - | - | - |
| | c) other intangible assets | 24 | 3,307,315 | 2,458,897 | 848,418 | 712,649 |
| 10 | Property and equipment | 25 | 11,136,387 | 5,568,857 | 5,567,530 | 6,148,044 |
| | a) operational buildings and land | 26 | 6,087,064 | 1,775,923 | 4,311,141 | 4,766,201 |
| | b) other tangibles | 27 | 5,049,323 | 3,792,934 | 1,256,389 | 1,381,843 |
| 11 | Other assets | 28 | 8,792,260 | 65,282 | 8,726,978 | 5,130,048 |
| 12 | Receivables from shareholders and partners | 29 | - | - | - | - |
| 13 | Prepayments and accrued income | 30 | 87,329 | - | 87,329 | 83,929 |
| 14 | Receivables from IMF | 31 | - | - | - | |
| 15 | Receivables from banks of the ECBS | 32 | - | - | - | - |
| 16 | Receivables from other foreign entities | 33 | - | - | - | - |
| 17 | Loans provided to domestic banks | 34 | - | - | - | - |
| 18 | Other receivables from domestic entities | 35 | - | - | - | _ |
| | Total assets | 36 | 210,564,454 | 16,627,999 | 193,936,455 | 195,247,422 |
| | thereof: Special transactions of NBS | 37 | - | - | - | - |
| | Foreign assets of the state | 38 | - | - | - | - |
| | | | | | | |

The accompanying notes on pages 62 to 89 form an integral part of these financial statements.

| | | | 2003 | 2002 |
|----|--|----|-------------|-------------|
| а | b | С | 1 | 2 |
| x | Liabilities | х | х | х |
| 1 | Amounts due to banks | 39 | 12,853,687 | 16,569,759 |
| | a) repayable on demand | 40 | 1,410,752 | 2,205,807 |
| | b) other liabilities | 41 | 11,442,935 | 14,363,952 |
| 2 | Customer deposits | 42 | 145,441,980 | 145,488,271 |
| | a) repayable on demand | 43 | 64,975,311 | 57,793,358 |
| | thereof: savings accounts | 44 | 2,145,099 | 2,865,423 |
| | b) other deposits | 45 | 80,466,669 | 87,694,913 |
| | thereof: fixed term | 46 | 80,466,669 | 87,694,913 |
| 3 | Debt securities in issue | 47 | 5,772,544 | 3,610,432 |
| | a) debt securities issued | 48 | 5,772,544 | 3,610,432 |
| | b) other payables | 49 | - | - |
| 4 | Other liabilities | 50 | 7,186,236 | 6,127,989 |
| 5 | Accruals and deferred income | 51 | 100,248 | 75,316 |
| 6 | Provisions | 52 | 2,549,314 | 6,696,848 |
| 7 | Subordinated financial liabilities | 53 | - | - |
| 8 | Liabilities to IMF | 54 | - | - |
| 9 | Liabilities to banks of the European Central Bank System | 55 | - | - |
| 10 | Liabilities to other foreign entities | 56 | - | - |
| 11 | Bank monetary reserve accounts in NBS | 57 | - | - |
| 12 | Securities issued by NBS | 58 | - | - |
| 13 | Other liabilities to domestic entities | 59 | - | - |
| 14 | Notes and coin issues | 60 | - | - |
| 15 | Account of the state | 61 | - | - |
| 16 | State funds and other settlements with national budget | 62 | - | - |
| 17 | Settlement of special transactions with the SR funds | 63 | - | - |
| 18 | Share capital | 64 | 12,978,108 | 12,978,108 |
| | thereof: share capital paid | 65 | 12,978,108 | 12,978,108 |
| 19 | Own shares | 66 | - | - |
| 20 | Share premium | 67 | 402,737 | 407,811 |
| 21 | Reserves | 68 | 1,779,308 | 1,629,677 |
| | a) legal reserve fund | 69 | 1,770,769 | 1 602,170 |
| | b) other reserve funds | 70 | - | - |
| | c) other funds from profit | 71 | 8,539 | 27,507 |
| 22 | Other capital funds | 72 | - | - |
| 23 | Revaluation | 73 | (773) | (321,197) |
| | a) assets and liabilities | 74 | - | (326,127) |
| | b) hedging derivatives | 75 | - | - |
| | c) investments | 76 | (773) | 4,930 |
| 24 | Retained earnings | 77 | 354,270 | 298,423 |
| 25 | Net profit for the year | 78 | 4,518,796 | 1,685,985 |
| | Total liabilities | 79 | 193,936,455 | 195,247,422 |
| | thereof: Special transactions of NBS | 80 | - | - |
| | | | | |

Income Statement

for the year ended 31 December 2003

(In thousands of Slovak crowns)

| | | | Expense | Expense | Income | Income |
|----|--|----|-------------|-------------|------------|------------|
| | | | 2003 | 2002 | 2003 | 2002 |
| а | b | С | 1 | 2 | 3 | 4 |
| 1 | Interest and similar income | 1 | Х | X | 12,256,272 | 13,205,623 |
| | thereof: interest from securities | 2 | Х | Х | 6,827,711 | 6,884,130 |
| 2 | Interest expense and similar charges | 3 | (6,768,202) | (8,008,763) | Х | Х |
| | thereof: debt securities in issue interest expense | 4 | (579,707) | (1,596,933) | Х | Х |
| 3 | Income from | 5 | Х | Х | 398,072 | 30,397 |
| | a) associates | 6 | Х | Х | 382,500 | - |
| | b) subsidiaries | 7 | Х | Х | 3,421 | - |
| | c) shares and other financial investments | 8 | Х | Х | 12,151 | 30,397 |
| 4 | Fee and commission income | 9 | Х | Х | 2,165,610 | 1,840,374 |
| 5 | Fee and commission expense | 10 | (363,038) | (243,524) | Х | Х |
| 6 | Net profit from financial operations | 11 | Х | Х | 475,692 | 1,218,929 |
| 7 | Other financial income | 12 | Х | X | - | - |
| 8 | Other financial expense | 13 | Х | Х | Х | Х |
| 9 | Other operating income | 14 | Х | X | 594,317 | 186,257 |
| 10 | General administration expenses | 15 | (3,948,727) | (4,059,732) | Х | X |
| | a) personnel expenses | 16 | (1,888,598) | (1,967,270) | Х | Х |
| | aa) salaries | 17 | (1,494,401) | (1,547,850) | Х | Х |
| | ab) social and health insurance | 18 | (394,197) | (419,420) | Х | X |
| | b) other general administration expenses | 19 | (2,060,129) | (2,092,462) | Х | Х |
| 11 | Other operating expense | 20 | (1,007,609) | (1,143,554) | Х | Х |
| 12 | Release of provisions and impairment losses for | | | | | |
| | property, equipment and intangible assets | 21 | X | X | 1,131,761 | 157,025 |
| | a) release of provisions for property and equipment | 22 | Х | Х | 1,024,668 | 145,971 |
| | b) release of impairment losses to property and equipment | 23 | Х | Х | 107,093 | 11,054 |
| | c) release of impairment losses to intangible assets | 24 | Х | Х | - | - |
| 13 | Depreciation, creation of provisions and impairment | | | | | |
| | losses to property, equipment and intangible assets | 25 | (1,817,177) | (1,175,347) | X | Х |
| | a) depreciation of property and equipment | 26 | (695,634) | (719,808) | Х | X |
| | b) creation of provisions to property and equipment | 27 | (210,095) | (204,056) | Х | Х |
| | c) creation of impairment losses to property and equipment | 28 | (703,605) | (1,500) | Х | X |
| | d) amortization to intangible assets | 29 | (207,843) | (249,983) | X | X |
| | e) creation of impairment losses to intangible assets | 30 | - | - | Х | Х |
| | | | | | | |

The accompanying notes on pages 62 to 89 form an integral part of these financial statements.

| | | | Expense | Expense | Income | Income |
|----|--|----|--------------|--------------|------------|------------|
| | | | 2003 | 2002 | 2003 | 2002 |
| а | b | С | 1 | 2 | 3 | 4 |
| 14 | Release of provisions and impairment losses to | | | | | |
| | receivables and guarantees, income from assigned | | | | | |
| | and written-off receivables | 31 | X | Х | 15,678,610 | 10,743,832 |
| | a) release of provisions to receivables and guarantees | 32 | Х | Х | 7,262,389 | 1,152,224 |
| | b) release of impairment losses to receivables and guarantees | 33 | Х | Х | 8,252,963 | 9,531,567 |
| | c) income from assigned and written-off receivables | 34 | Х | Х | 163,258 | 60,041 |
| 15 | Write-offs, creation of provisions and impairment losses | | | | | |
| | to receivables and guarantees | 35 | (14,704,505) | (11,565,199) | Х | X |
| | a) creation of impairment losses to receivables and guarantees | 36 | (8,276,098) | (8,822,821) | Х | Х |
| | b) creation of provisions to receivables and guarantees | 37 | (3,910,133) | (1,169,263) | Х | Х |
| | c) write-off of receivables and receivables from guarantees, | | | | | |
| | and losses from assigned receivables | 38 | (2,518,274) | (1,573,115) | Х | Х |
| 16 | Release of impairment losses to subsidiaries and associates | 39 | Х | Х | 43,104 | 401,525 |
| 17 | Creation of impairment losses to subsidiaries and associates | 40 | (10,196) | (468,449) | Х | Х |
| 18 | Release of other provisions | 41 | | | 1,525,266 | 1,776,649 |
| 19 | Creation of other provisions | 42 | (1,629,183) | (1,632,794) | Х | Х |
| 20 | Release of other provisions | 43 | | | 53,157 | 660,290 |
| 21 | Creation of other provisions | 44 | (66,525) | (236,466) | Х | X |
| 22 | Operating profit before tax | 45 | Х | Χ | 4,006,699 | 1,687,073 |
| 23 | Extraordinary income | 46 | Х | Х | - | - |
| 24 | Extraordinary expense | 47 | - | - | Х | X |
| 25 | Extraordinary profit / (loss) before tax | 48 | - | - | Х | Х |
| 26 | Income tax | 49 | Х | (1,088) | 512,097 | Х |
| 27 | Minority interest | 50 | Х | Х | - | - |
| 28 | Net profit for the year | 51 | Х | Х | 4,518,796 | 1,685,985 |

Statement of Changes in Shareholders' Equity

for the year ended 31 December 2003

(In thousands of Slovak crowns)

| : | Share capital | Share premium | Legal reserves |
|--|---------------|---------------|----------------|
| At 1 January 2002 | 12,978,108 | 407,811 | 2,954,927 |
| Social fund contribution | - | - | - |
| Settlement of accumulated deficit | - | - | (1,352,756) |
| Use of social fund | - | - | - |
| Revaluation of investments | - | - | - |
| Currency translation differences | - | - | (1) |
| Net profit for the year | | | |
| At 31 December 2002 | 12,978,108 | 407,811 | 1,602,170 |
| Change in accounting policies: | | | |
| Transfer of social fund into liabilities | - | - | - |
| Revaluation differences | - | - | - |
| Revaluation of derivatives | - | - | - |
| Revaluation of securities | | | |
| | - | - | - |
| At 1 January 2003 | 12,978,108 | 407,811 | 1,602,170 |
| Social fund contribution | - | - | - |
| Contribution to legal reserve fund | - | - | 168,599 |
| Dividends to shareholders | - | - | - |
| Loss from disposal of own shares | - | (5,074) | - |
| Currency translation differences | - | - | - |
| Net profit for the year | - | - | - |
| At 31 December 2003 | 12,978,108 | 402,737 | 1,770,769 |

The accompanying notes on pages 62 to 89 form an integral part of these financial statements.











| Other reserves | Other capital funds | Revaluation | Retained earnings | Total |
|----------------|---------------------|-------------|-------------------|------------|
| 8,675 | 2,382,998 | 5,610 | (3,386,034) | 15,352,095 |
| 50,000 | - | - | (50,000) | - |
| - | (2,382,998) | - | 3,735,754 | - |
| (31,162) | - | - | - | (31,162) |
| - | - | (326,588) | - | (326,588) |
| (6) | - | (219) | (1,297) | (1,523) |
| | | | 1,685,985 | 1,685,985 |
| 27,507 | | (321,197) | 1,984,408 | 16,678,807 |
| | | | | |
| (18,962) | - | - | - | (18,962) |
| - | - | 326,588 | (326,588) | - |
| - | - | - | (587,549) | (587,549) |
| | | (5,391) | 252,536 | 247,145 |
| (18,962) | - | 321,197 | (661,601) | (359,366) |
| 8,545 | | | 1,322,807 | 16,319,441 |
| - | - | - | (40,000) | (40,000) |
| - | - | - | (168,599) | - |
| - | - | - | (747,609) | (747,609) |
| - | - | - | - | (5,074) |
| (6) | - | (773) | (12,329) | (13,108) |
| - | - | - | 4,518,796 | 4,518,796 |
| 8,539 | | (773) | 4,873,066 | 20,032,446 |

Notes to the Individual Financial Statements

1. General information on the Bank

Všeobecná úverová banka, a.s. ('the Bank') is a bank established on 1 April 1992 as a joint stock company under the laws of the Slovak Republic. On 23 March 1992, the Bank was granted a general banking license by the National Bank of Slovakia and, on 11 April 1995, a license for foreign currency operations.

The principal activities of the Bank are:

- (a) provide loans and guarantees in Slovak crowns ('Sk') and foreign currencies,
- (b) collect and provide deposits in Sk and foreign currencies,
- (c) provide retail banking services,
- (d) provide capital market services,
- (e) provide interbank money market services,
- (f) provide investment banking services.

The Bank is domiciled in the Slovak Republic with its registered office at Mlynské Nivy 1, 829 90 Bratislava.

At 31 December 2003, the Bank had a network

of 138 branches and 88 sub-branches located throughout Slovakia. The Bank also had 3 fully operational branches in the Czech Republic. The total number of employees of the Bank at the end of 2003 was 4,004 (2002: 4,493).

The structure of shareholders was as follows:

| | 2003 | 2002 |
|-----------------------------------|---------|---------|
| | | |
| Intesa Holding International S.A. | 96.49 % | 94.47 % |
| Penta Investments Limited | - | 1.15 % |
| Domestic shareholders below 1 % | 3.09 % | 4.15 % |
| Foreign shareholders below 1 % | 0.42 % | 0.23 % |
| | 100 % | 100 % |

In May 2003 the Bank purchased 103,248 ordinary shares from Penta Investments Limited for an amount of Sk 144 million. The shares were sold to Intesa Holding International S.A. in November 2003 for an amount of Sk 139 million, equal to the purchase price of shares less dividends accrued.

2. Basis of preparation

The individual financial statements of the Bank have been prepared in accordance with Slovak Accounting Standards ('SAS').

The reporting currency used in the financial statements is the Slovak crown and balances are presented in thousands of Slovak crowns unless indicated otherwise. Negative values are presented in brackets.

These financial statements have been prepared on an accrual basis of accounting whereby the effects of transactions and other events are recognized when they occur and they are reported in the financial statements of the period to which they relate, and on the going concern assumption.

The individual financial statements of the Bank have been prepared on a historical cost basis. Subsequent to initial recognition, a value of available-for-sale financial assets, financial assets held for trading and all derivatives financial instruments are remeasured to fair value.

3. Significant changes in 2003

Changes to the Act on Accounting, which were effective from 1 January 2003, resulted in significant changes in the reporting of the operating results of banks in Slovakia by introducing the fair value measurement for the major part of assets and liabilities.

Changes resulting from the remeasurement of all applicable financial assets and liabilities at that date were adjusted through retained earnings at 1 January 2003 and were reported in the statement of changes in shareholders' equity shown on pages 60 and 61.

Reclassifications or regroupings, where necessary, were made to 2002 comparatives on a basis consistent with the new format selected for the year ended 31 December 2003. Changes from remeasurement of financial assets and liabilities at 1 January 2003 are not reflected in 2002 comparatives.

The main changes in the classification and valuation rules were as follows:

- a) trading derivatives and securities held in trading and available-for-sale portfolios are measured at fair values:
- b) interest accrued is presented together with the appropriate financial instrument;

- c) repurchase transactions are presented as a loan received and the securities pledged, which are provided as collateral, are recorded in the balance sheet;
- d) reverse repurchase transactions are presented as a loan provided and the securities received as collateral, are recorded in the off balance sheet;
- e) provisions are recorded only if there is a probable obligation, which will cause future outflow of economic resources and a reliable estimate can be made;
- deferred taxes are calculated for all temporary differences between net book and tax written-down values of assets and liabilities;
- g) interest overdue for more than 90 days is recorded only in the off balance sheet;
- h) effective interest rate method is used for calculation of interest income and expense from financial instruments with maturity over one year;
- extraordinary expenses and income represent only extraordinary non-recurring incidental operations not relating with the normal course of the business of the Bank.

4. Significant accounting policies

The significant accounting policies adopted by the Bank are as follows:

(a) Cash and balances with central banks

Cash and balances with central banks comprise cash in hand and current accounts with the National Bank of Slovakia ('NBS') and with the National Bank of the Czech Republic ('CNB').

(b) Amounts due from banks

Amounts due from banks represent receivables from deposits and direct loans to commercial banks, including term deposits and loans with NBS and compulsory minimum reserves. Compulsory minimum reserves with the NBS and CNB represent reserves to be held by all commercial banks licensed in the Slovak and Czech Republic.

The balances are presented including interest accruals less provisions for impairment losses. A provision for impairment loss is established, if there is objective evidence that the Bank will not be able to collect all amounts due.

(c) Securities

Securities held by the Bank are categorized into portfolios in accordance with the Bank's intent on the acquisition of securities and pursuant to the Bank's investment strategy. The Bank developed security investment strategies and, reflecting the intent on acquisition, allocated securities into the following portfolios:

- Held for trading
- Available-for-sale
- Held-to-maturity

The principal differences among the portfolios relate to the measurement approach and recognition of fair values in the financial statements.

All securities held by the Bank are recognized using settlement date accounting and are initially measured at their cost including transaction costs. Securities purchased, but not settled, are recorded in the off balance sheet and changes of their values, in case of purchas-

es into trading and available-for-sale portfolios, are recorded in the income statement.

(d) Securities held for trading

Securities held for trading are financial assets acquired by the Bank for the purpose of generating profits from short-term fluctuations in prices. Subsequent to their initial recognition these assets are accounted for and measured at fair value, which approximates the price quoted on recognized stock exchanges. The Bank monitors changes in fair values on a daily basis and recognizes unrealized gains and losses in the income statement caption 'Net profit from financial operations'.

Interest earned on securities held for trading is accrued on a daily basis and reported as 'Interest and similar income' in the income statement.

(e) Held-to-maturity investments

Held-to-maturity investments are financial assets with fixed or determinable payments and maturities that the Bank has the positive intent and ability to hold to maturity. They are presented in line 'Debt securities' of the balance sheet.

Held-to-maturity investments are carried at amortized cost less any provision for impairment. Amortized cost is the amount at which the asset was initially measured minus principal repayment plus accrued interest income plus/minus the cumulative amortization of discount/premium and minus any write-down for impairment or uncollectability. The amortization of premium/discount is recorded through the income statement line 'Interest and similar income'.

The Bank assesses on a regular basis whether there is any objective evidence that an investment held-to-maturity may be impaired. A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount.

(f) Available-for-sale securities

Available-for-sale securities are those financial assets that are not classified as trading or held-to-maturity. This portfolio of assets comprises the bonds of the Slovak Republic and corporate bonds. Subsequent to initial recognition, these assets are accounted for and remeasured to fair value.

The fair value of assets, for which an active market exists, and a market value can be estimated reliably, is measured at quoted market prices. In circumstances where the quoted market prices are not readily available, the fair value is estimated using the present value of future cash flows.

Interest earned whilst holding available-for-sale assets is accrued on a daily basis and reported as 'Interest and similar income' in the income statement.

Unrealized gains and losses arising from changes in fair value of securities available-for-sale are recorded in the income statement of the period as 'Net profit from financial operations' as they arise.

(g) Securities acquired in primary issues not intended for trading

Securities obtained on primary markets and not intended for trading are carried at amortized cost less any provision for impairment losses in 'Amounts due from banks' or 'Loans and advances to customers'.

(h) Originated loans and advances to customers and impairment losses

Loans originated by the Bank by providing money directly to a borrower are categorized as loans originated by the Bank and are stated at the amortized cost less any provisions for impairment losses.

All loans and advances are recognized on the balance sheet when cash is advanced to borrowers.

A credit risk provision for impairment loss is es-

tablished, if there is objective evidence that the Bank will not be able to collect all amounts due. The amount of provision is the difference between the carrying amount and the recoverable amount. Provisions are assessed with the reference to the credit standing and performance of the borrower and take into account the value of any collateral or third party guarantee. The Bank writes off loss loans and advances when borrowers are unable to fulfill their obligations to the Bank and when relevant evidence has been obtained from the appropriate court. Loans and advances are written off against the release of the related provision for impairment losses. Subsequent recoveries are credited to the income statement on receipt.

The categories and percentages applied for impairment losses provisions are as follows:

| Category | Percentage of provisions |
|--------------|--|
| | |
| Pass | - |
| Watch | 5 % to 20 % of a gross exposure |
| Non-standard | 20 % from the unsecured part |
| | of a receivable value |
| Doubtful | $50\ \%$ to $95\ \%$ from the unsecured part |
| | of a receivable value |
| Loss | 100 % of a gross exposure |
| | |

The Bank records provisions for coverage of expected losses for unsecured part of off balance sheet credit commitments for the whole outstanding balance of non-standard, doubtful and loss categories as follows:

| Non-standard | 20 % |
|--------------|-------|
| Doubtful | 95 % |
| Loss | 100 % |

(i) Guarantees issued

The Bank records the obligations arising from guarantees issued in the off balance sheet. The provision covering the future outflow from guarantees is recorded in liabilities and the income statement at the moment when these future outflows arising from these obligations

become probable. The Bank's estimate of the obligation is performed through assessing the credit risk of the customer on behalf of which the guarantee was issued. The assessment of the credit risk is performed similarly as an assessment of the credit risk resulting in the provision for off balance sheet risks.

(j) Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase agreements ('repo transactions') remain as assets in the balance sheet line 'Debt securities' and the liability from received loan is included in 'Amounts due to banks' or 'Customer deposits'.

Securities purchased under agreements to purchase and resell ('reverse repo transactions') are recorded only in off-balance sheet and loan provided is reported in the balance sheet line 'Amounts due from banks' or 'Loans and advances to customers', as appropriate, with the corresponding decrease in cash included in 'Cash and balances with central banks'. The price differential between purchase and sale price of securities under reverse repo transaction is treated as interest and accrued evenly over the life of the agreement using the effective interest rate.

(k) Derivative financial instruments and hedging

In the normal course of business the Bank is a party to contracts with derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract.

The derivative financial instruments used include foreign exchange forwards, interest rate/foreign exchange swaps and options, forward rate agreements and cross currency swaps. These financial instruments are used by the Bank to hedge interest rate risk and currency exposures associated with its transactions in the financial markets. The Bank also acts as an

intermediary provider of these instruments to certain customers.

Derivative financial instruments are initially recognized in the balance sheet at cost including transaction costs and subsequently are remeasured at their fair values. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in fair value of derivatives held for trading are included in the line 'Net profit from financial operations'.

(I) Intangible assets

Intangible assets are recorded at historical cost less accumulated amortization. Amortization is provided to write off the cost on a straight-line basis over the estimated useful economic life of the asset.

The estimated useful economic lives are as follows:

| | Years |
|-------------------------|-------|
| Software | 4 |
| Other intangible assets | 1, 4 |

(m) Property and equipment

Property and equipment are recorded at historical cost less accumulated depreciation. Acquisition cost includes the purchase price plus other costs related to acquisition such as freight, duties or commissions. The costs of expansion, modernization or improvements leading to increased productivity, capacity or efficiency are capitalized. Repairs and renovations are charged to the income statement as the expenditure is incurred.

Depreciation is calculated on a straight-line basis in order to write off the cost of each asset to its residual value over its estimated useful economic life. The estimated useful economic lives are as follows:

| Υ | е | а | r | s |
|---|---|---|---|---|
| | | | | |

| Buildings | 30 |
|-----------------|----------|
| Equipment | 4, 6, 12 |
| Other tangibles | 4, 6 |

Assets in progress, land and art collections are not depreciated. Depreciation of assets in progress begins when the related assets are placed in use.

The Bank periodically tests its assets for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down to this recoverable amount. Where assets are identified as being surplus to the Bank's requirements, management assess the recoverable value by reference to a net selling price based on third party valuation reports, adjusted downwards for an estimate of associated sale costs.

(n) Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated to Slovak crowns at official National Bank of Slovakia rates of exchange as at the balance sheet date. Income and expenses denominated in foreign currencies are reported at the National Bank of Slovakia rates of exchange prevailing as at the date of the transaction.

Difference between the contractual exchange rate of a transaction and the National Bank of Slovakia exchange rate on the date of the transaction is included in line 'Net profit from financial operations', as well as gains and losses arising from movements in exchange rates after the date of the transaction.

(o) Recognition of income and expenses

Income and expenses are recognized in the income statement on an accrual basis. Interest and similar income includes coupons earned

from fixed income securities, accrued discount and premium from treasury bills and other discounted securities. Fee, commission and other income are credited to income on an accrual basis as they are earned. Non-interest expenses are recognized at the time the transaction occurs.

(p) Tax

Tax is calculated in accordance with the regulations of the Slovak Republic and other jurisdictions, in which the Bank operates.

Deferred tax assets and liabilities are provided, using the balance sheet method, for all temporary differences arising between tax bases of assets or liabilities and their carrying values for financial reporting purposes. Expected tax rates, applicable for the periods when assets and liabilities are realized, are used to determine deferred tax. The Bank is subject to various indirect operating taxes. These taxes are included in 'Other operating expenses'.

(q) Regulatory requirements

The Bank is subject to the regulatory requirements issued by the National Bank of Slovakia. These regulations include limits and other restrictions pertaining to minimum capital adequacy, classification of loans and off balance sheet commitments and provisioning for coverage of credit, liquidity, interest rate and foreign currency risk.

5. Amounts due from banks

| 2003 | 2002 |
|------------|--|
| | |
| 47,387 | 119,327 |
| 25,208 | 2,984,091 |
| 4,270,867 | 3,174,811 |
| 25,845,068 | 4,947,300 |
| 30,188,530 | 11,225,529 |
| | |
| 694,975 | 798,314 |
| 11,354,081 | 22,165,312 |
| 1,346,021 | 497,225 |
| 13,395,077 | 23,460,851 |
| (302,334) | (171,655) |
| 13,092,743 | 23,289,196 |
| 43,281,273 | 34,514,725 |
| | 47,387 25,208 4,270,867 25,845,068 30,188,530 694,975 11,354,081 1,346,021 13,395,077 (302,334) 13,092,743 |

At 31 December 2003, term deposits from NBS and CNB included restricted cash of Sk 70,342 thousand (2002: Sk 70,342 thousand).

At 31 December 2003, loans and advances from other banks included bank bonds of Sk 510,861 thousand maturing in July 2008 (2002: zero).

Amounts due from banks are categorized as follows:

| | 2003 | 2002 |
|-------------------|------------|------------|
| Standard | 43,271,934 | 34,458,675 |
| Watch | - | - |
| Non-standard | - | 70,824 |
| Doubtful | 186,784 | - |
| Loss | 124,889 | 156,881 |
| | 43,583,607 | 34,686,380 |
| Impairment losses | (302,334) | (171,655) |
| | 43,281,273 | 34,514,725 |
| | | |

6. Loans and advances to customers

| | 2003 | 2002 |
|--|-------------|-------------|
| Private individuals | 10,457,388 | 7,012,082 |
| Corporate clients | 46,308,278 | 46,126,723 |
| Government and municipalities | 7,287,106 | 772,520 |
| Non-performing loans subject to sale agreement | 3,099,960 | - |
| | 67,152,732 | 53,911,325 |
| Impairment losses relating to non-performing loans subject to sale agreement | (2,603,910) | - |
| Other impairment losses | (4,741,728) | (7,422 569) |
| | 59,807,094 | 46,488,756 |
| | | |

Non-performing loans subject to sale agreement

The Bank entered into a portfolio transfer agreement with GE Corporate Financial Services, Inc. ('GE') on 3 November 2003. In accordance with this agreement the Bank agreed to transfer to GE a portfolio of non-performing loans with a nominal value of Sk 7 billion, of which Sk 3.1 billion was represented by on balance sheet assets for an agreed consideration. At 31 December 2003 the loans remained on the Bank's balance sheet but with a carrying value

equivalent to the price agreed with GE. The resulting adjustments to the prior book value have been created to the income statement as a partial release of the specific provisions for impairment losses previously established by the Bank against these assets. The formal legal assignment of the non-performing loans took place on 12 January 2004. The Bank received funds in final settlement of this transaction on 15 January 2004.

| | 2003 | 2002 |
|--|-------------|-------------|
| Private individuals | | |
| Overdrafts | 354,332 | 96,729 |
| Loans with agreed maturity | 2,993,057 | 2,676,063 |
| Mortgage loans | 6,820,921 | 4,053,955 |
| Other than standard loans | 289,078 | 185,335 |
| | 10,457,388 | 7,012,082 |
| Corporate clients | | |
| Overdrafts | 2,883,088 | 1,693,570 |
| Loans with agreed maturity | 26,507,470 | 16,405,078 |
| Mortgage loans | 145,046 | 177,986 |
| Other than standard loans | 16,772,674 | 27,850,089 |
| Non-performing loans subject to sale agreement | 3,099,960 | |
| | 49,408,238 | 46,126,723 |
| Government and municipalities | | |
| Overdrafts | 3,150 | 862 |
| Loans with agreed maturity | 7,138,811 | 670,736 |
| Other than standard loans | 145,145 | 100,922 |
| | 7,287,106 | 772,520 |
| Impairment losses | (7,345,638) | (7,422,569) |
| | 59,807,094 | 46,488,756 |

At 31 December 2003, loans with agreed maturity provided to government included three issues of state bonds of Sk 6,477,940 thousand (2002: zero).

Categorization is as follows:

| | 2003 | 2002 |
|--|-------------|-------------|
| Private individuals | | |
| Standard | 10,168,310 | 6,826,747 |
| Watch | 170,874 | 130,828 |
| Non-standard | 41,582 | 34,221 |
| Doubtful | 46,848 | 9,791 |
| Loss | 29,774 | 10,495 |
| | 10,457,388 | 7,012,082 |
| Corporate clients | | |
| Standard | 29,535,604 | 18,276,634 |
| Watch | 11,455,050 | 17,822,688 |
| Non-standard | 2,598,669 | 1,677,860 |
| Doubtful | 130,848 | 831,054 |
| Loss | 2,588,107 | 7,518,487 |
| Non-performing loans subject to sale agreement | 3,099,960 | |
| | 49,408,238 | 46,126,723 |
| Government and municipalities | | |
| Standard | 7,141,961 | 671,598 |
| Watch | 143,943 | - |
| Doubtful | - | 1 |
| Loss | 1,202 | 100,921 |
| | 7,287,106 | 772,520 |
| Impairment losses | (7,345,638) | (7,422,569) |
| | 59,807,094 | 46,488,756 |















7. Debt securities

| | 2003 | 2002 |
|---------------------------|------------|------------|
| Held for trading | 3,000,688 | 19,102,404 |
| Available-for-sale | 1,060,613 | 5,908,630 |
| | 4,061,301 | 25,011,034 |
| Held-to-maturity | 68,482,620 | 67,071,048 |
| | 72,543,921 | 92,082,082 |
| | | |
| Held for trading | | |
| | 2003 | 2002 |
| NBS bills | - | 15,742,809 |
| State bonds | 2,039,324 | 2,492,785 |
| Bank bonds | 303,190 | 241,887 |
| Corporate bonds | 658,174 | 624,923 |
| | 3,000,688 | 19,102,404 |
| | | |
| Available-for-sale | | |
| | 2003 | 2002 |
| State restructuring bonds | - | 5,573,830 |
| State bonds | 534,832 | - |
| Corporate bonds | 525,781 | 334,800 |
| | 1,060,613 | 5,908,630 |

In 2003, the Bank revisited its strategy in respect of state restructuring bonds and sold approximately 30 % of its available-for-sale portfolio. In November 2003, the remaining portion of restructuring bonds categorized as avail-

able-for-sale with a fair value of Sk 3,835 million were transferred to the held-to-maturity investments portfolio at the market price at that date. The premium from these bonds will be amortized up to their maturity in January 2006.

Held-to-maturity

| | 2003 | 2002 |
|---------------------------|------------|------------|
| State restructuring bonds | 57,302,543 | 53,645,711 |
| State bonds | 7,805,214 | 9,252,206 |
| Bank bonds | 2,555,631 | 3,432,182 |
| Corporate and other bonds | 866,213 | 814,922 |
| | 68,529,601 | 67,145,021 |
| Impairment losses | (46,981) | (73,973) |
| | 68,482,620 | 67,071,048 |
| | | |

State restructuring bonds

Within pre-privatization restructuring process of the Bank, the Slovak government decided to transfer the receivables of the Bank arising from non-performing loans to the state agencies. These special purpose agencies were created and are under full control of the state.

In December 1999 and June 2000, the Slovak government recapitalized the Bank by transferring the non-performing loans including principal and interest to Konsolidačná banka Bratislava ('KBB') with a gross value of Sk 58.6 billion, and Slovenská konsolidačná ('SKO') with a gross value of Sk 7.6 billion, which gave rise to the Bank's receivables from KBB and SKO in the total amount of Sk 66.2 billion. These receivables were in January and March 2001 swapped at par for state restructuring bonds in total nominal value of Sk 66.2 billion.

Restructuring bonds are issued by the Ministry of Finance of the Slovak Republic, which acts on behalf of the Slovak government as the financial intermediary. The bonds are legally considered to represent sovereign and unconditioned direct obligations of the Slovak Republic

and therefore there is no need for additional state guarantees. The bond conditions are the same as for any other similar type of securities issued by the Slovak Republic, i.e. are fully redeemable by the Slovak Republic, there is no clause regarding rollover, early or late extinguishments and do not allow for conversion into any other type of financial instruments.

At 31 December 2003, the Bank kept in its portfolio the following state restructuring bonds:

- (a) 5-year state bonds with a nominal value of Sk 21,125 million, due on 31 January 2006, bearing fixed interest rate of 8 % per annum;
- (b) 7-year state bonds with a nominal value of Sk 11,300 million, due on 31 January 2008, bearing variable interest rate of 6M BRIBOR;
- (c) 10-year state bonds with a nominal value of Sk 11,044 million, due on 31 January 2011, bearing variable interest rate of 6M BRIBOR;
- (d) 7-year state bonds with a nominal value of Sk 4,700 million, due on 29 March 2008, bearing variable interest rate of 6M BRIBOR;
- (e) 10-year state bonds with a nominal value of Sk 7,497 million, due on 29 March 2011, bearing variable interest rate of 6M BRIBOR.

8. Shares, mutual fund certificates and other financial investments

| | 2003 | 2002 |
|---|----------|-----------|
| Shares held in available-for-sale portfolio | 21,636 | 323,047 |
| Mutual fund certificates held in available-for-sale portfolio | 150,790 | 63,740 |
| Other financial investments | 133,532 | 169,341 |
| | 305,958 | 556,128 |
| Impairment losses | (27,561) | (369,499) |
| | 278,397 | 186,629 |

9. Associates

| | | | | Share | |
|---|--------|--------|----------|----------|----------|
| | | | Net book | holders' | Net book |
| | | Cost | value | equity | value |
| | Share | 2003 | 2003 | 2003 | 2002 |
| Stavebná sporiteľňa VÚB Wüstenrot, a.s. | 50 % | - | - | - | 265,000 |
| Slovak Banking Credit Bureau, s.r.o. | 33.3 % | 100 | 100 | 181 | - |
| Burza cenných papierov Bratislava, a.s. | 20.2 % | 23,180 | 23,180 | 134,725 | 23,180 |
| | | 23,280 | 23,280 | 134,906 | 288,180 |
| | | | | | |

On 9 December 2003, the Bank signed an agreement on the sale of its 50 % share in Stavebna sporitelna VÚB Wüstenrot, a.s. ('VÚB Wüstenrot'), a bank engaged in the provision of housing loans. From this date the Bank lost joint management and operational control over VÚB Wüstenrot.

The sales price for shares was Sk 565 million, which is shown in note 13, and was fully paid on 26 February 2004. Net income from the sale of shares of Sk 300 million is reported in the income statement in line 'Other operating income'.

On 11 December 2003, the shareholders of VÚB Wüstenrot held an extraordinary shareholders'

meeting and declared dividends totaling Sk 900 million, of which the Bank's share of 50 % was fully paid on 26 February 2004. The net dividend income of Sk 382,500 thousand is reported in the income statement in line 'Income from associates' and in 'Other assets' shown in note 13.

In October 2003, the Bank established, in cooperation with two other major Slovak banks, Slovak Banking Credit Bureau, a limited partnership company to be engaged in the provision of automated data management in the area of credit bureau. The Bank's initial investment amounted to Sk 100 thousand.

10. Subsidiaries

At 31 December 2003, the Bank had the following subsidiaries:

| | Share | Principal business activities |
|---|---------|-------------------------------|
| VÚB Asset Management, správ. spol. a.s. | 100 % | Asset management |
| VÚB Factoring, a.s. | 97.37 % | Factoring of receivables |
| VÚB Leasingová, a.s. | 100 % | Financial leasing |
| Leasreal, a.s. | 100 % | Financial leasing |
| Realitná spoločnosť VÚB, spol. s r.o. | 100 % | Real estate services |
| Spoločnosť pre bankovú ochranu, a.s. | 100 % | Security services |
| Technický servis, a.s. | 100 % | Facility maintenance |

| | | | | Share | |
|--------------------------------|-----------|------------|----------|----------|----------|
| | | Impairment | Net book | holders' | Net book |
| | Cost | loss | value | equity | value |
| | 2003 | 2003 | 2003 | 2003 | 2002 |
| VÚB Asset Management | 85,000 | (35,000) | 50,000 | 56,825 | 48,450 |
| VÚB Factoring | 495,707 | (408,541) | 87,166 | 93,020 | 61,161 |
| VÚB Leasingová | 234,000 | (224,959) | 9,041 | 11,793 | 11,226 |
| Leasreal | 110,000 | (90,542) | 19,458 | 18,199 | 14,043 |
| Realitná spoločnosť VÚB | 83,000 | (52,180) | 30,820 | 31,122 | 30,271 |
| Spoločnosť pre bankovú ochranu | 40,000 | (1,005) | 38,995 | 38,088 | 38,163 |
| Technický servis | 7,000 | (222) | 6,778 | 6,718 | 7,000 |
| Rekreačné stredisko | - | - | - | - | 36 |
| | 1,054,707 | (812,449) | 242,258 | 255,765 | 210,350 |

In January 2004, the Bank sold Technicky servis for Sk 7 million.

In November 2003, the Bank sold its stake in Rekreacne stredisko for Sk 1.

Since 1 January 2004 Realitná spoločnosť VÚB, s.r.o. has entered into liquidation. The intention

of the Bank is to discontinue any direct transactions in the area of real estate and realize all assets of the company. The Bank is of opinion that the net assets of the company as of 31 December 2003 of Sk 31 million represent the net realizable value. The liquidation is not expected to be completed before 31 December 2004.

11. Intangible assets

| | | Other | Low value | | | |
|---------------------|-------------|------------|------------|-----------|----------|-------------|
| | | intangible | intangible | Assets in | | |
| | Software | assets | assets | progress | Advances | Total |
| Cost | | | | | | |
| At 1 January 2003 | 2,419,374 | 154,630 | 152,677 | 350,654 | 81,087 | 3,158,422 |
| Additions | 13,954 | 888 | - | 379,840 | 15,636 | 410,318 |
| Transfers | 206,169 | 67,249 | 658 | (274,076) | - | - |
| Disposals | (45,511) | (1,341) | (153,335) | (41,286) | (19,952) | (261,425) |
| At 31 December 2003 | 2,593 986 | 221,426 | | 415,132 | 76,771 | 3,307,315 |
| Amortization | | | · | | | |
| At 1 January 2003 | (2,165,100) | (127,996) | (152,677) | - | - | (2,445,773) |
| Additions | (179,849) | (27,994) | - | - | - | (207,843) |
| Disposals | 39,743 | 2,299 | 152,677 | | | 194,719 |
| At 31 December 2003 | (2,305,206) | (153,691) | - | - | - | (2,458,897) |
| Net book value | | | | | | |
| At 31 December 2003 | 288,780 | 67,735 | | 415,132 | 76,771 | 848,418 |
| At 31 December 2002 | 254,274 | 26,634 | - | 350,654 | 81,087 | 712,649 |

12. Property and equipment

| | Operational | | Other | | | |
|---------------------|-------------|-------------|-----------|-----------|----------|-------------|
| | land and | | tangible | Assets in | | |
| | buildings | Equipment | assets | progress | Advances | Total |
| Cost | | | | | | |
| At 1 January 2003 | 5,841,054 | 3,762,698 | 1,180,152 | 278,911 | 34,095 | 11,096,910 |
| Additions | - | 7,552 | 491 | 868,785 | 1,056 | 877,884 |
| Transfers | 386,748 | 223,603 | 121,205 | (731,556) | - | - |
| Disposals | (140,738) | (166,028) | (479,836) | (18,180) | (33,625) | (838,407) |
| At 31 December 2003 | 6,087,064 | 3,827,825 | 822,012 | 397,960 | 1,526 | 11,136,387 |
| Depreciation | | | | | | |
| At 1 January 2003 | (1,074,853) | (2,905,273) | (967,240) | | (1,500) | (4,948,866) |
| Additions | (768,494) | (444,931) | (74,500) | (15,031) | - | (1,302,956) |
| Disposals | 67,424 | 164,725 | 450,816 | | | 682,965 |
| At 31 December 2003 | (1,775,923) | (3,185,479) | (590,924) | (15,031) | (1,500) | (5,568,857) |
| Net book value | | | | | | |
| At 31 December 2003 | 4,311,141 | 642,346 | 231,088 | 382,929 | 26 | 5,567,530 |
| At 31 December 2002 | 4,766,201 | 857,425 | 212,912 | 278,911 | 32,595 | 6,148,044 |

Pursuant to the implementation of its restructuring program, the Bank identified certain buildings and land, which the Bank does not intend to use for its operating activities. Such buildings and land reported above are held at their net realizable values.

Impairment losses represent the difference between the net realizable value and original cost reduced by accumulated depreciation.

13. Other assets

| | 2003 | 2002 |
|---|-----------|-----------|
| Positive fair value of derivative financial instruments (see below) | 2,372,011 | - |
| Deposits with branch Prague | 2,428,535 | 3,836,036 |
| Subordinated loan | 1,446,239 | - |
| Dividends from VÚB Wüstenrot (note 9) | 382,500 | - |
| Receivables from the sale of VÚB Wüstenrot (note 9) | 565,000 | - |
| Long-term receivables from Prague branch | 513,627 | 540,425 |
| Deferred income tax (note 26) | 512,097 | - |
| Other receivables from customers | 231,612 | 159,593 |
| Various debtors | 74,868 | 85,950 |
| Advances to various debtors | 21,181 | 35,847 |
| Tax due | 3,107 | 2,036 |
| Inventories | 37,835 | 47,629 |
| Estimated receivables | 52,864 | 19,055 |
| Other | 150,784 | 470,706 |
| | 8,792,260 | 5,197,277 |
| Impairment losses | (65,282) | (67,229) |
| | 8,726,978 | 5,130,048 |
| | | |

Derivative financial instruments

In the normal course of business the Bank enters into derivative financial instrument transactions to hedge its liquidity, foreign exchange and interest rate risks. The Bank also enters into proprietary derivative financial transactions for the purpose of generating profits from short-term fluctuations in market prices. The Bank operates a system of market risk and counterparty limits, which are designed to restrict exposure to movements in market prices and counterparty concentrations. The Bank also monitors adherence to these limits on a regular basis.

Credit risk of financial derivatives

Credit exposure or replacement cost of derivative financial instruments represent the Bank's credit exposure from contracts with a positive fair value, that is, it indicates the estimated maximum potential losses of the Bank in the event that counterparties fail to perform their obligations. It is usually a small fraction of the notional amounts of the contracts. The credit exposure of each contract is indicated by the credit equivalent calculated pursuant to generally ap-

plicable methodology using the current exposure method and involves the fair market value of the contract (only if positive, otherwise a zero value is taken into account) and a portion of nominal value, which indicates the potential change in fair market value over the term of the contract. The credit equivalent is established depending on the type of contract and its maturity. The Bank assesses credit risk of all financial instruments on a daily basis.

At 31 December 2003, the Bank had a potential credit exposure of Sk 2,372,011 thousand (2002: Sk 2,362,000 thousand) in the event of non-performance by counterparties to its financial derivative instruments. This represents the gross replacement cost at market rates at 31 December 2003 and 2002 of all outstanding agreements in the event of all counterparties defaulting and not allowing for netting arrangements.

The Bank is selective in its choice of counterparties and sets limits for transactions with customers. As such, the Bank considers that the actual credit risk associated with financial derivatives is substantially lower than the exposure calculated pursuant to credit equivalents.

Fair value and notional value of derivative financial instruments were:

| | 2003 | 2003 | 2002 (1) | 2002 (1) |
|------------------------------|-------------|-------------|-------------|-------------|
| Fair value | Positive | Negative | Positive | Negative |
| Interest rate instruments | | | | |
| Swaps and other | 375,653 | (703,502) | 81,000 | (435,000) |
| Forward rate agreements | 3,367 | (3,868) | 230,000 | (211,000) |
| | 379,020 | (707,370) | 311,000 | (646,000) |
| Foreign exchange instruments | | | | |
| Cross currency swaps | 288,008 | (288,008) | - | (588,000) |
| Forwards and swaps | 1,671,602 | (1,277,039) | 2 051 000 | (1,581,000) |
| Options | 33,381 | (35,074) | - | - |
| | 1,992,991 | (1,600,121) | 2,051,000 | (2,169,000) |
| | 2,372,011 | (2,307,491) | 2,362,000 | (2,815,000) |
| Notional value | Assets | Liabilities | Assets | Liabilities |
| Interest rate instruments | | | | |
| Swaps and other | 68,831,877 | 68,831,877 | 16,398,000 | 16,398,000 |
| Forward rate agreements | 11,000,000 | 11,000,000 | 66,700,000 | 66,700,000 |
| | 79,831,877 | 79,831,877 | 83,098,000 | 83,098,000 |
| Foreign exchange instruments | | | | |
| Cross currency swaps | 4,950,060 | 4,950,060 | 4,967,000 | 5,000,000 |
| Forwards and swaps | 58,167,409 | 57,840,348 | 74,766,807 | 74,233,301 |
| Options | 25,387,751 | 25,387,751 | - | - |
| | 88,505,220 | 88,178,159 | 79,733,807 | 79,233,301 |
| | 168,337,097 | 168,010,036 | 162,831,807 | 162,331,301 |
| | | | | |

⁽¹⁾ Fair values of 2002 are not included in the accompanying financial statements as the Bank did not report fair values of derivatives in the 2002 balance sheet.

14. Amounts due to banks

| | 2003 | 2002 |
|------------------|------------|------------|
| Current accounts | 1,410,752 | 2,205,807 |
| Term deposits | 10,334,217 | 13,611,052 |
| Loans received | 1,108,718 | 752,900 |
| | 12,853,687 | 16,569,759 |

15. Customer deposits

| | 2003 | 2002 |
|---------------------------------------|-------------|-------------|
| Current accounts | 39,561,422 | 38,742,319 |
| Savings deposits payable on demand | 2,145,099 | 2,865,423 |
| Term deposits | 65,000,685 | 65,746,813 |
| Government and municipalities | 25,134,943 | 22,023,713 |
| Savings deposits with agreed maturity | 12,508,079 | 14,332,596 |
| Loans received | 1,090,308 | 1,003,659 |
| Certificates of deposits | 963 | 766,552 |
| Other | 481 | 7,196 |
| | 145,441,980 | 145,488,271 |
| | | |

16. Debt securities in issue

| | 2003 | 2002 |
|----------------|-----------|-----------|
| Bonds | 1,322,397 | 2,041,305 |
| Mortgage bonds | 4,450,147 | 1,569,127 |
| | 5,772,544 | 3,610,432 |

17. Other liabilities

| | 2003 | 2002 |
|---|-----------|-----------|
| Negative fair value of derivative financial instruments (note 13) | 2,307,491 | - |
| Deposits from branch Prague | 2,423,435 | 3,834,092 |
| Other liabilities to customers | 817,915 | 666,012 |
| Employees | 96,933 | 72,565 |
| Social security bodies | 37,057 | 36,345 |
| Operating advances | 2,948 | 3,755 |
| Other operating payables | 55,596 | 79,829 |
| Estimated payables | 597,156 | 575,477 |
| Other | 847,705 | 859,914 |
| | 7,186,236 | 6,127,989 |
| | | |













18. Provisions

| | At 1 Jan 2003 | Net creation / (reversal) | 31 Dec 2003 |
|--|----------------------|---|---|
| | 4.740.404 | (0.440.540) | 1 000 505 |
| Loans and off balance sheet exposures | 4,710,134 828,127 | (3,419,549) | 1,290,585 |
| Litigations Severance | 63,235 | 344,191 (6,824) | 1,172,318 56,411 |
| Other | - | 30,000 | 30,000 |
| Withholding tax | 200,662 | (200,662) | - |
| Property, equipment and intangible assets | 847,359 | (847,359) | - |
| Inventories | 47,331 | (47,331) | - |
| | 6,696,848 | (4,147,534) | 2,549,314 |
| 19. Share capital | | | |
| on one of aprilar | | 2003 | 2002 |
| Authorized issued and fully paid: | | 2000 | 2002 |
| Authorized, issued and fully paid: | | | |
| 89 shares of Sk 100,000,000 each, not traded | | 8,900,000 | 8,900,000 |
| 4,078,108 shares of Sk 1,000 each, publicly traded | | 4,078,108 | 4,078,108 |
| | | 12,978,108 | 12,978,108 |
| 20. Off balance sheet items | | | |
| | | | |
| Assets | | 2003 | 2002 |
| Assets Commitments and guarantees issued | | 2003 | 2002 |
| | | 2003 16,478,567 | 2002 7,618,524 |
| Commitments and guarantees issued | | | |
| Commitments and guarantees issued Commitments and undrawn credit facilities | | 16,478,567 | 7,618,524 |
| Commitments and guarantees issued Commitments and undrawn credit facilities | | 16,478,567 3,692,878 | 7,618,524 3,264,618 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued | | 16,478,567 3,692,878 | 7,618,524 3,264,618 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions | | 16,478,567 3,692,878 20,171,445 | 7,618,524 3,264,618 10,883,142 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts | | 16,478,567 3,692,878 20,171,445 | 7,618,524 3,264,618 10,883,142 8,295 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts Forward transactions | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 1,983,138 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 1,144,384 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts Forward transactions Interest rate contracts | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 1,983,138 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 1,144,384 83,098,000 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts Forward transactions Interest rate contracts | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 1,983,138 79,831,877 63,117,469 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 1,144,384 83,098,000 79,733,807 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts Forward transactions Interest rate contracts Foreign exchange contracts Foreign exchange contracts | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 1,983,138 79,831,877 63,117,469 142,949,346 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 1,144,384 83,098,000 79,733,807 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts Forward transactions Interest rate contracts Foreign exchange contracts Foreign exchange contracts | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 1,983,138 79,831,877 63,117,469 142,949,346 25,387,751 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 1,144,384 83,098,000 79,733,807 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts Forward transactions Interest rate contracts Foreign exchange contracts Foreign exchange contracts Foreign exchange options | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 1,983,138 79,831,877 63,117,469 142,949,346 25,387,751 25,387,751 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 1,144,384 83,098,000 79,733,807 162,831,807 |
| Commitments and guarantees issued Commitments and undrawn credit facilities Guarantees issued Spot transactions Interest rate contracts Foreign exchange contracts Forward transactions Interest rate contracts Foreign exchange contracts Foreign exchange contracts Foreign exchange options Receivables written off | | 16,478,567 3,692,878 20,171,445 1,239,604 743,534 1,983,138 79,831,877 63,117,469 142,949,346 25,387,751 25,387,751 | 7,618,524 3,264,618 10,883,142 8,295 1,136,089 1,144,384 83,098,000 79,733,807 162,831,807 - 4,302,268 |

| Liabilities | 2003 | 2002 |
|---|-------------|-------------|
| Commitments and guarantees received | | |
| Commitments and undrawn credit facilities | 11,148,399 | 12,737,423 |
| Guarantees received | | |
| Real estate | 36,823,912 | 33,506,819 |
| Cash | 868,692 | 785,134 |
| Securities | 1,673,944 | 1,835,530 |
| Other | 12,464,405 | 17,244,036 |
| Securities as collaterals | 25,832,824 | |
| Spot transactions | 77,663,777 | 53,371,519 |
| Interest rate contracts | 1,239,604 | 106,480 |
| Foreign exchange contracts | 743,748 | 1,154,953 |
| | 1,983,352 | 1,261,433 |
| Forward transactions | | |
| Interest rate contracts | 79,831,877 | 83,098,000 |
| Foreign exchange contracts | 62,790,408 | 79,233,301 |
| | 142,622,285 | 162,331,301 |
| | | |
| Foreign exchange options | 25,387,751 | |
| | 25,387,751 | - |
| Custody | 6,092,184 | 4,394,657 |
| Other | 11,508,494 | 4,922,749 |
| | 276,406,242 | 239,019,082 |
| | | |
| 21. Net interest income | | |
| | 0000 | 0000 |
| | 2003 | 2002 |
| Interest and similar income | | |
| Amounts due from banks | 1,520,779 | 2,019,295 |
| Loans and advances to customers | 3,907,782 | 4,302,198 |
| Debt securities | 6,827,711 | 6,884,130 |
| | 12,256,272 | 13,205,623 |
| Interest expense and similar charges | | |
| Amounts due to banks | (642,607) | (517,803) |
| Customer deposits | (5,545,888) | (5,894,027) |
| Debt securities | (304,172) | (258,126) |
| Withholding taxes paid | (275,535) | (1,338,807) |
| | (6,768,202) | (8,008,763) |
| | F 760 005 | 6 505 007 |
| | 5,763,605 | 6,535,667 |



22. Income from associates, subsidiaries, shares and other financial investments

On 11 December 2003, the shareholders of VÚB Wüstenrot held an extraordinary shareholders' meeting and declared dividends totaling Sk 900 million, of which the Bank's share of 50 % was fully paid on 26 February 2004.

Dividends are shown in the income statement in line 'Income from associates'.

On 9 December 2003, the Bank signed an agreement on the sale of its 50 % share in VÚB Wüstenrot, a bank engaged in the provision of housing loans. The net income from the sale of shares was Sk 300 million and is reported in line 'Other operating income'. The sales price for the shares was fully paid to the Bank on 26 February 2004.

23. Net fee and commission income

| | 2003 | 2002 |
|----------------------------|-----------|-----------|
| Fee and commission income | | |
| Banks | 266,884 | 320,765 |
| Customers | 1,898,726 | 1,519,609 |
| | 2,165,610 | 1,840,374 |
| Fee and commission expense | | |
| Banks | (344,116) | (225,244) |
| Customers | (18,922) | (18,280) |
| | (363,038) | (243,524) |
| | 1,802,572 | 1,596,850 |
| | | |

24. Net profit from financial operations

| | 2003 | 2002 |
|--|-----------|-----------|
| Foreign exchange derivatives and revaluation | 1,033,923 | 1,248,645 |
| Cross currency swaps | (325,911) | (382,321) |
| Interest rate derivatives | (134,854) | 12,270 |
| Securities | (109,857) | 340,335 |
| Other | 12,391 | |
| | 475,692 | 1,218,929 |
| | | |

25. General administrative expenses

| | 2003 | 2002 |
|----------------------------------|-------------|-------------|
| Salaries and employment benefits | | |
| Salaries | (1,494,401) | (1,547,850) |
| Social security costs | (394,197) | (419,420) |
| | (1,888,598) | (1,967,270) |
| Other administrative expenses | | |
| IT system maintenance | (302,123) | (270,189) |
| Advertising | (244,185) | (241,469) |
| Professional services | (188,496) | (184,085) |
| Material consumption | (153,817) | (136,468) |
| Insurance cost | (128,119) | (143,631) |
| Rent | (103,554) | (91,524) |
| Repairs and maintenance | (77,245) | (118,684) |
| Various services | (343,840) | (450,227) |
| Other taxes except income tax | (30,804) | (23,657) |
| Other | (487,946) | (432,528) |
| | (2,060,129) | (2,092,462) |
| | (3,948,727) | (4,059,732) |

26. Income tax

| | 2003 | 2002 |
|--------------------|---------|---------|
| Deferred tax | 512,097 | - |
| Current tax charge | | (1,088) |
| | 512,097 | (1,088) |

At 31 December 2002, the Bank did not recognize any deferred tax assets because it considered that there would not be any sufficient profits to corporate income tax in the foreseeable future.

Due to significant changes in the tax legislation applicable from 1 January 2004, the Bank ex-

pects to have positive tax base for the following years. The accounting profit before tax of the Bank will approximate the tax base.

Deductible and taxable differences are assumed to be utilized in the same periods and therefore were netted.

Recognized deferred tax assets originated from the following temporary differences:

| | 2003 | 2002 |
|---|-----------|-------------|
| Impairment losses for loans | 917,972 | 833,145 |
| Impairment losses for fixed assets | 264,287 | 141,284 |
| Other temporary differences | (118,543) | 73,004 |
| | 1,063,716 | 1,047,433 |
| Allowance for uncertainties of future utilization | (551,619) | (1,047,433) |
| | 512,097 | <u>-</u> |
| | | |











27. Capital adequacy

The National Bank of Slovakia requires that licensed institutions maintain a capital adequacy ratio of 8 % of the risk-weighted assets, computed in accordance with valid Slovak accounting legislation. Capital is calculated as the total of restricted and unrestricted components

of equity, plus the part of the Bank's reserves for loan losses up to the adjusted value of equity.

As at 31 December 2003 and 2002, the Bank's capital adequacy ratio on this basis exceeded the statutory minimum requirements.

28. Assets and liabilities maturity / liquidity risk

Liquidity risk is a measure of the extent to which the Bank may be required to raise funds to meet its commitments associated with financial instruments. The Bank maintains its liquidity profiles in accordance with regulations laid down by the National Bank of Slovakia. The table below provides an analysis of assets and liabilities into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. It is presented under the most prudent consideration of maturity dates where options or repayment schedules allow for early repayment possibilities. Those assets and liabilities that do not

have a contractual maturity date are grouped together under 'Not specified' category.

The Bank is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw downs, guarantees and from margin and other calls on cash settled derivatives. The Bank sets limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of interbank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

The remaining maturities of assets and liabilities at 31 December 2003 were as follows:

| | Up to 1 | 1 to 3 | 3 months | 1 to 5 | Over 5 | Not | |
|--------------------------------------|-------------|------------|------------|------------|------------|------------|-------------|
| | month | months | to 1 year | years | years | specified | Total |
| Assets | | | | | | | |
| Cash and balances with | | | | | | | |
| central banks | 2,529,977 | - | - | - | - | - | 2,529,977 |
| Amounts due from banks | 40,903,922 | 271,037 | 258,067 | 1,836,969 | - | 11,278 | 43,281,273 |
| Loans and advances to customers | 5,775,694 | 4,611,476 | 11,062,967 | 18,932,955 | 18,562,351 | 861,651 | 59 807,094 |
| Debt securities | 1,421,160 | 1,006,926 | 2,632,761 | 46,672,905 | 20,807,995 | 2,174 | 72 543,921 |
| Shares, mutual funds and | | | | | | | |
| other financial investments | - | - | - | - | - | 278,397 | 278,397 |
| Subsidiaries | - | - | - | - | - | 23,280 | 23,280 |
| Associates | - | - | - | - | - | 242,258 | 242,258 |
| Intangible assets | - | - | - | - | - | 848,418 | 848,418 |
| Property and equipment | - | - | - | - | - | 5,567,530 | 5,567,530 |
| Other assets | 2,489,091 | 1,674,717 | 984,867 | 443,546 | 1,561,246 | 1,573,511 | 8,726,978 |
| Prepayments and accrued income | - | - | - | - | - | 87,329 | 87,329 |
| | 53,119,844 | 7,564,156 | 14,938,662 | 67,886,375 | 40,931,592 | 9,495,826 | 193,936,455 |
| | | | | | | | |
| Liabilities and shareholders' equity | | | | | | | |
| Amounts due to banks | 7,954,794 | 1,191,707 | 2,763,122 | 891,952 | 52,112 | - | 12,853,687 |
| Customer deposits | 120,868,926 | 10,702,038 | 6,450,976 | 813,837 | 6,600,938 | 5,265 | 145,441,980 |
| Debt securities in issue | 1,427,063 | - | 101,333 | 2,178,743 | 2,065,405 | - | 5,772,544 |
| Other liabilities | 2,290,458 | 1,201,545 | 1,233,580 | 801,908 | 78,264 | 1,580,481 | 7,186,236 |
| Accruals and deferred income | - | - | - | - | - | 100,248 | 100,248 |
| Provisions | - | - | - | - | - | 2,549,314 | 2,549,314 |
| Share capital | - | - | - | - | - | 12,978,108 | 12,978,108 |
| Share premium | - | - | - | - | - | 402,737 | 402,737 |
| Reserves | - | - | - | - | - | 1,779,308 | 1,779,308 |
| Revaluation | - | - | - | - | - | (773) | (773) |
| Retained earnings | - | - | - | - | - | 354,270 | 354,270 |
| Net profit for the year | - | - | 4,445,040 | - | - | 73,756 | 4,518,796 |
| | 132,541,241 | 13,095,290 | 14,994,051 | 4,686,440 | 8,796,719 | 19,822,714 | 193,936,455 |



29. Currency denominations of assets and liabilities

Foreign exchange rate risk comprises the risk that the value of financial assets and liabilities will fluctuate due to changes in market foreign exchange rates. The table below provides information on the currency denomination of the Bank's assets and liabilities. It is the policy

of the Bank to manage its exposure to fluctuations in exchange rates through the regular monitoring and reporting of open positions and the application of a matrix of exposure and position limits.

At 31 December 2003, the Bank's assets and liabilities were denominated in the following currencies:

| | Sk | EUR | USD | СZК | Other | Total |
|--------------------------------------|-------------|------------|-----------|------------|-----------|-------------|
| Assets | | | | | | |
| Cash and balances with | | | | | | |
| central banks | 1,792,880 | 402,446 | 114,576 | 122,100 | 97,975 | 2,529,977 |
| Amounts due from banks | 35,531,105 | 1,725,795 | 5,655,886 | 173,437 | 195,050 | 43,281,273 |
| Loans and advances to customers | 43,266,078 | 6,722,776 | 3,117,059 | 6,690,085 | 11,096 | 59,807,094 |
| Debt securities | 67,883,540 | 3,262,657 | 647,079 | 544,094 | 206,551 | 72,543,921 |
| Shares, mutual funds and | | | | | | |
| other financial investments | 258,726 | 2,207 | - | 17,464 | - | 278,397 |
| Subsidiaries | 23,280 | - | - | - | - | 23,280 |
| Associates | 242,258 | - | - | - | - | 242,258 |
| Intangible assets | 833,025 | - | - | 15,393 | - | 848,418 |
| Property and equipment | 5,551,731 | - | - | 15,799 | - | 5,567,530 |
| Other assets | 4,002,032 | 2,057,225 | 385,420 | 2,246,246 | 36,055 | 8,726,978 |
| Prepayments and accrued income | 85,784 | - | - | 1,545 | - | 87,329 |
| | 159,470,439 | 14,173,106 | 9,920,020 | 9,826,163 | 546,727 | 193,936,455 |
| Liabilities and shareholders' equity | | | | | | |
| Amounts due to banks | 5,412,491 | 1,497,599 | 408,260 | 5,438,261 | 97,076 | 12,853,687 |
| Customer deposits | 124,832,660 | 11,722,791 | 5,382,284 | 2,535,164 | 969,081 | 145,441,980 |
| Debt securities in issue | 4,805,009 | - | 12,982 | 954,553 | - | 5,772,544 |
| Other liabilities | 3,653,840 | 901,453 | 336,570 | 2,269,545 | 24,828 | 7,186,236 |
| Accruals and deferred income | 71,652 | 1,818 | 24,593 | 2,175 | 10 | 100,248 |
| Provisions | 2,546,000 | - | - | 3,314 | - | 2,549,314 |
| Share capital | 12,978,108 | - | - | - | - | 12,978,108 |
| Share premium | 402,737 | - | - | - | - | 402,737 |
| Reserves | 1,779,308 | - | - | - | - | 1,779,308 |
| Revaluation | - | (20) | - | (753) | - | (773) |
| Retained earnings | 117,965 | - | - | 236,305 | - | 354,270 |
| Net profit for the year | 4,445,040 | - | - | 73,756 | - | 4,518,796 |
| | 161,044,810 | 14,123,641 | 6,164,689 | 11,512,320 | 1,090,995 | 193,936,455 |

30. Interest rate risk

The interest rate risk is comprised of the risk that the value of a financial instrument will fluctuate due to changes in market interest rates and the risk that the maturities of interest bearing assets differ from the maturities of the interest bearing liabilities used to fund those assets. The length of time for which the rate of interest is fixed on a financial instrument therefore indicates to what extent it is exposed to the interest rate risk.

The table on the following page provides information on the extent of the Bank's interest rate exposure based either on the contractual maturity date of its financial instruments, or in the case of instruments that reprice to a market rate

of interest before maturity, the next repricing date.

It is the policy of the Bank to manage the exposure to fluctuations in net interest income arising from changes in interest rates by the degree of repricing mismatch in the balance sheet.

The assets and liabilities that do not have contractual maturity date or are not interest bearing are grouped in 'Not specified' category.

Current accounts, nostro and loro accounts are stated as interest rate insensitive in the column 'Not specified'.

The re-pricing structure of assets and liabilities at 31 December 2003 was as follows:

| | Up to 1 | 1 to 3 | 3 months | 1 to 5 | Over | Not | |
|--------------------------------------|------------|------------|------------|------------|-----------|------------|-------------|
| | month | months | to 1 year | years | 5 years | specified | Total |
| Assets | | | | | | | |
| Cash and balances with | | | | | | | |
| central banks | 24,230 | - | - | - | - | 2,505,747 | 2,529,977 |
| Amounts due from banks | 40,682,490 | 791,390 | 1,801,576 | 5,817 | - | - | 43,281,273 |
| Loans and advances to customers | 15,738,961 | 20,401,832 | 3,829,227 | 13,239,383 | 6,580,721 | 16,970 | 59,807,094 |
| Debt securities | 24,389,949 | 13,883,036 | 5,980,499 | 26,695,182 | 1,595,255 | - | 72,543,921 |
| Shares, mutual funds and | | | | | | | |
| other financial investments | - | - | - | - | - | 278,397 | 278,397 |
| Subsidiaries | - | - | - | - | - | 23,280 | 23,280 |
| Associates | - | - | - | - | - | 242,258 | 242,258 |
| Intangible assets | - | - | - | - | - | 848,418 | 848,418 |
| Property and equipment | - | - | - | - | - | 5,567,530 | 5,567,530 |
| Other assets | 996,930 | - | - | - | - | 7,730,048 | 8,726,978 |
| Prepayments and accrued | | | | | | | |
| income | - | - | - | - | - | 87,329 | 87,329 |
| | 81,832,560 | 35,076,258 | 11,611,302 | 39,940,382 | 8,175,976 | 17,299,977 | 193,936,455 |
| | | | | | | | |
| Liabilities and shareholders' equity | | | | | | | |
| Amounts due to banks | 7,002,881 | 1,185,964 | 2,623,677 | - | - | 2,041,165 | 12,853,687 |
| Customer deposits | 72,526,229 | 13,097,518 | 4,568,286 | 848,558 | 2,027 | 54,399,362 | 145,441,980 |
| Debt securities in issue | 1,419,160 | - | 102,433 | 2,202,300 | 2,048,651 | - | 5,772,544 |
| Other liabilities | 194,611 | 812,539 | 475,449 | 7,140 | - | 5,696,497 | 7,186,236 |
| Accruals and deferred income | - | - | - | - | - | 100,248 | 100,248 |
| Provisions | - | - | - | - | - | 2,549,314 | 2,549,314 |
| Share capital | - | - | - | - | - | 12,978,108 | 12,978,108 |
| Share premium | - | - | - | - | - | 402,737 | 402,737 |
| Reserves | - | - | - | - | - | 1,779,308 | 1,779,308 |
| Revaluation | - | - | - | - | - | (773) | (773) |
| Retained earnings | - | - | - | - | - | 354,270 | 354,270 |
| Net profit for the year | - | - | - | - | - | 4,518,796 | 4,518,796 |
| | 81,142,881 | 15,096,021 | 7,769,845 | 3,057,998 | 2,050,678 | 84,819,032 | 193,936,455 |

31. Related parties

| | 2003 | 2002 |
|--------------------------------------|-----------|-----------|
| Loans provided | | |
| Subsidiaries | 319,900 | 194,979 |
| Private individuals | 6,549 | - |
| Other | 1,557,353 | 5,000 |
| | 1,883,802 | 199,979 |
| Loans and deposits received | | |
| Subsidiaries | 217,652 | 118,232 |
| Associates | 53,208 | 101,327 |
| Private individuals | 27,197 | 5,200 |
| Other | 343,998 | 203,100 |
| | 642,055 | 427,859 |
| Securities | | |
| Subsidiaries | 728,119 | 728,119 |
| Associates | 2,001,580 | 711,821 |
| | 2,729,699 | 1,439,940 |
| Interest and similar income | | |
| Subsidiaries | 18,891 | 45,758 |
| Interest expense and similar charges | | |
| Subsidiaries | 5,900 | 5,804 |
| Associates | 3,077 | 4,585 |
| | 8,977 | 10,389 |
| Guarantees issued | | |
| Subsidiaries | - | 700,000 |
| Associates | 45,709 | - |

32. Profit distribution

On 22 May 2003, the general meeting of shareholders approved the following 2002 profit distribution:

| | 2002 |
|---|-------------------|
| Social fund contribution | 40,000 |
| Legal reserve fund contribution | 168,599 |
| Dividends | 752,730 |
| Retained earnings | 724,656 |
| | 1,685,985 |
| The Board of Directors will propose the following 2003 profit distribution: | 2003 |
| | |
| Social fund contribution | 50,000 |
| Social fund contribution Legal reserve fund contribution | 50,000 451,880 |
| | , |
| Legal reserve fund contribution | 451,880 |

33. Events after the balance sheet date

There were no significant events noted that would require adjustment in the financial statements at 31 December 2003.

The following non-adjusting subsequent events are disclosed in these financial statements:

1. Liquidation of Realitna spolocnost VÚB from 1 January 2004

note 10

2. Settlement of sales price and dividend payment from VÚB Wüstenrot in February 2004

note 13

3. Legal assignment of sold non-performing loans in January 2004

note 6

On behalf of the Bank:

Tomas Spurny
Chairman of the Management Board

Domenico Cristarella Member of the Management Board

Matej Augustín Chief Accountant Eva Rozsívalová Head of Reporting

plum

Information on Securities Issued by the Bank

Securities, which VÚB, a. s. has issued until now, include besides shares also bonds, certificates of deposit, mortgage bonds and passbooks.

In 2003, VÚB issued 3 mortgage bond issues as follows:

VÚB mortgage bonds VII.

Name of security: VÚB mortgage bonds VII.

ISIN: SK4120003724 series 01

Type and form: Bearer bond, book-entry

Total issue amount: Sk 1,000,000 000

Number and nominal value:

Issue method: 10,000 pcs per Sk 100,000

Public offering

 Issue date:
 15/04/2003

 Maturity:
 15/04/2013

 Coupon:
 5.1 % p.a.

Coupon payment: Annually, on 15/04, commencing on 15/04/2004

VÚB mortgage bonds VIII.

Name of security: VÚB mortgage bonds VIII.

ISIN: SK4120003914 series 01

Type and form: Bearer bond, book-entry

Total issue amount: Sk 1,000,000 000

Number and nominal value:

Issue method: 1,000 pcs per Sk 1,000,000

Non - public offering

 Issue date:
 29/05/2003

 Maturity:
 29/05/2013

 Coupon:
 5.1 % p.a.

Coupon payment: Annually, on 29/05, commencing on 29/05/2004

VÚB mortgage bonds IX.

Name of security:VÚB mortgage bonds IX.ISIN:SK4120004011 series 01Type and form:Bearer bond, book-entry

Total issue amount: Sk 800,000,000

Number and nominal value:

Issue method: 800 pcs per Sk 1,000,000

Non - public offering

 Issue date:
 07/08/2003

 Maturity:
 07/08/2008

 Coupon:
 4.6 % p.a.

Coupon payment: Annually, on 07/08, commencing on 07/08/2004

Rights along with VÚB bonds issued until now are specified in the 'Terms and Conditions of Issue'.

Review of Economic and Financial Situation

In 2003, VÚB continued its vigorous restructuring efforts initiated in 2002. These efforts were focused on revenue generation, cost reduction and the on-going improvement in the Bank's internal processes and procedures designed to achieve the two former objectives.

Total consolidated assets decreased by 2 %, Sk 3.4 billion, when compared with the previous year-end. A significant proportion of the Bank's assets is represented by investment securities, primarily restructuring bonds issued by the Government of Slovakia prior to the Bank's privatization in 2001. Net customer loans increased by Sk 13.0 billion reflecting increased loan volumes in both the corporate and retail segment.

Consolidated net profit for the year ended

31 December 2003 increased by Sk 1 billion to Sk 3.2 billion compared to 2002. Lower operating income was offset by operating cost reductions and the impact of a combination of non-recurring transactions including the sale of the Bank's shareholding in VÚB Wüstenrot, the release of provisions relating to the sale of a portfolio of non-performing loans and the first-time recognition of a deferred tax asset.

Management of the Bank has paid significant attention to credit portfolio quality through improved credit processes and active management of non-performing portfolio. As a result, proportion of non-performing loans on total client portfolio decreased from 18.1 % in 2002 to 8.3 % in 2003 (including sale of portfolio agreed at the year end but finalized on February 2004).

Information about Expected Economic and Financial Situation for the Next Year

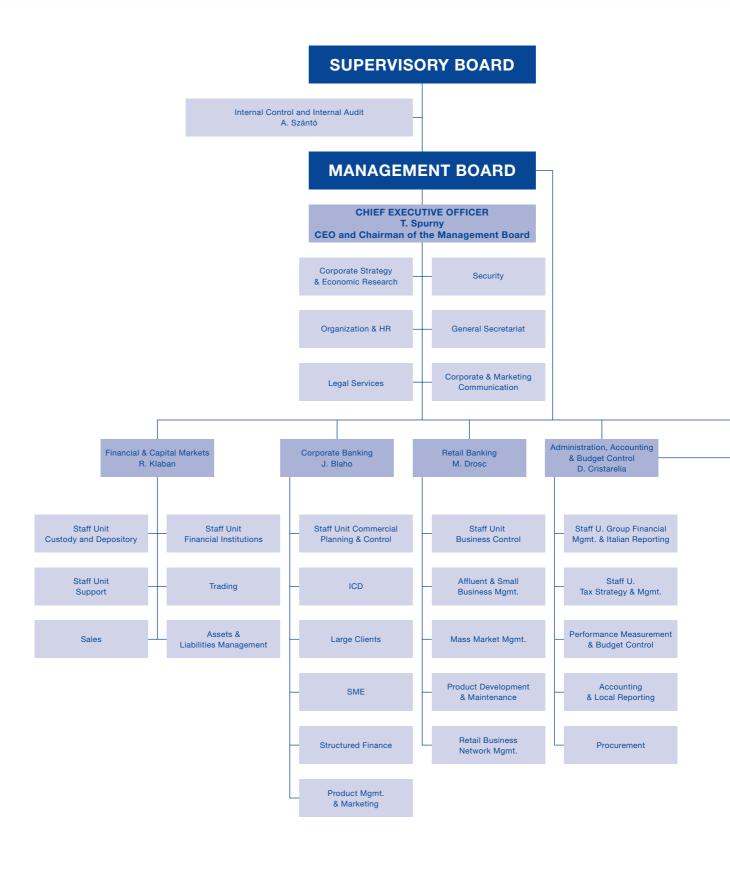
In 2004, the Bank intends to build upon the results of the restructuring program implemented over the past two years. The key focus will be on generating revenue growth and new customers across both the corporate and retail segments whilst maintaining a stable cost base. This will require:

- Growing of the customer business through product and service innovation and better sales capabilities;
- Further strengthening of more stable source of income, mainly fee generating business;
- Continuous effort in cost reduction aimed especially at internal services and support functions to offset expected price increases and enable better staff motivation

Through these initiatives, the management targets 9% growth of operating income. With declining interest rates, the fee income is projected to be the main driver of this growth. Operating expenses should go up by less than 1% fully driven by increase of personnel expenses while other expenses should slightly decline.

On the basis set out above, the Bank plans an operating profit of Sk 3.8 billion, an increase of 22% over 2003 and a net profit of Sk 2.8 billion.

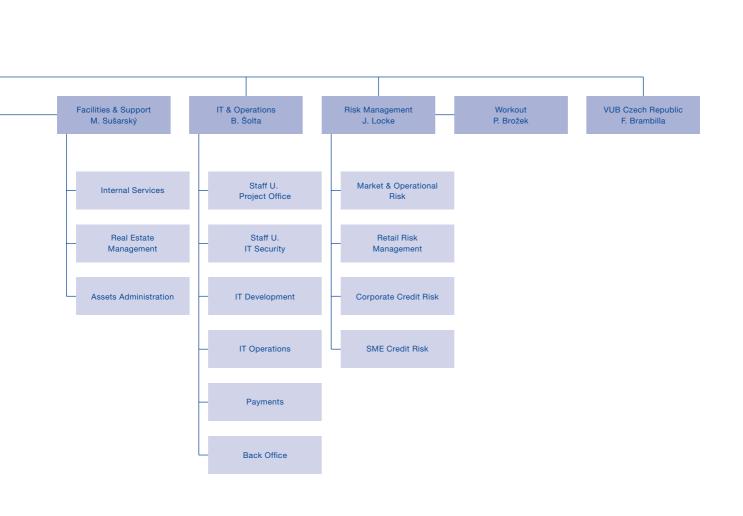
Organization Chart of VÚB











List of VÚB Branches

I. Retail business network of VÚB, a.s.

| | Address | ZIP Code | Tel. No | Fax |
|----------------------------------|------------------------------|----------|----------------|-------------|
| Regional retail business network | Bratislava – west | | | |
| Full retail branches | | | | |
| Bratislava | Gorkého 7 | 813 20 | 02/59 55 11 11 | 54 13 10 28 |
| | Poštová 1 | 811 01 | 02/59 55 85 32 | 54 41 79 26 |
| | Schneidera Trnavského 6/A | 841 01 | 02/64 28 60 05 | 64 28 62 05 |
| | Dunajská 24 | 815 79 | 02/50 55 71 65 | 52 96 71 36 |
| Malacky | Záhorácka 15 | 901 01 | 034/772 38 47 | 772 38 48 |
| Retail branches | | | | |
| Bratislava | Malokarpatské nám. 9 | 841 03 | 02/64 78 07 22 | 64 78 07 26 |
| | Eisnerova 48 | 841 07 | 02/64 77 64 85 | 64 77 65 50 |
| | Šintavská 24 | 851 01 | 02/6383 7160 | 63 83 70 97 |
| | Špitálska 10 | 811 01 | 02/52 92 30 16 | 52 96 54 22 |
| | Rovniankova 3/A | 851 02 | 02/6382 1627 | 63 82 16 08 |
| | Vlastenecké námestie 6 | 851 01 | 02/62 24 80 40 | 62 24 81 38 |
| | Kamenné námestie 1 | 811 08 | 02/5296 2303 | |
| Light retail branches | | | | |
| Bratislava | Borská 3 | 841 04 | 02/65 42 58 40 | 65 42 58 25 |
| | Ľ. Fullu 5 | 841 05 | 02/65 31 66 06 | 65 31 66 02 |
| | Limbová 1 | 833 40 | 02/54 77 28 46 | 54 78 80 84 |
| | Obchodná 74 | 811 04 | 02/52 73 38 98 | 52 73 38 97 |
| | Nobelovo námestie 5 | 851 01 | 02/63 45 42 33 | 63 45 42 32 |
| | Ovsištské námestie 1 | 851 04 | 02/62 41 42 80 | 62 41 42 78 |
| | Zámocká ulica 38 | 811 01 | 02/54 41 18 11 | 54 41 18 35 |
| | Mostová 8 | 811 02 | 02/54 43 44 21 | 54 43 44 19 |
| | Einsteinova 18, č. obj. 235, | | | |
| | 2. nadzemné podl. | 851 01 | 02/63 45 43 10 | 63 45 43 08 |
| Stupava | Mlynská 1 | 900 31 | 02/65 93 67 34 | 65 93 67 35 |
| Lozorno | Autopriemyselný park | 900 55 | 02/6596 8006 | |
| | | | | |
| Regional retail business network | Bratislava – east | | | |
| Full retail branches | | | | |
| Bratislava | Jašíkova 8 | 827 61 | 02/48 56 86 02 | 48 56 88 05 |
| | Páričkova 2 | 821 08 | 02/5055 26 08 | 55 56 66 36 |
| | Kazanská 41 | 821 06 | 02/45 52 28 59 | 45 25 83 00 |
| Pezinok | Štefánikova 14 | 902 01 | 033/641 30 73 | 641 30 77 |
| Retail branches | | | | |
| Bratislava | Dulovo nám. 1 | 821 08 | 02/55 96 97 35 | 64 78 07 26 |
| | Miletičova 21 | 821 09 | 02/55 56 58 02 | 55 56 72 01 |
| | VIčie hrdlo 1 | 821 10 | 02/45 52 47 16 | 45 24 77 29 |
| | Detvianska 3 | 831 06 | 02/44 87 10 28 | 44 87 10 25 |
| | Krížna 54 | 821 08 | 02/50 22 33 00 | 55 42 59 41 |
| | Vajnorská 100 | 831 04 | 02/44 44 11 84 | 44 44 11 85 |
| Senec | Námestie 1. mája 25 | 903 01 | 02/4592 6167 | 45 92 42 48 |













Light retail branches 02/45 52 20 06 Šíravská 7 822 02 45 52 21 38 Račianska 54 831 03 02/44 45 38 90 44 45 38 88 02/43 42 68 38 Mierová 66 821 05 43 42 96 39 Bajkalská 4 02/55 42 34 21 55 42 34 23 821 08 Račianske Mýto 3 831 02 02/44 44 21 30 44 44 21 31 Nové Košariská 900 42 02/45 98 12 38 45 98 12 39 Dunajská Lužná Ivanka pri Dunaji Štefánikova 25/A 900 28 02/45 94 50 42 45 94 50 42 033/647 55 80 647 55 35 Modra Štúrova 68 900 01 Regional retail business network Trnava Full retail branches Trnava Dolné bašty 2 917 68 033/556 98 11 556 99 20 Hlavná 31 917 68 033/556 98 02 556 79 06 Alžbetínske nám. 328 031/557 01 42 Dunajská Streda 929 35 551 62 05 031/783 83 55 Galanta Mierové námestie 2 924 41 780 60 29 Hlohovec Podzámska 37 920 01 033/742 55 71 742 4329 Nám. M.R.Štefánika 525/21 034/621 25 85 621 25 95 Myjava 907 01 Piešťany Námestie slobody 11 033/772 10 80 772 35 34 921 01 034/651 45 51 694 39 84 Senica Nám. oslobodenia 8 905 01 Sereď Cukrovarská 3013/1 926 00 031/789 33 22 789 46 50 Šaľa Hlavná 5 927 00 031/770 71 22 770 45 76 Šamorín Hlavná 64 932 01 031/562 43 01 562 43 05 Retail branches Holíč Bratislavská 1518/7 908 51 034/668 23 89 668 44 73 Skalica Mallého 53 909 01 034/664 45 07 664 67 78 Light retail branches Cífer Námestie A. Hlinku 31 919 43 033/559 92 72 559 91 11 Športová 583 930 05 031/559 48 45 Gabčíkovo 559 48 44 Nám. Radlinského 981 908 01 034/659 77 87 659 77 90 Kúty Leopoldov Hlohovecká 104/2 920 41 033/734 20 42 734 22 90 Smolenice SNP 12 919 04 033/558 62 52 558 66 10 Sládkovičovo Fučíkova 698 925 21 031/784 19 97 784 18 35 Šaštín - Stráže 908 41 034/659 23 50 658 05 91 Námestie slobody 648 Veľký Meder Železničná 63 932 01 031/555 39 00 555 33 00 Vrbové Nám. Slobody /9 922 03 033/779 26 95 779 26 96 Hlavná 830/28 930 39 031/569 20 72 569 20 73 Zlaté Klasy Regional retail business network Trenčín Full retail branches Trenčín Mierové námestie 37 911 62 032/741 71 11 743 14 50 Dubnica nad Váhom Nám. Matice slov. 1293 018 41 042/442 50 37 442 50 27 Nové Mesto nad Váhom Čsl. armády 74/12 915 01 032/771 14 41 771 50 70 Považská Bystrica Nám. A. Hlinku 23/28 017 21 042/430 98 00 432 73 66 542 67 85 Prievidza Námestie slobody 10 046/51557 67 971 01 Púchov Námestie slobody 1657 020 01 042/464 20 61 464 23 68

| Retail branches | | | | |
|---------------------------------|--------------------------------------|--------|---------------|-----------|
| llava | Mierové námestie 92/24 | 019 01 | 042/446 58 01 | 446 59 02 |
| Nová Dubnica | Trenčianska 764/42 | 018 51 | 042/443 40 32 | 443 40 32 |
| Handlová | SNP 1 | 972 51 | 046/547 66 40 | 547 64 18 |
| Light retail branches | | | | |
| Bojnice | Hurbanovo námestie 10 | 972 01 | 046/543 05 70 | 543 05 71 |
| Dolné Vestenice | M. R. Štefánika 300 | 972 23 | 046/549 87 08 | 549 83 08 |
| Lednické Rovne | Námestie slobody 32 | 020 61 | 042/469 32 15 | 469 32 17 |
| Nitrianske Pravno | SNP 389 | 972 13 | 046/544 64 37 | 544 64 39 |
| Nováky | Andreja Hlinku 457 | 972 71 | 046/546 14 29 | 546 14 26 |
| Stará Turá | SNP 275/67 | 916 01 | 032/776 35 80 | 776 34 45 |
| Trenčín | Námestie sv. Anny 353/11 | 911 62 | 032/640 16 47 | 640 16 49 |
| | Zlatovská 2610 | 911 05 | 032/652 33 21 | |
| Trenčianske Teplice | T. G. Masaryka 3 | 914 51 | 032/655 34 44 | 655 34 44 |
| Regional retail business networ | k Nitra | | | |
| Full retail branches | | | | |
| Nitra | Štefánikova 44 | 949 31 | 037/690 43 21 | 652 87 54 |
| Bánovce nad Bebravou | Námestie Ľ. Štúra 5/5 | 957 01 | 038/760 41 47 | 760 29 93 |
| Komárno | Tržničné námestie 1 | 945 23 | 035/790 45 11 | 773 06 52 |
| Levice | Štúrova 21 | 934 01 | 036/631 27 23 | 631 26 00 |
| Nové Zámky | Hlavné námestie 5 | 940 33 | 035/690 45 55 | 640 08 41 |
| Partizánske | L. Svobodu 4 | 958 01 | 038/749 58 22 | 749 72 47 |
| Topoľčany | Moyzesova 585/2 | 955 19 | 038/532 62 53 | 532 52 06 |
| Zlaté Moravce | Župná 2 | 953 00 | 037/632 12 09 | 632 12 66 |
| Retail branches | | | | |
| Nitra | Štefánikova 7 | 949 31 | 037/651 20 58 | 741 20 57 |
| Hurbanovo | Komárňanská 98 | 947 01 | 035/770 26 44 | 760 22 16 |
| Šahy | Hlavné námestie 27 | 936 01 | 036/741 12 86 | 741 17 23 |
| Štúrovo | Hlavná 2 | 943 01 | 036/751 13 06 | 751 13 08 |
| Šurany | SNP 25 | 942 01 | 035/650 00 42 | 650 00 44 |
| Vráble | Hlavná 14 952 01 037/783 38 36 783 3 | | 783 30 23 | |
| Light retail branches | | | | |
| Nitra - Plastika | Novozámocká 216 | 949 01 | 087/741 14 54 | 741 14 28 |
| Dvory nad Žitavou | Veľká komárňanská 5 | 941 31 | 035/648 40 52 | 648 40 53 |
| Kolárovo | Palkovichova 34 | 946 03 | 035/777 13 23 | 777 25 50 |
| Marcelová | Nám. Slobody 1199 | 946 32 | 035/779 84 05 | 779 84 05 |
| Nitrianska Blatnica | Obecný úrad | 956 04 | 038/539 41 94 | 539 41 94 |
| TImače | Námestie odborárov 7 | 935 21 | 036/634 15 36 | 634 11 95 |
| Tvrdošovce | | | | 649 22 01 |
| Zemianska Oľča | Kultúrny dom, námestie Hrdinov 12 | | 035/779 64 08 | 779 64 08 |
| Želiezovce | Komenského 8 | 937 01 | 036/771 13 32 | 771 10 88 |
| Regional retail business networ | k Žilina | | | |
| Full retail branches | | | | |
| Žilina | Na bráne 1 | 010 43 | 041/724 61 26 | 724 71 36 |
| | | | | 567 81 53 |
| Bytča | Sidónie Sakalovej 138/1 | 014 01 | 041/553 35 58 | 553 35 79 |















| Čadca | Fraňa Kráľa 1504 | 022 24 | 041/432 28 11 | 432 40 79 |
|---|---------------------------------------|--------|---------------|-----------|
| Dolný Kubín | Radlinského 1712/34 | 026 12 | 043/586 46 91 | 586 49 22 |
| Martin | Osloboditeľov 2 036 53 043/ 413 29 47 | | 413 18 91 | |
| | | | | 424 73 69 |
| Námestovo | Hviezdoslavovo nám. 200 | 029 01 | 043/552 31 83 | 552 31 75 |
| Retail branches | | | | |
| Žilina | Nám. A. Hlinku 1 | 010 43 | 041/562 61 91 | 562 61 94 |
| Kysucké Nové Mesto | Čsl. armády 1305 | 024 01 | 041/421 29 39 | 421 36 87 |
| Rajec | Hollého 25 | 015 01 | 041/542 32 32 | 542 28 77 |
| Trstená | Štefánika 15 | 028 01 | 043/539 24 78 | 539 25 30 |
| Turčianske Teplice | Hájska 3 | 039 01 | 043/492 40 17 | 492 40 18 |
| Turzovka | Krátka 210 | 023 54 | 041/435 22 06 | 435 25 79 |
| Tvrdošín | Vojtaššákova 640 | 027 44 | 043/532 20 54 | 532 20 52 |
| Vrútky | 1. čsl. brigády 12 | 038 61 | 043/428 43 29 | 428 41 33 |
| Light retail branches | | | | |
| Žilina | Vysokoškolákov 52 | 010 08 | 041/500 03 05 | 500 03 16 |
| Krásno nad Kysucou | 1. mája 1255 | 023 02 | 041/438 52 85 | 438 53 94 |
| Martin - ZŤS | Čs. armády 3 | 036 01 | 043/413 27 53 | 413 47 13 |
| Nižná | Závodná 459 | 027 43 | 043/538 21 62 | 538 21 63 |
| Skalité | Obv. zdrav. stred. 1149 | 023 14 | 041/437 63 67 | 437 63 66 |
| Turany | Obchodná 13 | 038 53 | 043/429 22 65 | 429 25 29 |
| Zákamenné | Zákamenné 18 | 029 56 | 043/559 22 93 | 559 22 95 |
| Designal vatail business nati | walk Banaké Buatuiaa | | | |
| Regional retail business netv Full retail branches | work Banska Bystrica | | | |
| Banská Bystrica | Námestie slobody 1 | 975 55 | 048/450 11 11 | 414 42 85 |
| Lučenec | T. G. Masaryka 24 | 984 35 | 047/432 52 41 | 433 15 01 |
| Rimavská Sobota | Francisciho 1 | 979 13 | 047/575 5303 | 563 12 13 |
| Veľký Krtíš | Novohradská 7 | 990 20 | 047/483 14 92 | 483 10 66 |
| Zvolen | Námestie SNP 2093/13 | 960 94 | 045/530 79 82 | 533 35 32 |
| Žiar nad Hronom | Námestie Matice slov. 21 | 965 01 | 045/670 78 23 | 670 78 40 |
| Retail branches | | | | |
| Banská Bystrica | Dolná 17 | 975 55 | 048/4503453-2 | 412 39 08 |
| Banská Štiavnica | Radničné námestie 15 | 969 01 | 045/692 11 07 | 692 10 47 |
| Brezno | Nám. M.R. Štefánika 27/22 | 977 01 | 048/6112829 | 611 55 95 |
| Detva | M. R. Štefánika 65 | 962 11 | 045/545 58 71 | 545 54 61 |
| Fiľakovo | Biskupická 1 | 986 01 | 047/438 18 02 | 438 22 27 |
| Hnúšťa | Hlavná 377 | 981 01 | 047/542 32 37 | 542 22 41 |
| Krupina | Svätotrojičné námestie 8 | 963 01 | 045/551 10 93 | 551 14 31 |
| Nová Baňa | Námestie slobody 11 | 968 01 | 045/685 04 16 | 685 51 15 |
| Light retail branches | | | | |
| Banská Bystrica | Rudohorská 33 | 974 11 | 048/417 69 92 | 417 69 92 |
| Dudince | Dudince 212 | 962 71 | 045/558 34 32 | 558 34 32 |
| Hajnáčka | Hajnáčka 105 | 980 33 | 047/569 22 95 | 569 22 95 |
| Hriňová | Hriňová 1612 | 962 05 | 045/549 72 21 | 549 72 21 |
| Kremnica | Medzibránie 11 | 967 01 | 045/674 30 67 | 674 38 61 |
| Modrý Kameň | Jarmočná 307 | 992 01 | 047/487 00 53 | 487 02 33 |
| Poltár | Železničná 289/05 | 987 01 | 047/422 35 27 | 422 33 70 |
| | | | | |

| Slovenská Ľupča | Námestie SNP 12 | 976 13 | 048/418 72 29 | 418 72 29 |
|--------------------------|------------------------|--------|-----------------|------------|
| Tornaľa | Hurbanova 19 | 982 01 | 047/552 26 46 | 552 26 76 |
| Vinica | Cesta slobody 466/41 | 991 28 | 047/489 15 01 | 489 15 02 |
| Žarnovica | Námestie SNP 26 | 966 81 | 045/681 21 05 | 681 23 80 |
| | | | | |
| Regional retail business | network Poprad | | | |
| Full retail branches | | | | |
| Poprad | Mnoheľova 2832/9 | 058 17 | 052/7723 774 | 772 11 82 |
| Liptovský Mikuláš | Štúrova 19 | 031 31 | 044/562 43 41 | 552 51 49 |
| Rožňava | Šafárikova 21 | 048 73 | 058/734 52 59 | 732 64 21 |
| Ružomberok | Dončova 2 | 034 01 | 044/432 29 80 | 432 35 21 |
| Spišská Nová Ves | Letná 33 | 052 14 | 053/4184 150 | 441 04 22 |
| Stará Ľubovňa | Obchodná 2 | 064 01 | 052/432 21 26 | 432 34 91 |
| Retail branches | | | | |
| Kežmarok | Hviezdoslavova 5 | 060 01 | 052/452 48 00 | 452 48 06 |
| Levoča | Nám. Majstra Pavla 38 | 054 01 | 053/451 47 37 | 451 43 16 |
| Liptovský Hrádok | J. Martinku 740/56 | 033 01 | 044/522 16 39 | 522 13 97 |
| Revúca | Námestie slobody 3 | 050 01 | 058/442 25 71 | 442 15 15 |
| Svit | Štefánikova 7 | 059 21 | 052/775 51 52 | 775 51 54 |
| Light retail branches | Stefanikova 7 | 000 21 | 002/11/0 01 02 | 770 01 04 |
| Poprad | Námestie sv. Egídia 23 | 058 01 | 052/772 29 78 | 772 31 92 |
| Dobšiná | Zimná 126 | 049 25 | 058/794 16 40 | 794 16 40 |
| Gelnica | Banícke nám. 52 | 056 01 | 053/482 14 81 | 482 11 04 |
| Krompachy | Lorencova 1 | 053 42 | 053/447 27 57 | 447 22 51 |
| Spišská Belá | Zimná 3 | 059 01 | 052/4591 031 | 458 10 22 |
| Spišské Podhradie | Mariánske nám. 34 | 053 04 | 053/454 11 49 | 454 12 57 |
| Spišská Stará Ves | SNP 57 | 061 01 | 052/482 25 51 | 482 26 92 |
| Starý Smokovec | OD Mladosť | 062 01 | 052/442 50 89 | 442 34 16 |
| otally ollionovoo | ob imados: | 002 0. | 002, 1.2 00 00 | |
| Regional retail business | network Prešov | | | |
| Full retail branches | | | | |
| Prešov | Masarykova 13 | 081 86 | 051/773 33 61-5 | 735 63 62 |
| | | | | 735 64 24 |
| Bardejov | Kellerova 1 | 085 61 | 054/472 26 71-3 | 474 63 89 |
| Humenné | Námestie slobody 26/10 | 066 80 | 057/770 51 11 | 770 51 41 |
| Snina | Strojárska 2524 | 069 01 | 057/762 36 09 | 762 23 28 |
| Svidník | Centrálna 584/5 | 089 27 | 054/752 28 62 | 752 16 91 |
| Vranov nad Topľou | Námestie slobody 6 | 093 01 | 057/442 17 41-4 | 440 64 39, |
| | , | | | 440 64 25 |
| Retail branches | | | | |
| Prešov | Hlavná 133 | 080 01 | 051/772 24 76 | 772 36 17 |
| Sabinov | Námestie slobody 623 | 083 01 | 051/452 40 81 | 452 34 92 |
| Stropkov | Mlynská 692/1 | 091 01 | 054/742 37 21-2 | 742 37 14 |
| Light retail branches | | | | |
| Giraltovce | Dukelská 70 | 087 01 | 054/732 26 81 | 732 26 25 |
| Hanušovce nad Topľou | Komenského 52 | 094 31 | 057/445 26 20 | 445 28 05 |
| Humenné | Chemlonská 1 | 066 01 | 057/776 47 59 | 776 35 95 |
| | | | | |













| Lipany | Nám. sv. Martina 8 | 082 71 | 051/457 48 48 | 457 27 77 |
|----------------------------------|---------------------------------|--------|-----------------|-----------|
| Medzilaborce | Mierová 289/1 | 068 10 | 057/732 15 48 | 732 15 46 |
| | | | | |
| Regional retail business network | Košice | | | |
| Full retail branches | | | | |
| Košice | Bačíkova 2 | 042 81 | 055/6818 111 | 678 6083 |
| | Strojárenská 11 | 042 31 | 055/6818 111 | 6818 364 |
| | | | | 622 93 39 |
| | Hlavná 8 | 042 31 | 055/6818 111 | 622 62 03 |
| | Československej armády 18 | 042 31 | 055/6818 111 | 6259979 |
| Michalovce | Námestie slobody 3 | 071 80 | 056/644 10 76-7 | 643 29 22 |
| 642 09 35 | | | | |
| Trebišov | M.R. Štefánika 3197/32 | 075 17 | 056/672 23 41-3 | 672 68 13 |
| Retail branches | | | | |
| Košice | Spišské námestie 1 | 040 12 | 055/674 52 48 | 674 62 53 |
| Moldava nad Bodvou | Hviezdoslavova 13 | 045 01 | 055/460 26 91 | 460 29 92 |
| Light retail branches | | | | |
| Košice | Americká trieda 15 | 040 13 | 055/636 60 62 | 636 60 63 |
| | Cottbuská 36 | 040 23 | 055/642 96 74 | 642 96 73 |
| | Trieda L. Svobodu 12 | 040 22 | 055/671 81 59 | 671 81 60 |
| | Vstupný areál U.S.Steel, s.r.o. | 044 54 | 055/673 03 29 | 673 04 23 |
| Michalovce | Nám. Osloboditeľov 18 | 071 01 | 056/644 21 55 | 642 42 81 |
| Sobrance | Štefánikova 9 | 073 01 | 056/652 40 47 | 652 40 48 |
| Strážske | Okružná 441 | 072 22 | 056/649 16 33 | 649 16 86 |
| Kráľovský Chlmec | Hlavná 172 | 077 01 | 056/632 10 46 | 632 10 45 |
| Veľké Kapušany | Sídlisko P.O. Hviezdoslava 79 | 079 01 | 056/638 30 43 | 638 21 59 |
| Sečovce | Obchodná 9/17 | 078 01 | 056/678 22 77 | 678 30 33 |

II. Retail business network in Czech Republic

| | ZIP Code | Address | Tel. No. | Fax |
|-----------------------------|----------|-------------------|-----------------|----------------|
| Praha (retail branch) | 111 21 | Celetná 31 | 420/221 865 111 | 420/22186 5555 |
| Brno (light retail branch) | 602 00 | Dvořákova 1 | 420/542 215 833 | 420/54221 5835 |
| Plzeň (light retail branch) | 301 36 | Kopeckého sady 12 | 420/377 236 032 | 420/37723 5127 |

Corporate Branches

| Corporate branches | Address | Tel. No. | Fax |
|------------------------------|--|--------------|---------------|
| BRATISLAVA | Jašíková 8, 827 61 Bratislava | 02/4856 8625 | 02/4329 6250 |
| BRATISLAVA - Mlynské nivy | Mlynské nivy 1, 829 90 Bratislava | 02/5055 2770 | 02/5556 7813 |
| TRNAVA | Dolné bašty 2, 917 68 Trnava | 033/556 9834 | 033/556 9895 |
| detaš.prac. Piešťany | Námestie Slobody 11, 921 01 Piešťany | 033/772 2075 | |
| SENICA | Námestie oslobodenia 8, 905 33 Senica | 034/694 3950 | 034/694 3988 |
| | | 034/694 3010 | |
| GALANTA | Mierové námestie 2, 924 41 Galanta | 031/783 8351 | 031/780 4682 |
| detaš.prac. Dunajská Streda | Alžbetínske námestie 328, | | |
| | 929 35 Dunajská Streda | 031/557 0178 | 031/557 0168 |
| TRENČÍN | Mierové námestie 37, 911 62 Trenčín | 032/741 7687 | 032/743 3859 |
| TOPOĽČANY | Moyzesova 585/2, 955 19 Topoľčany | 038/536 4700 | 038/532 5206 |
| POVAŽSKÁ BYSTRICA | Námestie A. Hlinku 23/28, | | |
| | 017 21 Považská Bystrica | 042/430 9755 | 042/ 430 9837 |
| PRIEVIDZA | Námestie slobody 6, 971 11 Prievidza | 046/515 5764 | 046/542 6785 |
| NITRA | Štefánikova 44, 949 31 Nitra | 037/690 4324 | 037/658 4512 |
| NOVÉ ZÁMKY | Hlavné námestie 5, 940 33 Nové Zámky | 035/690 4501 | 035/640 0477 |
| detaš.prac.Komárno | Tržničné námestie 1, 945 01 Komárno | 035/790 4670 | |
| LEVICE | Štúrova 21, 934 01 Levice | 036/637 4377 | 036/631 2806 |
| ŽILINA | Na bráne 1, 010 43 Žilina | 041/567 8052 | 041/567 8096 |
| detaš.prac. Čadca | ul. Fraňa Kráľa 1504, 022 24 Čadca | 041/430 3530 | 041/432 5569 |
| MARTIN | Osloboditeľov 2, 036 53 Martin | 043/424 7330 | 043/424 7369 |
| detaš. prac. Dolný Kubín | Radlinského 1712/34, 02601 Dolný Kubín | 043/581 3890 | |
| BANSKÁ BYSTRICA | Námestie slobody 1, | | |
| | 975 55 Banská Bystrica | 048/450 5506 | 048/450 5523 |
| ŽIAR NAD HRONOM | Nám. Matice Slovenskej 21, | | |
| | 965 56 Žiar nad Hronom | 045/670 7848 | 045/672 4311 |
| ZVOLEN | Námestie SNP 2093/13, 960 94 Zvolen | 045/530 7932 | 045/530 7936 |
| LUČENEC | T.G.Masaryka 24, 984 35 Lučenec | 047/469 5472 | 047/432 4149 |
| detaš. prac. Rimavská Sobota | Francisciho 1, 979 13 Rimavská Sobota | 047/575 5312 | 047/563 1213 |
| POPRAD | Mnoheľova 2832/9, 058 17 Poprad | 052/713 5045 | 052/713 5092 |
| SPIŠSKÁ NOVÁ VES | Letná 33, 042 14 Spišská Nová Ves | 053/418 4180 | 053/441 0422 |
| LIPTOVSKÝ MIKULÁŠ | Štúrova 19, 031 31 Liptovský Mikuláš | 044/550 3211 | 044/552 5149 |
| PREŠOV | Masarykova 13, 080 70 Prešov | 051/735 6386 | 051/735 6443 |
| VRANOV NAD TOPLOU | Námestie slobody 6, | | |
| detaš.prac. Humenné | Námestie slobody 26/10, 066 80 Humenné | 057/770 5167 | |
| BARDEJOV | Kellerova 1, 085 74 Bardejov | 054/471 1613 | 054/471 1619 |
| KOŠICE | Strojárenská 11, 042 31 Košice | 055/681 8344 | 055/681 8367 |
| MICHALOVCE | Námestie slobody 3, 071 80 Michalovce | 056/640 6006 | 056/642 2346 |
| | | | |













Major Subsidiaries

VÚB Asset Management, správ.spol., a.s.

Mlynské nivy 1, 820 04 Bratislava

Shareholders: VÚB
Share of VÚB: 100 %

Line of business:

Telephone:

+421 2 5055 2292

Fax:

+421 2 5441 0583

General Manager:

Marián Matušovič

VÚB Leasingová, a.s.

Mlynské nivy 1, 829 90 Bratislava

Shareholders: VÚB
Share of VÚB: 100 %

Line of business:

Telephone:
+421 2 5055 2848

Fax:
+421 2 5556 7824

General Manager:
Rastislav Noskovič

VÚB Factoring, a.s.

Mlynské nivy 1, 829 90 Bratislava

Shareholders: VÚB, Slovenská konsolidačná, a.s.,

Slovenská záručná a rozvojová banka, š.p.ú.

Share of VÚB: 97.38 %

Line of business:

Telephone:
+421 2 5055 2858

Fax:
+421 2 5556 5551

General Manager:

Miroslav Bernát

Leasreal, a.s.

Mlynské nivy 1, 829 90 Bratislava

Shareholders: VÚB
Share of VÚB: 100 %

Line of business:

Telephone:
+421 2 5055 2848

Fax:
+421 2 5556 7824

General Manager:
Rastislav Noskovič

Spoločnosť pre bankovú ochranu, a.s.

ul. Na bráne 1, 010 01 Žilina

Shareholders: VÚB
Share of VÚB: 100 %

Line of business:

Telephone:

Fax:

421 41 564 0969

+421 41 564 0970

General Manager:

Karol Šefčík

Realitná spoločnosť VÚB, spol. s.r.o. (in liquidation since 1/1/2004)

Záhradnícka 27, 811 07 Bratislava

Shareholders: VÚB
Share of VÚB: 100 %

Line of business:

Telephone:
+421 2 5557 7447

Fax:
+421 2 5542 2766

General Manager:
Terézia Straková











Structure of VÚB Shareholders as at 31 December 2003

Shareholders

Intesa Holding International S.A. Other legal entities Individuals Total

Share in the registered capital

| in Sk '000 | ın % |
|------------|---------|
| 12,523,169 | 96.4946 |
| 172,685 | 1.3306 |
| 282,254 | 2.1748 |
| 12,978,108 | 100 |

Statements on Compliance with Corporate Governance Code

The governing bodies of Všeobecná úverová banka, a.s. committed to generally enhance the level of corporate governance and, upon recommendations by the Financial Market Authority and Bratislava Stock Exchange, have adopted the Corporate Governance Code (hereinafter 'Code') in the below scope. The Management and Supervisory Boards undertook to adopt measures as to achieve full implementation of the Code principles.

A. Company Organization

Management Board

1. Management Board Members

Tomas Spurny Chairman of Management

Board

Jan Blaho Member of Management

Board

Franco Brambilla Member of Management

Board

Domenico Cristarella Member of Management

Board

Mário Drosc Member of Management

Board

Roman Klaban Member of Management

Board

Jon Locke Member of Management

Board

Tomas Spurny Chairman of VÚB Management Board and CEO

Tomas Spurny was appointed Chairman of the Management Board and CEO of Všeobecná úverová banka in May 2002. He has acquired his managing experience during the restructuring and privatization process in Komerční banka, Prague, where he held the position of member of the Board of Directors since May 2000 and was also in charge of the finance and risk management areas. Earlier, he worked as CEO and Chairman of the Board of Directors of the largest non-banking issuer of CCS credit cards – Česká společnost pro platební karty (The Czech Credit Card Company). Mr. Spurny

obtained his experience and skills in finance also due to his long-term engagement with the consulting company McKinsey & Company (1994 – 1999).

Jan Blaho

Member of VÚB Management Board and Head of Corporate Banking Division

Mr. Jan Blaho was elected to the VÚB Management Board in December 2001. Mr. Blaho joined the Bank from CSOB Headquarters in Prague, where he headed the Structured Finance Division. Starting his banking career with Lloyds Bank (New York, Chicago and Pittsburgh), later he worked 11 years for Westpac Banking Corporation, Chicago. Before his return to Europe, Mr. Blaho worked in the position of Group Account Executive at the State Head Office, Melbourne.

Franco Brambilla

Member of VÚB Management Board and Manager of Prague Branch

Mr. Brambilla came from Bank Austria Creditanstalt, Czech Republic (later transformed into HVB Bank Czech Republic), where he was the Chief Executive Officer and a Member of the Board. From 1993, he worked for Bank Austria ČR, a.s., and later for Bank Austria Creditanstalt, Czech Republic, both based in Prague. He was in charge of treasury, regional branches, correspondent banking, and many other areas of banking business.

In 1991-1993, Mr. Brambilla participated in establishment of the joint-venture of Banca Intesa and Bank Austria – Europai Kereskedelmi Bank RT, Budapest.

Domenico Cristarella

Member of VÚB Management Board and Head of Administration, Accounting and Budget Control Division

Since 1998, Mr. Cristarella worked with Banca Commerciale Italiana (BCI), Headquarters Milan, in the position of Senior Manager responsible for budgeting and performance measurement for the entire foreign network of

BCI – subsidiaries, branches and representative offices.

During his professional life, Mr. Cristarella worked in a number of overseas branches within the Group, including BCI Singapore, BCI in Abu Dhabi, Tokyo and New York, where he was appointed Chief Financial Officer.

Mário Drosc

Member of VÚB Management Board and Head of Retail Banking Division

Before joining VÚB, Mr. Drosc worked for Komerční banka a.s. as the Head of Division, Management of Financial Group of Komerční banka, and participated in the bank's restructuring. Prior to that, he worked for seven years with McKinsey International Consulting; in the period 1994-1997 as a consultant, and from 1998 to 2001 as a project manager.

Roman Klaban

Member of VÚB Management Board and Head of Financial and Capital Markets Division

Mr. Klaban joined VÚB after four years working with the Prague branch of Deutsche Bank AG. At Deutsche Bank AG, he worked as Head of Corporate Finance Department. In 1999, he was appointed a Vice President and then Head of IR and FX Risk Management Department.

Previously, Mr. Klaban worked for four years with Bayerische Vereinsbank AG in Prague and Munich as a Senior foreign exchange and money market Dealer, and afterwards three years at the Vereinsbank CZ, a.s., Prague, simultaneously in the positions of Deputy Treasurer and Head of Sales Department.

Jon Locke

Member of VÚB Management Board and Head of Risk Management Division

Mr. Locke was appointed member of the VÚB Management Board and Head of Bank's Risk Management division in August 2003. Mr Locke was previously a partner with Deloitte & Touche in the Czech Republic. He has 15 years experience working with financial institutions, the last 10 in Central and Eastern Europe and Russia.

specifically in the areas of finance and risk.

- 2. The Management Board is authorized to manage the activities of VÚB, a.s. and to take decisions over any matters related to VÚB, which, under the legal regulations or Articles of Association have not been reserved for authority of other VÚB bodies. The Management Board is primarily responsible for the following matters:
- a) implementing decisions taken by the General Meeting and the Supervisory Board;
- b) ensuring the book-keeping and other records, commercial books and other documentation of VÚB, a.s., as mandated;
- c) managing of the issuer's securities registry;
- d) after prior approval by and upon a proposal of the Supervisory Board, submitting the following matters to the General Meeting for approval:
 - amendments to the Articles of Association;
 - proposals for increasing / decreasing the registered capital and bond issues;
 - ordinary, extraordinary or consolidated financial statements
 - proposals for distribution of current or retained profits and/or proposals for settlement of outstanding losses from the current and/or previous years;
 - annual report.

Supervisory Board

 By virtue of the Corporate Governance Code the Company is recommended to have a certain number of independent members on its Supervisory Board.

The VÚB Supervisory Board consists of the representatives of Banca Intesa and those of the Bank's Trade Union. Current composition of the Supervisory Board reflects the post-privatization restructuring of VÚB. In view of significant changes made in the organization of the Bank and with respect to its integration into the

financial group Gruppo Banca Intesa, it was a requisite for the Bank to establish close relations with its majority shareholder and thus allow a direct involvement of the shareholder in the restructuring process (as specified in the Privatization Agreement).

The restructuring process is currently in its final stage. Therefore, pursuant to the Code, independent individuals are likely to be appointed members of the Supervisory Board in the upcoming election periods.

2. Supervisory Board Members

Györgyi Surányi Chairman of Supervisory Board

- currently Head of Central and Eastern Europe Region within Foreign Banks Division, Banca Intesa, Italy
- former President of the National Bank of Hungary

Gianfranco Mandelli Vice Chairman of Supervisory Board

until 2001 - Head of Foreign Subsidiaries
 Department within Multinational Banking
 Unit, Banca Intesa, Italy

Giovani Boccolini Member of Supervisory Board

 Head of Italian and Foreign Banks Divisions within Banca Intesa, Italy

Adriano Arietti Member of Supervisory Board

 Executive Director - M&A and Corporate Development within Foreign Banks Division, Head Office Banca Intesa, Italy

Massimo Pierdicchi Member of Supervisory Board

 Head of Subsidiaries Portfolio Management – Europe within Foreign Banks Division, Banca Intesa, Italy

Carlo Alberto Vodret Member of Supervisory Board

 Participations Department, supervision of subsidiaries in Eastern Europe, Head Office Banca Intesa, Italy

RNDr. Pavel Kárász CSc. Member of Supervisory Board

• Trade Union Representative

Ján Mikušinec Member of Supervisory Board

• Trade Union Representative

Ing. Milan Sedláček Member of Supervisory Board

• Trade Union Representative

3. The Supervisory Board is authorized to assess mainly the following issues:

- a) Management Board proposal regarding termination of trading with the Company securities on stock-exchange, and the decision on whether the Company should cease to operate as a public joint-stock company;
- b) information by the Management Board on the major objectives related to the Company business management for the upcoming period, and expected development in VÚB assets, liabilities and revenues;
- c) report by the Management Board on business activities and assets of the Company, with related projected developments.

Upon Management Board's proposal, the Supervisory Board approves the following documents:

a) the Statutes of the Management Board, mainly specifying the distribution of powers and responsibilities amongst the Management Board members, defining important financial and business transactions of VÚB, important transfers of the VÚB real estates, key acquisition and disposal of equity interests including those in commercial companies, co-operatives and other enterprises that shall be subject to approval by the Supervisory Board, as well as delegating powers to the

2003

- lower management levels and assigning proxies;
- b) any increase or decrease in the registered capital of VÚB, a.s.;
- c) any substantial change in the nature of VÚB business or in the way this business is executed, if not previously approved in the business and financial forecasts for the relevant year;
- d) compensation policy applied to the managing staff directly reporting to the Management Board and the Supervisory Board, members of the Management Board and members of the Supervisory Board;
- e) material benefits for the Management Board members and parties related to them;
- f) service agreements with the Management Board members.

General

- Supervisory Board members are elected by the General Meeting. The VÚB Management Board is elected by the Supervisory Board.
- 2. The above mentioned curricula vitae contain information on professional qualification of Supervisory Board members and Management Board members in the area of finance and banking, as well as information on their practical experience serving as assurance for the efficient management of the company.
- 3. All relevant information is available to all members of the Management Board and Supervisory Board in time. Over the last financial year, the VÚB Management Board held 38 meetings (thereof 33 regular and 5 extraordinary). The VÚB Supervisory Board held 6 meetings during the previous financial year. Documents with detailed information are distributed sufficiently in advance in case of the Management Board usually 3 working days, in case of the Supervisory Board 2 weeks prior to the meeting, ensuring the ability of members of the Supervisory and Management Boards to decide in individual mat-

- ters competently. If necessary, presentations are delivered in support of individual documents.
- 4. The Bank amended its rules applicable to appointment or cessation of the position of Supervisory Board members and Management Board members in its Articles of Association. In 2003, one Management Board member resigned Mr. Bohuslav Šolta.
- 5. Currently, not a single Supervisory Board member is either a member of the VÚB Management Board or holds any other top managerial position in the Bank. Save for members of Supervisory Board elected by the VÚB employees, a Supervisory Board member may not be an employee of VÚB.
- The Bank has a secretary who participates in all meetings of the Management Board, Supervisory Board and bank committees being responsible for preparing and circulating the minutes from these meetings.

B. Relations between the Company and its Shareholders

- The Bank observes the provisions of the Commercial Code applicable to protection of shareholders' rights, in particular the provisions on timely provision of all relevant information on the company and provisions on convening and conducting its Annual General Meetings.
- 2. The company applies the principle of equal access to information for all the shareholders pursuant to the Code. From the minutes of General Meeting:
 - it was submitted one decision of shareholders:
 - Management Board/Supervisory Board accepted and answered 4 questions;
 - two new members of the Supervisory Board were proposed and elected after their curricula vitae had been made available to the General Meeting;

C. Disclosure of Information and Transparency

- The company applies strict rules in the area of insider dealing and has been currently preparing a list of Management Board members, Supervisory Board members and senior managers, who might be considered insiders. The list is to be filed with the Financial Market Authority and Bratislava Stock Exchange.
- 2. Members of the Management Board and Supervisory Board do not have any personal interest in business activities of the Bank. The Bank observes the provisions of the Banking Act No. 483/2001 Coll. (hereinafter 'Banking Act') as amended, applicable to the provision of deals to Bank's related parties. Under the Banking Act, closing of such a deal requires the unanimous consent of all the Management Board members based on a written analysis of the respective deal.
- 3. The Bank abides by both the Code and the rules of the Bratislava Stock Exchange governing disclosure of all substantial information. The fact that the company observes the mentioned regulations ensures that all the shareholders and potential shareholders have access to information on financial standing, performance, ownership and management of the company.
- 4. The company actively supports constructive dialogue with institutional investors and promptly informs all shareholders of General Meetings and notices via its web page. In this way it enables both foreign and local investors to actively participate in the meetings.

D. Audit Committee, Nomination Committee and Compensation Committee

The Code requires the establishment of an Audit Committee, Nomination Committee and a Compensation Committee in order to ensure efficient internal control and accountability within the company.

In September 2002 the Supervisory Board approved the establishment of the Audit Committee. The Audit Committee currently has five appointed members, including the committee chair, who is the Vice Chairman of the Supervisory Board. The Audit Committee meets at least quarterly. The topics discussed relate mainly to financial statements, the internal control system, external audit, compliance, and reporting responsibilities. The Audit Committee invites from time to time to its meetings the external auditor of the Bank.

The bank did not establish Nomination Committee and Compensation Committee, because their functionality is performed by other Bank bodies or units within the organizational structure.

The control function is carried out by the Internal Audit and Control Department while its rights and duties are determined by the Supervisory Board. The Supervisory Board also elects the Management Board members. Its recommendation and prior consent is required for the appointment or removal of the Head of Internal Audit and Control Department, as well as for determination of the remuneration applicable to these positions

E. Company's Approach to Shareholders

 Presently, the company accepts all its duties and obligations towards shareholders, employees, creditors and suppliers arising from the applicable laws.