



Annual Report 2012



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**Report on Audit of Consistency
of the annual report with the financial statements pursuant to Article 23 (5) of Act No.
540/2007 Coll. on Auditors, Audit and Oversight of Audit**

(Translation)

To the shareholders, the Supervisory Board, and the Board of Directors of the company
Všeobecná úverová banka, a.s.:

We have audited the financial statements of the company Všeobecná úverová banka, a.s. ("the Bank") as of 31 December 2012, presented on pages 30 – 120 (Consolidated financial statements) and on pages 121 – 206 (Separate financial statements) of the annual report.

We have issued an independent auditors' report on the consolidated financial statements on 18 February 2013 with the following wording:

Independent Auditors' Report

To the Shareholders, Supervisory Board and Board of Directors of Všeobecná úverová banka, a.s.:

We have audited the accompanying consolidated financial statements of Všeobecná úverová banka, a.s. ("the Bank"), which comprise the statement of financial position as at 31 December 2012, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management as represented by the statutory body is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our

KPMG Slovensko spol. s r. o., a Slovak limited liability company
and a member firm of the KPMG network of independent
member firms affiliated with KPMG International Cooperative
("KPMG International"), a Swiss entity

Obchodný register Okresného
súdu Bratislava I, oddiel Sro,
vložka č. 4864/B
Commercial register of District
court Bratislava I, section Sro,
file No. 4864/B

ICO/Registration number:
31 348 238
Evidenčné číslo licenci-
ovaných audítov: 58
Licence number
of statutory auditor: 58



judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Bank as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Other Matter

The consolidated financial statements of the Bank for the year ended 31 December 2011 were audited by another auditor, whose report, dated 21 February 2012, expressed an unqualified opinion on those statements.

*18 February 2013
Bratislava, Slovak Republic*

*Auditing company:
KPMG Slovensko spol. s r.o.
License SKAU No. 96*

*Responsible auditor:
Ing. Richard Farkaš, PhD.
License SKAU No. 406*

We have issued an independent auditors' report on the separate financial statements on 18 February 2013 with the following wording:

Independent Auditors' Report

To the Shareholders, Supervisory Board and Board of Directors of Všeobecná úverová banka, a.s.:

We have audited the accompanying separate financial statements of Všeobecná úverová banka, a.s. ("the Bank"), which comprise the statement of financial position as at 31 December 2012, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management as represented by the statutory body is responsible for the preparation of separate financial statements that give a true and fair view in accordance with International Financial



Reporting Standards as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of the separate financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the separate financial statements give a true and fair view of the financial position of the Bank as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Other matter

The separate financial statements of the Bank for the year ended 31 December 2011 were audited by another auditor, whose report, dated 21 February 2012, expressed an unqualified opinion on those statements.

18 February 2013

Bratislava, Slovak Republic

Auditing company:

KPMG Slovensko spol. s r.o.

License SKAU No. 96

Responsible auditor:

Ing. Richard Farkaš, PhD.

License SKAU No. 406



**Report on the Audit of Consistency of the annual report with the financial statements
(Supplement to the auditors' report)**

We have audited the consistency of the annual report with the above mentioned financial statements in accordance with the Act on Accounting.

The accuracy of the annual report is the responsibility of the Bank's management. Our responsibility is to audit the consistency of the annual report with the financial statements, based on which we are required to issue an appendix to the auditors' report on the consistency of the annual report with the consolidated and the separate financial statements.

We conducted our audit in accordance with the International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the information presented in the annual report, subject to presentation in the consolidated and the separate financial statements, is consistent, in all material respects, with the relevant financial statements.

We have reviewed the consistency of the information presented in the annual report on pages 1 – 29 and 207 - 217 with the information presented in the consolidated and the separate financial statements as of 31 December 2012. We have not audited any data or information other than the accounting information obtained from the financial statements and accounting books. We believe that the audit performed provides a sufficient and appropriate basis for our opinion.

In our opinion, the accounting information presented in the annual report is consistent, in all material respects, with the consolidated and the separate financial statements as of 31 December 2012, presented on pages 30 – 120 (Consolidated financial statements) and on pages 121 – 206 (Separate financial statements) of the annual report.

18 February 2013
Bratislava, Slovak Republic

Audit firm:
KPMG Slovensko spol. s r. o.
License SKAU No. 96



Responsible auditor:
Ing. Richard Farkaš, PhD.
License SKAU No. 406

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Address by the Chairman of the VUB Supervisory Board

Dear Shareholders, Clients and Business Partners, Employees

VUB has had a good year in 2012. However, its financial results worsened over a year ago and the net profit of the Group fell by approximately one third over the record best 2011. Underlying profitability remained broadly stable. Considering the deterioration in fundamentals across much of Europe's banks, this is indeed a good result. Importantly, VUB has maintained its growth potential. In 2012, it improved its position on the credit market, while remaining a leader in asset quality and capital adequacy. The bank's outstanding solidity and health has again been noted by outside observers, such as the financial magazine Global Finance, which confirmed VUB as the safest bank in Slovakia. On behalf of the Supervisory Board, I would like to thank the management and employees for these achievements.



The year 2012 was rather a difficult year for the banking industry in most of Europe. Economic slowdown turned into recession in many countries, affecting returns and asset quality. The debt crisis in several Eurozone countries undermined the values of sovereign debt held by banks and also negatively affected their ratings and access to market liquidity. Deleveraging meanwhile was aggravated by regulations such as Basel III. Slovakia has been lucky to be spared many of these woes. Economic growth surprised on the upside, if solely due to foreign demand. Slovak government bond yields and risk premiums actually declined, as investors recognised the country's efforts to achieve fiscal consolidation. And deleveraging has not really become an issue as the domestic market generated enough liquidity on its own. There was, however, a downside to this positive picture, namely a special bank levy imposed in January 2012 on corporate deposits and other wholesale funds and later in September expanded to include retail deposits, too. Costing the sector €170 million in gross revenues (29% of pre-tax profit), this bank levy reduced the ROE of the Slovak banking industry by some 300 basis points, more than what all regulations imposed on banking systems in core Eurozone countries will probably do. Moreover, in 2013, an increase in the bank levy to €218 million is envisaged.

Due to its historically higher share of wholesale funding (including mortgage bonds) in the balance sheet relative to the sector, VUB has been hit especially hard by the bank levy imposed in January 2012. The broadening of the base since September 2012 may have corrected the relative burden of bank levy vs its competitors, but in absolute terms, it obviously hurt VUB's profitability even more. In total, the cost of the bank levy in 2012 for VUB was in gross terms €35.2 million, one of the highest on the market.

Looking ahead, in 2013, the operating environment for Slovak banks will remain challenging. Economic slowdown, the historically low interest rate environment and rising tax and regulatory costs will all reduce banks' profit-generation capacity. Against this backdrop, the targets set for VUB are difficult, but I nonetheless believe that with the continued trust of its clients and business partners, they are feasible. Intesa Sanpaolo will remain committed to continuing to provide support, know-how and synergies to help VUB deliver.


György Surányi
Chairman of the Supervisory Board

Address by the Chairman of the VUB Management Board

Dear Shareholders, Clients and Business Partners,

starting with a review of the external environment, I appreciate the resilience of the Slovak economy to the recession that in 2012 plagued a number of European countries. The estimated full-year growth of near 2.5 % was one of the strongest in Europe and higher than we had expected a year ago. To be sure though, the upside growth surprise was solely due to just one sector of the Slovak economy, automotive manufacturing, which has relatively small ties with the local banking industry or the local economy as such. In contrast to expanding exports, domestic demand shrank in 2012. In particular, private consumption and business investments declined, which affected demand for loans, corporate in particular.

For the year as a whole, credit extended to resident firms declined by nearly three percent, in sharp contrast to their growth exceeding six percent a year earlier. The overall volume of loans in the economy still grew, thanks to resilient retail lending, but at less than a third of the pace of the previous year, 2.7 % vs 8.7 %, respectively. In contrast to the slowing credit market, the deposit market picked up its growth pace, from less than two percent in 2011 to 6 %. In fact, the improvement in deposit accumulation was even more pronounced if one also takes into account assets under the management of the mutual funds industry, which staged a remarkable turnaround, from a 16 % plunge in 2011 to 14 % growth in 2012.

The net result of faster deposit creation and slower lending was a significant liquidity improvement for the local market. Indeed, while in 2011 the increase in primary deposits fell about two billion euro short of the new loan volume, in 2012, the market generated nearly one and a half billion euro more of primary deposits

than needed to fund new credit stock. This positive liquidity turnaround, however, came at a cost to the banking industry. Competition for funds namely became fierce and interest rates on term deposits costs were significantly pushed up just as lending rates came down along the money market rates. The banking sector thus saw its net interest income decline, for the first time in the modern history of Slovak banking. Together with the bank levy, the NII decline sank the top line of the sector's P&L by over 11 %. And due also to increased provisioning amidst a slowing domestic economy, the bottom line of the sector fell by a hefty 27 %.

Commercially, we have outgrown the market in loans but have fallen slightly behind in primary deposits and total assets, respectively. Importantly, our prudent risk management approach led to further improvement in our capital base, which is probably the most important factor for the sustainable growth of a financial institution such as VUB. Considering external headwinds that undermined our financial performance, especially in the first half of the



year, VUB has had a satisfactory year in 2012. Adjusted for bank levy and one-off loss from the sale of international securities, we maintained broadly the same gross and net profit as in the historic-best year 2011.

Considering the above mentioned external conditions, VUB did reasonably well. On the deposit market, we saw our share decrease, from 18.0 % a year ago to 17.8 %. On the overall loan market, however, we were able to increase our 18.7 % market share from a year earlier to our current 19.0 %. While reasonable overall, our commercial results continue to vary by segments. On the deposit market, competition remained very tough in the household segment, where we had been losing our position and ended the year with a market share of 16.3 %, eight tenths lower than a year ago. On the corporate deposit market, on the contrary, we did much better and even overcompensated for the lost share of household deposits. Importantly, unlike a year ago, in 2012, we improved our position especially in the nonfinancial corporate segment, which saw our market increase by 1.1 percentage point, to 17.7 %. Our position in the small business segment has also been improved and, similarly to a year ago, our share of public sector deposits, too.

On a group level, 2012 has been successful for our activities in managing personal financial assets allocated in mutual funds and pension savings, respectively. VUB Asset Management staged a strong recovery, increasing assets under its management by 21 % and increasing its share of the market by 1.1 % points, to 18.9 %. On the pension market, where we are active together with our joint venture partner Generali Slovensko, we increased our share of assets to 14.7 %, from 14.5 % a year earlier. Importantly, we continued to deliver to our clients – of which there are nearly 210 thousand – one of the highest increases in the value of pension assets from among the operators on this market.

Turning to the loan market, our performance also varied by segments. As in 2011, our corporate banking arm improved its share of the market. Importantly, we succeeded in increasing volumes even as the market contracted. This holds especially true of the local nonfinancial corporations, for whom we increased the volume of loans by nearly 9 % thus improving our share by 1.7 % points, to 15.8 %. On the retail market, to be sure, we also continued to increase volumes, but a slower rate than a year ago (5.2 % vs 7.9 %) and also at a slower rate than the market (8.7 %). Our share of the retail loan market thus declined by seven tenths of a percentage point, to 22.2 %. Deceleration in our retail lending owes in particular to mortgage type loans, which saw our share of the market decline by about one percentage point. In consumer loans, we did better and accelerated the growth of volumes over a year ago. The market, however, grew a little faster, and we lost a few tenths of our market share in this segment, too. Importantly, however, unlike our main competitors, besides banking loans we expanded on the consumer finance market also via our specialized subsidiary Consumer Finance Holding, which accelerated the growth of its loan book from 9 % a year ago to 15 % in 2012 and further established itself as the market leader in this segment. Last but not least, on a group level, we managed to outgrow our competitors in leased assets via our leasing subsidiary, VUB Leasing, which improved its share of the relevant market to 8.7 % from 8.5 % a year ago.

In terms of financial results, on the consolidated basis, VUB Group in 2012 posted a net operating margin of €481.7 million and operating profit before impairment of €226.6 million. Compared to a year earlier, these figures were lower by 8 % and 22 %, respectively. Adjusted for impairments, provisions, and taxes, the Group booked a net profit of €119.7 million, 32 % less than a year ago.

The decline in profitability relative to the historic best year of 2011, however, owed to two factors independent of our underlying financial performance. First, since the beginning of the year, banks in Slovakia were liable to a bank levy, which amounted to 0.4 % of wholesale funding. From September, the levy was broadened to include also retail deposits and, moreover, a new special one-off levy was imposed. Overall, the special bank levy in 2012 cost VUB €35.2 million in gross revenues or €28.5 million in net-of-tax terms. Note that this burden was relatively higher than for our main competitors, as compared to them, VUB holds higher share of wholesales funding, including mortgage bonds. The second external factor that shrank our financial results was the sale of international securities from our AFS portfolio. The realized loss amounted to €36.4 million gross and €29.5 million net of tax. Note, however, that this loss is a one-off event. Adjusted for these factors, our operating income would equal to €518.1 million, approximately the same as year ago, and net profit would amount to €177.7 million, slightly over the profit from a year ago.

On the cost front, we remained prudent, without the special bank levy impact even decreasing the operating cost base compared to a year ago (€219.9 million vs €236.3 million in 2011). Our cost to income ratio thus remained – adjusting for bank levy and the loss from sale of international securities – at a reasonably low 42 %.

Looking ahead, the operating environment will remain challenging. The economy is slowing while the tax and regulatory burden is increasing. In particular, besides bearing higher corporate income tax, banks will remain liable to a bank levy, which as a share of assets amounts to 0.37 %, six times the EU average. Regulation also threatens to control the prices of some banking services and impose a generic ban on increasing fees just as a deteriorating economic outlook and historically low interest rate environment is eroding financial margins. As an upstanding corporate citizen, VUB is nonetheless ready to take up the challenge and cooperate with other economic entities to reinforce the overall capacity for growth of Slovakia. We will remain focused on our clients and offer them appropriate products and services. In retail, in particular, we would like to increase the volumes of secured and unsecured loans as well as deposit growth through attractive offers and streamlining applications. In the corporate sector, besides serving well our standing clients, we would like to focus on some new sectors, including agriculture and renewable energy. Inner group priorities will continue to comprise strict cost and risk control as well as appropriate capital and liquidity management.

Closing in the speech, I would like to thank our employees and management for their commitment, hard work, and good results in 2012. I also would like to thank VUB clients and business partners for the trust they hold in the Bank, and the shareholders for their support. I wish all of us the best in the challenging year 2013.



Ignacio Jaquotot

CEO and Chairman of the Management Board

VUB Management Board Report on the Business Activities of the Company

Development of the External Environment

External Environment

For much of 2012, the Slovak economy has been surprisingly resilient to Europe's downturn. Indeed, in the first three quarters, it sustained a growth momentum of 0.6 % per quarter in seasonally adjusted terms, nearly the same as in the previous two years. For the year as a whole, real GDP probably grew close to 2.5 %, one of the strongest growth rates in the whole of Europe. The apparent decoupling from recession that plagued our western as well as southern neighbors, though, owed solely to foreign demand for locally manufactured cars. Outside the automotive sector, the economy stalled or even contracted – a fact which became plain in the final quarter of the year, when new orders for cars plunged and industrial output and exports began to decline. Domestic-oriented sectors, such as construction, trade and services, including financial services, had to grapple for much of the year with shrinking consumer and investment demand.

Household consumption, in particular, has been declining at an accelerated rate as the labor market gradually came to a halt and stopped producing new jobs around the middle of the year. Moreover, in terms of unemployment, 2012 ended with a bang as firms – faced with rising taxes, social security contributions, and severance pay due to changes in the labor code effective from January 2013 – pushed forward intended layoffs. The number of jobless registering with labor offices jumped in the fourth quarter by 23 thousand, an increase by 14 thousand compared to the same period a year earlier. The registered unemployment rate thus topped 14.4 % at the end of 2012 for the first time since May 2004.

The latest developments on the labor market though have hitherto had only a limited impact on the retail loan market. On the mortgage market, there has been some softening after the very strong first half of the year as banks began to demand higher property value against provided loans. For the year as a whole, nonetheless, mortgages and other housing loans grew in volume by nearly 10 %, decelerating only slightly from a 13 %-growth in 2011. Consumer loans meanwhile grew almost unabated at around a 15 % pace, as households took advantage of lower lending rates and softening credit conditions on the part of banks, aiming to increase their presence on the market.

In contrast to the expanding retail market, corporate lending declined in 2012. In particular, the volume of loans to resident nonfinancial firms decreased by 2.8 %, in sharp contrast to their 6.5 % growth a year earlier. Excess capacities and contracting capital investments limited the demand for loans on the one hand. On the other hand, the bank levy applicable on wholesale funding since the beginning of the year raised the costs of such loans for Slovakia-based banks.

In terms of interest rates, 2012 saw a gradual decline to historic lows for official interest rates, interbank rates as well as long-term yields demanded on Slovak government bonds. Starting with the former, in July the ECB decreased its two-week refinancing rate to 0.75 % and slashed deposit rates to an unprecedented 0.0 %. Together with earlier injections of 3-year liquidity in excess of one trillion euro for the banks operating in the Eurozone, this resulted in the 3-month Euribor rates declining from 1.343 % at the start of the year to 0.187 % at its close. Investor-perceived sovereign risk of Slovakia meanwhile began to recede as investors appreciated the strong commitment to fiscal consolidation of the new government, which came to power in an early parliamentary election held in March. As a result, the yield on the 10-year Slovak government bond declined in the course of the year from 4.7 % in January to an all-time low of 2.18 % at the end of the year.

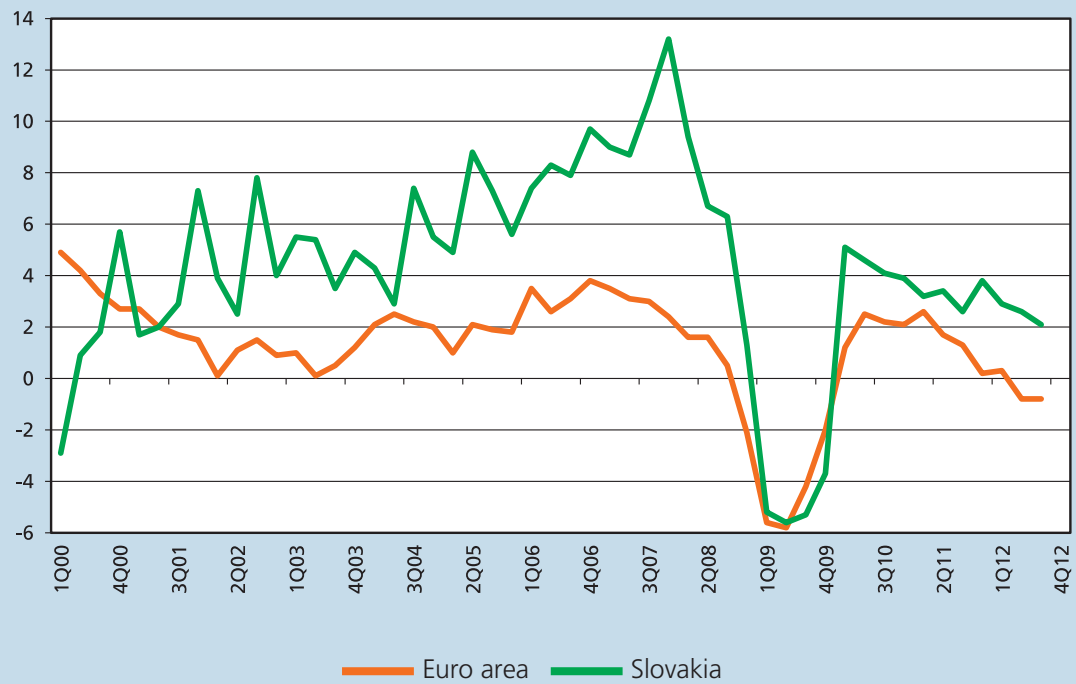
Declining interest rates had an obvious impact on banks' interest revenues, which decreased 1.2 % over a year ago. Interest expenses, however, did not decline. On the contrary, as banks scrambled for liquidity, especially longer term, interest rates on household deposits were pushed higher. The result was a decline in the sector's net interest income by 2.6 %, the first decline since 2005. As net interest income accounts for more than 80 % of sector revenue, the profitability of the sector – already undermined by the bank levy, which cost the sector €169.8 million – came under serious pressure. The end result for banks' net profit was a decline by 27 % over the record-strong 2011.

Outlook for 2013

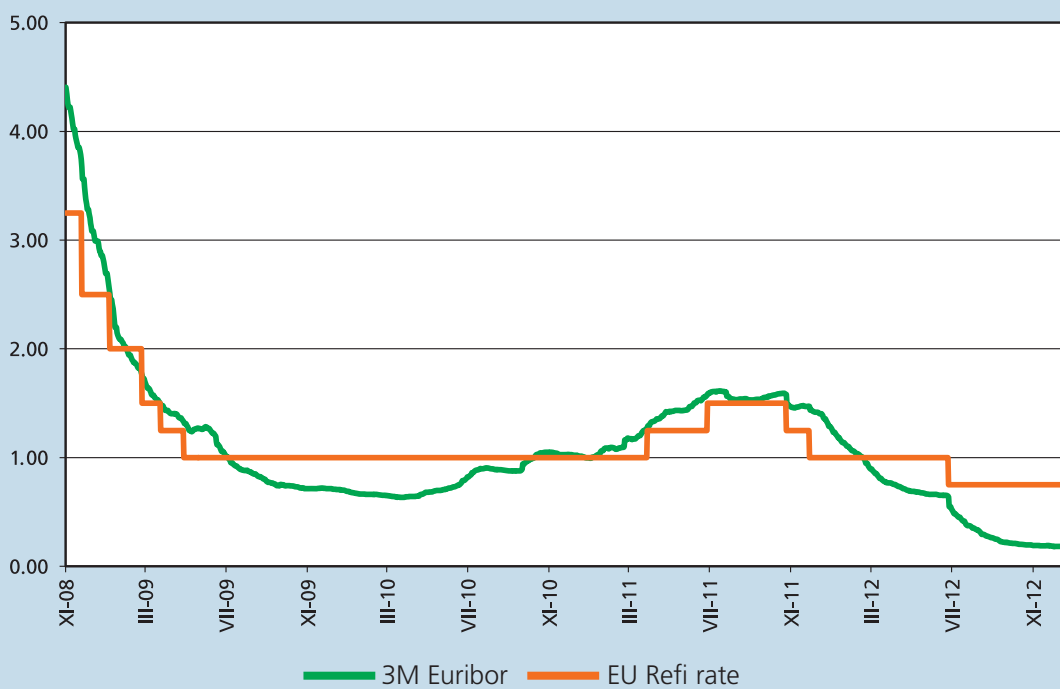
Compared to the situation from a year ago, the global outlook appears less grim. Three positive developments underpin hopes that the global economy will recover this year. First, the crisis in the Eurozone appears to be abating. Thanks in particular to the strong commitment of the European Central Bank, which in August 2012 vowed to 'do whatever it takes to save the euro', the spreads on peripheral country's bonds gradually declined to comfortable levels. Stabilization on the financial markets meanwhile helped to stop the slide in business confidence and improve the fundamentals of European banks. The economic outlook also appears stronger in the US, which just averted a looming fiscal cliff, and China, which appears to be reaccelerating to its trend-like growth again. The third positive factor, albeit more important for the longer term outlook, is the relaxation of Basel III liquidity requirements announced in early January 2013. Bank deleveraging thus may become less of a burden for economic growth than feared hitherto. To be sure though, the outlook is far from comforting. In particular, real economic activity in the Eurozone is still contracting and levels of business sentiment, despite bouncing lately, are still weaker than a year ago. Caution is therefore warranted, especially as in the final quarter of 2012 even the hitherto resilient German economy posted a contraction in GDP.

In contrast to the global outlook, which may be improving, business conditions in Slovakia itself do not lend themselves to much optimism. The year 2013 is bringing higher income taxes, both corporate and personal. The cost of labor is increasing due to higher social security contributions and employer-unfriendly changes in the labor code, comprising, for example, higher severance pay and restrictions in flexible work contracts. These changes amidst softening demand from abroad have at the turn of the year depressed the overall sentiment in the Slovak economy to levels seen only during the recession of 2009. Being constructive optimists, we believe that Slovakia will not slide into recession in 2013 as its competitive advantages and the strength of the export sector may help to overcome the government-imposed burden. Nonetheless, amidst rising unemployment and frozen private sector investments, we are bracing ourselves for contracting domestic demand and the stagnation of overall real GDP.

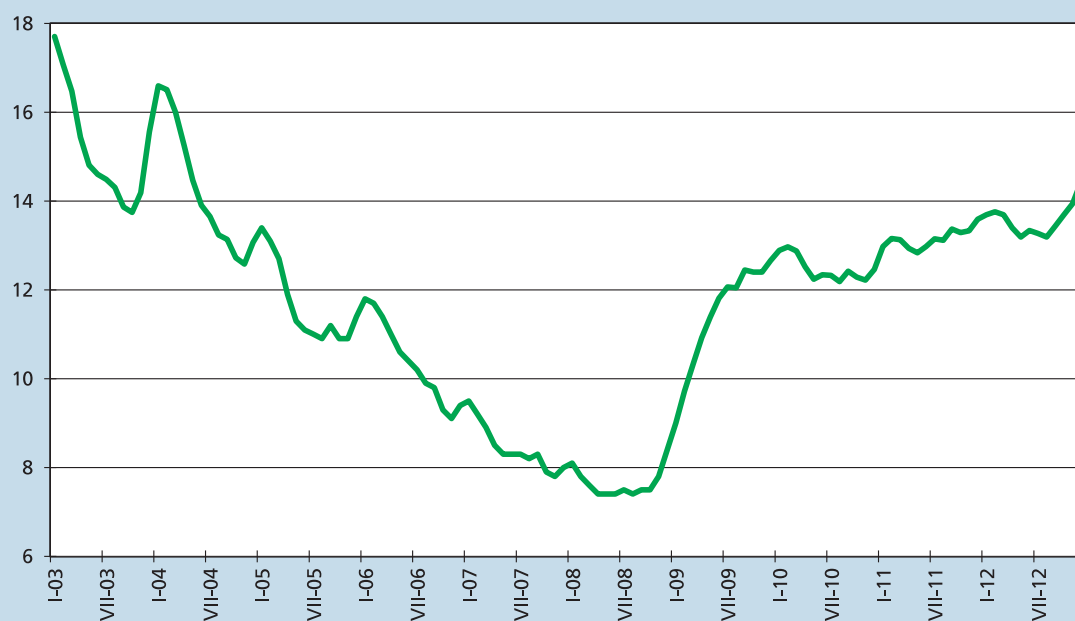
Real GDP growth (% y/y)



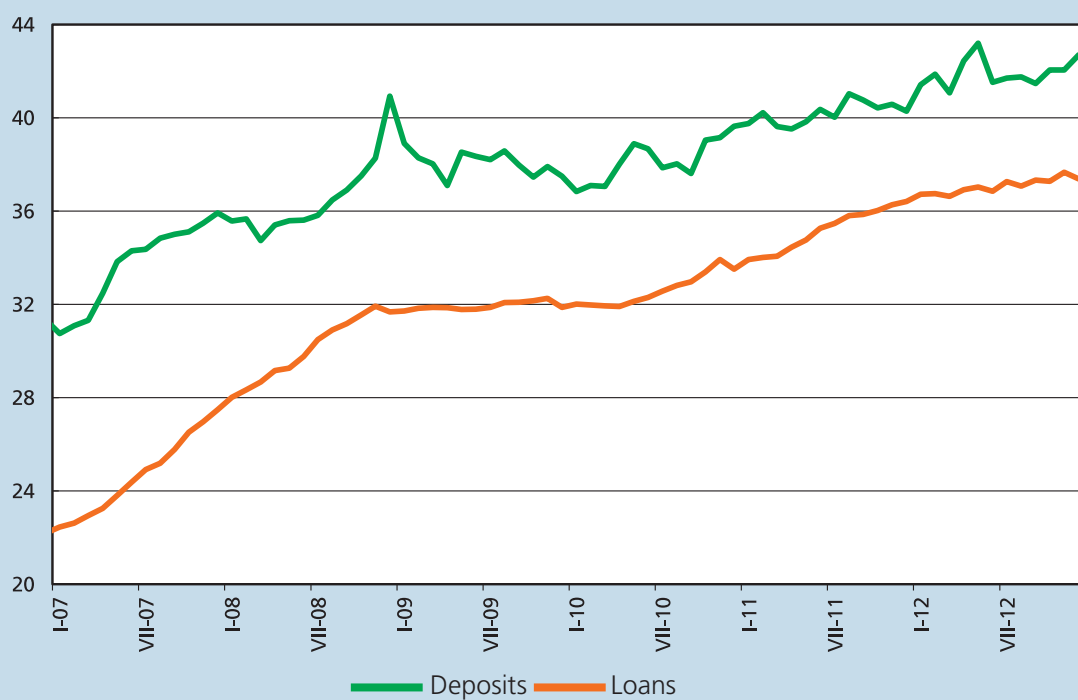
3M Euribor and ECB's refi rate (%)



Registered unemployment rate (%)



Development of bank volume (EUR bn)



VUB's 2012 Commercial Performance

The previous year was influenced by better Slovak economic growth than expected, which was driven by foreign demand, however, while the economic activity of the domestic sector was contracted. At the same time, banks were still facing financial market turbulences brought on by lingering fears for the continuing debt crisis in the Eurozone. In addition, in the second half of the year the uncertainty stepped up due to the recession in the EU deteriorating the expectations of economic agents including the corporate as well as the household sector. As a result, interest rates on customer loans followed the development of the financial markets, which are at a historic low. On the other hand, interest rates on customer deposits went up further in line with the higher demand of banks for these funds, especially in the course of the first half of the year. The banks were focused on the collection of stable funding through deposits as the most appreciated funds for business growth. Competition became fiercer, particularly on the retail market, however, VUB Bank managed to achieve a good performance in this area.

Worries about future economic development were reflected on the mortgage market as banks were behaving more prudently and cautiously and tightened their requirements on customers in the first half of the year. However, later on banks were striving to attract more customers with lower interest rates. In parallel, together with a higher demand for mortgage loans, the new production of mortgages grew the most in the last quarter since interest rates on mortgages were cut to a historic minimum. Unlike the rest of the market, VUB continued to be focused on mortgage lending, while maintaining the position of the leader in this kind of market with a share of 46.4 %.

Consumer lending posted basically the same performance in 2012 compared to the previous year. Such unsecured lending priced by higher margins remained one of the most attractive channels for gaining higher income. As a result, consumer loans posted almost the same growth last year as in the previous one. On the contrary, overdrafts and credit card loans due to lower demand continued to decline for another year. Also in VUB, the pace of the consumer loans' growth remained unchanged. However, VUB showed a more prudent approach compared to the competition and retained one of the lowest default rates on the market.

The corporate segment of the loan market showed a much weaker performance caused by the macroeconomic development uncertainty threatening firms. Nevertheless, VUB bank achieved remarkable results in corporate lending, posting growth unlike the market thanks to the segment of large corporations as well as small and medium enterprises. Undoubtedly, this improvement stems from the Bank's corporate culture laying an emphasis predominantly on the satisfaction of clients with the quality of service and the enhancement of their trust.

At VUB Bank, the customer approach is a strategic priority within the joint project of our parent company Intesa Sanpaolo: "Listening 100 %" with the basic goal of further enhancing customer service. Therefore, the Bank continued to further improve its processes, innovating products, redesigning its broad business network consisting of 203 retail, 32 corporate branches, 11 mortgage centres, call centre and developing its alternative distribution channels. Winning several awards in various categories of the Golden Coin competition in 2012 is evidence of a successful business policy.

Deposits

The volume of bank deposits in VUB at the end of 2012 amounted to EUR 7.8 billion, up 3.6 % against the previous year mainly fuelled by corporate deposits. On the retail market, current accounts picked up last year, while term deposits became gradually, especially in the second half of the year, less attractive for customers as interest rates on term deposits were being cut by most banks on the market. VUB managed to attract customers with mutual funds offering higher yields compared to current account and term deposits. The development of mutual funds picked up in 2012 as households started to prefer more AuM funds. Our subsidiary, VÚB Asset Management, správ. spol, posted growth by 21 % over the year compared to the market growth by 14 %. The market share in mutual funds thus increased to 18.9 % from 17.8 % over the year. Total share on the deposits received from retail clients incl. mutual funds amounted to 16.9 %.

In the corporate segment, VUB did much better compared to the market, which was likely marked by the lower investment activity of firms waiting to see future economic development. Corporate deposits grew last year by 10 %. Large corporations' deposits overall even grew by 18 % and deposits of small and medium enterprises saw an increase of 4.5 % over the year. The market share in the deposits of nonfinancial enterprises went up to 17.7 % from 16.6 % over the year.

Electronic Banking

In 2012, VUB Bank continued to improve the quality of its non-stop banking services, including Contact Service, Internet Banking, Internet Banking Plus, Mobile Banking and Business Banking.

As of 31st December 2012, the Bank had over 765,000 clients with activated electronic banking services. Compared to 2011, we posted a growth in the number of clients with activated services of non-stop banking, and an increase in the number of transactions performed through electronic channels by 16 %.

In the Contact Centre, the increased trend of handled calls continued in 2012 reaching 1 million calls. The development of growing customer requirements via email carried on for a further year as we posted a 10 % growth in this field and dealt with 46 thousand email queries.

In addition, we were focused on the required new sales methods with the aim of launching them last year. We started to provide VUB's customers with consumer loans through our Contact Centre and for all clients via the bank's website as well. More precisely, clients were given the opportunity to purchase a product or service directly over the phone with no need to visit a branch. The first in a row was Flexiloan as a typical consumer loan product offered by VUB.

The Contact Centre takes all opportunities in all kinds of interactions with clients, i.e. by phone or mail to be able to identify customer interest and to arrange respective meetings in turn. Compared to the previous year, a growth of 50 % was reached in this field, while the number of final deals made this way was doubled.

Bank Cards

Last year VUB came up with another new initiative in card business. VUB started to issue the EMMA card, i.e. a new contactless payment card, which is designed for modern women of every age. This card is offered in two versions, one as a gift card with an initial credit of EUR 50 or EUR 100, which can be continuously recharged up to EUR 150, which can be a nice gift for every occasion. The second version is a pre-charged card, which is to be for women subscribers to the magazine EMMA who are able to ask for this kind of card with a EUR 5 credit granted by VUB when the magazine is subscribed to for the whole year. Both versions of the cards can be combined with the discounts accepted by partners of EMMA club.

New insurance associated with credit cards such as MasterCard Gold is another new initiative. VUB bank added to the benefits of MasterCard Gold with a new travel insurance including medical insurance as well as accident insurance abroad and assistance services. In addition, the customer also obtains new insurance for the purchased product or service against its theft and accidental damage. Also, the card owner receives an additional one year guarantee on top of basic 2 years set by law. All of this is included automatically within the annual card fee, which was not increased last year, although all the above-mentioned benefits were added.

VUB bank is the exclusive intermediary of American Express credit cards across the Slovak republic. The Bank has brought an increase in the acceptance of this card by Slovak business partners amounting to 3,314 new facilities. Overall, the number of facilities accepting this kind of credit card amounted to 24,252.

ATMs

As of the end of 2012, VUB's market share in the number of ATM amounted to 22.6 % with 566 ATMs. The bank continued to redesign its ATM network. Over the year, ATMs were placed in 6 new areas and 31 items were replaced by new ones. With the aim of improving accessibility to the bank's services, 15 areas were replaced to be able to provide a greater deal of customers with the services.

VUB bank in 2012 has delivered a new service for customers i.e. the possibility to deposit money notes through ATM. It is a pilot project taking place in a branch situated in a business centre in Bratislava known as Central. Customers are able to deposit their money on their account there with no need to visit the branch, while such money is immediately at the customer's disposal.

EFT POS

During 2012, 1,697 new EFT POS terminals were installed for business customers. VUB posted a 23 % market share at the end of the year with the total number of EFT POS terminals amounting to 8,742 while a share of about 27 % on the market was achieved in the volume of transactions made by these terminals.

Loans

Individuals – Mortgage and Consumer Loans

Although demand for mortgage loans seems to have increased last year, the mortgage market continued to slow down further. Generally, banks tightened conditions for granting such loans, e.g. requiring a higher loan to value ratio on one side, but were also competing as much as they could to offer more attractive interest rates. Moreover mortgage demand was more focused on refinancing older loans as the interest rates were cut to a historic low. Mortgages of VUB (without 'American mortgages') grew by 4.2 % over the year. With a market share above 24 %, the Bank kept its strong position on the mortgage loan market. More precisely, we have remained the leader separately in typical mortgages with mortgage backed bonds' funding. Thanks to the sale of Flexi mortgages amounting to EUR 460 million, VUB sustained its market share in mortgages at 46.4 %. However, the rest of the market was more concentrated on other housing lending not financed by mortgage bonds. By contrast, consumer loans continued to grow as a year ago thanks to basically unchanged demand as well as credit standards. Consumer loans grew in VUB by 13.7 %, even more than 12.3 % from one year ago, while EUR 610 million of Flexiloans were extended to households. In addition, the new production of Flexiloans posted growth by 7 % last year, while the number of contracts rose by 8 % last year. As a result, a market share in consumer loans above 21 % was successfully maintained. Besides, our subsidiary Consumer Finance Holding separately provided consumers with EUR 301 million and accelerated its growth to 15 % compared to 9 % a year ago.

Corporate Financing

Last year, VUB bank outperformed the rest of the market in the corporate loans segment. While corporate loans even fell by almost 3 % on the market, VUB posted a slight growth, mainly thanks to lending to large corporations with a growth of 4 % over the year. Lending to small and medium enterprises also saw a slight growth. As a result, VUB's market share in loans to resident nonfinancial corporations went up to 15.8 % from 14.1 % over the year. Project finance as well as real estate and trade finance loans achieved a growth of 14.6 % and 14 %, respectively. Moreover, the position in lending to municipalities continued to strengthen. On the other hand, VUB Leasing, another subsidiary of VUB, achieved a solid performance on the leasing market with a growth of leasing assets by 14 % last year.

Domestic and International Payments

Throughout 2012, VUB Bank mediated domestic payments in a volume approaching nearly EUR 61 billion and international payments in a volume of nearly EUR 24.4 billion, maintaining a significant market position in the field of payment services provision. While in domestic payments VUB Bank reached a market share of 17.1 %, i.e. up from 16.7 % a year ago, in international payments the bank mediated 10 % of all payments performed in the banking sector, i.e. up about 1 percentage point over the year.

Review of the Economic and Financial Position of VUB

Looking at 2012 there are various external factors, which substantially influenced the financial performance of the Slovak banking sector as a whole and also VUB bank as the second largest bank on the market. Banks' financial results were undermined by the introduction of a new bank levy on one side and exposition to turbulence on the financial markets driven by lingering fears of continuous debt crisis in the Eurozone on the other.

From the beginning of the year, new legislative restriction came into effect as a special bank levy of 0.4 % rate firstly imposed on deposits not protected by the Deposits Protection Fund. Later, the bank levy covered all the liabilities of Slovak banks (in both cases excluding equity). Moreover, banks were forced to pay a special one-off levy at the end of the year i.e. an additional 0.1 % of total non-equity liabilities booked at the end of the year 2011. VUB bank as one of the largest banks was considerably burdened by these levies, totaling € 35.2 million in gross terms.

On the consolidated basis, VUB posted operating revenues of €481.7 million and operating costs ended at €255.1 million for the year 2012. Compared to the previous year, revenues decreased by 8 % mainly due to the non-interest income while operating costs grew by 8 %. The operating costs were significantly impacted by the bank levy, which represented 13.8 % of the total costs. Without the impact of the bank levy the operating costs would have fallen by 7 % Y-o-Y. With the aim of lowering the position in sovereign bonds of the eurozone peripheral countries, the Bank sold this part of the securities portfolio which caused a loss of 36.4 million. Adjusting this loss, operating revenues dropped by 1.5 % Y-o-Y. As a result, VUB group achieved a net operating profit of €226.6 million and adjusted by impairment losses amounted to €146.6 million. Not considering the one-off effect, VUB group achieved quite successful results in 2012. Excluding both external impacts, i.e. the bank levy and the impact of the foreign bonds sold, VUB managed to maintain its gross profit before impairment adjustments €298.2 million in 2012 against €289.6 million in 2011 (+ 3 % Y-o-Y). Net profit excluding one-off impacts would represent a growth of 0.5 % over the year. The cost-income ratio of VUB group amounted to 53 %, which was up by 8 percentage points, while 7.3 percentage points of that was solely driven by bank levy. To have a clear picture of the group's effectiveness, cost-income ratio should be expressed excluding trading loss as well, which would mean 42 % (– 2.9 percentage point down over the year) as one of the best on the Slovak market.

With regard to business development, VUB delivered a solid performance in 2012. The total assets of the whole VUB group rose by nearly 1 % over the year. Thanks to a sound capital structure, VUB continued to achieve quite reasonable growth on the strongly competitive loan market. Although fierce competition was dominating the market, in particular the retail market, VUB posted a growth of its total loan portfolio by almost 4 % over the prior year. However, a prudent business approach, keeping the risk under control, did not allow even faster growth of the loans portfolio. Nevertheless, VUB successfully strengthened its position on the customer loan market with the share of 19 % at the end of 2012, up by 0.3 percentage point over the year.

At the same time, we managed to maintain stable liquidity as the ratio of loans to deposits remained broadly unchanged at 97 % over the year. Also, the quality of the loan portfolio was still strictly guarded as the key pillar for sustainable growth in the long-run. In this context, VUB group as a whole cut the non-performing loan ratio by 0.6 percentage point to 5.9 % over the year.

To bolster the stability of business growth onwards, the capital of the group increased to one of the highest capital adequacy on the Slovak market with a ratio amounting to 16 % compared to the 10 % required by the central bank. This gives us a solid base for continued business growth.

The Bank's subsidiary, Consumer Finance Holding (CFH), which takes its share in the expansion of the loan portfolio by an increasing spectrum of retail clients, granted this year 15 % more loans to households compared to a growth of 9 % a year ago. CFH remained a leader on the consumer financing market. VUB Leasing, another subsidiary of VUB, continued to achieve solid performance on the leasing market with a growth of leasing assets of 14 %.

Hunting for customer deposits was the key feature of Slovak banks' behaviour in the previous year, especially in the first half of 2012. Liquidity improvement was one of the top priorities to have solid ground for customer loan growth even at the cost of margins. Due to strong price competition, room for expansion on the deposit market was to some extent limited as the costs on customer deposits increased substantially. VUB Group saw deposit growth of almost 4 % over the year compared to 3 % a year ago and was successfully maintaining its second largest position on the deposit market with a nearly 18 % share.

VUB performed even better on the mutual funds market through its subsidiary VUB Asset Management, which increased its volume of assets by a robust 21 % over the year. As a result, its market share went up to 19.1 % from 17.8 %. The same performance was also reached by the pension management company VUB Generali, d.s.s., which is a 50 % subsidiary of the Bank. Its position in the pension savings market rose from 14.5 % to 14.7 % thanks to the growth of the assets under management by 21 % last year.

Information on the Expected Economic and Financial Situation for 2013

The slowdown of economic growth or even potential stagnation is the condition the banking sector as well as VUB will have to face up together with the burden of the bank levy. From year to year, growing competition requires a more thorough approach to clients and their increased satisfaction with the Bank's services is the direction the Bank is aimed. We are determined to continue with our joint project with our parent company "Listening 100 %" to improve the quality of services further and ultimately also our market position, which remains the Bank's priority for 2013. Our vision is to be "the best bank on the Slovak market in the eyes of our customers" and continue to be excellent in managing profitability and efficiency. To meet this challenge, the Bank will explore clients' needs even deeper, being able to respond to them in the fastest and simplest way possible, and thus remain from the clients' perspective the market leader. Higher trust of clients should also be achieved through the improvement of processes, product innovation, and the enhancement of the Bank's distribution channels.

The strategic objective in the retail segment remains increasing the attractiveness of key products in the area of loans and deposits. In the interest of sustaining higher liquidity, the Bank shall continue to pay greater attention to demand for deposit products, mainly on the part of individuals. Higher competitiveness of loan products in the retail market is crucial for the Bank.

The first and foremost priority in corporate banking will be deposits and related cash management and payments. The Bank will strive to remain the market leader on the corporate deposit market. Moreover, the Bank aims to sustain historically the highest market share on the corporate loan market.

The default risk could go up subject to real economic development, hence a significant emphasis will be laid on risk management to curb nonperforming loans and keep the high quality in 2013.

Last but not least, an important task will be sustaining the efficiency achieved in control and support functions and processes. Also in 2013, the Bank aims to keep the cost-income ratio under control and thus remain one of the most efficient banks in the sector.

The year 2013 seems to be quite challenging again. Nevertheless, VUB is determined to increase revenues and subsequently also profitability.

The Registered Share Capital and Structure of VUB Shareholders

The registered share capital of VÚB, a.s.

The registered share capital of VÚB, a.s. amounts to € 430,819,063.81 and was created by the contribution of the founder designated in the deed of foundation as of the day of its establishment.

The registered share capital is divided into 4,078,108 book-entered registered shares, having the nominal value of € 33.20 each and 89 book-entered registered shares, having the nominal value of € 3,319,391.89 each.

Shareholders rights

The rights and responsibilities of shareholders are set out in the legal regulations and the Articles of Association of the Company. The right of a shareholder to participate in the management of VÚB, a.s., the right to a share of the profits and the right to a share of the liquidation balance, in the event of winding up of VÚB, a.s. with liquidation, are attached to a registered share. Each shareholder is entitled to attend the General Meeting, to vote, to request information and seek explanations and submit proposals. The number of votes allocated to each shareholder is determined by the ratio of the nominal value of its share to the amount of registered capital. A shareholder may exercise the shareholder rights attached to book-entered shares at the General Meeting if the shareholder is entitled to exercise these rights as of the decisive date specified in the invitation to the General Meeting. The exercise of a shareholder's voting rights may only be restricted or suspended by the law. The shares are freely transferable by registration of transfer in line with relevant regulation. General Meeting of the Company as the main decision making body of the Company is entitled to decide on shares issue or about an acquisition of own shares of Company.

Structure of VUB Shareholders

Information regarding VUB shareholders is published quarterly, within 30 days from the end of the relevant quarter. Below is the status as of December 31, 2012.

Structure by Owner Type	Shares ths. EUR *	Stake %
Intesa Sanpaolo Holding International S.A. – majority owner	417,219	96.84
Other legal entities	3,887	0.90
Individuals	9,713	2.26
TOTAL (Registered Share Capital of VÚB, a.s.)	430,819	100.00

Structure by Nationality	Shares ths. EUR *	Stake %
Intesa Sanpaolo Holding International S.A. – majority owner	417,219	96.84
Domestic shareholders	11,718	2.72
Other foreign shareholders	1,882	0.44
TOTAL (Registered Share Capital of VÚB, a.s.)	430,819	100.00

* Shares (EUR) mean a value of held shares of VÚB, a.s. expressed in the nominal value of euro multiplied by number of held shares.

There were **39,585** shareholders as at December 31, 2012. Foreign VUB shareholders come from the following countries: Luxembourg (96.843 %), the Czech Republic (0.140 %), Germany (0.156 %), Switzerland (0.085 %), Austria (0.048 %), the United Kingdom (0.004 %), U.S.A. (0.002 %), Canada, Romania, Poland and Cyprus.

The qualified participation on the company's registered capital is held by the majority shareholders Intesa Sanpaolo Holding International S.A. Luxembourg, with its Registered Office in Luxembourg L-1724, 35 Boulevard du Prince Henri that holds 96.84 % stake on Registered Capital.

Due to the increasing interest and requests of minority shareholders of the company for the sale of their VÚB, a.s. shares directly to VÚB, the company executed in the year 2012 the acquisition of VÚB, a.s. own shares. During the year, starting from August 31, 2012 Bank acquired VÚB, a.s. own shares having a nominal value of Eur 33.20 each (hereinafter "own shares") in the number of 10,352 pcs. The company acquired its own shares for consideration for the price of Eur 62 per one share set for the period from August 31, 2012 to October 31, 2012 and for the price of Eur 60 per one share for the period starting on November 1, 2012 in line with the VÚB, a.s. share price development on the Bratislava Stock Exchange (hereinafter "BSE"), anonymous trades as price-setting trades. The acquired own shares were transferred to a third party for a price of Eur 61.73 per share set in line with Bratislava Stock Exchange Rules, Part V – Trading Rules (BSE Rules) in the number of 10,352 pcs. By this share transfer VUB did not hold any own shares in its assets at December 31, 2012. Stake of the nominal value of acquired and transferred own shares on the company's registered capital was 0.08 %.

Further, the company acquired during the accounting year 2012 and holds in its assets shares of the Parent company (Art. 22, sec. 3 of the Act no. 431/2002 Coll. on Accounting as amended), Intesa Sanpaolo S.p.A. (ISP), registered office Piazza San Carlo 156, Turin, Italy, ISIN IT0000072618, book-entered registered ordinary shares, having a nominal value of Eur 0.52 each, in the total number of 253,595 shares for a price of Eur 1.016 per one share. Stake of their nominal value on the company's registered capital is 0.03 %. These shares have been acquired by the Bank in order to adopt and implement ISP Group Remuneration Policies also in line with the Capital Directive 'CRD III' (i.e. Directive 2010/76/EU amending the Capital Requirements Directives).

Subsidiaries with a VUB Majority Stake

Consumer Finance Holding, a.s.

Registered office:	Hlavné nám. 12, 060 01 Kežmarok
Shareholders:	VÚB, a.s.
VÚB stake in registered capital:	100 %
Core business:	Non-banking loans
Tel:	+421 52 787 6710
Fax:	+421 52 786 1764
General Manager:	Ing. Jaroslav Kiska

VÚB Asset Management, správ. spol., a.s.

Registered office:	Mlynské nivy 1, 820 04 Bratislava
Shareholders:	VÚB, a.s.
VÚB stake in registered capital:	100 %
Core business:	Collective investments, Portfolio management
Tel:	+421 2 5055 2839
Fax:	+421 2 5055 2006
General Manager:	Ing. RNDr. Marian Matušovič, PhD.

An increase in the registered capital and entry of new shareholders from the ISP Group into the company is planned during the 1st quarter of the year 2013. VÚB's stake in the registered capital of the company will be decreased.

VÚB Leasing, a.s.

Registered office:	Mlynské nivy 1, 820 05 Bratislava
Shareholders:	VÚB, a.s.
VÚB's stake in registered capital:	100 %
Core business:	Financial and operating leasing
Tel:	+421 2 4855 3611
Fax:	+421 2 5542 3176
General Manager:	Ing. Branislav Kováčik

VÚB Factoring, a.s.

Registered office:	Mlynské nivy 1, 829 90 Bratislava
Shareholders:	VÚB, a.s.
VÚB stake in registered capital:	100 %
Core business:	Factoring and forfeiting
Tel:	+421 2 5055 2784
Fax:	+421 2 5055 2012
General Manager:	Ing. Dušan Čižmárík

Recovery, a.s.

Registered office:	Mlynské nivy 1, 829 90 Bratislava
Shareholder:	VÚB, a.s.
VÚB stake in registered capital:	100 %
Core business:	Administration and recovery of receivables
Tel.:	+421 2 5055 2843
Fax:	+421 2 5055 8635
General Manager:	Ing. Dionýz Földes

Statement on Compliance with the Corporate Governance Code

A. Company Organization

The structure of VÚB, a.s. bodies:

- a) the General Meeting;
- b) the Supervisory Board;
- c) the Management Board.

General Meeting

The General Meeting is the main decision making body of VÚB, a.s. The General Meeting has the power to decide on issues that are in line with the mandatory provisions of legal regulations and VÚB Articles of Association.

The Ordinary General Meeting of the company was held on April 3, 2012. The shareholders at this meeting approved the 2011 Annual Report of VÚB, a.s., the 2011 Statutory Separate Financial Statements prepared in accordance with IFRS and Consolidated Financial Statements prepared in accordance with IFRS for a previous year as submitted by the Management Board of the bank. The shareholders also decided on distributing the profit earned in 2011 in the amount of €157,664,140.00 by dividends to shareholders in the amount of €47,364,144.21 and by retained earnings in the amount of €110,299,995.79.

Moreover, the General meeting approved a change to the VÚB, a.s. Articles of association, acquisition of VÚB, a.s. own shares and determined conditions of the acquisition and decided on personnel changes in the VÚB, a.s. Supervisory Board and the Committee for Audit.

Supervisory Board

Members of the Supervisory Board in 2012

György Surányi – Chairman of the Supervisory Board

- Resident Regional Manager, International Subsidiary Banks Division, Intesa Sanpaolo, Italy

Fabrizio Centrone – Vice Chairman of the Supervisory Board (until April 3, 2012)

- Head of Central Eastern Europe (CEE) Area Department, International Subsidiary Banks Division, Intesa Sanpaolo, Italy

Massimo Malagoli – Vice Chairman of the Supervisory Board (since April 3, 2012)

- Head of Planning & Control and Corporate Development Department – International Subsidiary Banks Division, Intesa Sanpaolo, Italy

Adriano Arietti – Member of the Supervisory Board

- Independent member

Antonio Furesi – Member of the Supervisory Board

- Head of Coordination Unit of VÚB Bank (Slovakia) and CIB Bank (Hungary) – International Subsidiary Banks Division, Intesa Sanpaolo, Italy

Jana Finková – Member of the Supervisory Board

- Employee representative

Ján Gallo – Member of the Supervisory Board

- Employee representative

Juraj Jurenka – Member of the Supervisory Board (until March 6, 2012)

- Employee representative

Upon the Management Board's proposal, the Supervisory Board:

- a) reviews the annual report, the ordinary, extraordinary, individual and consolidated accounts and recommends the annual report, the ordinary, extraordinary, individual and consolidated accounts to the General Meeting for approval;
- b) approves the proposed distribution of current and/or past profits;
- c) approves rules for the creation and use of other funds created by VÚB, a.s.;
- d) approves the draft plan of settlement of unsettled loss and/or unsettled losses from past years;
- e) approves proposed changes to the internal audit and internal control system;
- f) approves the annual audit plan and the annual report on the results of the activities of the Internal Audit and Control Unit;
- g) reviews and approves the following matters, before their submission to the General Meeting by the Management Board:
 - i. proposals for changes to the Articles of Association; and
 - ii. proposals for increasing or decreasing the registered share capital of VÚB, a.s. and/or for issue of preference or convertible bonds, according to the relevant provisions of the Commercial Code;
- h) approves agreements on the performance of the function with the members of the Management Board;
- i) approves any proposal for increasing or decreasing the registered capital of VÚB, a.s.;
- j) approves any substantial change in the nature of the business of VÚB, a.s. or the way in which the business of VÚB, a.s. is carried out, if it is not already approved in the printed forecasts for the business and financial conditions in any relevant year;
- k) approves remuneration policies for rewarding managers who are directly under the responsibility of the Management Board and the Supervisory Board, as well as of members of the Supervisory Board;
- l) decides on other issues falling within the authority of the Supervisory Board under the cogent provisions of legal regulations and Articles of Association.

The Supervisory Board is authorized to review the following issues, in particular:

- a) Management Board proposal regarding the termination of trading with the Company securities on stock exchange, and the decision on whether the Company should cease to operate as a public joint-stock company;
- b) information by the Management Board on the major objectives related to the Company business management for the upcoming period, and expected development in VÚB assets, liabilities and revenues;
- c) report by the Management Board on business activities and assets of the Company, with related projected developments.

General

1. Supervisory Board members are elected by the General Meeting. The VÚB Management Board is elected by the Supervisory Board.
2. The below mentioned curricula vitae contain information on the professional qualifications of Supervisory Board members and Management Board members in the area of finance and banking, as well as information on their practical experience serving as assurance for the efficient management of the company.
3. All relevant information is available to all members of the Management Board and Supervisory Board in time. In the course of the financial year 2012, the VÚB Management Board held 25 meetings and adopted nine decisions on a per rollam basis. The VÚB Supervisory Board held 4 meetings and adopted nine decisions on a per rollam basis during the 2012 financial year. Documents with detailed information are distributed sufficiently in advance – in the case of the Management Board usually 3 working days, in the case of the Supervisory Board 2 weeks prior to the meeting, ensuring the ability of members of the Supervisory and Management Boards to decide individual matters competently. If necessary, presentations are delivered in support of individual documents.

4. None of the Supervisory Board members is a member of the VÚB Management Board nor holds any other top managerial position in the Bank. Save for members of the Supervisory Board elected by the VÚB employees, a Supervisory Board member may not be an employee of VÚB.

Management Board

1. Management Board Members in 2012

Ignacio Jaquotot	Chairman of the Management Board and CEO
Elena Kohútiková	Member of the Management Board and Deputy CEO for Support
Tomislav Lazarić	Member of the Management Board and Deputy CEO for Business (until January 31, 2012)
Andrea De Michelis	Member of the Management Board and Executive Director of the Finance, Planning & Controlling Division
Daniele Fanin	Member of the Management Board and Head of VÚB Branch in Prague (until January 8, 2013)
Stanislav Hodek	Member of the Management Board and Executive Director of the IT Division (since October 1, 2012)
Jozef Kausich	Member of the Management Board and Executive Director of the Corporate Banking Division
Peter Magala	Member of the Management Board and Executive Director of the Risk Management Division (since March 1, 2012)
Silvia Púchovská	Member of the Management Board and Executive Director of the Human Resources Division
Alexander Resch	Member of the Management Board and Executive Director of the Risk Management Division (until February 29, 2012)
Adrián Ševčík	Member of the Management Board and Executive Director of the Retail Banking Division

Ignacio Jaquotot – Chairman of the Management Board and CEO of VÚB, a.s.

Mr. Ignacio Jaquotot was appointed Chairman of the Management Board and CEO of Všeobecná úverová banka, in July 2007. Mr. Jaquotot's career with Intesa Sanpaolo Group (formerly Banca Intesa) started in 1984. First he held the positions of Deputy General Manager and General Manager at the former Banca Commerciale Italiana branches in Madrid and Barcelona, respectively. In 1999, he went on to serve in South America as the General Manager in Banco Sudameris Uruguay, then Banco Sudameris Chile, and Banco Sudameris Paraguay. In Chile and Paraguay, he was involved in restructuring the banks' operations and later assisted as the local coordinator for the sale processes of the banks.

Elena Kohútiková – Member of the Management Board and Deputy CEO for Support

Ms. Elena Kohútiková was appointed as Management Board Member and Head of the Financial and Capital Markets Division in October 2006. Since March 2009 Ms. Elena Kohútiková was appointed Deputy CEO for Support and at the same time she ceased acting as the Executive Director of Financial and Capital Markets Division. The main responsibilities related to the position of Deputy CEO for Support are in the areas of Risk Management, Finance, Planning and Controlling, Payments, Information Technologies, Compliance, Legal Services and Operational Services. Since February 1, 2012 she has been acting as Deputy CEO. She ranks amongst the top experts on the introduction of the Euro in Slovakia. In 1994 she became a member of the Bank Board of the National Bank of Slovakia. From 2000 until 2006, she held the position of Deputy Governor of NBS and was in charge of the monetary policy management, transactions in the free market, management of foreign exchange assets and risk management, management of the IT division and Research. Furthermore, she represented the Central Bank in the Economic and Financial Committee of the European Commission (EFC), acted as a member of the International Relations Committee (IRC) of the European

Central Bank and Alternate Governor of NBS in both the Directorate General of the European Central Bank and the World Bank. She was also a member of the Committee for Economic Policy of OECD. Prior to her career of central banker, Ms. Kohútiková entered the banking sector by her engagement in the State Bank of Czechoslovakia during 1990 – 1993 after 8 years spent in research at the Institute of Economics of the Slovak Academy of Sciences in Bratislava where she started working in 1982.

Tomislav Lazarić – Member of the Management Board, Deputy CEO for Business

Mr. Tomislav Lazarić had been working in the position of Deputy CEO until January 31, 2012

Andrea De Michelis – Member of the Management Board and Executive Director of the Finance, Planning & Controlling Division

VÚB, a.s. Supervisory Board appointed Mr. Andrea De Michelis for the position of the Management Board member and Chief Financial Officer in the year 2011. Mr. De Michelis has spent most of his professional life in the banking sector. Before starting working with VÚB he worked since 2007 for Bank of Alexandria, Cairo, Egypt as the Chief Financial Officer and Head of Accounting, Planning & Control. His responsibilities were focused mainly on preparation of Business Plans and Budgets, development of the Management Reporting, introduction of the Fund Transfer Pricing establishment of Cost Control, implementation of the new IFRS oriented Egyptian Accounting Standards. During the period of 1989 and 2007 Mr. De Michelis worked for Inter-Europa Bank Rt. (IEB) Budapest, Hungary as the Executive Director – Head of Risk Management, Head of Planning and Control; Advisor to the Management Board for Banka Koper in Slovenia; Director and Head of Planning and Control and Accounting Sanpaolo for Wealth Management Milan Italy as well as for Sanpaolo IMI London Branch and Sanpaolo in Torino.

Daniele Fanin – Member of the Management Board and Head of VÚB Branch in Prague

In July 2008, the Supervisory Board of VÚB appointed Mr. Daniele Fanin, Head of the Czech Branch of VÚB since June 2008, as Member of the Management Board. The Prague-based operations of VÚB provide an extensive range of banking services to local and international corporations based in the Czech Republic. Mr. Daniele Fanin obtained a Law Degree (1982) and Political Sciences Degree (1987) both from the University of Padova. After his first graduation in 1982 he started practising law with two legal firms specialised respectively in Civil and Industrial Law. Two years later, he moved to the banking sector and joined Banca Commerciale Italiana, subsequently merged to form Intesa Sanpaolo, working first in the domestic network in his hometown and from 1989 at the HQs International Department as Area Manager for French-speaking countries such as France, Belgium and Luxembourg. From 1991 he was assigned to the London Branch being responsible for the Italian business in the U.K. and in 1995 he took over the Abu Dhabi Branch and its hub role for the Group in the Gulf region. From 2003 to 2007 he was the Managing Director of the Group's Hungarian subsidiary CIB Bank, Budapest (a 100 % subsidiary of Intesa Sanpaolo, the former Banca Intesa) and after a brief and special assignment to the Group operations in Romania, he is presently heading from Prague the Czech activities of VÚB. Mr. Daniele Fanin worked in his position until January 8, 2013.

Stanislav Hodek – Member of the Management Board and Executive Director of the IT Division

After being appointed by the VÚB Supervisory Board, on October 1, 2012 Mr. Stanislav Hodek became a new member of the VÚB Management Board and Chief IT Officer. Mr. Stanislav Hodek comes to VÚB from Slovenský plynárenský priemysel (Slovak Gas Industry) where he was a director of Customer Care Division. Mr. Stanislav Hodek graduated from the Slovak University of Technology in Bratislava, Telecommunication and Data Processing specialisation. The experience in the field of information systems has been developed during his entire career. Firstly in ČSOB, where he was engaged in the establishment of the Slovak IT Department for ČSOB and the implementation of a new banking information system, then in ING Bank as the Director of Information and Communication Systems Division. He was a co-manager of European Centre of ING Services in Budapest, responsible for a new banking information system in Bratislava and for ING Service Centre (in Budapest). Moreover, he participated in worldwide implementation of the new

information system and principles of the Centre of Excellence within ING. Mr. Stanislav Hodek was Chairman of the Management Board of Infogas, a subsidiary of SPP between 2003 and 2011. In 90s he was a member of Supervisory Boards of ACS, Business Center, s.r.o., a subsidiary of ČSOB and a member of the extended management council of ING the Czech and Slovak Republic.

Jozef Kausich – Member of the Management Board and Executive Director of the Corporate Banking Division

Mr. Jozef Kausich has been heading the Corporate Banking Division in VÚB since April 2005. His banking experience includes mainly mergers and acquisitions, credit analysis and lending decision-making processes. In 1996, he joined Tatra banka as a branch account manager, and from 1997 he assumed the same position at the headquarters of Bank Austria – Creditanstalt Slovakia. In 2001, engaged with the new HVB Bank Slovakia, Mr. Kausich was appointed Head of the Corporate Customer and Product Management Division, and finally Head of Corporate Client Division.

Peter Magala – Member of the Management Board and Executive Director of the Risk Management Division

Mr. Peter Magala acts in the position of a member of the VUB Management Board and Executive Director of the Risk Management Division after his appointment by the VÚB, a.s. Supervisory Board where he replaces Mr. Alexander Resch. Before his appointment to the position, Mr. Magala worked in the position of Director of VUB Internal Audit and Control Department. Having graduated from the University of Economics in Bratislava, Faculty of National Economy, he started his career in the company Deloitte & Touche, Bratislava. Peter Magala gained his further banking experience as Relationship Manager at the Financial Institutions department in Citibank, Bratislava where he worked from 2002 to 2004. Since 2004 he has continued in his banking career in Tatra banka/Raiffeisen International mostly on the international IT project in Maribor (Slovenia) as Senior Business Analyst responsible for the accounting area. Mr. Magala started working for VUB in 2006. First as Head of Corporate Credit Control Sub-department within Internal Auditing Department then from 2007 as the Director of Internal Audit and Control Department having responsibility for internal auditing of the whole VUB Group. Peter Magala holds an internationally recognized professional qualification in risk management – Financial Risk Manager (FRM), and he is a Fellow member of the Association of Chartered Certified Accountants (FCCA).

Silvia Púchovská – Member of the Management Board and Executive Director of the Human Resources Division

Ms. Silvia Púchovská assumed the position of Member of the Management Board and Executive Director of the Human Resources Division in February 2008. In the period 2003 – 2007, Silvia Púchovská worked for Emerson as HR Director in Nové Mesto nad Váhom, and later in Moscow. Her responsibilities involved reporting for Emerson Headquarters in St. Louis, the coordination of HR processes for Emerson Process Management and its acquisitions in CIS and Baltic countries, and the management of all HR functions in Eastern Europe. In 1999 – 2003, as an HR and Training Manager in Generali Poistovňa, a.s., she was in charge of internal rules regulation, recruitment, remuneration policy and training programs for staff in Slovakia. In 1993 – 1999, Ms. Púchovská worked in Jagers Training & Consultancy, s.r.o. as Training and Project Manager. She was responsible for sales of training programs, and managed and conducted different types of training projects.

Alexander Resch – Member of the Management Board and Executive Director of the Risk Management Division

Mr. Alexander Resch acted in the position of Member of the VÚB Management Board and Executive Director of the Risk Management Division from April 2008 until February 2012.

Adrián Ševčík – Member of the Management Board and Executive Director of the Retail Banking Division

In April 2010, the VÚB Supervisory Board appointed Mr. Adrián Ševčík to the position of member of the Management Board. In March he assumed the responsibilities of the Executive Director of the Retail Banking Division. Mr. Adrián Ševčík is the first manager directly trained in VÚB to assume a position in top management. Having graduated from the Slovak University of Agriculture in Nitra with a master's degree in Mechanization and Technology of Production Processes and Services (1995), he started his career in sales and marketing within the production sector. At first, Mr. Ševčík worked for Chirana Prema, a.s., Stará Turá (1997) at the Marketing unit of the Medical Technology Plant and later for Medmilk Trade, a.s., Veľký Meder (1997), where he was in charge of production and sales operations. Mr. Ševčík gained his banking experience as head of the branch in Tatra banka (1999), where he established a new branch in Nové Mesto nad Váhom. In 2003, VÚB acquired him for the position of the Regional Manager of the Trenčín region. Four years later, Mr. Ševčík was appointed Head of the Retail Branch Management Department and assumed responsibility for all branches in Slovakia.

2. The Management Board is authorized to manage the activities of VÚB, a.s. and to take decisions over any matters related to VÚB, which, under the legal regulations or Articles of Association have not been reserved for the authority of other VÚB bodies. The Management Board is primarily responsible for the following matters:
 - a) implementing decisions taken by the General Meeting and the Supervisory Board;
 - b) ensuring the accuracy of the mandatory bookkeeping and other records, trade books and other documentation of VÚB, a.s.;
 - c) managing the issuer's securities registry;
 - d) after prior approval by and upon a proposal of the Supervisory Board, submitting the following matters to the General Meeting for approval:
 - amendments to the Articles of Association of the bank;
 - proposals for increasing/decreasing registered capital and bond issues;
 - ordinary, extraordinary, or consolidated financial statements
 - proposals for distribution of current or retained profits and/or proposals for settlement of outstanding losses from the current and/or previous years; and
 - the annual report,
 - e) approval and regular investigation of Bank Remuneration Policies.
3. The Management board has established the following specialized committees particularly related to risk management: Corporate Credit Committee, Assets and Liabilities Committee, Corporate Risk Committee, Operational Risk Committee, New Product Committee, Business, Risk, IT Architecture Committee.
4. Conditions of performance of function of a Management Board Member are defined by an Agreement on performance of the function with the member of the Management Board in line with the relevant provisions of the Commercial Code, Act No. 483/2001 Coll. on Banks, adopted Remuneration Policies and another relevant legislation.

B. Audit Committee

The Audit Committee comprised of three members (including the Chairman) as of 31 December 2012. Two members were appointed by the General Meeting (one was appointed on 3 April 2012 and the second was appointed on 7 April 2010). One member of the Audit Committee (appointed by Supervisory Board on 3 April 2012) is a Member of the Supervisory Board. The Audit Committee held four meetings during 2012. The issues discussed at the meetings mainly related to: preparation of the financial statements and observation of the special regulations; efficiency of internal control and risk management system in the Bank; compliance with regulatory requirements; audit of the individual financial statements and audit of the consolidated financial statements. Further, the Audit Committee examines and monitors the independency of the auditor, especially services provided by the auditor according to a special regulation, recommends an auditor for appointment for carrying out the audit of the Bank, and sets a date for an auditor to submit a statutory declaration about his independency. The Audit Committee invited an external auditor to attend its meetings.

The Supervisory Board invited the Chairman of the Audit Committee to attend its meetings in 2012. The Internal Audit and Control Department, the authorities and duties of which are defined by the Supervisory Board, excluding those defined by law, performs the control function. The Head of the Internal Audit and Control Department may be appointed to/withdrawn from the position upon the recommendation and prior consent issued by the Supervisory Board. Furthermore, the Supervisory Board also defines the remuneration and compensation scheme for this position.

C. Operational Remuneration Committee and Remuneration Committee

The Operational Remuneration Committee was founded in VUB in June 2008. It has 4 members including the CEO of VÚB. The committee meets usually twice a year and approves issues related to the remuneration of employees, mainly setting and evaluating KPIs, base salary adjustment, remuneration and amendments to the performance evaluation policy.

The Remuneration Committee was founded in VUB in July 2012. It has 3 members at least 2 of whom are members of the Supervisory Board. The committee meets at least once a year. Its main roles are to independently assess the compensation principles of the selected positions (acc. to Act on Banks) and their impact on the management of risk, own funds and liquidity; be responsible for preparation of decisions concerning the compensation of the selected positions, including decisions affecting the risks and the management of risks in the Bank, which are to be made by the Management Board of VÚB; take account of long-term interests of shareholders, investors and other interested parties of the Bank in preparing its decisions.

D. Disclosure of Information and Transparency

1. The Bank applies strict rules in the area of insider dealing, and continually maintains and updates a list of insiders.
2. Members of the Management Board and Supervisory Board do not have any personal interest in the business activities of the Bank. The Bank strictly observes the provisions of the Banking Act No. 483/2001 Coll. (hereinafter 'Banking Act') as amended, applicable to the provision of deals to Bank's related parties. Under the Banking Act, the closing of such a deal requires the unanimous consent of all the Management Board members based on a written analysis of the respective deal; from a decision-making role is expelled a person with a personal interest in the given deal. The Bank does not perform with its related parties any such deals, which owing to their nature, purpose or risk, would not be performed with other clients.
3. The Bank abides by both the Code and the rules of the Bratislava Stock Exchange governing disclosure of all substantial information. The fact that the company observes the mentioned regulations ensures that all the shareholders and potential shareholders have access to information on the financial standing, performance, ownership and management of the company, enabling them to take competent investment decisions.
4. The company actively supports constructive dialogue with institutional investors and promptly informs all shareholders of General Meetings and notices via its web page in Slovak and English languages. In this way it enables both foreign and local investors to actively participate in the meetings.
5. The Bank applies changes arising from Act No. 566/2001 Coll. on Securities (hereinafter 'Securities Act'), at European level, MiFID (Markets in Financial Instruments Directive), and has proceeded in activities towards investor protection and the strengthening of client trust in the provision of investment services. The aim of MiFID comprises the new categorization of clients according to their knowledge and experience with investments, the obligation to provide clients with the best execution of their investments, in higher market transparency, and organization of the Bank as a securities trader, which shall secure internal control systems and the prevention of conflict of interests.
6. The Bank continuously informs clients on concluded deals related to quoted shares and bonds on its web page.
7. The Bank continues to provide payment services according to the payment law, PSD (Payment Services Directive). The aim of this law is the provision of high-level clear information about payment services for consumers in order to make well-informed choices and be able to shop around within the EU. In the interests of transparency, the harmonized requirements needed for ensuring the necessary and sufficient information to payment service users with regard to the payment service contract and payment transactions are laid down.

E. Relations between the Company and its Shareholders

The Bank observes the provisions of the Commercial Code and other relevant valid legislation applicable to the protection of shareholders' rights, as well as the regulation on the timely provision of all relevant information on the company and provisions on convening and conducting its General Meetings.

The company applies the principle of shareholders' rights, equal access to information for all shareholders and other relevant principles pursuant to the Corporate Governance Code.

F. The Company's Approach to Shareholders

Principles of the corporate governance of the company ensure, facilitate and protect exercising of shareholders' rights. The company duly and timely performs all its duties and obligations towards shareholders in compliance with relevant legislation and the Corporate Governance Code. The Company enables to duly and transparently exercise shareholders' rights in compliance with relevant valid legislation.

Basic Indicators

Selected Indicators (In thousands of euro)

	Separate financial statements prepared in accordance with IFRS			Consolidated financial statements prepared in accordance with IFRS		
	2012	2011	2010	2012	2011	2010

Statement of financial position

Loans and advances to customers	7,139,119	6,917,544	6,141,301	7,526,581	7,266,546	6,437,675
Due to customers	7,768,269	7,498,151	7,276,689	7,766,469	7,487,408	7,265,367
Equity	1,245,075	1,072,459	1,020,205	1,321,594	1,115,258	1,043,758
Total assets	10,833,784	10,801,682	10,492,816	11,215,957	11,131,298	10,758,949

Income statement

Operating income	395,785	464,931	422,838	481,713	525,893	492,707
Operating expenses	(226,728)	(199,940)	(191,511)	(255,091)	(236,269)	(227,671)
Operating profit before impairment	169,057	264,991	231,327	226,622	289,624	265,036
Profit from operations	108,350	197,693	183,270	146,627	221,689	188,541
Net profit for the year	86,039	157,664	149,377	119,704	176,903	150,323

Commercial indicators	2012	2011	2010
ATMs	566	560	554
EFT POS Terminals	8,742	7,689	7,147
Payment cards	1,327,897	1,327,282	1,299,871
there of Credit cards	387,851	407,656	405,166
Mortgage loans (€ thousand, VUB Bank)	2,830,474	2,716,118	2,476,074
Consumer loans (€ thousand, VUB Bank)	779,805	702,796	644,061
Number of employees (VUB Group)	4,003	4,062	3,970
Number of branches in Slovakia (VUB Bank)	247	250	250

Rating (status as at 31 December 2012)

Moody's

Long-term deposits	A3
Short-term deposits	P-2
Financial strength	C-

Stable outlook

Consolidated Financial Statements

prepared in accordance with International Financial Reporting Standards as adopted by the European Union and Independent Auditors' Report for the year ended 31 December 2012



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Translation of the independent Auditors' Report originally prepared in Slovak language

Independent Auditors' Report

To the Shareholders, Supervisory Board and Board of Directors of Všeobecná úverová banka, a.s.:

We have audited the accompanying consolidated financial statements of Všeobecná úverová banka, a.s. ("the Bank"), which comprise the statement of financial position as at 31 December 2012, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management as represented by the statutory body is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Bank as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Other Matter

The consolidated financial statements of the Bank for the year ended 31 December 2011 were audited by another auditor, whose report, dated 21 February 2012, expressed an unqualified opinion on those statements.

18 February 2013
Bratislava, Slovak Republic

Auditing company:
KPMG Slovensko spol. s r.o.
License SKAU No. 96



Responsible auditor:
Ing. Richard Farkaš, PhD.
License SKAU No. 406

Obchodný register Okresného
súdu Bratislava I, oddiel Sro,
vložka č. 4884/S
Commercial register of District
court Bratislava I, section Sro,
file No. 4884/S
IČO/Registration number:
31 348 236
Evidenčné číslo licence
audítora: 96
Licence number
of statutory auditor: 96

KPMG Slovensko spol. s r.o., a Slovak limited liability company
and a member firm of the KPMG network of independent
member firms affiliated with KPMG International Cooperative
("KPMG International"), a Swiss entity

Consolidated Statement of Financial Position at 31 December 2012

(In thousands of euro)

	Note	2012	2011
Assets			
Cash and balances with central banks	4	150,837	90,977
Due from banks	5	580,780	502,291
Financial assets at fair value through profit or loss	6	73,770	273,962
Derivative financial instruments	7	42,619	80,399
Available-for-sale financial assets	8	1,482,727	1,455,626
Non-current assets held for sale	15	2	3
Loans and advances to customers	9	7,526,581	7,266,546
Held-to-maturity investments	11	1,041,721	1,137,540
Associates and jointly controlled entities	12	7,596	7,077
Intangible assets	13	47,841	41,486
Goodwill	14	29,305	29,305
Property and equipment	15	138,774	146,732
Current income tax assets	20	16,475	2,791
Deferred income tax assets	20	43,637	77,463
Other assets	16	33,292	19,100
		<u>11,215,957</u>	<u>11,131,298</u>
Liabilities			
Due to central and other banks	17	533,565	688,469
Derivative financial instruments	7	53,194	57,382
Due to customers	18	7,766,469	7,487,408
Debt securities in issue	19	1,417,762	1,660,487
Provisions	21	25,607	27,328
Other liabilities	22	97,766	94,966
		<u>9,894,363</u>	<u>10,016,040</u>
Equity			
Equity (excluding net profit for the year)	23	1,201,890	938,355
Net profit for the year	23	119,704	176,903
		<u>1,321,594</u>	<u>1,115,258</u>
		<u>11,215,957</u>	<u>11,131,298</u>
Financial commitments and contingencies	24	<u>2,682,700</u>	<u>2,691,354</u>

The accompanying notes on pages 35 to 120 form an integral part of these financial statements.

These financial statements were authorised for issue by the Management Board on 13 February 2013.



Ignacio Jaquotot
Chairman of the Management Board



Andrea De Michelis
Member of the Management Board

Consolidated Statement of Comprehensive Income for the year ended 31 December 2012

(In thousands of euro)

	Note	2012	2011
Interest and similar income		543,131	541,281
Interest and similar expense		(151,895)	(138,403)
Net interest income	25	391,236	402,878
Fee and commission income		142,294	141,406
Fee and commission expense		(32,670)	(32,979)
Net fee and commission income	26	109,624	108,427
Net trading result	27	(25,485)	942
Other operating income	28	6,338	13,646
Operating income		481,713	525,893
Salaries and employee benefits	29	(97,428)	(103,844)
Other operating expenses	30	(91,766)	(99,814)
Special levy of selected financial institutions	30	(35,151)	–
Amortisation	13	(12,171)	(14,297)
Depreciation	15	(18,575)	(18,314)
Operating expenses		(255,091)	(236,269)
Operating profit before impairment		226,622	289,624
Impairment losses	31	(79,995)	(67,935)
Profit from operations		146,627	221,689
Share of profit of associates and jointly controlled entities	12	1,213	850
Profit before tax		147,840	222,539
Income tax expense	32	(28,136)	(45,636)
NET PROFIT FOR THE YEAR		119,704	176,903
Other comprehensive income for the year, after tax:			
Exchange difference on translating foreign operation		152	(38)
Available-for-sale financial assets		130,458	(45,012)
Cash flow hedges		3,116	(1,006)
Other comprehensive income for the year, net of tax	33, 34	133,726	(46,056)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		253,430	130,847

All of the Net profit and Total comprehensive income is attributable to owners of the parent.

The accompanying notes on pages 35 to 120 form an integral part of these financial statements.

Consolidated Statement of Changes in Equity for the year ended 31 December 2012

(In thousands of euro)

	Share capital	Share premium	Legal reserve fund	Retained earnings	Translation of foreign operation	Available-for-sale financial assets	Cash flow hedges	Total
At 1 January 2011	430,819	13,368	93,090	537,680	24	(27,618)	(3,605)	1,043,758
Total comprehensive income								
for the year, net of tax	–	–	–	176,903	(38)	(45,012)	(1,006)	130,847
Dividends to shareholders	–	–	–	(59,692)	–	–	–	(59,692)
Reversal of dividends								
distributed but not collected	–	–	–	346	–	–	–	346
Legal reserve fund	–	–	2,203	(2,203)	–	–	–	–
Liquidation of								
VÚB Leasingová, a.s.								
v likvidácii (in liquidation) *	–	–	(32)	31	–	–	–	(1)
Other **	–	–	–	139	(139)	–	–	–
Effect of FX hedge **	–	–	–	(20)	–	–	20	–
At 31 December 2011	<u>430,819</u>	<u>13,368</u>	<u>95,261</u>	<u>653,184</u>	<u>(153)</u>	<u>(72,630)</u>	<u>(4,591)</u>	<u>1,115,258</u>
At 1 January 2012	430,819	13,368	95,261	653,184	(153)	(72,630)	(4,591)	1,115,258
Total comprehensive income								
for the year, net of tax	–	–	–	119,704	152	130,458	3,116	253,430
Dividends to shareholders	–	–	–	(47,364)	–	–	–	(47,364)
Reversal of dividends								
distributed but not collected	–	–	–	272	–	–	–	272
Legal reserve fund	–	–	2,482	(2,482)	–	–	–	–
Other **	–	–	–	(3)	1	–	–	(2)
Effect of FX hedge **	–	–	–	(50)	–	–	50	–
At 31 December 2012	<u>430,819</u>	<u>13,368</u>	<u>97,743</u>	<u>723,261</u>	<u>–</u>	<u>57,828</u>	<u>(1,425)</u>	<u>1,321,594</u>

* On 19 January 2011, the subsidiary VÚB Leasingová, a.s. v likvidácii (in liquidation) was removed from the Business Register of the Slovak Republic. This act concluded the process of liquidation and resulted in the loss of control of VUB Group over the subsidiary.

** The foreign currency difference disclosed under Translation of foreign operation was settled within the transfer of profit for 2010 and 2011 from the foreign branch. Retained earnings were originally generated in Czech Crowns ('CZK') and the foreign exchange effect of this translation was hedged.

The accompanying notes on pages 35 to 120 form an integral part of these financial statements.

Consolidated Statement of Cash Flows for the year ended 31 December 2012

(In thousands of euro)

	Note	2012	2011
Cash flows from operating activities			
Profit before tax		147,840	222,539
Adjustments for:			
Amortisation		12,171	14,297
Depreciation		18,575	18,314
Securities at fair value through profit or loss, debt securities in issue and FX differences		7,944	(1,282)
Share of profit of associates and jointly controlled entities		(1,270)	(858)
Interest income		(543,131)	(541,281)
Interest expense		151,895	138,403
Sale of property and equipment		109	(277)
Impairment losses and similar charges		79,967	69,183
Interest received		550,347	535,640
Interest paid		(154,594)	(129,214)
Tax paid		(7,994)	(50,805)
Due from banks		(69,915)	(396,920)
Financial assets at fair value through profit or loss		200,335	(24,389)
Derivative financial instruments (assets)		40,946	(36,180)
Available-for-sale financial assets		99,195	113,544
Loans and advances to customers		(334,846)	(894,979)
Other assets		(17,613)	8,246
Due to central and other banks		(153,303)	25,201
Derivative financial instruments (liabilities)		(4,188)	(3,347)
Due to customers		278,728	215,138
Other liabilities		(1,341)	19,588
Net cash from/(used in) operating activities		<u>299,857</u>	<u>(699,439)</u>
Cash flows from investing activities			
Purchase of held-to-maturity investments		(69,000)	–
Repayments of held-to-maturity investments		161,212	650,449
Purchase of intangible assets and property and equipment		(30,800)	(31,891)
Disposal of property and equipment		2,220	6,259
Net cash from investing activities		<u>63,632</u>	<u>624,817</u>
Cash flows from financing activities			
Proceeds from issue of debt securities		194,150	311,504
Repayments of debt securities		(442,554)	(274,070)
Dividends paid		(47,364)	(59,692)
Net cash used in financing activities		<u>(295,768)</u>	<u>(22,258)</u>
Net change in cash and cash equivalents		67,721	(96,880)
Cash and cash equivalents at the beginning of the year	3	98,248	195,128
Cash and cash equivalents at the end of the year	3	<u>165,969</u>	<u>98,248</u>

The accompanying notes on pages 35 to 120 form an integral part of these financial statements.

Notes to the consolidated financial statements for the year ended 31 December 2012 prepared in accordance with IFRS as adopted by the EU

1. General information

1.1 The Bank

Všeobecná úverová banka, a.s. ('the Bank' or 'VUB') provides retail and commercial banking services. The Bank is domiciled in the Slovak Republic with its registered office at Mlynské nivy 1, 829 90 Bratislava 25 and has the identification number (IČO) 313 20 155.

At 31 December 2012, the Bank had a network of 247 points of sale (including Retail Branches, Corporate Branches and Mortgage centres) located throughout Slovakia (December 2011: 250). The Bank also has one branch in the Czech Republic.

The members of the Management Board are: Ignacio Jaquotot (Chairman), Andrea De Michelis, Daniele Fanin, Stanislav Hodek (from 1 October 2012), Jozef Kausich, Elena Kohútiková, Tomislav Lazarić (until 31 January 2012), Peter Magala (from 1 March 2012), Silvia Púchovská, Alexander Resch (until 29 February 2012), Adrián Ševčík.

The members of the Supervisory Board are: György Surányi (Chairman), Massimo Malagoli (Vice Chairman from 3 April 2012, member until 2 April 2012), Fabrizio Centrone (Vice Chairman until 3 April 2012), Adriano Arietti, Jana Finková, Antonio Furesi, Ján Gallo, Juraj Jurenka (until 6 March 2012).

1.2 The VUB Group

The consolidated financial statements comprise the Bank and its subsidiaries (together referred to as 'the VUB Group' or 'the Group') and the Group's interest in associates and jointly controlled entities as follows:

	Share 2012	Share 2011	Principal business activity
Subsidiaries			
Consumer Finance Holding, a.s. ('CFH')	100 %	100 %	Consumer finance business
VÚB Leasing, a.s. ('VÚB Leasing')	100 %	100 %	Finance and operating leasing
VÚB poisťovací maklér s.r.o.	–	100 %	Insurance mediation
VÚB Asset Management, správ. spol., a.s.	100 %	100 %	Asset management
VÚB Factoring, a.s.	100 %	100 %	Factoring of receivables
Recovery, a.s.	100 %	100 %	Finance leasing
Associates			
Slovak Banking Credit Bureau, s.r.o.	33.3 %	33.3 %	Credit database administration
Jointly controlled entities			
VÚB Generali DSS, a.s.	50 %	50 %	Pension fund administration

Effective from 1 January 2012, VÚB poisťovací maklér s.r.o., the subsidiary of VÚB Leasing, a.s., was dissolved without liquidation as a result of a merger. The successor company is VÚB Leasing, a.s.

All entities are incorporated in the Slovak Republic.

The VUB Group's ultimate parent company is Intesa Sanpaolo S.p.A., which is a joint-stock company and is incorporated and domiciled in Italy. The last consolidated financial statements of the company are available at the address of its registered office at Piazza San Carlo 156, 10121 Torino, Italy.

2. Summary of significant accounting policies

2.1 Basis of preparation

The consolidated financial statements of the VUB Group ('the financial statements') have been prepared in accordance with International Financial Reporting Standards ('IFRS') issued by the International Accounting Standards Board ('IASB') and with interpretations issued by the International Financial Reporting Interpretations Committee of the IASB ('IFRIC') as approved by the Commission of European Union in accordance with the Regulation of European Parliament and Council of European Union and in accordance with the Act No. 431/2002 Collection on Accounting.

The separate financial statements of the Bank were issued on 13 February 2013 and are available at the legal office of the Bank.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets at fair value through profit or loss and all derivative financial instruments to fair value and in the case of the financial assets or financial liabilities designated as hedged items in qualifying fair value hedge relationships modified by the changes in fair value attributable to the risk being hedged.

The financial statements were prepared using the going concern assumption that the VUB Group will continue in operation for the foreseeable future.

The financial statements are presented in thousands of euro ('€'), unless indicated otherwise. Euro is the functional currency of the VUB Group.

Negative balances are presented in brackets.

2.2 Changes in accounting policies

There have not been any changes in the accounting policies during the year ended 31 December 2012.

Standards and interpretations relevant to VUB Group's operations issued but not yet effective

Standards issued but not yet effective or not yet adopted by the EU up to the date of issuance of the VUB Group's financial statements are listed below. This listing of standards and interpretations issued are those that the VUB Group reasonably expects to have an impact on disclosures, financial position or performance when applied at a future date. The Group intends to adopt these standards when they become effective.

IFRS 7 Disclosures – Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7)

The amendments contain new disclosure requirements for financial assets and liabilities that are:

- offset in the statement of financial position; or
- subject to master netting arrangements or similar agreements.

The amendments become effective for annual periods beginning on or after 1 January 2013 and for interim periods within those annual periods and should be applied retrospectively. The Group is currently assessing the impact these amendments will have on disclosures in the financial statements.

IFRS 10 Consolidated Financial Statements

IFRS 10 provides a single model to be applied in the control analysis for all investees, including entities that currently are SPEs in the scope of SIC-12. IFRS 10 introduces new requirements to assess control that are different from the existing requirements in IAS 27 (2008). Under the new single control model, an investor controls an investee when:

- it is exposed or has rights to variable returns from its involvements with the investee;
- it has the ability to affect those returns through its power over that investee; and
- there is a link between power and returns.

The new standard also includes the disclosure requirements and the requirements relating to the preparation of consolidated financial statements. These requirements are carried forward from IAS 27 (2008). IFRS 10 is effective for annual periods beginning on or after 1 January 2014. The Group does not expect the new standard to have any impact on the financial statements, since the assessment of control over its current investees under the new standard is not expected to change previous conclusions regarding the Group's control over its investees.

IFRS 11 Joint Arrangements

IFRS 11, Joint Arrangements, supersedes and replaces IAS 31, Interest in Joint Ventures. IFRS 11 does not introduce substantive changes to the overall definition of an arrangement subject to joint control, although the definition of control, and therefore indirectly of joint control, has changed due to IFRS 10.

Under the new standard, joint arrangements are divided into two types, each having its own accounting model defined as follows:

- a joint operation is one whereby the jointly controlling parties, known as the joint operators, have rights to the assets, and obligations for the liabilities, relating to the arrangement;
- a joint venture is one whereby the jointly controlling parties, known as joint venturers, have rights to the net assets of the arrangement.

IFRS 11 effectively carves out from IAS 31 jointly controlled entities those cases in which, although there is a separate vehicle for the joint arrangement, separation is ineffective in certain ways. These arrangements are treated similarly to jointly controlled assets/operations under IAS 31, and are now called joint operations. The remainder of IAS 31 jointly controlled entities, now called joint ventures, are stripped of the free choice of equity accounting or proportionate consolidation; they must now always use the equity method in its consolidated financial statements. The standard is effective for annual periods beginning on or after 1 January 2014. The Group does not expect the new standard to have any impact on the financial statements, since the assessment of the joint arrangements under the new standard is not expected to result in a change in the accounting treatment of existing joint arrangements.

IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 requires additional disclosures relating to significant judgements and assumptions made in determining the nature of interests in an entity or arrangement, interests in subsidiaries, joint arrangements and associates and unconsolidated structured entities. The standard is effective for annual periods beginning on or after 1 January 2014. The VUB Group does not expect the new standard will have a material impact on its financial statements.

IFRS 13 Fair Value Measurement

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does

not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. This standard becomes effective for annual periods beginning on or after 1 January 2013. The Group is currently assessing the impact that this standard will have on the financial position and performance.

IAS 1 Presentation of Financial Statements: Presentation of Items of Other Comprehensive Income (Amendments to IAS 1)

The amendments:

- require that an entity presents separately the items of other comprehensive income that may be reclassified as profit or loss in the future from those that would never be reclassified as profit or loss. If items of other comprehensive income are presented before related tax effects, then the aggregated tax amount should be allocated between these sections;
- change the title of the Statement of comprehensive income to Statement of profit or loss and other comprehensive income, however, other titles are also allowed to be used.

The amendments are effective for annual periods beginning on or after 1 July 2012. The amendments affect presentation only and have no impact on the VUB Group's financial position or performance.

IAS 12 Deferred Tax: Recovery of Underlying Assets (Amendments to IAS 12)

The amendments introduce a rebuttable presumption that the carrying value of investment property measured using the fair value model would be recovered entirely by sale. Management's intention would not be relevant unless the investment property is depreciable and held within a business model whose objective is to consume substantially all of the asset's economic benefits over the life of the asset. This is the only instance in which the presumption can be rebutted. The amendments are effective for annual periods beginning on or after 1 January 2013. The amendments are not relevant to the Group's financial statements, since the Group does not have any investment properties measured using the fair value model in IAS 40.

IAS 19 Employee Benefits (2011 Amendments to IAS 19)

The amendments require actuarial gains and losses to be recognised immediately in other comprehensive income. The amendments remove the corridor method previously applicable to recognising actuarial gains and losses, and eliminate the ability for entities to recognise all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under the requirements of IAS 19. The amendments also require the expected return on plan assets recognised in profit or loss to be calculated based on rate used to discount the defined benefit obligation. The amendments are effective for annual periods beginning on or after 1 January 2013. The application of these amendments will have no impact on the financial position of the VUB Group.

IAS 27 Separate Financial Statements (as revised in 2011)

As a consequence of the new IFRS 10 and IFRS 12, what remains of IAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. The amendment becomes effective for annual periods beginning on or after 1 January 2014.

IAS 28 Investments in Associates and Joint Ventures (as revised in 2011)

As a consequence of the new IFRS 11 and IFRS 12, IAS 28 has been renamed to IAS 28 Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates. The amendment becomes effective for annual periods beginning on or after 1 January 2014. The Group does not expect the amendment to standard to have material impact on its financial position or financial performance.

IAS 32 – Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32)

The amendments do not introduce new rules for offsetting financial assets and liabilities; rather they clarify the offsetting criteria to address inconsistencies in their application. The amendments are effective for annual periods beginning on or after 1 January 2014.

2.3 Basis of consolidation

(a) Subsidiaries

Subsidiaries are entities controlled by the Bank. Control exists when the Bank has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date at which effective control commences until the date at which control ceases.

The financial statements of the Bank and its subsidiaries are combined on a line-by-line basis by adding together like items of assets, liabilities, equity, income and expenses. Intra-group balances, transactions and resulting profits are eliminated in full.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the VUB Group. The cost of an acquisition is measured as the fair value of the assets acquired, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest.

The excess of the cost of the acquisition over the fair value of the VUB Group's share of the identifiable net assets acquired is recognised as goodwill.

(b) Associates

Associates are entities, in which the Group has significant influence, but not control, over the financial and operating policies. The financial statements include the Group's share of the total recognised gains and losses of associates on an equity accounted basis, from the date that significant influence commences until the date that significant influence ceases.

(c) Jointly controlled entities

Jointly controlled entities are entities over whose activities the Group has joint control, established by contractual agreement. The financial statements include the Group's share of the total recognised gains and losses of jointly controlled entities on an equity accounted basis, from the date that joint control commences until the date that joint control ceases.

2.4 Segment reporting

The Group reports financial and descriptive information about its operating segments in these financial statements. An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the Group), whose operating results are regularly reviewed by the Group's management to make decisions about resources to be allocated to the segment and to assess its performance, and for which separate financial information is available.

The Group operates in three operating segments – Retail Banking, Corporate Banking and Central Treasury. Each segment is exposed to different risks and differs in the nature of its services, business processes and types of customers for its products and services.

For all segments the Group reports a measure of segment assets and liabilities and income and expense items, a reconciliation of total reportable segment revenues, total profit or loss, total assets, liabilities

and other amounts disclosed for reportable segments to corresponding amounts in the Group's financial statements.

Most of the transactions of the VUB Group are related to the Slovak market. Due to the market size, the VUB Group operates as a single geographical segment unit.

2.5 Foreign currency transactions

Monetary assets and liabilities in foreign currencies are translated to euro at the official European Central Bank ('ECB') or National Bank of Slovakia ('NBS') exchange rates prevailing at the end of the reporting period. Income and expenses denominated in foreign currencies are reported at the ECB or NBS exchange rates prevailing at the date of the transaction.

The difference between the contractual exchange rate of a transaction and the ECB or NBS exchange rate prevailing at the date of the transaction is included in 'Net trading result', as well as gains and losses arising from movements in exchange rates after the date of the transaction.

2.6 Foreign operations

The financial statements include foreign operations in the Czech Republic. The assets and liabilities of foreign operations are translated to euro at the foreign exchange rate prevailing at the end of the reporting period. The revenues and expenses of foreign operations are translated to euro at rates approximating the foreign exchange rates prevailing at the dates of the transactions. Foreign exchange differences arising on these translations are recognised directly in equity.

2.7 Cash and cash equivalents

For the purpose of the Statement of cash flow, cash and cash equivalents comprise cash and balances with central banks, treasury bills and other eligible bills with contractual maturity of less than 90 days and due from banks balances with contractual maturity of less than 90 days.

2.8 Cash and balances with central banks

Cash and balances with central banks comprise cash in hand and balances with the NBS and other central banks, including compulsory minimum reserves.

2.9 Treasury bills and other eligible bills

Treasury bills and other eligible bills represent highly liquid securities that could be used for rediscounting in the NBS in the case of Slovak treasury bills or in a central bank of a foreign country in the case of foreign treasury bills without any time or other constraints.

2.10 Due from banks

Due from banks include receivables from current accounts in other than central banks, term deposits and loans provided to commercial banks.

Balances are presented at amortised cost including interest accruals less any impairment losses. An impairment loss is established if there is objective evidence that the VUB Group will not be able to collect all amounts due.

2.11 Securities

Securities held by the VUB Group are categorised into portfolios in accordance with the VUB Group's intent on the acquisition date and pursuant to the investment strategy. The VUB Group has developed security investment strategies and, reflecting the intent on acquisition, allocated securities into the following portfolios:

- (a) Fair value through profit or loss,
- (b) Available-for-sale,
- (c) Held-to-maturity.

The principal differences among the portfolios relate to the measurement and recognition of fair values in the financial statements. All securities held by the VUB Group are recognised using settlement date accounting and are initially measured at fair value plus, in the case of financial assets not at fair value through profit or loss, any directly attributable incremental costs of acquisition. Securities purchased, but not settled, are recorded in the off-balance sheet and changes in their fair values, for purchases into the fair value through profit or loss and the available-for-sale portfolios, are recognised in the Statement of comprehensive income and in equity respectively.

(a) Securities at fair value through profit or loss

This portfolio comprises the following subcategories:

- (i) Securities held for trading
These securities are financial assets acquired by the VUB Group for the purpose of generating profits from short-term fluctuations in prices.
- (ii) Securities designated at fair value through profit or loss on initial recognition
Securities classified in this category are those that have been designated by the management on initial recognition. This designation may be used only when at least one of the following conditions is met:
 - the designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on a different basis;
 - the assets and financial liabilities are a part of a group of financial assets, financial liabilities or both which are managed and their performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy;
 - the financial instrument contains one or more embedded derivatives which significantly modify the cash flows that otherwise would be required by the contract.

Subsequent to their initial recognition these assets are accounted for and re-measured at fair value. The fair value of securities at fair value through profit or loss, for which an active market exists, and a market value can be estimated reliably, is measured at quoted market prices. In circumstances where the quoted market prices are not readily available, the fair value is estimated using the present value of future cash flows.

The VUB Group monitors changes in fair values on a daily basis and recognises unrealised gains and losses in the Statement of comprehensive income in 'Net trading result'. Interest earned on securities at fair value through profit or loss is accrued on a daily basis and reported in the Statement of comprehensive income in 'Interest and similar income'.

Day 1 profit or loss

When the transaction price is different to the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets, the Group immediately recognises the difference between the transaction price and fair value (a 'Day 1 profit or loss') in 'Net trading result' if the 'Day 1 profit or loss' is not significant. In cases where

'Day 1 profit or loss' is significant, the difference is amortised over the period of the respective deals. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognised in the Statement of comprehensive income when the inputs become observable, or when the instrument is derecognised.

(b) Available-for-sale securities

'Available-for-sale' securities are those financial assets that are not classified as 'at fair value through profit or loss' or 'held-to-maturity'. Subsequent to their initial recognition, these assets are accounted for and re-measured at fair value.

Unrealised gains and losses arising from changes in the fair value of 'available-for-sale' securities are recognised on a daily basis in the 'Available-for-sale financial assets' in equity.

Interest earned whilst holding 'available-for-sale' securities is accrued on a daily basis and reported in the Statement of comprehensive income in 'Interest and similar income'.

The fair value of 'available-for-sale' securities, for which an active market exists, and a market value can be estimated reliably, is measured at quoted market prices. In circumstances where the quoted market prices are not readily available, the fair value is estimated using the present value of future cash flows.

Equity investments whose fair value cannot be reliably measured are held at cost less impairment. For 'available-for-sale' equity investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

Examples of events representing objective evidence of impairment include significant financial difficulty of the issuer, issuer's default or delinquency in interest or principal payments, becoming probable that the issuer will enter into bankruptcy or other reorganisation procedures, the disappearance of an active market for the security due to the issuer's financial difficulties or other elements indicating an objective reduction in the issuer's ability to generate future cash flows sufficient to meet its contractual obligation.

In the case of debt instruments classified as 'available-for-sale', impairment is assessed based on the same criteria as financial assets carried at amortised cost. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in 'Impairment losses' in the Statement of comprehensive income, the impairment loss is reversed through the Statement of comprehensive income.

In the case of equity investments classified as 'available-for-sale', objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in profit or loss – is removed from equity and recognised in 'Impairment losses' in the Statement of comprehensive income. Impairment losses on equity investments are not reversed through Statement of comprehensive income; increases in their fair value after impairment are recognised directly in Other comprehensive income.

(c) Held-to-maturity investments

'Held-to-maturity' investments are financial assets with fixed or determinable payments and maturities that the VUB Group has the positive intent and ability to hold to maturity.

'Held-to-maturity' investments are carried at amortised cost less any impairment losses. Amortised cost is the amount at which the asset was initially measured minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount. The amortisation is recognised in the Statement of comprehensive income in 'Interest and similar income'.

The VUB Group assesses on a regular basis whether there is any objective evidence that a 'held-to-maturity' investment may be impaired. A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount.

2.12 Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase agreements ('repo transactions') remain as assets in the Statement of financial position under the original caption and the liability from the received loan is included in 'Due to central and other banks' or 'Due to customers'.

Securities purchased under agreements to purchase and resell ('reverse repo transactions') are recorded only in the off-balance sheet and the loan provided is reported in the Statement of financial position in 'Due from banks' or 'Loans and advances to customers', as appropriate.

The price differential between the purchase and sale price of securities is treated as interest income or expense and deferred over the life of the agreement.

2.13 Derivative financial instruments

In the normal course of business, the VUB Group is a party to contracts with derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract. The derivative financial instruments used include foreign exchange forwards, interest rate/foreign exchange swaps and options, forward rate agreements and cross currency swaps. The VUB Group also uses financial instruments to hedge interest rate risk and currency exposures associated with its transactions in the financial markets. They are accounted for as trading derivatives if they do not fully comply with the definition of a hedging derivative as prescribed by IFRS. The VUB Group also acts as an intermediary provider of these instruments to certain customers.

Derivative financial instruments are initially recognised and subsequently re-measured in the Statement of financial position at fair value. All derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Changes in the fair value of derivatives are included in 'Net trading result'.

Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. The fair values of derivative positions are computed using standard formulas and prevailing interest rates applicable for respective currencies available on the market at reporting dates.

In the normal course of business, the VUB Group enters into derivative financial instrument transactions to hedge its liquidity, foreign exchange and interest rate risks. The Group also enters into proprietary derivative financial transactions for the purpose of generating profits from short-term fluctuations in market prices. The VUB Group operates a system of market risk and counterparty limits, which are designed to restrict exposure to movements in market prices and counterparty concentrations. The VUB Group also monitors adherence to these limits on a daily basis.

Credit risk of financial derivatives

Credit exposure or the replacement cost of derivative financial instruments represents the VUB Group's credit exposure from contracts with a positive fair value, that is, it indicates the estimated maximum potential losses of the VUB Group in the event that counterparties fail to perform their obligations. It is usually a small proportion of the notional amounts of the contracts. The credit exposure of each contract is indicated by the credit equivalent calculated pursuant to the generally applicable methodology using the current exposure method and involves the market value of the contract (only if positive, otherwise a zero value is taken into account) and a portion of the nominal value, which indicates the potential change in market value over the term of the contract. The credit equivalent is established depending on the type of contract and its maturity.

The VUB Group assesses the credit risk of all financial instruments on a daily basis.

The VUB Group is selective in its choice of counterparties and sets limits for transactions with customers. As such, the VUB Group considers that the actual credit risk associated with financial derivatives is substantially lower than the exposure calculated pursuant to credit equivalents.

Embedded derivatives

The VUB Group assesses whether any embedded derivatives contained in the contract are required to be separated from the host contract and accounted for as derivatives under IAS 39. An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract-with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative.

The VUB Group accounts for embedded derivatives separately from the host contract if: the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid (combined) instrument is not measured at fair value with changes in fair value recognised in the Statement of comprehensive income.

Hedging derivatives

The Group makes use of derivative instruments to manage exposures to interest rate, foreign currency and credit risks, including exposures arising from expected transactions. In order to manage individual risks, the Group applies hedge accounting for transactions which meet the specified criteria.

At the inception of the hedge relationship, the Group formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship.

Also at the inception of the hedge relationship, a formal assessment is undertaken to ensure the hedging instrument is expected to be highly effective in offsetting the designated risk in the hedged item. Hedges are formally assessed each month. A hedge is regarded as highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated are expected to offset in a range of 80 % to 125 %.

In situations where that hedged item is an expected transaction, the Group assesses whether the transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect the Statement of comprehensive income.

Cash flow hedges

For designated and qualifying cash flow hedges, the effective portion of the gain or loss on the hedging instrument is initially recognised in other comprehensive income as 'Cash flow hedges'. The ineffective portion of the gain or loss on the hedging instrument is recognised immediately as gain or loss in the Statement of comprehensive income in 'Net trading result'.

When the hedged cash flow affects profit or loss, the gain or loss on the hedging instrument is reclassified from other comprehensive income to profit or loss as a reclassification adjustment. When a hedging instrument expires, or is sold, terminated, exercised, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss that has been recognised in other comprehensive income remains separately in equity and is reclassified from other comprehensive income to profit or loss as a reclassification adjustment when the hedged expected transaction is ultimately recognised. When an expected transaction

is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately reclassified from other comprehensive income to profit or loss as a reclassification adjustment.

Fair value hedges

For designated and qualifying fair value hedges, the change in the fair value of a hedging derivative is recognised in the Statement of comprehensive income in 'Net trading result'. Meanwhile, the change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item and is also recognised in the Statement of comprehensive income in 'Net trading result'.

If the hedging instrument expires or is sold, terminated or exercised, or where the hedge no longer meets the criteria for hedge accounting, the hedge relationship is terminated. For hedged items recorded at amortised cost, the difference between the carrying value of the hedged item on termination and the face value is amortised over the remaining term of the original hedge using the effective interest rate ('EIR'). If the hedged item is derecognised, the unamortised fair value adjustment is reclassified from other comprehensive income to profit or loss as a reclassification adjustment.

2.14 Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the Statement of financial position, if, and only if, there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the Statement of financial position.

2.15 Non-current assets held for sale

Non-current assets held for sale are assets where the carrying amount will be recovered principally through a sale transaction rather than through continuing use. Non-current assets held for sale comprise buildings, which are available for immediate sale in their present condition and their sale is considered to be highly probable.

Assets classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

2.16 Loans and advances to customers and impairment losses

Loans and advances are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market and are recorded at amortised cost less any impairment losses. All loans and advances to customers are recognised in the Statement of financial position when cash is advanced to borrowers.

Loans and advances to customers are subject to periodic impairment testing. An impairment loss for a loan, or a group of similar loans, is established if their carrying amount is greater than their estimated recoverable amount. The recoverable amount is the present value of expected future cash flows, including amounts recoverable from guarantees and collaterals, discounted based on the loan's original effective interest rate. The amount of the impairment loss is included in the Statement of comprehensive income.

Impairment and uncollectability is measured and recognised individually for loans that are individually significant. Impairment and uncollectability for a group of similar loans that are not individually identified as impaired or loans that are not individually significant are measured and recognised on a portfolio basis.

The VUB Group writes off loans and advances when it determines that the loans and advances are uncollectible. Loans and advances are written off against the reversal of the related impairment losses. Any recoveries of written off loans are credited to the Statement of comprehensive income on receipt.

2.17 Intangible assets

Intangible assets are recorded at historical cost less accumulated amortisation and impairment losses. Amortisation is calculated on a straight-line basis in order to write off the cost of each asset to its residual value over its estimated useful economic life as follows:

	Years
Software	5 – 10
Other intangible assets	5 – 10

Intangible assets acquired in a business combination are capitalised at fair values as at the date of acquisition and tested for impairment annually or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Acquired intangible assets are amortised in line with their future cash flows over the estimated useful economic lives as follows:

	Years
Software	3
Customer contracts and relationships including brand names	3 – 9

Amortisation methods, useful lives and residual values are reassessed at the reporting date.

2.18 Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities of the acquired subsidiary at the date of acquisition.

Goodwill is measured at cost less impairment, if any. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying amount may be impaired.

2.19 Property and equipment

Property and equipment are recorded at historical cost less accumulated depreciation and impairment losses. Acquisition cost includes the purchase price plus other costs related to acquisition such as freight, duties or commissions. The costs of expansion, modernisation or improvements leading to increased productivity, capacity or efficiency are capitalised. Repairs and renovations are charged to the Statement of comprehensive income when the expenditure is incurred.

Depreciation is calculated on a straight-line basis in order to write off the cost of each asset to its residual value over its estimated useful economic life as follows:

	Years
Buildings	20 – 40
Equipment	4, 6, 10, 12
Other tangibles	4, 6, 12

Land, assets in progress and art collections are not depreciated. The depreciation of assets in progress begins when the related assets are put into use.

The VUB Group periodically tests its assets for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down to this recoverable amount.

Depreciation methods, useful lives and residual values are reassessed at the reporting date.

2.20 Leasing

The determination of whether an arrangement is a finance lease is based on the substance of the arrangement and requires an assessment of whether:

- the fulfilment of the arrangement is dependent on the use of a specific asset or assets that could only be used by the lessee without major modifications being made;
- the lease transfers ownership of the asset at the end of the lease term;
- the VUB Group has the option to purchase the asset at a price sufficiently below fair value at exercise date;
- it is reasonably certain the option will be exercised;
- the lease term is for a major part of the asset's economic life even if title is not transferred;
- the present value of minimum lease payments substantially equals the asset's fair value at inception.

VUB Group as a lessee

Finance leases, which transfer to the VUB Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments and included in 'Property and equipment' with the corresponding liability to the lessor included in 'Other liabilities'. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income in 'Interest and similar expense'.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the VUB Group will obtain ownership by the end of the lease term.

Operating lease payments are not recognised in the Statement of financial position. Any rentals payable are accounted for on a straight-line basis over the lease term and included in 'Other operating expenses'.

VUB Group as a lessor

Leases where the VUB Group transfers substantially all the risk and benefits of ownership of the asset are classified as finance leases. Leases are recognised upon acceptance of the asset by the customer at an amount equal to the net investment in the lease. The sum of future minimum lease payments and initial origination fees equate to the gross investment in the lease. The difference between the gross and net investment in the lease represents unearned finance income, which is recognised as revenue in 'Interest and similar income' over the lease term at a constant periodic rate of return on the net investment in the lease.

2.21 Provisions

Provisions are recognised when the VUB Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

2.22 Provisions for employee benefits

The Group's obligation in respect of retirement and jubilee employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. The discount rate is determined by reference to a risk-free curve, with a term consistent with the estimated term of the benefit obligation. The calculation is performed using the projected unit credit method. Any actuarial gains or losses are recognised in the statement of comprehensive income in the period in which they arise. All employees of the Group are covered by the retirement and jubilee employee benefits program.

The calculation for the respective program takes into account the following parameters:

	Jubilee benefits	Retirement benefits
Discount rate	3.54 %	3.54 %
Future growth of wages in 2013	n/a	2.5 %
Future growth of wages after 2013	n/a	4.0 %
Fluctuation of employees (based on age)	6 – 17 %	6 – 17 %
Retirement age	Based on valid legislation	
Mortality	Based on mortality tables issued by the Statistical Office of the Slovak Republic	

The Group also calculates a reserve for retention applicable to employees that are subject to the retention program using the projected unit credit method.

All gains or losses in relation to the employee benefits are recognised in 'Salaries and employee benefits'. Employee benefit reserves are disclosed in the Statement of financial position in 'Other liabilities'.

2.23 Financial guarantees

Financial guarantees are contracts that require the VUB Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make a payment when it falls due, in accordance with the terms of a debt instrument consisting of letters of credit, guarantees and acceptances.

Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee in the Statement of comprehensive income in 'Fee and commission income' on a straight line basis. The guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when a payment under the guarantee has become probable). Financial guarantees are included within 'Other liabilities'. Any increase in the liability relating to financial guarantees is recorded in the Statement of comprehensive income in 'Impairment losses'.

2.24 Legal reserve fund

In accordance with the law and statutes of the VUB Group companies, the VUB Group companies are obliged to contribute at least 10 % of its annual net profit to the 'Legal reserve fund' until it reaches 20 % of their share capital. Usage of the 'Legal reserve fund' is restricted by the law and the fund can be used for the coverage of the losses of VUB Group companies.

2.25 Equity reserves

The reserves recorded in equity that are disclosed in the Statement of financial position include:

'Translation of foreign operation' reserve which is used to record exchange differences arising from the translation of the net investment in foreign operations.

'Available-for-sale financial assets' reserve which comprises changes in the fair value of available-for-sale investments.

'Cash flow hedges' reserve which comprises the portion of the gain or loss on a hedging instrument in a cash flow hedge that is determined to be an effective hedge.

2.26 Interest income

Interest income and expense is recognised in the Statement of comprehensive income on an accrual basis using the effective interest rate method. Interest income and expense includes the amortisation of any discount or premium on financial instruments. Interest income also includes up-front and commitment fees, which are subject to the effective interest rate calculation and are amortised over the life of the loan.

2.27 Fee and commission income

Fee and commission income arises on financial services provided by the VUB Group including account maintenance, cash management services, brokerage services, investment advice and financial planning, investment banking services, project finance transactions and asset management services. Fee and commission income is recognised when the corresponding service is provided.

2.28 Net trading result

Net trading result includes gains and losses arising from purchases, disposals and changes in the fair value of financial assets and liabilities including securities and derivative instruments. It also includes the result of all foreign currency transactions.

2.29 Dividend income

Dividend income is recognised in the Statement of comprehensive income on the date that the dividend is declared.

2.30 Current and deferred income tax

Income tax is calculated in accordance with the regulations of the Slovak Republic and other jurisdictions, in which the VUB Group operates.

Deferred tax assets and liabilities are recognised, using the balance sheet method, for all temporary differences arising between tax bases of assets or liabilities and their carrying amounts for financial reporting purposes. Expected tax rates, applicable for the periods when assets and liabilities are realised, are used to determine deferred tax.

The Group is also subject to various indirect operating taxes, which are included in 'Other operating expenses'.

2.31 Fiduciary assets

Assets held in a fiduciary capacity are not reported in the financial statements, as such are not the assets of the VUB Group.

2.32 Significant accounting judgements and estimates

Judgements

In the process of applying the VUB Group's accounting policies, management has made judgements, apart from those involving estimations, that significantly affect the amounts recognised in the financial statements. The most significant judgements relate to the classification of financial instruments.

Held-to-maturity investments

The VUB Group follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgement. In making this judgement, the VUB Group evaluates its intention and ability to hold such investments to maturity. If the VUB Group fails to hold these investments to maturity other than for a specific circumstance, for example selling a higher than insignificant amount close to maturity, it will be required to reclassify the entire class as available-for-sale. The investments would therefore be measured at fair value and not at amortised cost.

Financial assets held for trading

The VUB Group classifies a financial asset as 'held for trading' if it is acquired principally for the purpose of selling it in the near term, or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of recent actual pattern of short-term profit taking, or if it is a derivative.

Financial assets designated at fair value through profit or loss on initial recognition

The VUB Group uses the category 'at fair value through profit or loss on initial recognition' to recognize equity shares acquired as a part of the incentive plan based on which the amount due to employees benefiting from the plan recognized under share remuneration scheme in 'Other liabilities' (see also note 22) is proportional to the fair value of these shares.

Since both variations in the amount of the liability and in the fair value of the shares are recognized in the Statement of comprehensive income, classification of equity shares into the category 'at fair value through profit or loss on initial recognition' allows the neutralisation of the effect derived from the changes in the value of the debt on the Statement of comprehensive income and results into the elimination of the accounting mismatch.

Estimates

The preparation of the financial statements requires management to make certain estimates and assumptions, which impact the carrying amounts of the VUB Group's assets and liabilities and the disclosure of contingent items at the end of reporting period and reported revenues and expenses for the period then ended.

Estimates are used for, but not limited to: fair values of financial instruments, impairment losses on loans and advances to customers, impairment losses for off-balance sheet risks, depreciable lives and residual values of tangible and intangible assets, impairment losses on tangible and intangible assets, liabilities from employee benefits and provisions for legal claims.

Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded on the Statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques which include the use of mathematical models. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. The judgements include considerations of liquidity and model inputs such as correlation and volatility for longer dated financial instruments.

Impairment losses on loans and advances

The VUB Group reviews its loans and advances at each reporting date to assess whether a specific allowance for impairment should be recorded in the Statement of comprehensive income. In particular, judgement by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the specific allowance.

In addition to specific allowances against individually significant loans and advances, the VUB Group also makes a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This takes into consideration factors such as any deterioration in country risk, industry and technological obsolescence, as well as identified structural weaknesses or deterioration in cash flows.

Impairment losses are sensitive to input parameters such as the rating of the client, the probability of default and loss given default of the client. Change of any of these parameters results in a different amount of impairment losses.

Future events and their effects cannot be perceived with certainty. Accordingly, the accounting estimates made require the exercise of judgement and those used in the preparation of the financial statements will change as new events occur, as more experience is acquired, as additional information is obtained and as the VUB Group's operating environment changes. Actual results may differ from those estimates.

3. Cash and cash equivalents

€ '000	Note	2012	2011
Cash and balances with central banks	4	150,837	90,977
Current accounts in other banks	5	15,132	7,271
		<u>165,969</u>	<u>98,248</u>

4. Cash and balances with central banks

€ '000	2012	2011
Balances with central banks:		
Compulsory minimum reserves	47,616	5,146
Current accounts	66	36
Term deposits	<u>7,955</u>	<u>–</u>
	55,637	5,182
Cash in hand	<u>95,200</u>	<u>85,795</u>
	<u>150,837</u>	<u>90,977</u>

The compulsory minimum reserve is maintained as an interest bearing deposit under the regulations of the NBS and the Czech National Bank. The amount of the compulsory minimum reserve depends on the level of customer deposits accepted by the VUB Group and the amount of issued bonds, both with a maturity of up to 2 years. The rate for the calculation of the compulsory minimum reserve is 1 % for the reserves held in the NBS and 2 % for the reserves held in the Czech National Bank. The required balance is calculated as the total of individual items multiplied by the valid rate.

The daily balance of the compulsory minimum reserve can vary significantly based on the amount of incoming and outgoing payments. The VUB Group's ability to withdraw the compulsory minimum reserve is restricted by local legislation.

5. Due from banks

€ '000	Note	2012	Restated 2011
Current accounts	3	15,132	7,271
Term deposits			
with contractual maturity over 90 days		20,091	3,141
Loans and advances			
with contractual maturity over 90 days		488,902	489,351
Cash collateral		56,689	2,730
Impairment losses	10	<u>(34)</u>	<u>(202)</u>
		<u>580,780</u>	<u>502,291</u>

At 31 December 2012 the balance of 'Term deposits' includes a short term deposit with Intesa Sanpaolo S.p.A in the total nominal amount of € 20,000 thousand.

At 31 December 2012 the balance of 'Loans and advances' comprises of a short term reverse repo trade concluded with Intesa Sanpaolo S.p.A in the nominal amount of € 399,631 thousand. The repo trade is secured by state bonds and cash collateral. At 31 December 2011 the balance comprised of a short term reverse repo trade in the nominal amount of € 399,587 thousand with Intesa Sanpaolo S.p.A which matured in May 2012.

The comparative balance of 'Loans and advances' for 2011 was restated to separately present the cash collateral in order to provide more relevant information to the users of the financial statements.

6. Financial assets at fair value through profit or loss

€ '000	2012	2011
Financial assets held for trading		
Treasury bills and other eligible bills		
with contractual maturity over 90 days	24,970	192,233
State bonds		
with contractual maturity over 90 days	43,273	77,619
Bank bonds		
with contractual maturity over 90 days	314	–
Mutual funds	4,883	4,110
	<u>73,440</u>	<u>273,962</u>
Financial assets designated at fair value through profit or loss on initial recognition		
Equity shares	330	–
	<u>73,770</u>	<u>273,962</u>

As a part of the incentive plan introduced by the parent company, in June 2012 the VUB Group acquired into the fair value through profit or loss portfolio ('FVTPL') shares of Intesa Sanpaolo S.p.A in the initial value of € 249 thousand.

At 31 December 2012 and 31 December 2011, no financial assets at fair value through profit or loss were pledged by the VUB Group to secure transactions with counterparties.

7. Derivative financial instruments

€ '000	2012 Assets	2011 Assets	2012 Liabilities	2011 Liabilities
Trading derivatives	32,396	80,255	38,388	42,424
Cash flow hedges of interest rate risk	3,220	–	5,070	5,668
Fair value hedges of interest rate risk	7,003	144	9,736	9,290
	<u>42,619</u>	<u>80,399</u>	<u>53,194</u>	<u>57,382</u>

Trading derivatives also include hedge instruments that are non-qualifying according to IAS 39, which are held for risk management purposes rather than for trading. The instruments used include cross-currency interest rate swap. At 31 December 2012, the total positive fair value of such derivatives was € 1,329 thousand (31 December 2011: € 4,346 thousand) and the negative fair value was nil (31 December 2011: nil).

€ '000	2012 Assets	2011 Assets	2012 Liabilities	2011 Liabilities
Trading derivatives – Fair values				
Interest rate instruments				
Swaps	17,045	18,035	17,734	19,489
Forward rate agreements	–	–	53	–
Options	4,508	4,224	4,947	4,248
	<u>21,553</u>	<u>22,259</u>	<u>22,734</u>	<u>23,737</u>
Foreign currency instruments				
Forwards and swaps	3,360	45,773	9,497	10,794
Cross currency swaps	1,329	4,346	–	–
Options	2,426	6,152	2,424	6,168
	<u>7,115</u>	<u>56,271</u>	<u>11,921</u>	<u>16,962</u>
Equity and commodity instruments				
Equity options	3,716	1,725	3,716	1,725
Commodity swaps	12	–	17	–
	<u>3,728</u>	<u>1,725</u>	<u>3,733</u>	<u>1,725</u>
	<u>32,396</u>	<u>80,255</u>	<u>38,388</u>	<u>42,424</u>

€ '000	2012 Assets	2011 Assets	2012 Liabilities	2011 Liabilities
Trading derivatives – Notional values				
Interest rate instruments				
Swaps	983,183	1,045,710	983,183	1,045,710
Forward rate agreements	24,546	–	24,546	–
Options	203,123	145,649	203,123	145,649
	<u>1,210,852</u>	<u>1,191,359</u>	<u>1,210,852</u>	<u>1,191,359</u>
Foreign currency instruments				
Forwards and swaps	727,954	824,781	733,929	790,494
Cross currency swaps	31,808	69,803	30,449	65,433
Options	85,723	45,481	85,666	45,395
	<u>845,485</u>	<u>940,065</u>	<u>850,044</u>	<u>901,322</u>
Equity and commodity instruments				
Equity options	20,433	23,297	20,433	23,297
Commodity options	165	234	165	234
Commodity swaps	143	–	138	–
	<u>20,741</u>	<u>23,531</u>	<u>20,736</u>	<u>23,531</u>
	<u>2,077,078</u>	<u>2,154,955</u>	<u>2,081,632</u>	<u>2,116,212</u>

Cash flow hedges of interest rate risk

The VUB Group uses three interest rate swaps to hedge the interest rate risk arising from the issuance of three variable rate mortgage bonds. The cash flows on the floating legs of these interest rate swaps substantially match the cash flow profiles of the variable rate mortgage bonds.

Furthermore, the VUB Group uses one interest rate swap to hedge the interest rate risk of one variable rate bond from the available-for-sale ('AFS') portfolio. The cash flows on the floating leg of this interest rate swap substantially match the cash flow profile of the variable rate bond.

Below is a schedule indicating as at 31 December 2012, the periods when the hedged cash flows are expected to occur. The cash flows of mortgage bonds and AFS bond represent the future undiscounted value of coupons:

€ '000	Up to 1 year	1 to 5 years	Over 5 years
2012			
Mortgage bonds – interest rate risk	(4,695)	(14,710)	–
AFS bond – interest rate risk	5,336	10,214	–
2011			
Mortgage bonds – interest rate risk	(4,982)	(12,848)	(1,674)

The net expense on cash flow hedges reclassified from 'Other comprehensive income' to the 'Net interest income' during 2012 was € 2,794 thousand (2011: net expense of € 2,455 thousand).

Fair value hedges of interest rate risk

The VUB Group uses three interest rate swaps to hedge the interest rate risk of three fixed rate bonds from the AFS portfolio. The changes in fair value of these interest rate swaps substantially offset the changes in fair value of AFS portfolio bonds, both in relation to changes of interest rates.

Furthermore, the VUB Group uses seven interest rate swaps to hedge the interest rate risk arising from the issuance of seven fixed rate mortgage bonds. The changes in fair value of these interest rate swaps substantially offset the changes in fair value of the mortgage bonds, both in relation to changes of interest rates.

In 2012, the Group recognised a net gain of € 5,571 thousand (2011: net gain of € 455 thousand) in relation to the fair value hedging instruments above. The net loss on hedged items attributable to the hedged risks amounted to € 5,473 thousand (2011: net loss of € 300 thousand). Both items are disclosed within 'Net trading result'.

During 2012, interest and similar income from hedged AFS securities in the amount of € 8,063 thousand (2011: € 8,038 thousand) was compensated by interest expense from interest rate swap hedging instruments in the amount of € 4,006 thousand (2011: € 2,559 thousand).

At 31 December 2012, interest expense from the hedged mortgage bonds in the amount of € 6,092 thousand (31 December 2011: € 163 thousand) was compensated by interest income from the interest rate swap hedging instruments in the amount of € 1,122 thousand (31 December 2011: € 17 thousand).

The foreign branch of VUB uses four interest rate swaps to hedge the interest rate risk of four fixed income loans originated in the Czech Republic. The changes in fair value of these interest rate swaps substantially offset the changes in fair value of the loans, both in relation to changes of interest rates.

In 2012, the Group recognised in relation to the fair value hedging instruments of the foreign branch of VUB a net loss of € 116 thousand (2011: net loss of € 275 thousand). The net gain on hedged items attributable to the hedged risks amounted to € 106 thousand (2011: net gain of € 287 thousand). Both items are disclosed within 'Net trading result'.

In 2012, interest and similar income from hedged fixed income loans in the amount of € 668 thousand (2011: € 463 thousand) was compensated by interest expense from interest rate swap hedging instruments in the amount of € 111 thousand (2011: € 86 thousand).

8. Available-for-sale financial assets

€ '000	Share 2012	Share 2011	2012	2011
State bonds of EU countries			1,470,678	1,439,321
Bank bonds			11,429	15,666
Equity shares at cost				
RVS, a.s.	8.38 %	8.38 %	574	574
S.W.I.F.T.	0.01 %	0.06 %	46	65
			<u>1,482,727</u>	<u>1,455,626</u>

At 31 December 2012 and 31 December 2011, no available-for-sale financial assets were pledged by the VUB Group to secure transactions with counterparties.

9. Loans and advances to customers

31 December 2012 € '000	Amortised cost	Impairment losses (note 10)	Carrying amount
Sovereigns			
Municipalities	160,578	(449)	160,129
Municipalities – Leasing	178	(3)	175
	<u>160,756</u>	<u>(452)</u>	<u>160,304</u>
Corporate			
Large Corporates	999,534	(9,960)	989,574
Specialized Lending	850,229	(40,584)	809,645
Small and Medium Enterprises ('SME')	718,931	(39,114)	679,817
Other Financial Institutions	180,365	(359)	180,006
Public Sector Entities	4,197	(105)	4,092
Leasing	235,854	(19,170)	216,684
Factoring	207,850	(3,009)	204,841
	<u>3,196,960</u>	<u>(112,301)</u>	<u>3,084,659</u>
Retail			
Small Business	187,830	(17,244)	170,586
Small Business – Leasing	17,194	(1,589)	15,605
Consumer Loans	1,079,798	(101,650)	978,148
Mortgages	2,830,474	(37,124)	2,793,350
Credit Cards	244,810	(38,486)	206,324
Overdrafts	115,870	(14,883)	100,987
Leasing	4,338	(185)	4,153
Flat Owners Associations	4,211	(55)	4,156
Other	8,647	(338)	8,309
	<u>4,493,172</u>	<u>(211,554)</u>	<u>4,281,618</u>
	<u>7,850,888</u>	<u>(324,307)</u>	<u>7,526,581</u>

31 December 2011 € '000	Amortised cost	Impairment losses (note 10)	Carrying amount
Sovereigns			
Municipalities	150,654	(294)	150,360
Corporate			
Large Corporates	960,423	(8,943)	951,480
Specialized Lending	738,004	(31,765)	706,239
Small and Medium Enterprises ('SME')	691,524	(36,853)	654,671
Other Financial Institutions	270,187	(588)	269,599
Public Sector Entities	102,304	(706)	101,598
Leasing	221,804	(20,592)	201,212
Factoring	191,559	(3,091)	188,468
	<u>3,175,805</u>	<u>(102,538)</u>	<u>3,073,267</u>
Retail			
Small Business	200,154	(15,538)	184,616
Small Business – Leasing	19,376	(1,643)	17,733
Consumer Loans	962,405	(116,013)	846,392
Mortgages	2,716,118	(34,102)	2,682,016
Credit Cards	252,728	(43,861)	208,867
Overdrafts	104,731	(17,788)	86,943
Leasing	4,928	(219)	4,709
Flat Owners Associations	3,811	(63)	3,748
Other	8,267	(372)	7,895
	<u>4,272,518</u>	<u>(229,599)</u>	<u>4,042,919</u>
	<u>7,598,977</u>	<u>(332,431)</u>	<u>7,266,546</u>

At 31 December 2012, the 20 largest corporate customers represented a total balance of € 791,565 thousand (2011: € 808,010 thousand) or 10.08 % (2011: 10.63 %) of the gross loan portfolio.

Maturities of gross finance lease receivables are as follows:

€ '000	2012	2011
Up to 1 year	70,498	77,554
1 to 5 years	164,856	155,255
Over 5 years	58,309	53,426
	<u>293,663</u>	<u>286,235</u>
Unearned future finance income on finance leases	(36,099)	(40,127)
Impairment losses	<u>(20,947)</u>	<u>(22,454)</u>
	<u>236,617</u>	<u>223,654</u>

Maturities of net finance lease receivables are as follows:

€ '000	2012	2011
Up to 1 year	59,128	65,481
1 to 5 years	145,435	133,002
Over 5 years	53,001	47,625
	<u>257,564</u>	<u>246,108</u>
Impairment losses	<u>(20,947)</u>	<u>(22,454)</u>
	<u>236,617</u>	<u>223,654</u>

10. Impairment losses on assets

€ '000	Note	1 Jan 2012	Creation/ (Reversal) (note 31)	Assets written- off/sold (note 31)	FX losses/ (gains)	Other *	31 Dec 2012
Due from banks	5	202	(168)	–	–	–	34
Loans and advances to customers	9	332,431	70,200	(71,587)	27	(6,764)	324,307
Held-to-maturity investments	11	341	282	–	–	–	623
Property and equipment	15	756	(671)	–	–	–	85
Other assets	16	16,074	3,883	(462)	–	–	19,495
		<u>349,804</u>	<u>73,526</u>	<u>(72,049)</u>	<u>27</u>	<u>(6,764)</u>	<u>344,544</u>

* 'Other' represents the interest portion (unwinding of interest).

€ '000	Note	1 Jan 2011	Creation/ (Reversal) (note 31)	Assets written- off/sold (note 31)	FX losses/ (gains)	Other *	31 Dec 2011
Due from banks	5	151	51	–	–	–	202
Non-current assets held for sale		1,272	–	–	–	(1,272)	–
Loans and advances to customers	9	317,198	67,721	(46,050)	194	(6,632)	332,431
Held-to-maturity investments	11	249	92	–	–	–	341
Property and equipment	15	770	(14)	–	–	–	756
Other assets	16	16,625	482	–	19	(1,052)	16,074
		<u>336,265</u>	<u>68,332</u>	<u>(46,050)</u>	<u>213</u>	<u>(8,956)</u>	<u>349,804</u>

* 'Other' represents the following movements:

- Release of impairment loss to sold buildings in the amount of € 1,272 thousand
- Interest portion (unwinding of interest) in the amount of € 6,632 thousand
- Release of impairment loss to other receivables written off in the amount of € 1,052 thousand

11. Held-to-maturity investments

€ '000	Note	2012	2011
State bonds		1,032,318	1,125,948
Bank bonds and other bonds issued by financial sector		10,026	10,052
Corporate notes and bonds with contractual maturity over 90 days		–	1,881
		1,042,344	1,137,881
Impairment losses	10	(623)	(341)
		<u>1,041,721</u>	<u>1,137,540</u>

At 31 December 2012, state bonds in the total nominal amount of € 71,556 thousand were pledged by the Group to secure collateralized transactions. All of these state bonds pledged represented the substitute cover to mortgage bonds issued and were pledged in accordance with the requirements of the Act No. 530/1990 Collection on Bonds.

At 31 December 2011, state bonds in the total nominal amount of € 80,685 thousand were pledged in order to provide the substitute cover to mortgage bonds issued and state bonds in the total nominal amount of € 149,373 thousand were pledged to secure the loan received from the NBS that expired on 5 January 2012.

12. Associates and jointly controlled entities

€ '000	Share %	Cost	Revaluation	Carrying amount
At 31 December 2012				
Slovak Banking Credit Bureau, s.r.o.	33.3	3	40	43
VÚB Generali DSS, a.s.	50.0	16,597	(9,044)	7,553
		<u>16,600</u>	<u>(9,004)</u>	<u>7,596</u>
At 31 December 2011				
Slovak Banking Credit Bureau, s.r.o.	33.3	3	39	42
VÚB Generali DSS, a.s.	50.0	16,597	(9,562)	7,035
		<u>16,600</u>	<u>(9,523)</u>	<u>7,077</u>

The movements in revaluation including the share of profit and revaluation reserves of associates and jointly controlled entities reported in the Statement of comprehensive income were as follows:

€ '000	2012	2011
Revaluation at 1 January	(9,523)	(10,381)
Share of profit	1,213	850
Share of revaluation reserves	56	8
Dividends received from VÚB Generali DSS, a.s.	(750)	–
Revaluation at 31 December	<u>(9,004)</u>	<u>(9,523)</u>

The aggregate amounts of the VUB Group's interest in VÚB Generali DSS, a.s. are as follows:

€ '000	2012	2011
Assets	8,065	7,266
Liabilities	512	231
Equity	7,553	7,035
Net profit for the year	1,212	842
Change of revaluation reserves for the year	26	(31)

The aggregate amounts of the VUB Group's interest in Slovak Banking Credit Bureau, s.r.o. are as follows:

€ '000	2012	2011
Assets	225	200
Liabilities	182	158
Equity	43	42
Net profit for the year	1	8

13. Intangible assets

€ '000	Software	Other intangible assets	Assets in progress	Total
Cost				
At 1 January 2012	153,028	53,064	12,436	218,528
Additions	538	1,169	18,527	20,234
Disposals	(27)	(3)	(1)	(31)
Transfers	9,845	984	(10,829)	–
FX differences	12	–	–	12
At 31 December 2012	<u>163,396</u>	<u>55,214</u>	<u>20,133</u>	<u>238,743</u>
Accumulated amortisation				
At 1 January 2012	(129,196)	(47,846)	–	(177,042)
Amortisation for the year	(8,713)	(3,458)	–	(12,171)
Additions	(533)	(1,169)	–	(1,702)
Disposals	27	3	–	30
FX differences	(17)	–	–	(17)
At 31 December 2012	<u>(138,432)</u>	<u>(52,470)</u>	<u>–</u>	<u>(190,902)</u>
Carrying amount				
At 1 January 2012	<u>23,832</u>	<u>5,218</u>	<u>12,436</u>	<u>41,486</u>
At 31 December 2012	<u>24,964</u>	<u>2,744</u>	<u>20,133</u>	<u>47,841</u>

Assets in progress include mainly the costs for the development of new software applications that have not yet been put in use.

€ '000	Software	Other intangible assets	Assets in progress	Total
Cost				
At 1 January 2011	150,167	52,439	5,187	207,793
Additions	8	–	14,439	14,447
Disposals	(3,671)	(22)	(6)	(3,699)
Transfers	6,536	648	(7,184)	–
FX differences	(12)	(1)	–	(13)
At 31 December 2011	<u>153,028</u>	<u>53,064</u>	<u>12,436</u>	<u>218,528</u>
Accumulated amortisation				
At 1 January 2011	(123,971)	(42,480)	–	(166,451)
Amortisation for the year	(8,908)	(5,389)	–	(14,297)
Disposals	3,671	22	–	3,693
FX differences	12	1	–	13
At 31 December 2011	<u>(129,196)</u>	<u>(47,846)</u>	<u>–</u>	<u>(177,042)</u>
Carrying amount				
At 1 January 2011	<u>26,196</u>	<u>9,959</u>	<u>5,187</u>	<u>41,342</u>
At 31 December 2011	<u>23,832</u>	<u>5,218</u>	<u>12,436</u>	<u>41,486</u>

At 31 December 2012, the gross book value of fully amortised assets that are still used by the Group amounted to € 92,209 thousand (31 December 2011: € 81,256 thousand).

At 31 December 2012, the amount of contractual commitments for the acquisition of intangible assets was € 6,190 thousand (31 December 2011: € 6,492 thousand).

14. Goodwill

€ '000	2012	2011
VÚB Leasing, a.s.	10,434	10,434
Consumer Finance Holding, a.s.	18,871	18,871
	<u>29,305</u>	<u>29,305</u>

Goodwill related to VÚB Leasing, a.s. includes both goodwill related to the majority (70 %) shareholding in the amount of € 7,304 thousand (Sk 219 million from 2007) and goodwill arising from the purchase of the remaining 30 % shareholding in the amount of € 3,130 thousand (Sk 96 million from 2010). Goodwill related to Consumer Finance Holding, a.s. ('CFH') arose in 2005 on the acquisition of CFH, the VUB Group's sales finance subsidiary.

Goodwill is tested for impairment annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired. Management considers VÚB Leasing, a.s. and CFH to be separate cash generating units for the purposes of impairment testing.

The basis on which the recoverable amount of VÚB Leasing, a.s. and CFH has been determined is the value in use calculation, using cash flow projections based on the most recent financial budgets approved by senior management covering a 5-year period. The discount rates applied to cash flow projections beyond the five year period are adjusted by the projected growth rate. Both discount rates and growth rates are determined on the Intesa Sanpaolo Group level specifically for the Slovak market.

The following rates are used by the Group:

	VÚB Leasing		CFH	
	2012	2011	2012	2011
Discount rate	10.40 %	11.99 %	10.40 %	14.44 %
Projected growth rate	5.21 %	3.00 %	5.21 %	0.50 %

In the case of VÚB Leasing, a.s. a change in the discount rate of 1 % would cause the carrying amount to exceed the recoverable amount by approximately € 0.8 million at 31 December 2012 (31 December 2011: € 1.9 million). A decrease in the projected growth rate of 1 % would cause the carrying amount to exceed the recoverable amount by approximately € 0.3 million at 31 December 2012 (31 December 2011: € 1.4 million).

The recoverable amount of CFH is not sensitive to changes of key assumptions in both 2012 and 2011.

The calculation of value in use for both VÚB Leasing, a.s. and CFH considers the following key assumptions:

- interest margins,
- discount rates,
- market share during the budget period,
- projected growth rates used to extrapolate cash flows beyond the budget period,
- current local Gross Domestic Product (GDP),
- local inflation rates.

Interest margins

Key assumptions used in the cash flow projections are the development of margins and volumes by product line.

Discount rates

Discount rates are determined based on the Capital Asset Pricing Model ('CAPM'). The impairment calculation is most sensitive to market interest rates, expected cash-flows and growth rates.

15. Property and equipment and Non-current assets held for sale

€ '000	Note	Buildings and land	Equipment	Other tangibles	Assets in progress	Total
Cost						
At 1 January 2012		201,178	82,769	42,748	3,772	330,467
Additions		–	–	–	11,653	11,653
Disposals		(3,060)	(15,353)	(3,038)	–	(21,451)
Transfers		2,266	5,209	5,579	(13,054)	–
FX differences		2	6	2	–	10
At 31 December 2012		<u>200,386</u>	<u>72,631</u>	<u>45,291</u>	<u>2,371</u>	<u>320,679</u>
Accumulated depreciation						
At 1 January 2012		(86,445)	(65,986)	(30,548)	–	(182,979)
Depreciation for the year		(7,076)	(7,772)	(3,727)	–	(18,575)
Disposals		2,243	15,259	2,242	–	19,744
FX differences		(2)	(5)	(3)	–	(10)
At 31 December 2012		<u>(91,280)</u>	<u>(58,504)</u>	<u>(32,036)</u>	<u>–</u>	<u>(181,820)</u>
Impairment losses						
	10					
At 1 January 2012		(504)	–	(252)	–	(756)
Disposals		461	–	210	–	671
At 31 December 2012		<u>(43)</u>	<u>–</u>	<u>(42)</u>	<u>–</u>	<u>(85)</u>
Carrying amount						
At 1 January 2012		<u>114,229</u>	<u>16,783</u>	<u>11,948</u>	<u>3,772</u>	<u>146,732</u>
At 31 December 2012		<u>109,063</u>	<u>14,127</u>	<u>13,213</u>	<u>2,371</u>	<u>138,774</u>

€ '000	Note	Buildings and land	Equipment	Other tangibles	Assets in progress	Total
Cost						
At 1 January 2011		198,847	94,275	41,006	3,866	337,994
Additions		–	–	–	17,328	17,328
Disposals		(934)	(18,710)	(4,931)	(270)	(24,845)
Transfers		3,267	7,208	6,676	(17,152)	(1)
FX differences		(2)	(4)	(3)	–	(9)
At 31 December 2011		<u>201,178</u>	<u>82,769</u>	<u>42,748</u>	<u>3,772</u>	<u>330,467</u>
Accumulated depreciation						
At 1 January 2011		(80,431)	(76,723)	(31,149)	–	(188,303)
Depreciation for the year		(6,822)	(7,836)	(3,656)	–	(18,314)
Disposals		805	18,569	4,255	–	23,629
FX differences		3	4	2	–	9
At 31 December 2011		<u>(86,445)</u>	<u>(65,986)</u>	<u>(30,548)</u>	<u>–</u>	<u>(182,979)</u>
Impairment losses						
	10					
At 1 January 2011		(504)	–	(266)	–	(770)
Disposals		–	–	14	–	14
At 31 December 2011		<u>(504)</u>	<u>–</u>	<u>(252)</u>	<u>–</u>	<u>(756)</u>
Carrying amount						
At 1 January 2011		<u>117,912</u>	<u>17,552</u>	<u>9,591</u>	<u>3,866</u>	<u>148,921</u>
At 31 December 2011		<u>114,229</u>	<u>16,783</u>	<u>11,948</u>	<u>3,772</u>	<u>146,732</u>

At 31 December 2012, the gross book value of fully depreciated assets that are still used by the Group amounted to € 65,973 thousand (31 December 2011: € 69,367 thousand).

At 31 December 2012, the amount of contractual commitments for the acquisition of tangible assets was € 227 thousand (31 December 2011: € 184 thousand).

The Group's insurance covers all standard risks to tangible and intangible assets (theft, robbery, natural hazards, vandalism, and other damages).

At 31 December 2012 and 31 December 2011, the VUB Group held in its portfolio of non-current assets held for sale land and buildings:

€ '000	2012	2011
Cost	2	6
Accumulated depreciation	<u>–</u>	<u>(3)</u>
	<u>2</u>	<u>3</u>

16. Other assets

€ '000	Note	2012	2011
Operating receivables and advances		18,764	10,102
Inventories (incl. repossessed leased assets)		12,861	8,249
Receivables from termination of leasing		10,035	7,505
Prepayments and accrued income		5,622	4,857
Other tax receivables		5,450	2,626
Settlement of operations with financial instruments		7	1,517
Other		48	318
		<u>52,787</u>	<u>35,174</u>
Impairment losses	10	<u>(19,495)</u>	<u>(16,074)</u>
		<u>33,292</u>	<u>19,100</u>

Impairment losses for 'Other assets' relate mostly to inventories and receivables from the termination of leasing.

17. Due to central and other banks

€ '000	2012	Restated 2011
Due to central banks		
Current accounts	69,378	68,111
Loans received from central banks	–	115,947
	<u>69,378</u>	<u>184,058</u>
Due to other banks		
Current accounts	7,569	9,600
Term deposits	140,751	110,561
Loans received	308,667	299,949
Cash collateral received	7,200	84,301
	<u>464,187</u>	<u>504,411</u>
	<u>533,565</u>	<u>688,469</u>

At 31 December 2011 due to central banks included a loan received from the NBS with a maturity of less than one month.

The comparative balance of 'Loans received' for 2011 was restated to separately present the cash collateral received in order to provide more relevant information to the users of the financial statements.

The breakdown of 'Loans received' according to the counterparty is presented below:

€ '000	2012	2011
Intesa Sanpaolo S.p.A.	215,699	211,742
Tatra banka, a.s.	40,000	40,000
Council of Europe Development Bank	34,647	39,882
Komerční banka, a.s.	9,610	6,971
BKS Bank AG	8,000	–
Slovenská záručná a rozvojová banka, a.s. ('SZRB')	681	1,323
Other	30	31
	<u>308,667</u>	<u>299,949</u>

Intesa Sanpaolo S.p.A.

At 31 December 2012, there were several loan arrangements concluded with Intesa Sanpaolo S.p.A. maturing between 2013 and 2017 and with interest rates between 0.38 % and 3.62 %. At 31 December 2011 the interest rates were in the range between 1.46 % and 5.58 %. The frequency of the repayment of the principal and interests varies for each loan contract.

Tatra banka, a.s.

Loans received from Tatra banka, a.s. comprised of two loans in the nominal amount of € 15,000 thousand and € 25,000 thousand, both maturing on 12 September 2014. The principal is payable at the maturity of the loans and the interest is payable on monthly basis. The agreed interest rates were 3.85 % and 3.84 %, respectively.

Council of Europe Development Bank

At 31 December 2012, loans from the Council of Europe Development Bank comprised of seven loans in the nominal amount of € 6,667 thousand, € 2,979 thousand, € 3,497 thousand, € 1,500 thousand, € 1,500 thousand, € 10,500 thousand and € 8,000 thousand (31 December 2011: seven loans in the nominal amount of € 7,333 thousand, € 3,575 thousand, € 3,934 thousand, € 2,000 thousand, € 2,000 thousand, € 12,000 thousand and € 9,000 thousand). The purpose of these loans is to fund SME projects and development of municipalities in the Slovak republic.

The interest rates of these loans are linked to 3M Euribor and are between 0.18 % and 0.66 % at 31 December 2012 (31 December 2011: 1.45 % – 1.86 %). The interest is payable quarterly and the principal is payable on annual basis. The maturity of the individual loans is between 2015 and 2022.

Komerční banka, a.s.

At 31 December 2012, the balance with Komerční banka, a.s. comprised of one loan in the nominal amount of € 9,600 thousand which was granted on 7 November 2012 and is maturing on 7 February 2013. The loan has a fixed interest rate of 0.7 % and both principal and interest are repayable at the maturity. At 31 December 2011 the balance comprised of two loans which were fully repaid in 2012.

BKS Bank AG

The loan received from BKS Bank AG in the nominal amount of € 8,000 thousand is maturing on 30 June 2016. The interest rate is 3.4 % with monthly interest payments and bullet repayment of the principal.

Slovenská záručná a rozvojová banka, a.s.

Loans from SZRB were granted under the programmes 'Podpora', 'Rozvoj' and 'Rozvoj II' to support the long and mid-term development of small and medium sized enterprises. Under these programmes, individual contracts were concluded between the Bank and SZRB to finance specific clients. The interest rates are between 1.29 % and 3.7 % and the payment conditions are in line with individual client contracts. In the event that the client is late with the repayment of the loan the Group is obliged to repay the total amount of the loan granted by SZRB.

18. Due to customers

€ '000	2012	2011
Current accounts	3,099,753	2,909,565
Term deposits	3,805,321	3,750,924
Savings accounts	223,894	247,784
Government and municipal deposits	400,918	327,652
Loans received	133,785	159,642
Promissory notes	61,707	56,767
Other deposits	41,091	35,074
	<u>7,766,469</u>	<u>7,487,408</u>

19. Debt securities in issue

€ '000	2012	2011
Bonds	58	41,986
Mortgage bonds	1,019,919	1,410,797
Mortgage bonds subject to cash flow hedges	163,897	180,232
Mortgage bonds subject to fair value hedges	228,195	27,278
	<u>1,412,011</u>	<u>1,618,307</u>
Revaluation of fair value hedged mortgage bonds	5,693	194
	<u>1,417,762</u>	<u>1,660,487</u>

The repayment of mortgage bonds is funded by the mortgage loans provided to customers of the Group (see also note 9).

Name	Interest rate (%)	CCY	Number of mortgage bonds issued at 31 Dec 2012	Nominal value in CCY per piece	Issue date	Maturity date	2012 € '000	2011 € '000
Mortgage bonds VÚB, a.s. VII.	5.10	EUR	10,000	3,319	15.4.2003	15.4.2013	34,398	34,398
Mortgage bonds VÚB, a.s. VIII.	5.10	EUR	1,000	33,194	29.5.2003	29.5.2013	34,191	34,191
Mortgage bonds VÚB, a.s. XVII.	0.30	EUR	1,678	33,194	28.11.2005	28.11.2015	55,715	55,780
Mortgage bonds VÚB, a.s. XX.	4.30	EUR	50	331,939	9.3.2006	9.3.2021	17,176	17,176
Mortgage bonds VÚB, a.s. XXVIII.	1.95	CZK	–	1,000,000	20.6.2007	20.6.2012	–	38,905
Mortgage bonds VÚB, a.s. XXIX.	1.07	EUR	–	33,194	16.10.2007	16.10.2012	–	16,657
Mortgage bonds VÚB, a.s. XXX.	5.00	EUR	1,000	33,194	5.9.2007	5.9.2032	33,364	33,346
Mortgage bonds VÚB, a.s. XXXI.	4.90	EUR	600	33,194	29.11.2007	29.11.2037	19,650	19,638
Mortgage bonds VÚB, a.s. 32.	2.18	CZK	800	1,000,000	17.12.2007	17.12.2017	33,832	33,412
Mortgage bonds VÚB, a.s. 35.	4.40	EUR	630	33,194	19.3.2008	19.3.2016	21,347	21,257
Mortgage bonds VÚB, a.s. 36.	4.75	EUR	560	33,194	31.3.2008	31.3.2020	18,895	18,846
Mortgage bonds VÚB, a.s. 39.	0.87	EUR	60	1,000,000	26.6.2008	26.6.2015	60,004	60,017
Mortgage bonds VÚB, a.s. 40.	0.93	EUR	70	1,000,000	28.8.2008	28.8.2015	70,061	70,146
Mortgage bonds VÚB, a.s. 41.	5.63	USD	34	1,000,000	30.9.2008	30.9.2013	26,136	26,651
Mortgage bonds VÚB, a.s. 42.	4.00	EUR	–	50,000	28.4.2009	28.4.2012	–	20,540
Mortgage bonds VÚB, a.s. 43.	5.10	EUR	500	33,194	26.9.2008	26.9.2025	15,582	15,484
Mortgage bonds VÚB, a.s. 44.	4.75	EUR	–	50,000	11.2.2009	11.2.2012	–	15,633
Mortgage bonds VÚB, a.s. 46.	4.61	EUR	49	1,000,000	19.5.2009	19.5.2016	50,393	154,264
Mortgage bonds VÚB, a.s. 48.	4.00	EUR	19,930	1,000	11.5.2009	11.5.2013	20,440	20,472
Mortgage bonds VÚB, a.s. 49.	3.92	EUR	100	1,000,000	28.7.2009	28.7.2014	101,666	101,666
Mortgage bonds VÚB, a.s. 50.	3.40	EUR	8,391	1,000	2.11.2009	2.11.2013	8,438	8,438
Mortgage bonds VÚB, a.s. 51.	0.80	EUR	21	1,000,000	8.4.2010	8.4.2014	21,196	100,492
Mortgage bonds VÚB, a.s. 52.	1.10	EUR	161	50,000	15.3.2010	15.3.2014	8,076	8,101
Mortgage bonds VÚB, a.s. 53.	0.94	EUR	100	1,000,000	8.4.2010	8.4.2017	100,216	100,525
Mortgage bonds VÚB, a.s. 54.	3.00	EUR	15,000	1,000	1.7.2010	1.7.2014	15,225	15,225
Mortgage bonds VÚB, a.s. 55.	2.85	EUR	14,000	1,000	1.10.2010	1.10.2015	14,100	14,100
Mortgage bonds VÚB, a.s. 56.	2.41	EUR	–	1,000,000	30.9.2010	30.9.2017	–	70,543
Mortgage bonds VÚB, a.s. 57.	1.75	EUR	100	1,000,000	30.9.2010	30.9.2018	100,445	100,772
Mortgage bonds VÚB, a.s. 58.	2.14	EUR	80	1,000,000	10.12.2010	10.12.2019	80,100	80,164
Mortgage bonds VÚB, a.s. 59.	3.00	EUR	25,000	1,000	1.3.2011	1.3.2015	25,625	25,625
Mortgage bonds VÚB, a.s. 60.	1.26	CZK	4,345	100,000	20.5.2011	20.5.2014	17,281	16,856
Mortgage bonds VÚB, a.s. 61.	3.10	EUR	467	10,000	7.6.2011	7.6.2015	4,670	4,666
Mortgage bonds VÚB, a.s. 62.	2.70	EUR	100	1,000,000	28.7.2011	28.7.2018	101,151	101,624
Mortgage bonds VÚB, a.s. 63.	3.75	EUR	35,000	1,000	16.9.2011	16.3.2016	35,383	35,383
Mortgage bonds VÚB, a.s. 64.	3.25	CZK	7,000	100,000	26.9.2011	26.9.2016	27,989	27,278
Mortgage bonds VÚB, a.s. 65.	1.42	EUR	–	1,000,000	26.10.2011	26.10.2012	–	59,362
Mortgage bonds VÚB, a.s. 66.	2.05	EUR	700	50,000	28.11.2011	28.11.2014	34,842	25,603
Mortgage bonds VÚB, a.s. 67.	5.35	EUR	300	50,000	29.11.2011	29.11.2030	15,071	15,071
Mortgage bonds VÚB, a.s. 68.	4.00	EUR	35,000	1,000	16.01.2012	16.07.2015	36,342	–
Mortgage bonds VÚB, a.s. 69.	4.50	EUR	1,000	20,000	06.02.2012	06.02.2016	20,476	–
Mortgage bonds VÚB, a.s. 70.	3.75	EUR	400	100,000	07.03.2012	07.03.2017	41,150	–
Mortgage bonds VÚB, a.s. 71.	3.90	EUR	750	20,000	02.05.2012	02.05.2017	15,425	–
Mortgage bonds VÚB, a.s. 72.	4.70	EUR	250	100,000	21.06.2012	21.06.2027	25,380	–
Mortgage bonds VÚB, a.s. 73.	4.20	EUR	500	100,000	11.07.2012	11.07.2022	50,580	–
							<u>1,412,011</u>	<u>1,618,307</u>

20. Current and deferred income taxes

€ '000	2012	2011
Current income tax assets	<u>16,475</u>	<u>2,791</u>

€ '000	2012	2011
Deferred income tax assets	<u>43,637</u>	<u>77,463</u>

Deferred income taxes are calculated on all temporary differences using a tax rate of 23 % (31 December 2011: 19 %) as follows:

€ '000	2012	Profit/ (loss) (note 32)	Equity	2011
Due from banks	8	(30)	–	38
Derivative financial instruments designated as cash flow hedges	426	–	(651)	1,077
Available-for-sale financial assets	(17,266)	–	(34,295)	17,029
Loans and advances to customers	62,895	2,677	–	60,218
Held-to-maturity investments	143	78	–	65
Intangible assets identified on acquisition	(82)	419	–	(501)
Property and equipment	(3,309)	(6)	–	(3,303)
Provisions	230	230	–	–
Other liabilities	2,418	(1,949)	–	4,367
Other	<u>(1,826)</u>	<u>(299)</u>	<u>–</u>	<u>(1,527)</u>
Deferred income tax assets	<u>43,637</u>	<u>1,120</u>	<u>(34,946)</u>	<u>77,463</u>

Based on the Amendment to the Act on income taxes, the tax rate of 23 % represents the income tax rate valid from 1 January 2013. Without the change in the income tax rate, the deferred income tax asset calculated using the rate of 19 % would be € 35,998 thousand.

21. Provisions

€ '000	2012	2011
Litigation	24,607	27,328
Restructuring provision	<u>1,000</u>	<u>–</u>
	<u>25,607</u>	<u>27,328</u>

The Group has created a restructuring provision for the purpose of organisational structure changes planned to take place during the year 2013.

The movements in provisions were as follows:

€ '000	Note	1 Jan 2012	Creation	Reversal	Use	Other	31 Dec 2012
Litigation	24, 30	27,328	4,559	(6,584)	(696)	–	24,607
Restructuring provision	29	–	1,000	–	–	–	1,000
		<u>27,328</u>	<u>5,559</u>	<u>(6,584)</u>	<u>(696)</u>	<u>–</u>	<u>25,607</u>

€ '000	Note	1 Jan 2011	Creation	Reversal	Use	FX diff	31 Dec 2011
Litigation	24, 30	<u>24,256</u>	<u>3,604</u>	<u>(27)</u>	<u>(491)</u>	<u>(14)</u>	<u>27,328</u>

22. Other liabilities

€ '000	2012	2011
Various creditors	33,662	24,218
Factoring	17,957	24,796
Financial guarantees and commitments	13,951	10,800
Settlement with employees	12,963	21,539
Accruals and deferred income	8,751	6,253
VAT payable and other tax payables	4,554	2,547
Severance and Jubilee benefits	3,145	1,942
Settlement with shareholders	850	974
Retention program	698	904
Share remuneration scheme	330	–
Settlement with securities	8	99
Other	<u>897</u>	<u>894</u>
	<u>97,766</u>	<u>94,966</u>

The movements in Financial guarantees and commitments, Severance and Jubilee benefits and Retention program were as follows:

€ '000	Note	1 Jan 2012	Creation/ (Reversal)	FX diff	31 Dec 2012
Financial guarantees and commitments	31	10,800	3,144	7	13,951
Severance and Jubilee benefits	29	1,942	1,203	–	3,145
Retention program	29	<u>904</u>	<u>(206)</u>	<u>–</u>	<u>698</u>
		<u>13,646</u>	<u>4,141</u>	<u>7</u>	<u>17,794</u>

€ '000	Note	1 Jan 2011	Creation/ (Reversal)	FX diff	31 Dec 2011
Financial guarantees and commitments	31	13,674	(2,860)	(14)	10,800
Severance and Jubilee benefits	29	1,392	550	–	1,942
Retention program	29	1,016	(112)	–	904
		<u>16,082</u>	<u>(2,422)</u>	<u>(14)</u>	<u>13,646</u>

The movements in social fund liability presented within Settlement with employees were as follows:

€ '000	1 Jan 2012	Creation (note 29)	Use	31 Dec 2012
Social fund	<u>1,142</u>	<u>1,207</u>	<u>(1,471)</u>	<u>878</u>

€ '000	1 Jan 2011	Creation (note 29)	Use	31 Dec 2011
Social fund	<u>1,289</u>	<u>1,332</u>	<u>(1,479)</u>	<u>1,142</u>

23. Equity

€ '000	2012	2011
Share capital – authorised, issued and fully paid:		
89 ordinary shares of € 3,319,391.89 each, not traded	295,426	295,426
4,078,108 ordinary shares of € 33.2 each, publicly traded	<u>135,393</u>	<u>135,393</u>
	<u>430,819</u>	<u>430,819</u>
Share premium	13,368	13,368
Reserves	154,146	17,887
Retained earnings (excluding net profit for the year)	<u>603,557</u>	<u>476,281</u>
	<u>1,201,890</u>	<u>938,355</u>
Net profit for the year attributable to shareholders	<u>119,704</u>	<u>176,903</u>

The principal rights attached to shares are to take part in and vote at the general meeting of shareholders and to receive dividends.

The structure of shareholders is as follows:

	2012	2011
Intesa Sanpaolo Holding International S.A.	96.84 %	96.76 %
Domestic shareholders	2.72 %	2.91 %
Foreign shareholders	0.44 %	0.33 %
	<u>100.00 %</u>	<u>100.00 %</u>

The primary objectives of the Group's capital management are to ensure that the Group complies with externally imposed capital requirements and that the Group maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payments to shareholders, return capital to shareholders or issue capital securities. No changes have yet been made in the objectives, policies and processes from the previous years, however, it is under the constant scrutiny of the Board.

The VUB Group's regulatory capital position at 31 December 2012 and 31 December 2011 was as follows:

€ '000	2012	2011
Tier 1 capital		
Share capital	430,819	430,819
Share premium	13,368	13,368
Retained earnings without net profit for the year	603,557	476,281
Legal reserve fund	97,743	95,261
Less goodwill and software (including software in Assets in progress)	(74,402)	(65,573)
Less negative revaluation of available-for-sale financial assets *	–	(85,726)
Less expected loss	(14,828)	(57,073)
	<u>1,056,257</u>	<u>807,357</u>
Tier 2 capital		
Positive revaluation of available-for-sale financial assets *	64,799	759
IRB shortfall	5,110	–
	<u>69,909</u>	<u>759</u>
Regulatory adjustment		
Associates and jointly controlled entities	(7,553)	(7,035)
Expected loss (incl. equity instruments)	(15)	(4,286)
	<u>(7,568)</u>	<u>(11,321)</u>
Total regulatory capital	<u>1,118,598</u>	<u>796,795</u>

* Calculated based on NBS regulatory requirement.

Regulatory capital includes items forming the value of basic own funds (ordinary share capital, share premium, retained earnings, legal reserve fund) and items decreasing the value of basic own funds (intangible assets, goodwill and investments with significant influence). Since 1 January 2011, a new item is deducted from regulatory capital – the difference between the expected loss and impairment losses on exposures treated under the standardised approach. The methodology is prescribed by NBS decree 11/2010 stipulating methods of valuing banking book positions and details of the valuation of banking book

positions, including the frequency of such valuations. Since February 2011, the VUB Group is also obliged to deduct the difference between the expected loss and impairment losses if positive for the IRB portfolio (Corporate segment) and the expected loss for equities (Simple IRB approach). Furthermore, according to the amendment to NBS decree 4/2007 (amendment number 3/2011), since 30 May 2011 the VUB Group is obliged to decrease the value of regulatory capital by the negative revaluation differences arising from the revaluation of available-for-sale financial assets. The positive revaluation differences net of tax represent Tier 2 capital.

€ '000	2012	2011
Tier 1 capital	1,056,257	807,357
Tier 2 capital	69,909	759
Regulatory adjustment	(7,568)	(11,321)
Total regulatory capital	<u>1,118,598</u>	<u>796,795</u>
Total Risk Weighted Assets	<u>7,014,769</u>	<u>7,508,276</u>
Tier 1 capital ratio	15.06 %	10.75 %
Total capital ratio	15.95 %	10.61 %

Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, retained earnings without profit for the current year, foreign currency translation and reserves. Certain adjustments are made to IFRS-based results and reserves, as prescribed by the NBS. The other component of regulatory capital is Tier 2 capital, which includes subordinated long term debt, preference shares and available-for-sale reserves related to capital instruments.

The VUB Group must maintain a capital adequacy ratio of at least 8 % according to the Act on Banks. The capital adequacy ratio is the ratio between the Group's capital and the risk-weighted assets. Risk weighted assets include risk weighted assets from positions recorded in the trading book and risk weighted assets from positions recorded in the banking book. The VUB Group complied with the Act on Banks requirement for the capital adequacy ratio as at 31 December 2012 and 31 December 2011.

In addition to the requirements of the Act on Banks, from December 2011 the Group is obliged to fulfil also the additional requirement due to the joint decision of the NBS and Banca d'Italia supervision authorities, issued on 21 December 2011. Based on this decision the Group was obliged to maintain the Total capital ratio of at least 10 % for both the separate and consolidated level during the year 2012. In December 2012 the Group has received a new decision that requires to maintain the Total capital ratio of at least 10.05 % for both the separate and consolidated level. The VUB Group complied with this requirement as at 31 December 2012 and 31 December 2011.

24. Financial commitments and contingencies

€ '000	2012	2011
Issued guarantees	624,260	549,239
Commitments and undrawn credit facilities	<u>2,058,440</u>	<u>2,142,115</u>
	<u>2,682,700</u>	<u>2,691,354</u>

(a) Issued guarantees

Commitments from guarantees represent irrevocable assurances that the VUB Group will make payments in the event that a borrower cannot meet its obligations to third parties. These assurances carry the same credit risk as loans and therefore the VUB Group books liabilities against these instruments on a similar basis as is applicable to loans.

(b) Commitments and undrawn credit facilities

The primary purpose of commitments to extend credit is to ensure that funds are available to the customer as required. Commitments to extend credit issued by the VUB Group represent undrawn portions of commitments and approved overdraft loans.

(c) Lease obligations

In the normal course of business, the VUB Group enters into operating lease agreements for branch facilities and cars. The total value of future payments arising from non-cancellable operating leasing contracts at 31 December 2012 and 31 December 2011 was as follows:

€ '000	2012	2011
Up to 1 year	240	577
1 to 5 years	186	282
Over 5 years	<u>—</u>	<u>—</u>
	<u>426</u>	<u>859</u>

(d) Operating lease – the Group as a lessor

The VUB Group has entered into a number of non-cancellable operating lease contracts with its customers. Future minimum rentals receivable under such contracts as at 31 December 2012 and 31 December 2011 are as follows:

€ '000	2012	2011
Up to 1 year	1,672	598
1 to 5 years	2,342	1,683
Over 5 years	<u>—</u>	<u>—</u>
	<u>4,014</u>	<u>2,281</u>

(e) Legal proceedings

In the normal course of business the VUB Group is subject to a variety of legal actions. The VUB Group conducted a review of legal proceedings outstanding against it as of 31 December 2012. Pursuant to this review, management has recorded total provisions of € 24,607 thousand (31 December 2011: € 27,328 thousand) in respect of such legal proceedings (see also note 21). The VUB Group will continue to defend its position in respect of each of these legal proceedings. In addition to the legal proceedings covered by provisions, there are contingent liabilities arising from legal proceedings in the total amount of € 5,219

thousand, as at 31 December 2012 (31 December 2011: € 21,078 thousand). This amount represents existing legal proceedings against the VUB Group that in the opinion of the Legal Department of the VUB will most probably not result in any payments due by the VUB Group.

The particular requirements pursuant to IAS 37.85 are not disclosed in accordance with IAS 37.92 in order not to compromise the Group's position in the ongoing legal proceedings and disputes.

25. Net interest income

€ '000	2012	2011
Interest and similar income		
Due from banks	17,004	16,397
Loans and advances to customers	430,889	413,022
Bonds, treasury bills and other securities:		
Financial assets at fair value through profit or loss	6,216	8,969
Available-for-sale financial assets	45,323	53,348
Held-to-maturity investments	43,699	49,545
	<u>543,131</u>	<u>541,281</u>
Interest and similar expense		
Due to banks	(8,727)	(9,004)
Due to customers	(87,211)	(76,213)
Debt securities in issue	(55,957)	(53,186)
	<u>(151,895)</u>	<u>(138,403)</u>
	<u>391,236</u>	<u>402,878</u>

Interest income on impaired loans and advances to customers for 2012 amounted to € 21,434 thousand (2011: € 13,978 thousand).

26. Net fee and commission income

€ '000	2012	2011
Fee and commission income		
Received from banks	6,534	6,395
Received from customers:		
Current accounts	48,620	46,430
Loans and guarantees	38,032	39,285
Transactions and payments	24,405	23,702
Insurance mediation	12,957	11,429
Mutual funds	5,564	7,057
Overdrafts	1,589	1,921
Securities – Custody fee	983	1,000
Term deposits	926	1,003
Securities	273	757
Other	2,411	2,427
	<u>142,294</u>	<u>141,406</u>
Fee and commission expense		
Paid to banks	(14,948)	(13,803)
Paid to mediators:		
Credit cards	(8,389)	(7,332)
Securities	(485)	(629)
Services	(7,142)	(8,810)
Other	(1,706)	(2,405)
	<u>(32,670)</u>	<u>(32,979)</u>
	<u><u>109,624</u></u>	<u><u>108,427</u></u>

27. Net trading result

€ '000	2012	2011
Foreign currency derivatives and transactions	2,119	766
Customer FX margins	5,173	4,839
Cross currency swaps	1,340	(1,908)
Equity derivatives	238	80
Other derivatives	5	–
Interest rate derivatives *	5,499	(1,086)
Securities:		
Financial assets at fair value through profit or loss		
Held for trading	757	(1,307)
Designated at fair value through profit or loss on initial recognition	81	–
Available-for-sale financial assets *	(36,258)	(248)
Held-to-maturity investments	1,059	–
Debt securities in issue *	(5,498)	(194)
	<u>(25,485)</u>	<u>942</u>

* Includes the revaluation of financial instruments that are part of the hedging relationship, i.e. fair value hedges of interest rate risk (see also note 7).

At 31 December 2012, the amount still to be recognised in income resulting from Day 1 profit amounted to € 10 thousand (31 December 2011: € 134 thousand), thereof € 5 thousand is to be recognized within one year (31 December 2011: € 124 thousand) and the remaining € 5 thousand in the period 1 to 5 years (31 December 2011: € 10 thousand).

28. Other operating income

€ '000	2012	2011
Income from leasing	2,428	3,071
Rent	939	1,133
Services	408	366
Financial revenues	263	22
Sales of consumer goods	–	191
Compensation settlement from Generali Slovensko poisťovňa, a.s. *	–	4,100
Net (loss)/profit from sale of fixed assets	(109)	277
Other	2,409	4,486
	<u>6,338</u>	<u>13,646</u>

* Represents the settlement for new clients' acquisition done by the VUB Bank after the incorporation of VUB Generali DSS, a.s.

29. Salaries and employee benefits

€ '000	Note	2012	2011
Remuneration		(67,808)	(75,881)
Social security costs		(26,416)	(26,193)
Social fund	22	(1,207)	(1,332)
Retention program	22	206	112
Severance and Jubilee benefits	22	(1,203)	(550)
Restructuring provision	21	<u>(1,000)</u>	<u>—</u>
		<u>(97,428)</u>	<u>(103,844)</u>

At 31 December 2012, the total number of employees of the VUB Group was 4,003 (31 December 2011: 4,062).

The VUB Group does not have any pension arrangements separate from the pension system established by law, which requires mandatory contributions of a certain percentage of gross salaries to the State owned social insurance and privately owned pension funds. These contributions are recognised in the period when salaries are earned by employees. No further liabilities are arising to the VUB Group from the payment of pensions to employees in the future.

30. Other operating expenses and Special levy of selected financial institutions

€ '000	Note	2012	2011
Property related expenses		(16,343)	(14,815)
IT systems maintenance		(14,644)	(13,475)
Post and telecom		(12,506)	(12,344)
Advertising and marketing		(12,505)	(11,446)
VAT and other taxes		(8,834)	(7,543)
Equipment related expenses		(5,945)	(6,668)
Contribution to the Deposit Protection Fund		(4,556)	(8,562)
Stationery		(4,068)	(3,564)
Security		(3,560)	(3,708)
Professional services		(1,880)	(3,209)
Insurance		(1,652)	(1,692)
Transport		(899)	(919)
Travelling		(777)	(853)
Training		(738)	(778)
Audit *		(672)	(868)
Third parties' services		(647)	–
Other damages		(485)	(215)
Litigations paid		(365)	(617)
Provisions for litigation	21	2,025	(3,134)
Other operating expenses		<u>(2,715)</u>	<u>(5,404)</u>
		<u>(91,766)</u>	<u>(99,814)</u>

* As at 31 December 2012 the audit expense consists of fees for the statutory audit in the amount of € 302 thousand (31 December 2011: € 347 thousand), group reporting in the amount of € 302 thousand (31 December 2011: € 347 thousand) and other reporting in the amount of € 68 thousand (31 December 2011: € 174 thousand).

At 31 December 2012, the special levy recognized by the Bank was as follows:

€ '000	2012	2011
Special levy of selected financial institutions *	<u>(35,151)</u>	<u>–</u>

* Commencing 1 January 2012, banks operating in the Slovak Republic are subject to a special levy of 0.4 % p.a. of selected liabilities. The levy is recognized in the Statement of comprehensive income on an accrual basis and is payable at the beginning of each quarter.

Based on the amendment to the Act on Special levy of selected financial institutions, effective from 1 September 2012 the basis for calculation of the levy was extended by the amount of deposits subject to protection based on the special regulation. In addition, the levy for the last quarter of 2012 comprises extraordinary levy of 0.1 % of the liabilities presented in the individual financial statements for the year ended 31 December 2011.

31. Impairment losses

€ '000	Note	2012	2011
Net creation of impairment losses	10	(73,526)	(68,332)
Net (creation)/reversal of liabilities – financial guarantees and commitments	22	<u>(3,144)</u>	<u>2,860</u>
		<u>(76,670)</u>	<u>(65,472)</u>
Nominal value of assets written-off/sold		(96,207)	(60,715)
Proceeds from assets written-off/sold		<u>20,833</u>	<u>12,202</u>
		<u>(75,374)</u>	<u>(48,513)</u>
Release of impairment losses to assets written-off/sold	10	<u>72,049</u>	<u>46,050</u>
		<u>(79,995)</u>	<u>(67,935)</u>

32. Income tax expense

€ '000	Note	2012	2011
Current income tax		(29,256)	(46,154)
Deferred income tax	20	<u>1,120</u>	<u>518</u>
		<u>(28,136)</u>	<u>(45,636)</u>

The movement in deferred taxes in the Statement of comprehensive income is as follows:

€ '000	2012	2011
Due from banks	(30)	9
Loans and advances to customers	2,677	2,036
Held-to-maturity investments	78	18
Intangible assets identified on acquisition	419	809
Property and equipment	(6)	(729)
Provisions	230	–
Other liabilities	(1,949)	(146)
Other	<u>(299)</u>	<u>(1,479)</u>
	<u>1,120</u>	<u>518</u>

The effective tax rate differs from the statutory tax rate in 2012 and in 2011. Reconciliation of the VUB Group's profit before tax with the actual corporate income tax is as follows:

€ '000	Note	2012		2011	
		Tax base	Tax at applicable tax rate (19%)	Tax base	Tax at applicable tax rate (19%)
Profit before tax		147,840	(28,090)	222,539	(42,282)
Tax effect of expenses that are not deductible in determining taxable profit					
Creation of provisions and other reserves		22,140	(4,207)	8,054	(1,530)
Creation of impairment losses		144,647	(27,483)	212,527	(40,380)
Write-off and sale of assets		8,983	(1,707)	6,919	(1,315)
Other		13,323	(2,531)	24,645	(4,683)
		189,093	(35,928)	252,145	(47,908)
Tax effect of revenues that are deductible in determining taxable profit					
Release of provisions and other reserves		(16,517)	3,138	(9,615)	1,827
Release of impairment losses		(145,188)	27,586	(202,274)	38,432
Other		(20,463)	3,888	(19,874)	3,776
		(182,168)	34,612	(231,763)	44,035
Adjustments for current tax of prior periods		(747)	142	(379)	72
Withholding tax paid abroad – settlement of advance payments		(42)	8	374	(71)
Current income tax		153,976	(29,256)	242,916	(46,154)
Deferred income tax at 23 % in 2012	20		1,120		518
Income tax expense			(28,136)		(45,636)
Effective tax rate			19.03 %		20.51 %

33. Other comprehensive income

€ '000	2012	2011
Exchange differences on translating foreign operations	152	(38)
Available-for-sale financial assets:		
Revaluation gains/(losses) arising during the year	128,470	(55,572)
Reclassification adjustment for loss on sale of AFS bonds included in the profit or loss	36,283	–
	164,753	(55,572)
Cash flow hedges:		
Revaluation gains/(losses) arising during the year	3,757	(1,242)
Total other comprehensive income	168,662	(56,852)
Income tax relating to components of other comprehensive income	(34,936)	10,796
Other comprehensive income for the year	133,726	(46,056)

34. Income tax effects relating to other comprehensive income

			2012			2011
€ '000	Before tax amount	Tax expense	Net of tax amount	Before tax amount	Tax benefit	Net of tax amount
Exchange differences on translating foreign operations	152	–	152	(38)	–	(38)
Available-for-sale financial assets	164,753	(34,295)	130,458	(55,572)	10,560	(45,012)
Net movement on cash flow hedges	3,757	(641)	3,116	(1,242)	236	(1,006)
	168,662	(34,936)	133,726	(56,852)	10,796	(46,056)

35. Estimated fair value of financial assets and liabilities

The fair value of financial instruments is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where available, fair value estimates are made based on quoted market prices. However, no readily available market prices exist for a significant portion of the Group's financial instruments. In circumstances where the quoted market prices are not readily available, the fair value is estimated using discounted cash flow models or other pricing models as appropriate. Changes in underlying assumptions, including discount rates and estimated future cash flows, significantly affect the estimates. Therefore, the calculated fair market estimates might not be realised in a current sale of the financial instrument.

In estimating the fair value of the Group's financial instruments, the following methods and assumptions were used:

(a) Cash and balances with central banks

The carrying values of cash and cash equivalents are generally deemed to approximate their fair value.

(b) Due from banks

The fair value of due from banks balances with longer maturities and material amounts is estimated using discounted cash flow analyses, based upon the risk free interest rate curve. By shorter maturities and not significant balances, the estimated fair value of amounts due from banks approximates their carrying amounts. Impairment losses are taken into consideration when calculating fair values.

(c) Loans and advances to customers

The fair value of loans and advances to customers is estimated using discounted cash flow analyses, based upon the risk free interest rate curve. Impairment losses and liquidity premiums are taken into consideration when calculating fair values.

(d) Held-to-maturity investments

The fair value of securities carried in the 'Held-to-maturity investments' portfolio is based on quoted market prices. Where no market prices are available, the fair value is calculated by discounting future cash flows using risk free interest rate curve adjusted to reflect credit risk.

(e) Due to banks and customers

The estimated fair value of due to banks approximates their carrying amounts. The fair value of due to customers with short term maturity (under one year, including current accounts) is estimated by discounting their future expected cash flows using the risk free interest rate curve. The fair value of deposits with maturity over one year is discounted using the risk free interest rate curve adjusted by credit spreads reflecting the credit quality of the Group as the borrower.

(f) Debt securities in issue

The fair value of debt securities issued by the Group is based on quoted market prices. Where no market prices are available, the fair value was calculated by discounting future cash flows using the risk free interest rate curve adjusted by credit spreads reflecting the credit quality of VUB as the issuer.

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

31 December 2012 € '000	Note	FVTPL/ Trading	Held-to- maturity	Loans and receiva- bles	Available- for-sale	Other amortised cost	Total carrying amount	Fair value
Cash and balances with central banks	4	—	—	150,837	—	—	150,837	150,837
Due from banks	5	—	—	580,780	—	—	580,780	583,944
Financial assets at fair value through profit or loss	6	73,770	—	—	—	—	73,770	73,770
Derivative financial instruments	7	42,619	—	—	—	—	42,619	42,619
Available-for-sale financial assets	8	—	—	—	1,482,727	—	1,482,727	1,482,727
Loans and advances to customers	9	—	—	7,526,581	—	—	7,526,581	8,521,824
Held-to-maturity investments	11	—	1,041,721	—	—	—	1,041,721	1,130,340
		<u>116,389</u>	<u>1,041,721</u>	<u>8,258,198</u>	<u>1,482,727</u>	<u>—</u>	<u>10,899,035</u>	<u>11,986,061</u>
Due to central and other banks	17	—	—	—	—	(533,565)	(533,565)	(533,565)
Derivative financial instruments	7	(53,194)	—	—	—	—	(53,194)	(53,194)
Due to customers	18	—	—	—	—	(7,766,469)	(7,766,469)	(7,682,051)
Debt securities in issue	19	—	—	—	—	(1,417,762)	(1,417,762)	(1,414,365)
		<u>(53,194)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(9,717,796)</u>	<u>(9,770,990)</u>	<u>(9,683,175)</u>

31 December 2011 € '000	Note	FVTPL/ Trading	Held-to- maturity	Loans and receiva- bles	Available- for-sale	Other amortised cost	Total carrying amount	Fair value
Cash and balances with central banks	4	—	—	90,977	—	—	90,977	90,977
Due from banks	5	—	—	502,291	—	—	502,291	503,177
Financial assets at fair value through profit or loss	6	273,962	—	—	—	—	273,962	273,962
Derivative financial instruments	7	80,399	—	—	—	—	80,399	80,399
Available-for-sale financial assets	8	—	—	—	1,455,626	—	1,455,626	1,455,626
Loans and advances to customers	9	—	—	7,266,546	—	—	7,266,546	7,471,031
Held-to-maturity investments	11	—	1,137,540	—	—	—	1,137,540	1,116,000
		<u>354,361</u>	<u>1,137,540</u>	<u>7,859,814</u>	<u>1,455,626</u>	<u>—</u>	<u>10,807,341</u>	<u>10,991,172</u>
Due to central and other banks	17	—	—	—	—	(688,469)	(688,469)	(688,469)
Derivative financial instruments	7	(57,382)	—	—	—	—	(57,382)	(57,382)
Due to customers	18	—	—	—	—	(7,487,408)	(7,487,408)	(7,305,140)
Debt securities in issue	19	—	—	—	—	(1,660,487)	(1,660,487)	(1,498,658)
		<u>(57,382)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(9,836,364)</u>	<u>(9,893,746)</u>	<u>(9,549,649)</u>

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

€ '000	Note	Level 1	Level 2	Level 3	2012 Total	Level 1	Level 2	Level 3	2011 Total
Financial assets									
Financial assets at fair value through profit or loss	6								
Treasury bills and other eligible bills		–	24,970	–	24,970	23,098	169,135	–	192,233
State bonds		–	43,273	–	43,273	47,279	30,340	–	77,619
Bank bonds		–	314	–	314	–	–	–	–
Equity shares		330	–	–	330	–	–	–	–
Mutual funds		4,883	–	–	4,883	4,110	–	–	4,110
		<u>5,213</u>	<u>68,557</u>	<u>–</u>	<u>73,770</u>	<u>74,487</u>	<u>199,475</u>	<u>–</u>	<u>273,962</u>
Derivative financial instruments	7								
Interest rate instruments		–	31,776	–	31,776	–	22,403	–	22,403
Foreign currency instruments		–	7,115	–	7,115	–	56,271	–	56,271
Equity and commodity instruments		–	3,728	–	3,728	–	1,725	–	1,725
		<u>–</u>	<u>42,619</u>	<u>–</u>	<u>42,619</u>	<u>–</u>	<u>80,399</u>	<u>–</u>	<u>80,399</u>
Available-for-sale financial assets	8								
State bonds		117,609	1,353,069	–	1,470,678	256,449	1,182,872	–	1,439,321
Bank bonds		–	11,429	–	11,429	–	15,666	–	15,666
Equity shares		–	620	–	620	–	639	–	639
		<u>117,609</u>	<u>1,365,118</u>	<u>–</u>	<u>1,482,727</u>	<u>256,449</u>	<u>1,199,177</u>	<u>–</u>	<u>1,455,626</u>
Financial liabilities									
Derivative financial instruments	7								
Interest rate instruments		–	37,540	–	37,540	–	38,695	–	38,695
Foreign currency instruments		–	11,921	–	11,921	–	16,962	–	16,962
Equity and commodity instruments		–	3,733	–	3,733	–	1,725	–	1,725
		<u>–</u>	<u>53,194</u>	<u>–</u>	<u>53,194</u>	<u>–</u>	<u>57,382</u>	<u>–</u>	<u>57,382</u>

There were no significant transfers of financial instruments among the levels during 2012 and 2011.

36. Financial risk management

Introduction and overview

The Group has exposure to the following risks from its use of financial instruments:

- (a) Credit risk,
- (b) Market risk,
- (c) Liquidity risk,
- (d) Operational risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk.

Risk management framework

The Management Board is the statutory body governing the executive management of the Bank, and has absolute authority over all matters concerning risk. The Management Board has primary responsibility for the creation and dissolution of risk related governance bodies. The primary governance bodies overseeing risk issues are:

- Asset/Liability Committee ('ALCO'),
- Credit Risk Committee ('CRC'),
- Operational Risk Committee ('ORC').

The Management Board delegates its risk authority to these governance bodies in the form of statutes, which identify members of the governance bodies, competencies and responsibilities of the members. The competency of each governance body is established in relevant Charters.

The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations. The Group's Internal Audit Department is responsible for monitoring compliance with the Group's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Group. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures.

(a) Credit risk

Credit risk is the risk of a financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's loans and advances to customers and banks as well as investment securities. For risk management reporting purposes, the Group considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector risk). For risk management purposes, the credit risk arising on trading securities is managed independently, but reported as a component of market risk exposure.

Credit Risk Charter establishes the guidelines for the measurement, control and management of credit risk by defining the legal framework, main responsibilities, policies and methodologies that support the credit risk management process of VUB Group.

More specifically, the Credit Risk Charter defines both the general and specific (retail, corporate) credit risk requirements for applied methodologies and procedures, and includes, as separate sections, the policies governing the key aspects of the Group's credit risk management process:

- Authorized Approval Authority,
- Collateral Management Policy,
- Loan, Non Credit Receivables And Off Balance Sheet Credit Products Loss Provisioning Policy,
- Credit Concentration Limits,
- Default Definition,
- Risk Management Client Segmentation Policy,
- Corporate Credit Policy, Retail Credit Policy,
- Retail and Corporate Remedial Management and Collections.

Management of credit risk

The Risk Management Division is established within the Bank as a Control Unit and managed by the Chief Risk Officer, who is a member of the Bank's Management Board. The Risk Management Division is organisationally structured to provide support to the Business Units, as well as to provide reporting of credit, market and operational risks to the Supervisory Board and Management Board. The Risk Management Division is responsible for overseeing the Group's credit risk including:

- The development of credit risk strategies, policies, processes and procedures covering rules for credit assessment, collateral requirements, risk grading and reporting;
- Setting limits for the concentration of exposure to counterparties, related parties, countries and total assets and monitoring compliance with those limits;
- Establishment of the authorisation structure for the approval and renewal of credit facilities. Authorisation limits are set in the Credit Risk Charter;
- Credit risk assessment according to defined policy;
- Monitoring of quality portfolio performance and its compliance with set limits (regulatory, internal). Regular reports are provided to Management Board and CRC on the credit quality of Group's portfolios and appropriate corrective measures are taken;
- Development, maintenance and validation of scoring and rating models – both application and behavioural;
- Development, maintenance and back-testing of impairment losses model (the Markov chains methodology is used).

Impairment losses

The Group establishes an allowance for impairment losses, which represents its estimate of incurred losses in its loan portfolio.

If there is evidence of impairment for any individually significant client of the Group, such as a breach of contract, problems with repayments or collateral, the Group transfers such a client to the Recovery Department, for pursuing collection activities. Such clients are considered to be individually impaired. For collective impairment, the Group uses historical evidence of impairment on a portfolio basis, mainly based on the payment discipline of clients.

Impairment losses are calculated individually for individually significant clients for which evidence of impairment exists and collectively for individually significant clients without evidence of impairment and for individually insignificant client groups of homogeneous assets. Collective impairment losses are calculated for each group using a mathematical model (IRB approach as well as the Markov chains methodology is used).

Rules for identifying significant clients and methodology for calculation are set in Credit Risk Charter or can be found in the Internal Provisioning Policy procedure.

The split of the credit portfolio into portfolio assessed and individually assessed is shown below:

€ '000	2012					
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Portfolio assessed						
Banks	580,814	(34)	580,780	502,342	(51)	502,291
Customers						
Sovereigns	160,475	(339)	160,136	150,190	(172)	150,018
Corporate	2,979,450	(32,819)	2,946,631	2,960,045	(26,497)	2,933,548
Retail	4,470,486	(202,667)	4,267,819	4,252,245	(222,138)	4,030,107
	<u>7,610,411</u>	<u>(235,825)</u>	<u>7,374,586</u>	<u>7,362,480</u>	<u>(248,807)</u>	<u>7,113,673</u>
Securities						
FVTPL	73,770	–	73,770	273,962	–	273,962
AFS	1,482,727	–	1,482,727	1,455,626	–	1,455,626
HTM	1,042,344	(623)	1,041,721	1,136,000	(231)	1,135,769
	<u>2,598,841</u>	<u>(623)</u>	<u>2,598,218</u>	<u>2,865,588</u>	<u>(231)</u>	<u>2,865,357</u>
Individually assessed						
Banks	–	–	–	151	(151)	–
Customers						
Sovereigns	281	(113)	168	464	(122)	342
Corporate	217,510	(79,482)	138,028	215,760	(76,041)	139,719
Retail	22,686	(8,887)	13,799	20,273	(7,461)	12,812
	<u>240,477</u>	<u>(88,482)</u>	<u>151,995</u>	<u>236,497</u>	<u>(83,624)</u>	<u>152,873</u>
Securities						
HTM	–	–	–	1,881	(110)	1,771
	<u>–</u>	<u>–</u>	<u>–</u>	<u>1,881</u>	<u>(110)</u>	<u>1,771</u>

From September 2010, the VUB Group implemented the definitions of non-performing loans derived from the Harmonisation project. The Harmonisation project is driven by Intesa Sanpaolo in order to unify the definitions and categories of non-performing loans across the foreign subsidiaries of the Intesa Sanpaolo Group. The definition covers non-performing (past due, substandard, doubtful) loans as well as the restructured exposures. The definition of non-performing loans is based on delinquency (days past due – DPD) and materiality threshold of client (corporate clients) respectively of the loan (retail clients). Generally, all credit receivables with a delinquency of higher than or equal to 90 days and a materiality threshold of higher than or equal to 5 % of outstanding total credit exposures to client (corporate clients) respectively € 50 (retail clients) are considered to be non-performing.

The description of classification categories of loans based on the definition of Banca d'Italia is as follows:

Classification category	Description
Doubtful	Exposures to borrowers being effectively insolvent (although not yet legally) or in comparable status, regardless of any loss forecasts made by the Group.
Substandard	Exposures to borrowers experiencing temporary objective financial or economic difficulties that are likely to be overcome in a fair period of time.
Restructured	Exposures where the Group renegotiates the original terms of a debt due to deterioration of the creditworthiness of the debtor (for example by granting a moratorium in the payment or by decreasing the debt or the interests). If such renegotiation results in a loss, the exposure is classified as restructured.
Past due	Exposures other than those classified as doubtful, substandard or restructured that, as at reporting date, are past due at least 90 days on a continuous basis.
Performing	All exposures that are not classified as doubtful, substandard, restructured and past due.

Credit risk measurement

The Bank generally uses the standardised approach for the calculation of the capital requirement. However, for the calculation of credit and counterparty risk capital requirements, the Bank, having received authorisation from the Supervisory Authority, uses the Foundation IRB approach for the Corporate segment from February 2011 and Advanced IRB approach for portfolio of residential mortgages from July 2012. The Bank is also proceeding with the development of the rating models for other segments, to which the standard methods are currently applied, and also with the extension of the scope of subsidiaries in accordance with the gradual rollout plan for the advanced approaches presented to the Supervisory Authority.

The following table describes the Group's credit portfolio in terms of classification categories:

€ '000	Category	2012			2011		
		Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Banks							
	Performing	580,814	(34)	580,780	502,342	(51)	502,291
	Doubtful	–	–	–	151	(151)	–
		<u>580,814</u>	<u>(34)</u>	<u>580,780</u>	<u>502,493</u>	<u>(202)</u>	<u>502,291</u>
Sovereigns							
	Performing	160,457	(339)	160,118	149,881	(172)	149,709
	Past due	–	–	–	307	–	307
	Substandard	18	–	18	173	(5)	168
	Doubtful	281	(113)	168	293	(117)	176
		<u>160,756</u>	<u>(452)</u>	<u>160,304</u>	<u>150,654</u>	<u>(294)</u>	<u>150,360</u>

Corporate

Performing	2,999,536	(33,698)	2,965,838	2,968,757	(25,640)	2,943,117
Past due	877	(115)	762	430	(186)	244
Restructured	14,708	(2,943)	11,765	17,974	(5,997)	11,977
Substandard	72,654	(18,449)	54,205	137,387	(35,791)	101,596
Doubtful	109,185	(57,096)	52,089	51,257	(34,924)	16,333
	<u>3,196,960</u>	<u>(112,301)</u>	<u>3,084,659</u>	<u>3,175,805</u>	<u>(102,538)</u>	<u>3,073,267</u>

Retail

Performing	4,228,133	(54,011)	4,174,122	3,985,747	(59,699)	3,926,048
Past due	39,659	(17,504)	22,155	41,710	(18,147)	23,563
Substandard	32,510	(13,002)	19,508	33,411	(13,590)	19,821
Doubtful	192,870	(127,037)	65,833	211,650	(138,163)	73,487
	<u>4,493,172</u>	<u>(211,554)</u>	<u>4,281,618</u>	<u>4,272,518</u>	<u>(229,599)</u>	<u>4,042,919</u>

Securities

Performing	2,598,841	(623)	2,598,218	2,865,588	(231)	2,865,357
Substandard	—	—	—	1,881	(110)	1,771
	<u>2,598,841</u>	<u>(623)</u>	<u>2,598,218</u>	<u>2,867,469</u>	<u>(341)</u>	<u>2,867,128</u>

The table below shows the maximum amount of credit risk of derivative financial instruments, issued guarantees, commitments and undrawn credit facilities. To express the maximum amount of credit risk, the fair value of derivative financial assets is increased by the value of the potential credit exposure ('add on') calculated as the nominal value of the derivative financial instrument multiplied by the respective coefficient depending on the type of the instrument, as defined by the NBS regulation no. 4/2007. The credit risk of the remaining financial assets not reported in the table below approximates their carrying amounts.

€ '000	2012	2011
Financial assets		
Derivative financial instruments	<u>65,213</u>	<u>106,471</u>
Financial commitments and contingencies		
Issued guarantees	624,260	549,239
Commitments and undrawn credit facilities	<u>2,058,440</u>	<u>2,142,115</u>
	<u>2,682,700</u>	<u>2,691,354</u>
	<u>2,747,913</u>	<u>2,797,825</u>

The payment discipline of each client is monitored regularly. If a client is past due with some payments, appropriate action is taken. The following table shows the Group's credit portfolio in terms of delinquency of payments.

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Banks						
No delinquency	573,357	(31)	573,326	502,341	(51)	502,290
1 – 30 days	7,457	(3)	7,454	1	–	1
Over 181 days *	–	–	–	151	(151)	–
	<u>580,814</u>	<u>(34)</u>	<u>580,780</u>	<u>502,493</u>	<u>(202)</u>	<u>502,291</u>
Sovereigns						
No delinquency	157,377	(443)	156,934	149,991	(172)	149,819
1 – 30 days	3,314	(9)	3,305	124	–	124
31 – 60 days	47	–	47	73	–	73
91 – 180 days	15	–	15	464	(122)	342
Over 181 days *	3	–	3	2	–	2
	<u>160,756</u>	<u>(452)</u>	<u>160,304</u>	<u>150,654</u>	<u>(294)</u>	<u>150,360</u>
Corporate						
No delinquency	2,991,154	(62,271)	2,928,883	3,029,064	(60,815)	2,968,249
1 – 30 days	87,122	(7,645)	79,477	51,766	(1,422)	50,344
31 – 60 days	38,946	(1,691)	37,255	13,868	(450)	13,418
61 – 90 days	11,972	(1,182)	10,790	2,576	(193)	2,383
91 – 180 days	7,631	(4,066)	3,565	10,115	(1,425)	8,690
Over 181 days *	60,135	(35,446)	24,689	68,416	(38,233)	30,183
	<u>3,196,960</u>	<u>(112,301)</u>	<u>3,084,659</u>	<u>3,175,805</u>	<u>(102,538)</u>	<u>3,073,267</u>
Retail						
No delinquency	3,949,887	(29,652)	3,920,235	3,750,683	(37,949)	3,712,734
1 – 30 days	197,840	(12,279)	185,561	164,888	(10,769)	154,119
31 – 60 days	53,833	(7,059)	46,774	45,840	(6,136)	39,704
61 – 90 days	29,876	(5,616)	24,260	27,970	(5,565)	22,405
91 – 180 days	46,453	(19,185)	27,268	43,571	(18,628)	24,943
Over 181 days *	215,283	(137,763)	77,520	239,566	(150,552)	89,014
	<u>4,493,172</u>	<u>(211,554)</u>	<u>4,281,618</u>	<u>4,272,518</u>	<u>(229,599)</u>	<u>4,042,919</u>
Securities						
No delinquency	2,598,841	(623)	2,598,218	2,867,469	(341)	2,867,128
	<u>2,598,841</u>	<u>(623)</u>	<u>2,598,218</u>	<u>2,867,469</u>	<u>(341)</u>	<u>2,867,128</u>

* Write-off Policy

The Group writes off a loan or security balance (and any related allowances for impairment losses) when it determines that the loans or securities are uncollectible. As the standard, the Group considers the credit balances to be uncollectible based on the past due days. Since 1 January 2008 the write-off policy has been changed from 180 to 1,080 days past due. Thus receivables are no longer written off and sold after 180 days past due, but are collected by external collection agencies until they qualify for write-off and tax deductibility.

The credit balance can be written off earlier than defined in the conditions described above if there is evidence that the receivable cannot be collected. The write-off of such receivables is subject to the approval of the Credit Risk Officer.

Collateral Policy

The Group's collateral policy is an integral and indispensable part of the credit risk management and credit risk mitigation for VUB Group. Collateral is used primarily to provide the Group with the means for the repayment of an exposure in the event of the default of the borrower. The policy represents the part of the Credit Risk Charter. The principal objective of the policy document is to clearly set up rules for a common and standard set of collateral types used by the Group in its lending activities. The rules, as the minimum, describe and state:

- Conditions for legal enforceability;
- Conditions for the process of valuation and the maximum values accepted by the Group at the origination for the certain types of collaterals; and
- Conditions for the process of revaluation.

However, collateral management has a wider meaning than the simple taking of collateral in order to secure the repayment of the Group's exposures. This includes the following:

- The establishment and maintenance of collateral policy comprising types of collateral taken by the Group, the legal documentation used by the Group to secure its right to this collateral in the event of a default and the valuation of this collateral at origination. These aspects of collateral management are addressed in the internal policy document;
- The relevant and proper perfection and registration of collateral to secure the Group's right to collateral in the event of default by the borrower;
- The regular monitoring and re-valuation of collateral held by the Group during the life of the exposure;
- The analysis, monitoring and review of realization rates achieved by Recovery Department activities in order to assess the effectiveness of the collateral policy as a risk mitigant.

The VUB Group's decisions on the enforcement of collateral is individual and depends on factors such as the actual amount of the receivable, the current condition and value of the collateral, the length of the collateral realization period or collection related costs. The relevant competent body of the Group decides which collateral instrument will be used in the specific case.

The VUB Group mainly uses the following means of enforcement of collateral:

- Voluntary auction,
- Foreclosure procedure,
- Realization of the collateral for the receivable in a bankruptcy procedure,
- Sale of receivables.

The Group holds collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing and generally the Group updates the fair value on a regular basis.

Value of collateral and other security enhancements held against financial assets is shown below:

€ '000		2012		2011	
		Clients	Banks	Clients	Banks
Debt securities		40,125	463,371	23,028	326,581
Other		930,060	30,916	832,676	107,079
Property		3,599,739	–	3,370,404	–
		<u>4,569,924</u>	<u>494,287</u>	<u>4,226,108</u>	<u>433,660</u>

The Group monitors concentrations of credit risk by geographic location. An analysis of concentrations of credit risk at the reporting date is shown below.

€ '000			2012		2011	
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Europe						
Banks	550,893	(22)	550,871	472,808	(185)	472,623
Sovereigns	160,756	(452)	160,304	150,654	(294)	150,360
Corporate	3,196,960	(112,301)	3,084,659	3,175,805	(102,538)	3,073,267
Retail	4,491,041	(211,515)	4,279,526	4,270,146	(229,543)	4,040,603
Securities	2,598,841	(623)	2,598,218	2,865,588	(231)	2,865,357
	<u>10,998,491</u>	<u>(324,913)</u>	<u>10,673,578</u>	<u>10,935,001</u>	<u>(332,791)</u>	<u>10,602,210</u>
America						
Banks	29,818	(12)	29,806	29,123	(17)	29,106
Retail	360	(15)	345	625	(22)	603
Securities	–	–	–	1,881	(110)	1,771
	<u>30,178</u>	<u>(27)</u>	<u>30,151</u>	<u>31,629</u>	<u>(149)</u>	<u>31,480</u>
Asia						
Banks	69	–	69	211	–	211
Retail	1,065	(20)	1,045	980	(28)	952
	<u>1,134</u>	<u>(20)</u>	<u>1,114</u>	<u>1,191</u>	<u>(28)</u>	<u>1,163</u>
Rest of the World						
Banks	34	–	34	351	–	351
Retail	706	(4)	702	767	(6)	761
	<u>740</u>	<u>(4)</u>	<u>736</u>	<u>1,118</u>	<u>(6)</u>	<u>1,112</u>

An analysis of concentrations of credit risk of securities at the reporting date is shown below.

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Europe						
Slovakia	2,569,097	(623)	2,568,474	2,451,700	(231)	2,451,469
Poland	22,718	–	22,718	202,521	–	202,521
Italy	330	–	330	34,050	–	34,050
Ireland	–	–	–	120,427	–	120,427
Portugal	–	–	–	27,219	–	27,219
Czech Republic	–	–	–	23,098	–	23,098
Other	6,696	–	6,696	8,454	(110)	8,344
	<u>2,598,841</u>	<u>(623)</u>	<u>2,598,218</u>	<u>2,867,469</u>	<u>(341)</u>	<u>2,867,128</u>

An analysis of exposures by industry sector is shown in the table below.

31 December 2012					
€ '000	Banks	Sovereigns	Corporate	Retail	Securities
Agriculture	–	–	41,782	15,460	–
Construction	–	–	164,229	15,662	–
Consumers	–	–	75	4,088,767	–
Energy and water supply	–	–	366,006	1,617	–
Financial services	580,780	–	142,086	514	27,598
Government	–	149,823	–	–	2,570,620
Manufacturing	–	–	549,865	24,922	–
Professional services	–	–	81,892	10,238	–
Real estate	–	–	430,386	11,342	–
Retail & Wholesale	–	–	677,320	64,183	–
Services	–	–	189,314	16,723	–
Transportation	–	10,397	297,795	10,757	–
Other	–	84	143,909	21,433	–
	<u>580,780</u>	<u>160,304</u>	<u>3,084,659</u>	<u>4,281,618</u>	<u>2,598,218</u>

31 December 2011 € '000	Banks	Sovereigns	Corporate	Retail	Securities
Agriculture	–	–	47,324	22,520	–
Construction	–	–	144,013	17,488	–
Consumers	–	–	61	3,835,736	–
Energy and water supply	–	–	283,201	1,480	–
Financial services	502,291	–	232,546	705	29,886
Government	–	138,747	–	–	2,834,897
Manufacturing	–	–	517,369	29,371	–
Professional services	–	–	69,839	9,442	–
Real estate	–	–	441,444	11,444	–
Retail & Wholesale	–	–	706,428	67,538	–
Services	–	–	158,558	17,154	574
Transportation	–	11,613	362,981	10,060	–
Other	–	–	109,503	19,981	1,771
	<u>502,291</u>	<u>150,360</u>	<u>3,073,267</u>	<u>4,042,919</u>	<u>2,867,128</u>

Table below shows the credit quality by class of assets for all financial assets exposed to credit risk, based on the Group's internal credit rating system. The amounts presented are gross of impairment allowances. Past due but not impaired financial assets are more than one day overdue.

31 December 2012 € '000	Neither past due nor impaired			Impaired (non-performing)			Past due but not impaired		
	Amortised cost	Impair- ment losses	Carrying amount	Amortised cost	Impair- ment losses	Carrying amount	Amortised cost	Impair- ment losses	Carrying amount
Banks	573,357	(31)	573,326	–	–	–	7,457	(3)	7,454
Sovereigns									
Municipalities	157,094	(330)	156,764	299	(113)	186	3,185	(6)	3,179
Municipalities – Leasing	177	(3)	174	–	–	–	1	–	1
	157,271	(333)	156,938	299	(113)	186	3,186	(6)	3,180
Corporate									
Large Corporates	973,912	(5,037)	968,875	16,388	(4,923)	11,465	9,234	–	9,234
Specialized Lending	763,853	(15,358)	748,495	79,890	(25,007)	54,883	6,486	(219)	6,267
SME	635,942	(8,460)	627,482	69,228	(29,685)	39,543	13,761	(969)	12,792
Other Fin. Institutions	180,245	(336)	179,909	119	(23)	96	1	–	1
Public Sector Entities	4,186	(105)	4,081	9	–	9	2	–	2
Leasing	171,583	(1,566)	170,017	27,890	(16,344)	11,546	36,381	(1,260)	35,121
Factoring	155,971	(337)	155,634	3,900	(2,621)	1,279	47,979	(51)	47,928
	2,885,692	(31,199)	2,854,493	197,424	(78,603)	118,821	113,844	(2,499)	111,345
Retail									
Small Business	163,113	(3,523)	159,590	17,141	(13,131)	4,010	7,576	(590)	6,986
Small Business – Leasing	10,317	(92)	10,225	3,683	(1,381)	2,302	3,194	(116)	3,078
Consumer Loans	856,283	(13,125)	843,158	113,470	(75,021)	38,449	110,045	(13,504)	96,541
Mortgages	2,649,515	(8,340)	2,641,175	68,581	(23,164)	45,417	112,378	(5,620)	106,758
Credit Cards	176,677	(3,272)	173,405	45,734	(31,837)	13,897	22,399	(3,377)	19,022
Overdrafts	77,863	(954)	76,909	15,683	(12,546)	3,137	22,324	(1,383)	20,941
Leasing	3,455	(17)	3,438	161	(133)	28	722	(35)	687
Flat Owners Associations	4,113	(54)	4,059	–	–	–	98	(1)	97
Other	8,003	(8)	7,995	586	(330)	256	58	–	58
	3,949,339	(29,385)	3,919,954	265,039	(157,543)	107,496	278,794	(24,626)	254,168
Securities									
FVTPL	73,770	–	73,770	–	–	–	–	–	–
AFS	1,482,727	–	1,482,727	–	–	–	–	–	–
HTM	1,042,344	(623)	1,041,721	–	–	–	–	–	–
	2,598,841	(623)	2,598,218	–	–	–	–	–	–

31 December 2011 € '000	Neither past due nor impaired			Impaired (non-performing)			Past due but not impaired		
	Amortised cost	Impair- ment losses	Carrying amount	Amortised cost	Impair- ment losses	Carrying amount	Amortised cost	Impair- ment losses	Carrying amount
Banks	502,341	(51)	502,290	151	(151)	–	1	–	1
Sovereigns									
Municipalities	149,776	(172)	149,604	773	(122)	651	105	–	105
Corporate									
Large Corporates	942,886	(5,472)	937,414	9,757	(3,448)	6,309	7,780	(23)	7,757
Specialized Lending	645,585	(6,608)	638,977	90,743	(25,066)	65,677	1,676	(91)	1,585
SME	617,813	(7,691)	610,122	71,152	(29,218)	41,934	2,685	(70)	2,615
Other Fin. Institutions	270,186	(588)	269,598	1	–	1	–	–	–
Public Sector Entities	102,291	(706)	101,585	8	–	8	5	–	5
Leasing	144,734	(2,154)	142,580	31,982	(16,705)	15,277	44,962	(1,607)	43,355
Factoring	179,023	(608)	178,415	3,405	(2,461)	944	9,131	(22)	9,109
	2,902,518	(23,827)	2,878,691	207,048	(76,898)	130,150	66,239	(1,813)	64,426
Retail									
Small Business	175,705	(4,513)	171,192	19,555	(10,256)	9,299	4,895	(770)	4,125
Small Business – Leasing	11,297	(168)	11,129	2,243	(1,315)	928	5,836	(160)	5,676
Consumer Loans	747,976	(16,092)	731,884	127,637	(88,170)	39,467	86,791	(11,750)	75,041
Mortgages	2,534,845	(8,954)	2,525,891	66,925	(19,709)	47,216	114,348	(5,439)	108,909
Credit Cards	177,153	(3,719)	173,434	52,603	(36,349)	16,254	22,972	(3,793)	19,179
Overdrafts	85,221	(3,707)	81,514	17,077	(13,587)	3,490	2,433	(494)	1,939
Leasing	3,851	(29)	3,822	180	(145)	35	897	(45)	852
Flat Owners Associations	3,796	(63)	3,733	–	–	–	15	–	15
Other	7,716	(3)	7,713	551	(369)	182	–	–	–
	3,747,560	(37,248)	3,710,312	286,771	(169,900)	116,871	238,187	(22,451)	215,736
Securities									
FVTPL	273,962	–	273,962	–	–	–	–	–	–
AFS	1,455,626	–	1,455,626	–	–	–	–	–	–
HTM	1,136,000	(231)	1,135,769	1,881	(110)	1,771	–	–	–
	2,865,588	(231)	2,865,357	1,881	(110)	1,771	–	–	–

An analysis of past but not impaired credit exposures in terms of delinquency is presented in the table below:

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Banks						
1 – 30 days	7,457	(3)	7,454	1	–	1
	7,457	(3)	7,454	1	–	1
Sovereigns						
1 – 30 days	3,140	(6)	3,134	74	–	74
31 – 60 days	46	–	46	31	–	31
	3,186	(6)	3,180	105	–	105

Corporate

1 – 30 days	66,943	(1,040)	65,903	51,472	(1,393)	50,079
31 – 60 days	37,701	(1,225)	36,476	12,253	(243)	12,010
61 – 90 days	9,104	(208)	8,896	2,507	(177)	2,330
91 – 180 days	57	(10)	47	7	–	7
Over 181 days	39	(16)	23	–	–	–
	<u>113,844</u>	<u>(2,499)</u>	<u>111,345</u>	<u>66,239</u>	<u>(1,813)</u>	<u>64,426</u>

Retail

1 – 30 days	194,968	(11,859)	183,109	164,634	(10,727)	153,907
31 – 60 days	53,785	(7,039)	46,746	45,826	(6,135)	39,691
61 – 90 days	29,642	(5,559)	24,083	27,478	(5,490)	21,988
91 – 180 days	267	(125)	142	159	(68)	91
Over 181 days	132	(44)	88	90	(31)	59
	<u>278,794</u>	<u>(24,626)</u>	<u>254,168</u>	<u>238,187</u>	<u>(22,451)</u>	<u>215,736</u>

The overview of the internal rating scales applicable for corporate and retail exposures is shown below.

Large Corporates, Specialized Lending *, SME	Retail Small Business and Flat Owners Associations	Risk Profile	Description
I1 – I4	I1 – I4	Very Low	Good quality of assets, strong market penetration, steady activity, proven distinctive managerial skills, broad debt coverage capacity.
I5 – I6	I5 – I6	Low	Satisfactory quality and chargeability of assets, market penetration and managerial quality on the average; well set solvency, capital structure and debt composition; above average debt coverage capacity.
M1 – M2	M1 – M2	Lower – Intermediate	Acceptable quality and chargeability of available assets, even if with a not negligible degree of risk; well-balanced solvency, capital structure and debt composition with slight liquidity surplus and weaker debt coverage capacity.
M3 – M4	M3 – M4	Intermediate	Acceptable quality and chargeability of available assets even if with a significant degree of risk; vulnerable margin at times, capital structure and debt composition that show worsening signals; low level of liquidity and short debt coverage margin.
R1 – R3	R1 – R3	Upper – Intermediate	Still acceptable asset quality even if with possible liquidity stress; high level of gearing; managerial weakness, little market penetration and positioning; margins and competitiveness under pressure.
R4 – R5	R4 – R5	High	In addition to riskiness features for R1 – R3 rating, there are evident difficulties as well as problematic debt management.

* For part of Specialized Lending, the usage of the Slotting approach was approved by the NBS in 2012. Clients from rating segments Special Purpose Vehicles ('SPV') and Projected Finance ('PF'), both disclosed within Specialized lending, are assigned into five slotting categories based on the qualitative valuation and information about the default. Risk weights and expected loss used for the capital requirement calculation is also defined for each category. Categories are prescribed by the NBS decree no. 4/2007 and internally, the categories used are as follows:

Specialized Lending – SPV and PF

- 1 – Strong
- 2 – Good
- 3 – Satisfactory
- 4 – Weak
- 5 – Default

For mortgages and unsecured retail, the retail segment incorporates many individually insignificant exposures with various characteristics, therefore the description of ratings correlates with the risk profiles.

Retail Mortgages	Unsecured retail	Risk Profile
L1 – L4	U1	Very Low
N1	U2 – U3	Low
N2 – N3	U4 – U5	Lower – Intermediate
W1	U6 – U7	Intermediate
W2	U8 – U10	Upper – Intermediate
W3	U11 – U12	High

The following table shows the quality of Group's credit portfolio in terms of internal ratings used for IRB purposes:

31 December 2012 € '000	Internal rating	Amortised cost	Impairment losses	Carrying amount
Banks	Unrated	580,814	(34)	580,780
Sovereigns				
Municipalities, Municipalities – Leasing	Unrated	160,756	(452)	160,304
		160,756	(452)	160,304
Corporate				
Large Corporates, Specialized Lending excl. SPV and PF, SME	I1 – I6	715,589	(492)	715,097
	M1 – M4	717,711	(4,514)	713,197
	R1 – R5	287,092	(22,726)	264,366
	D (default)	79,950	(35,951)	43,999
	Unrated	19,281	(450)	18,831
Specialized Lending – SPV and PF	Strong	146,521	(587)	145,934
	Good	241,818	(1,641)	240,177
	Satisfactory	267,581	(11,291)	256,290
	Weak	93,151	(12,006)	81,145
Financial Institutions, Public Sector Entities	Unrated – PPU approach *	184,562	(464)	184,098
Leasing, Factoring	Unrated	443,704	(22,179)	421,525
		3,196,960	(112,301)	3,084,659

* Permanent Partial Use (,PPU') approach is applied to exposures for which the Foundation IRB approach is not expected to be used in respect of the capital requirement calculation in the future.

31 December 2012		Internal rating	Amortised cost	Impairment losses	Carrying amount
€ '000					
Retail					
Small Business,					
Flat Owners Associations		I1 – I6	21,772	(35)	21,737
		M1 – M4	78,203	(788)	77,415
		R1 – R5	67,235	(3,006)	64,229
		D (default)	17,377	(13,351)	4,026
		Unrated	7,454	(119)	7,335
Mortgages		L1 – L4	1,978,952	(406)	1,978,546
		N1 – N3	471,864	(943)	470,921
		W1 – W3	308,266	(11,586)	296,680
		D (default)	71,392	(24,189)	47,203
Unsecured retail		U1	160,605	(93)	160,512
		U2 – U3	136,296	(238)	136,058
		U4 – U5	172,934	(726)	172,208
		U6 – U7	102,645	(941)	101,704
		U8 – U10	92,713	(2,275)	90,438
		U11 – U12	63,068	(6,370)	56,698
		D (default)	65,605	(49,285)	16,320
		Unrated	646,612	(95,091)	551,521
Small Business – Leasing, Leasing		Unrated	21,532	(1,774)	19,758
Other		Unrated	8,647	(338)	8,309
			<u>4,493,172</u>	<u>(211,554)</u>	<u>4,281,618</u>
Securities		Unrated	<u>2,598,841</u>	<u>(623)</u>	<u>2,598,218</u>

31 December 2011 € '000	Internal rating	Amortised cost	Impairment losses	Carrying amount
Banks	Unrated	502,493	(202)	502,291
Sovereigns				
Municipalities	Unrated	150,654	(294)	150,360
		150,654	(294)	150,360
Corporate				
Large Corporates, Specialized Lending, SME	I1 – I6	657,685	(3,326)	654,359
	M1 – M4	944,909	(4,816)	940,093
	R1 – R5	686,237	(27,531)	658,706
	D (default)	99,696	(41,846)	57,850
	Unrated	1,550	(168)	1,382
Financial Institutions, Public Sector Entities	Unrated – PPU approach	372,491	(1,294)	371,197
Leasing, Factoring	Unrated	413,237	(23,557)	389,680
		3,175,805	(102,538)	3,073,267
Retail				
Small Business, Flat Owners Associations	I1 – I6	26,914	(49)	26,865
	M1 – M4	75,823	(856)	74,967
	R1 – R5	77,560	(4,014)	73,546
	D (default)	18,604	(10,594)	8,010
	Unrated	5,064	(88)	4,976
Mortgages	L1 – L4	1,820,399	(365)	1,820,034
	N1 – N3	491,611	(949)	490,662
	W1 – W3	333,712	(12,033)	321,679
	D (default)	70,396	(20,755)	49,641
Unsecured retail	U1	68,720	(54)	68,666
	U2 – U3	106,979	(257)	106,722
	U4 – U5	148,610	(860)	147,750
	U6 – U7	114,949	(1,420)	113,529
	U8 – U10	133,123	(4,367)	128,756
	U11 – U12	73,382	(9,901)	63,481
	D (default)	76,743	(57,512)	19,231
	Unrated	597,358	(103,291)	494,067
Small Business – Leasing, Leasing	Unrated	24,304	(1,862)	22,442
Other	Unrated	8,267	(372)	7,895
		4,272,518	(229,599)	4,042,919
Securities	Unrated	2,867,469	(341)	2,867,128

b) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices or foreign exchange rate will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

Management of market risk

The Group separates its exposures to market risk between trading ('trading book') and non-trading portfolios ('banking book'). Trading portfolios are held by the Trading department and include positions arising from market-making and proprietary position taking. All foreign exchange risk within the Group is transferred each day to the Trading department and forms part of the trading portfolio for risk management purposes. The non-trading portfolios are managed by the ALM department, and include all positions which are not intended for trading.

Overall authority for market risk is vested in ALCO. The Enterprise Risk Management Department is responsible for the development of detailed risk management policies (subject to review and approval by ALCO) and for their implementation and day-to-day risk monitoring and reporting.

Exposure to market risk – trading portfolios

The principal tool used to measure and control market risk exposures within the Group's trading portfolio is Value at Risk (VaR). Derivation of VaR is a stress VaR (sVaR), which represents maximal VaR of selected one year period generating the highest value of VaR during the last 5 years. The VaR of a trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). The VaR model used by the Group is based upon a 99 % confidence level and assumes a one-day holding period. The VaR and sVaR models used are based on historical simulation. Taking account of market data from the previous year and in case of sVaR one year scenario from 5 years history, and observed relationships between different markets and prices, the models generate a wide range of plausible future scenarios for market price movements. The VaR model was approved by the NBS as a basis for the calculation of the capital charge for market risk of the trading book.

The Group uses VaR limits for total market risk in the trading book, foreign exchange risk and interest rate risk. The overall structure of VaR and sVaR limits is subject to review and approval by ALCO and Intesa Sanpaolo. VaR is measured on a daily basis. Daily reports of utilisation of VaR and sVaR limits are submitted to the trading unit, the head of the Risk Management division and the head of the Finance and Capital Markets division. Regular summaries are submitted to Intesa Sanpaolo and ALCO.

A summary of the VaR position of the Bank's trading portfolios:

€ '000	2012				2011			
	Balance	Avg	Max	Min	Balance	Avg	Max	Min
Foreign currency risk	53	43	128	3	63	83	228	15
Interest rate risk	80	40	134	11	43	148	372	43
Overall	90	58	167	15	58	182	440	46

Although VaR is a popular and widely used risk management tool, there are known limitations, among which the following are the most important ones:

- VaR does not measure the worst case loss, since a 99 % confidence interval means that in 1 % of cases the loss is expected to be greater than the VaR amount,
- VaR calculated using a 1 day holding period assumes hedge or disposal of a position within 1 day, which might not be realistic in the case of longer illiquid situation on the market,
- For calculating the VaR of a portfolio, the return, the volatility but also the correlation between various assets needs to be recognized which might be a difficult task when taking into account the growing number and diversity of positions in given portfolio.

These limitations are recognized, by supplementing VaR limits with other position limit structures. In addition, the Group uses a wide range of stress tests, to model the financial impact of a variety of exceptional market scenarios on the Group's position. Furthermore, integrating the sVaR measure into the VaR concept adds to mitigation of the limitation of using historical series and thus possibly omitting scenarios of an extraordinary nature.

Exposure to interest rate risk

The main risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments due to a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps. Financial instruments are mapped to re-pricing gaps either by the maturity, i.e. fixed rate instruments, or by the next re-pricing date, i.e. floating rate instruments. Assets and liabilities that do not have a contractual maturity date or are not interest – bearing are mapped according to internal models based on behavioural assumptions.

The Risk Management division is responsible for monitoring these gaps at least on a monthly basis. The management of interest rate risk is measured by shift sensitivity analysis which is defined as a parallel and uniform shift of + 1 basis point of the rate curve and + 200 basis points of the rate curve. These standard scenarios are applied on monthly basis.

The sensitivity of the interest margin is also measured on the basis of a parallel and instantaneous shock in the interest rate curve of ± 100 basis points, in a period of 12 months and for all following periods. It should be noted that this measure highlights the effect of variations in market interest rates on the portfolio being measured, and excludes assumptions on future changes in the mix of assets and liabilities and, therefore it cannot be considered as a predictor of the future levels of the interest margin.

Overall banking book interest rate risk positions are managed by Asset and Liability Management, which uses different balance and off balance sheet instruments to manage the overall positions arising from the Group's banking book activities.

Interest rate risk comprises of the risk that the value of a financial instrument will fluctuate due to changes in market interest rates and the risk that the maturities of interest bearing assets differ from the maturities of the interest bearing liabilities used to fund those assets. The length of time for which the rate of interest is fixed on a financial instrument therefore indicates the extent to which it is exposed to the interest rate risk.

Models applied for the interest rate risk calculation

Each financial and non-financial instrument is mapped to the gap based on contractual or behavioural re-pricing date.

Contractual

This category includes instruments where the Group knows exactly when the maturity or next re-pricing takes place. This treatment is applied mainly to: securities bought and issued loans and term deposits.

Behavioural

These are items for which it is not exactly known when the maturity or next re-pricing will take place (e.g. current accounts). In this case, it is necessary to make certain assumptions to reflect the actual behaviour of these items. The assumptions are based on a detailed analysis of the Group's historical data and statistical models.

Fixed assets, such as tangible and intangible assets and fixed liabilities like equity and also cash are treated as overnight items.

For the calculation of Earnings at Risk (EAR), the models used slightly differ from those applied for the shift sensitivity analysis.

At 31 December 2012, interest margin sensitivity in a one year time frame in the event of a 100 basis points rise in interest rates, was € 1,500 thousand (31 December 2011: € 5,754 thousand).

At 31 December 2012, interest rate risk generated by the Group banking book, measured through shift sensitivity analysis to 1 basis point, registered € – 126 thousand (31 December 2011: € 142 thousand).

€ '000	2012	2011
EUR	(127)	135
CZK	2	5
Other	(1)	2
	<u>(126)</u>	<u>142</u>

The sensitivity of the equity on the movement of interest rates is measured at Intesa Sanpaolo Group level.

The re-pricing structure of financial assets and liabilities based on contractual undiscounted cash-flows for the non-trading portfolios was as follows:

31 December 2012 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Total
Assets						
Cash and balances with central banks	150,837	–	–	–	–	150,837
Due from banks	132,277	12,928	411,647	15,024	53	571,929
Available-for-sale financial assets	311,384	145,901	13,967	972,446	74,512	1,518,210
Loans and advances to customers	2,306,095	1,322,634	1,720,753	2,889,270	1,087,483	9,326,235
Held-to-maturity investments	–	18,435	69,372	709,269	430,309	1,227,385
	<u>2,900,593</u>	<u>1,499,898</u>	<u>2,215,739</u>	<u>4,586,009</u>	<u>1,592,357</u>	<u>12,794,596</u>
Liabilities						
Due to central and other banks	(376,188)	(141,524)	(21,126)	(63,666)	(32)	(602,536)
Due to customers	(2,608,311)	(555,210)	(1,454,672)	(2,021,325)	(1,266,340)	(7,905,858)
Debt securities in issue	(222,625)	(301,536)	(314,618)	(500,129)	(290,599)	(1,629,507)
	<u>(3,207,124)</u>	<u>(998,270)</u>	<u>(1,790,416)</u>	<u>(2,585,120)</u>	<u>(1,556,971)</u>	<u>(10,137,901)</u>
Net position of financial instruments	<u>(306,531)</u>	<u>501,628</u>	<u>425,323</u>	<u>2,000,889</u>	<u>35,386</u>	<u>2,656,695</u>

31 December 2011 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Total
Assets						
Cash and balances with central banks	18,710	–	7,217	28,869	36,181	90,977
Due from banks	65,325	4,127	414,060	14,093	–	497,605
Available-for-sale financial assets	317,886	22,909	47,486	875,038	501,241	1,764,560
Loans and advances to customers	2,187,352	1,401,119	1,725,214	2,542,088	784,785	8,640,558
Held-to-maturity investments	–	18,435	197,446	545,895	602,153	1,363,929
	<u>2,589,273</u>	<u>1,446,590</u>	<u>2,391,423</u>	<u>4,005,983</u>	<u>1,924,360</u>	<u>12,357,629</u>
Liabilities						
Due to central and other banks	(457,039)	(122,999)	(60,980)	(52,861)	(80)	(693,959)
Due to customers	(2,354,355)	(634,172)	(1,296,114)	(2,218,181)	(1,116,804)	(7,619,626)
Debt securities in issue	(303,001)	(428,906)	(321,400)	(627,040)	(205,744)	(1,886,091)
	<u>(3,114,395)</u>	<u>(1,186,077)</u>	<u>(1,678,494)</u>	<u>(2,898,082)</u>	<u>(1,322,628)</u>	<u>(10,199,676)</u>
Net position of financial instruments	<u>(525,122)</u>	<u>260,513</u>	<u>712,929</u>	<u>1,107,901</u>	<u>601,732</u>	<u>2,157,953</u>

The average interest rates for financial assets and liabilities were as follows:

	2012 %	2011 %
Assets		
Cash and balances with central banks	0.57	1.22
Due from banks	2.45	2.80
Financial assets at fair value through profit or loss	2.21	3.64
Available-for-sale financial assets	3.02	3.43
Loans and advances to customers	5.63	5.85
Held-to-maturity investments	4.19	4.02
Liabilities		
Due to central and other banks	1.54	1.51
Due to customers	1.14	1.04
Debt securities in issue	3.16	3.06

Currency denominations of assets and liabilities

Foreign exchange rate risk comprises the risk that the value of financial assets and liabilities will fluctuate due to changes in market foreign exchange rates. It is the policy of the Group to manage its exposure to fluctuations in exchange rates through the regular monitoring and reporting of open positions and the application of a matrix of exposure and position limits.

31 December 2012					
€ '000	EUR	USD	CZK	Other	Total
Assets					
Cash and balances with central banks	132,474	987	14,338	3,038	150,837
Due from banks	537,456	33,864	47	9,413	580,780
Financial assets at fair value					
through profit or loss	73,770	–	–	–	73,770
Derivative financial instruments	42,618	–	1	–	42,619
Available-for-sale financial assets	1,482,727	–	–	–	1,482,727
Loans and advances to customers	7,146,727	140,882	231,062	7,910	7,526,581
Held-to-maturity investments	1,041,721	–	–	–	1,041,721
	<u>10,457,493</u>	<u>175,733</u>	<u>245,448</u>	<u>20,361</u>	<u>10,899,035</u>
Liabilities					
Due to central and other banks	(456,814)	(68,798)	(4,856)	(3,097)	(533,565)
Derivative financial instruments	(52,849)	–	(345)	–	(53,194)
Due to customers	(7,351,097)	(130,521)	(153,380)	(131,471)	(7,766,469)
Debt securities in issue	(1,312,524)	(26,136)	(79,102)	–	(1,417,762)
	<u>(9,173,284)</u>	<u>(225,455)</u>	<u>(237,683)</u>	<u>(134,568)</u>	<u>(9,770,990)</u>
Net position	<u>1,284,209</u>	<u>(49,722)</u>	<u>7,765</u>	<u>(114,207)</u>	<u>1,128,045</u>

31 December 2011					
€ '000	EUR	USD	CZK	Other	Total
Assets					
Cash and balances with central banks	80,458	1,050	7,261	2,208	90,977
Due from banks	478,374	19,635	3,206	1,076	502,291
Financial assets at fair value					
through profit or loss	68,601	–	23,098	182,263	273,962
Derivative financial instruments	80,394	–	5	–	80,399
Available-for-sale financial assets	1,455,626	–	–	–	1,455,626
Loans and advances to customers	6,823,077	141,605	270,645	31,219	7,266,546
Held-to-maturity investments	1,137,540	–	–	–	1,137,540
	<u>10,124,070</u>	<u>162,290</u>	<u>304,215</u>	<u>216,766</u>	<u>10,807,341</u>
Liabilities					
Due to central and other banks	(487,990)	(127,950)	(65,880)	(6,649)	(688,469)
Derivative financial instruments	(57,146)	–	(236)	–	(57,382)
Due to customers	(7,121,122)	(140,250)	(160,732)	(65,304)	(7,487,408)
Debt securities in issue	(1,517,385)	(26,651)	(116,451)	–	(1,660,487)
	<u>(9,183,643)</u>	<u>(294,851)</u>	<u>(343,299)</u>	<u>(71,953)</u>	<u>(9,893,746)</u>
Net position	<u>940,427</u>	<u>(132,561)</u>	<u>(39,084)</u>	<u>144,813</u>	<u>913,595</u>

(c) Liquidity risk

Liquidity risk is defined as the risk that the Group is not able to meet its payment obligations when they fall due (funding liquidity risk). Normally, the Group is able to cover cash outflows with cash inflows, highly liquid assets and its ability to obtain credit. With regard to the highly liquid assets in particular, there may be strains in the market that make them difficult (or even impossible) to sell or be used as collateral in exchange for funds. From this perspective, the Group's liquidity risk is closely tied to the market liquidity conditions (market liquidity risk).

The Guidelines for Liquidity Risk Management adopted by the VUB Group outline the set of principles, methods, regulations and control processes required to prevent the occurrence of a liquidity crisis and call for the Group to develop prudential approaches to liquidity management, making it possible to maintain the overall risk profile at extremely low levels.

The basic principles underpinning the Liquidity Policy of the VUB Group are:

- The existence of an operating structure that works within set limits and of a control structure that is independent from the operating structure;
- A prudential approach to the estimate of the cash inflow and outflow projections for all the balance sheet and off-balance sheet items, especially those without a contractual maturity;
- An assessment of the impact of various scenarios, including stress testing scenarios, on the cash inflows and outflows over time;
- The maintenance of an adequate level of unencumbered highly liquid assets, capable of enabling ordinary operations, also on an intraday basis, and overcoming the initial stages of a shock involving the Group's liquidity or system liquidity.

The VUB Group directly manages its own liquidity and coordinates its management at VUB Group level, ensures the adoption of adequate control techniques and procedures, and provides complete and accurate information to ALCO and the Statutory Bodies.

The departments of the Bank that are responsible for ensuring the correct application of the Guidelines are the Treasury Department, responsible for short term liquidity management, the ALM department (responsible for medium and long term liquidity management) and the Enterprise Risk Management Department (responsible for monitoring indicators and verifying the observation of limits).

These Guidelines are broken down into three macro areas: 'Short term Liquidity Policy', 'Structural Liquidity Policy' and 'Contingency Liquidity Plan'.

The Short term Liquidity Policy includes the set of parameters, limits and observation thresholds that enable measurement, both under normal market conditions and under conditions of stress, of liquidity risk exposure over the short term, setting the maximum amount of risk to be assumed and ensuring the utmost prudence in its management.

The Structural Liquidity Policy of the VUB Group incorporates the set of measures and limits designed to control and manage the risks deriving from the mismatch of the medium to long-term maturities of the assets and liabilities, essential for the strategic planning of liquidity management. This involves the adoption of internal limits for the transformation of maturity dates aimed at preventing the medium to long-term operations from giving rise to excessive imbalances to be financed in the short term.

Rule 1: Real Estate + Equity Investments \leq Regulatory Capital

Rule 2: Medium term assets + 0.5 x Long Term Assets \leq Long term liabilities + 0.5 x Medium term liabilities + 0.25 x (short term customer liabilities + interbank liabilities) + excess in Rule 1

Together with the Short term and Structural Liquidity Policy, the Guidelines provide for the management methods of a potential liquidity crisis, defined as a situation of difficulty or inability of the Group to meet its cash commitments falling due, without implementing procedures and/or employing instruments that, due to their intensity or manner of use, do not qualify as ordinary administration.

The Contingency Liquidity Plan sets the objectives for safeguarding the Group's capital and, at the same time, guarantees the continuity of operations under conditions of extreme liquidity emergency. It also ensures the identification of the pre-warning signals and their ongoing monitoring, the definition of procedures to be implemented in situations of liquidity stress, the immediate lines of action, and intervention measures for the resolution of emergencies. The pre-warning indices, aimed at identifying signs of a potential liquidity strain, both systemic and specific, are continuously recorded and reported to the departments responsible for the management and monitoring of liquidity.

The liquidity position of the Bank and the subsidiaries is regularly presented by the Enterprise Risk Management Department and discussed during the ALCO meetings.

The remaining maturities of assets and liabilities based on contractual undiscounted cash-flows were as follows:

31 December 2012 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Not specified	Total
Assets							
Cash and balances							
with central banks	150,837	–	–	–	–	–	150,837
Due from banks	15,602	48	435,235	67,444	33,035	38,100	589,464
Financial assets at fair value							
through profit or loss	532	12	25,016	44,624	–	5,213	75,397
Available-for-sale							
financial assets	10,611	145,125	11,453	1,265,391	81,306	620	1,514,506
Loans and advances							
to customers	555,156	328,858	1,702,413	3,048,052	4,280,415	2,048	9,916,942
Held-to-maturity investments	–	18,424	69,385	708,844	430,051	–	1,226,704
	<u>732,738</u>	<u>492,467</u>	<u>2,243,502</u>	<u>5,134,355</u>	<u>4,824,807</u>	<u>45,981</u>	<u>13,473,850</u>
Liabilities							
Due to central							
and other banks	(233,507)	(44,162)	(82,741)	(171,760)	(22,656)	–	(554,826)
Due to customers	(4,845,185)	(512,593)	(1,202,058)	(1,186,762)	(79,604)	(36)	(7,826,238)
Debt securities in issue	(1,625)	(6,028)	(154,688)	(875,705)	(610,239)	–	(1,648,285)
	<u>(5,080,317)</u>	<u>(562,783)</u>	<u>(1,439,487)</u>	<u>(2,234,227)</u>	<u>(712,499)</u>	<u>(36)</u>	<u>(10,029,349)</u>
Net position							
of financial instruments	<u>(4,347,579)</u>	<u>(70,316)</u>	<u>804,015</u>	<u>2,900,128</u>	<u>4,112,308</u>	<u>45,945</u>	<u>3,444,501</u>
Cash inflows from derivatives	915,842	97,607	255,061	214,825	121,300	–	1,604,635
Cash outflows from derivatives	(486,140)	(83,068)	(694,258)	(210,842)	(122,133)	–	(1,596,441)
Net position from derivatives	<u>429,702</u>	<u>14,539</u>	<u>(439,197)</u>	<u>3,983</u>	<u>(833)</u>	<u>–</u>	<u>8,194</u>
Commitments and undrawn							
credit facilities	2,048,539	5,884	3,832	–	–	185	2,058,440
Issued guarantees	280,387	45,511	157,959	61,810	78,593	–	624,260
Net position from financial							
commitments and contingencies	<u>2,328,926</u>	<u>51,395</u>	<u>161,791</u>	<u>61,810</u>	<u>78,593</u>	<u>185</u>	<u>2,682,700</u>

31 December 2011 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Not specified	Total
Assets							
Cash and balances							
with central banks	90,977	–	–	–	–	–	90,977
Due from banks	10,914	591	422,887	65,283	32,208	–	531,883
Financial assets at fair value							
through profit or loss	11,000	170,481	91,222	115	–	4,110	276,928
Available-for-sale							
financial assets	6,610	22,909	53,110	1,207,657	501,241	–	1,791,527
Loans and advances							
to customers	482,445	355,029	1,331,352	3,108,586	4,223,002	12,296	9,512,710
Held-to-maturity investments	–	18,435	187,474	556,232	602,052	–	1,364,193
	601,946	567,445	2,086,045	4,937,873	5,358,503	16,406	13,568,218
Liabilities							
Due to central							
and other banks	(456,992)	(1,845)	(86,203)	(170,248)	(35,028)	–	(750,316)
Due to customers	(4,399,295)	(726,411)	(1,173,994)	(1,202,070)	(88,363)	(66)	(7,590,199)
Debt securities in issue	(3,001)	(22,524)	(220,624)	(993,096)	(711,089)	–	(1,950,334)
	(4,859,288)	(750,780)	(1,480,821)	(2,365,414)	(834,480)	(66)	(10,290,849)
Net position							
of financial instruments	(4,257,342)	(183,335)	605,224	2,572,459	4,524,023	16,340	3,277,369
Cash inflows from derivatives	315,300	305,479	335,645	170,188	161,261	–	1,287,873
Cash outflows from derivatives	(316,359)	(282,394)	(322,662)	(183,002)	(160,687)	–	(1,265,104)
Net position from derivatives	(1,059)	23,085	12,983	(12,814)	574	–	22,769
Commitments and undrawn							
credit facilities	2,102,975	9,389	29,226	502	–	23	2,142,115
Issued guarantees	219,428	48,750	109,364	99,489	72,208	–	549,239
Net position from financial							
commitments and contingencies	2,322,403	58,139	138,590	99,991	72,208	23	2,691,354

The table below shows an analysis of assets and liabilities according to when they are expected to be recovered or settled.

31 December 2012 € '000	Less than 12 months	Over 12 months	Total
Assets			
Cash and balances with central banks	150,837	–	150,837
Due from banks	463,932	116,848	580,780
Financial assets at fair value through profit or loss	25,696	48,074	73,770
Derivative financial instruments	42,619	–	42,619
Available-for-sale financial assets	161,048	1,321,679	1,482,727
Non-current assets held for sale	2	–	2
Loans and advances to customers	2,404,194	5,122,387	7,526,581
Held-to-maturity investments	76,691	965,030	1,041,721
Associates and jointly controlled entities	–	7,596	7,596
Intangible assets	668	47,173	47,841

Goodwill	–	29,305	29,305
Property and equipment	–	138,774	138,774
Current income tax assets	16,475	–	16,475
Deferred income tax assets	–	43,637	43,637
Other assets	33,292	–	33,292
	<u>3,375,454</u>	<u>7,840,503</u>	<u>11,215,957</u>
Liabilities			
Due to central and other banks	(356,697)	(176,868)	(533,565)
Derivative financial instruments	(53,194)	–	(53,194)
Due to customers	(6,610,720)	(1,155,749)	(7,766,469)
Debt securities in issue	(143,834)	(1,273,928)	(1,417,762)
Provisions	–	(25,607)	(25,607)
Other liabilities	(94,395)	(3,371)	(97,766)
	<u>(7,258,840)</u>	<u>(2,635,523)</u>	<u>(9,894,363)</u>
	<u>(3,883,386)</u>	<u>5,204,980</u>	<u>1,321,594</u>

31 December 2011 € '000	Less than 12 months	Over 12 months	Total
Assets			
Cash and balances with central banks	90,977	–	90,977
Due from banks	431,489	70,802	502,291
Financial assets at fair value through profit or loss	269,743	4,219	273,962
Derivative financial instruments	80,399	–	80,399
Available-for-sale financial assets	65,397	1,390,229	1,455,626
Non-current assets held for sale	3	–	3
Loans and advances to customers	2,280,026	4,986,520	7,266,546
Held-to-maturity investments	192,576	944,964	1,137,540
Associates and jointly controlled entities	–	7,077	7,077
Intangible assets	501	40,985	41,486
Goodwill	–	29,305	29,305
Property and equipment	–	146,732	146,732
Current income tax assets	2,791	–	2,791
Deferred income tax assets	–	77,463	77,463
Other assets	19,100	–	19,100
	<u>3,433,002</u>	<u>7,698,296</u>	<u>11,131,298</u>
Liabilities			
Due to central and other banks	(591,254)	(97,215)	(688,469)
Derivative financial instruments	(57,382)	–	(57,382)
Due to customers	(6,410,500)	(1,076,908)	(7,487,408)
Debt securities in issue	(211,326)	(1,449,161)	(1,660,487)
Provisions	–	(27,328)	(27,328)
Other liabilities	(92,694)	(2,272)	(94,966)
	<u>(7,363,156)</u>	<u>(2,652,884)</u>	<u>(10,016,040)</u>
	<u>(3,930,154)</u>	<u>5,045,412</u>	<u>1,115,258</u>

(d) Operational risk

Operational risk management strategies and processes

The VUB Group, in coordination with Intesa Sanpaolo, has defined the overall operational risk management framework by setting up a Group policy and organisational process for measuring, managing and controlling operational risk.

The control of operational risk was attributed to the Group Operational Risk Committee, which identifies risk management policies. The Supervisory and Management Board of the Bank ensures the functionality, efficiency and effectiveness of the risk management and controls system.

The Group Operational Risk Committee (composing of the heads of the areas of the governance centre and of the business areas more involved in operational risk management), has the task of periodically reviewing the Group's overall operational risk profile, authorising any corrective actions, coordinating and monitoring the effectiveness of the main mitigation activities and approving the operational risk transfer strategies.

Organisational structure of the associated risk management function

For some time, the Group has had a centralised function within the Risk Management Division for the management of the Group's operational risks. This function is responsible, in coordination with the parent company, for the definition, implementation and monitoring of the methodological and organisational framework, as well as for the measurement of the risk profile, the verification of mitigation effectiveness and reporting to senior Management. In compliance with current requirements, the individual organisational units participated in the process and each of them was assigned the responsibility for the identification, assessment, management and mitigation of its operational risks. Specific offices and departments have been identified within these organisational units to be responsible for Operational Risk Management. These functions are responsible for the collection and structured census of information relating to operational events, scenario analyses and evaluation of the level of risk associated with the business environment. The Risk Management Division carries out second level monitoring of these activities.

Scope of application and characteristics of the risk measurement and reporting system

Upon the request of the parent company, VUB Bank as part of the Group request has received in February 2010, from the relevant Supervisory authorities, approval for usage and thus adopted the Advanced Measurement Approach ('AMA'), for Operational Risk management and measurement.

As such, the VUB Group uses a combination of the AMA (for the Bank), and the Standardized and Basic Indicator Approach (for the Bank's subsidiaries).

For the use of the AMA, the VUB Group has set up, in addition to the corporate governance mechanisms required by the Supervisory regulations, an effective system for the management of operational risk certified by the process of annual self-assessment carried out by the Bank and VUB Group Companies that fall within the scope of AMA and TSA. This self-assessment is verified by the Internal Audit Department and submitted to the Management Board for the annual certification of compliance with the requirements established by the regulation.

Under the AMA approach, the capital requirement is calculated using by an internal model, which combines all elements stipulated in Supervisory regulation, allowing to measure the exposure in a more risk sensitive way. Monitoring of operational risks is performed by an integrated reporting system, which provides management with the information necessary for the management and/or mitigation of the operational risk.

Policies for hedging and mitigating risk

The VUB Group, in coordination with its parent company, has set up a traditional operational risk transfer policy (insurance) aimed at mitigating the impact of any unexpected losses. The AMA calculation does not currently include the benefit from this transfer of operational risk through insurance policies, however, it is due to be included in the future, after its validation by the Supervisory authority, so that it can contribute to reducing the risk capital calculated through the internal models. The process required to obtain this approval has started in 2012.

37. Segment reporting

Segment information is presented in respect of the Group's operating segments, based on the management and internal reporting structure.

Operating segments pay and receive interest to and from the Central Treasury on an arm's length basis in order to reflect the costs of funding.

The Group comprises the following main operating segments:

- Retail Banking,
- Corporate Banking,
- Central Treasury.

Retail Banking includes loans, deposits and other transactions and balances with households, entrepreneurs and small business segment.

Corporate Banking comprises Small and Medium Enterprises ('SME') and the Corporate Customer Desk ('CCD'). SME includes loans, deposits and other transactions and balances with small and medium enterprises (company revenue in the range of € 1 million to € 40 million; if revenue information is not available, bank account turnover is used). The CCD includes loans, deposits and other transactions and balances with large corporate customers (company revenue over € 40 million).

Central Treasury undertakes the Group's funding, HTM Securities portfolio management, issues of debt securities as well as trading book operations. The Group also has a central Governance Centre that manages the Group's premises, equity investments and own equity funds as well as Risk Management that operates the workout loan portfolio.

31 December 2012	Retail	Corporate	Central	Other	Total
€ '000	Banking	Banking	Treasury		
External revenue					
Interest income	323,276	94,131	114,206	11,518	543,131
Interest expense	(66,667)	(11,431)	(72,448)	(1,349)	(151,895)
Inter-segment revenue	(8,706)	(5,242)	(15,357)	29,305	–
Net interest income	247,903	77,458	26,401	39,474	391,236
Net fee and commission income	65,388	45,117	2,508	(3,389)	109,624
Net trading result	3,434	4,325	(33,290)	46	(25,485)
Other operating income	3,025	3,080	–	233	6,338
Total segment operating income	319,750	129,980	(4,381)	36,364	481,713
Depreciation and amortisation	(18,119)	(2,847)	(268)	(9,512)	(30,746)
Operating expenses					(224,345)
Operating profit before impairment					226,622
Impairment losses	(50,382)	(30,691)	259	819	(79,995)
Share of profit of associates and jointly controlled entities					1,213
Income tax expense					(28,136)
Net profit for the year					119,704
Segment assets	4,317,168	3,293,408	3,156,823	448,558	11,215,957
Segment liabilities and equity	4,885,886	2,073,525	2,904,308	1,352,238	11,215,957

31 December 2011	Retail	Corporate	Central	Other	Total
€ '000	Banking	Banking	Treasury		
External revenue					
Interest income	302,269	101,223	129,067	8,722	541,281
Interest expense	(50,286)	(14,316)	(72,481)	(1,320)	(138,403)
Inter-segment revenue	(2,443)	(11,619)	(12,649)	26,711	–
Net interest income	249,540	75,288	43,937	34,113	402,878
Net fee and commission income	67,398	40,955	2,587	(2,513)	108,427
Net trading result	3,335	4,840	(7,297)	64	942
Other operating income	5,171	3,859	–	4,616	13,646
Total segment operating income	325,444	124,942	39,227	36,280	525,893
Depreciation and amortisation	(19,140)	(2,643)	(196)	(10,632)	(32,611)
Operating expenses					(203,658)
Operating profit before impairment					289,624
Impairment losses	(51,786)	(15,664)	(574)	89	(67,935)
Share of profit of associates and jointly controlled entities					850
Income tax expense					(45,636)
Net profit for the year					176,903
Segment assets	4,062,560	3,203,892	3,256,231	608,615	11,131,298
Segment liabilities and equity	4,796,796	2,032,282	3,131,908	1,170,312	11,131,298

38. Related parties

Related parties are those counterparties that represent:

- (a) Enterprises that directly, or indirectly, through one or more intermediaries, control, or are controlled by, have a significant influence or are under the common control of, the reporting enterprise;
- (b) Associates – enterprises in which the parent company has a significant influence and which are neither a subsidiary nor a joint venture;
- (c) Individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group, and anyone expected to influence, or be influenced by, that person in their dealings with the Group;
- (d) Key management personnel, that is, those persons having authority and responsibility for planning, directing and controlling the activities of the Group, including directors and officers of the Group and close members of the families of such individuals; and
- (e) Enterprises in which a substantial interest in the voting power is owned, directly or indirectly, by any person described in (c) or (d) or over which such a person is able to exercise significant influence. This includes enterprises owned by directors or major shareholders of the Group and enterprises that have a member of key management in common with the Group.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form. The majority of the stated transactions have been made under arms-length commercial and banking conditions.

In 2012, the remuneration and other benefits provided to members of the Supervisory Board and the Management Board were € 4,451 thousand (2011: € 5,404 thousand).

At 31 December 2012, significant outstanding balances with related parties comprised:

€ '000	KMP*	Close members of KMP	Joint ventures	Asso- ciates	Intesa Sanpaolo	Intesa Sanpaolo group compa- nies	Total
Assets							
Due from banks	–	–	–	–	464,937	50,801	515,738
Derivative financial instruments	–	–	–	–	75	12,479	12,554
Loans and advances to customers	631	–	–	–	–	–	631
Financial assets at fair value							
through profit or loss	–	–	–	–	330	–	330
Other assets	–	–	6	–	6	1	13
	<u>631</u>	<u>–</u>	<u>6</u>	<u>–</u>	<u>465,348</u>	<u>63,281</u>	<u>529,266</u>
Liabilities							
Due to central and other banks	–	–	–	–	253,527	6,817	260,344
Derivative financial instruments	–	–	–	–	4	7,003	7,007
Due to customers	1,363	–	–	126	–	9	1,498
Debt securities in issue							
Mortgage bonds	–	–	612	–	–	711,369	711,981
Other liabilities	330	–	–	–	–	7	337
	<u>1,693</u>	<u>–</u>	<u>612</u>	<u>126</u>	<u>253,531</u>	<u>725,205</u>	<u>981,167</u>
Issued guarantees	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>17,155</u>	<u>–</u>	<u>17,155</u>
Received guarantees	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>17,155</u>	<u>132,075</u>	<u>149,230</u>
Derivative transactions							
(notional amount – receivable)	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>470,200</u>	<u>470,200</u>
Derivative transactions							
(notional amount – payable)	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>1,135</u>	<u>148,866</u>	<u>150,001</u>
Income and expense items							
Interest and similar income	46	–	–	–	9,217	4,947	14,210
Interest and similar expense	(47)	–	(106)	–	(6,291)	(27,879)	(34,323)
Fee and commission income	2	–	–	–	–	4	6
Fee and commission expense	–	–	–	–	(51)	(7,072)	(7,123)
Net trading result	–	–	–	–	1,589	(3,342)	(1,753)
Other operating income	–	–	103	–	81	115	299
Other operating expenses	–	–	–	–	(22)	(713)	(735)
	<u>1</u>	<u>–</u>	<u>(3)</u>	<u>–</u>	<u>4,523</u>	<u>(33,940)</u>	<u>(29,419)</u>

* Key management personnel

At 31 December 2011, significant outstanding balances with related parties comprised:

€ '000	KMP	Close members of KMP	Joint ventures	Asso- ciates	Intesa Sanpaolo	Intesa Sanpaolo group companies	Total
Assets							
Due from banks	–	–	–	–	407,819	50,502	458,321
Derivative financial instruments	–	–	–	–	3,978	5,618	9,596
Loans and advances to customers	1,229	584	–	–	–	–	1,813
Other assets	–	–	5	–	–	1,509	1,514
	<u>1,229</u>	<u>584</u>	<u>5</u>	<u>–</u>	<u>411,797</u>	<u>57,629</u>	<u>471,244</u>
Liabilities							
Due to central and other banks	–	–	–	–	349,262	7,019	356,281
Derivative financial instruments	–	–	–	–	564	3,612	4,176
Due to customers	2,365	–	–	113	–	–	2,478
Debt securities in issue							
Bonds	–	–	6,928	–	–	–	6,928
Mortgage bonds	–	–	–	–	–	1,027,101	1,027,101
	<u>2,365</u>	<u>–</u>	<u>6,928</u>	<u>113</u>	<u>349,826</u>	<u>1,037,732</u>	<u>1,396,964</u>
Received guarantees	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>77,075</u>	<u>77,075</u>
Derivative transactions (notional amount – receivable)	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>130,694</u>	<u>245,341</u>	<u>376,035</u>
Income and expense items							
Interest and similar income	46	3	–	–	5,160	7,152	12,361
Interest and similar expense	(46)	–	(165)	–	(7,092)	(28,477)	(35,780)
Fee and commission income	3	–	–	–	–	–	3
Fee and commission expense	–	–	–	–	–	(4,750)	(4,750)
Net trading result	–	–	–	–	–	(7,225)	(7,225)
Other operating income	–	–	96	–	73	–	169
Other operating expenses	–	–	–	–	–	(71)	(71)
	<u>3</u>	<u>3</u>	<u>(69)</u>	<u>–</u>	<u>(1,859)</u>	<u>(33,371)</u>	<u>(35,293)</u>

39. Events after the end of reporting period

From 31 December 2012 up to the date of issue of these financial statements there were no further events identified that would require adjustments to or disclosure in these financial statements.

Separate Financial Statements

prepared in accordance with International Financial Reporting Standards as adopted by the European Union and Independent Auditors' Report for the year ended 31 December 2012



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Translation of the independent Auditors' Report originally prepared in Slovak language

Independent Auditors' Report

To the Shareholders, Supervisory Board and Board of Directors of Všeobecná úverová banka, a.s.:

We have audited the accompanying separate financial statements of Všeobecná úverová banka, a.s. ("the Bank"), which comprise the statement of financial position as at 31 December 2012, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management as represented by the statutory body is responsible for the preparation of separate financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of the separate financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the separate financial statements give a true and fair view of the financial position of the Bank as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Other matter

The separate financial statements of the Bank for the year ended 31 December 2011 were audited by another auditor, whose report, dated 21 February 2012, expressed an unqualified opinion on those statements.

18 February 2013
Bratislava, Slovak Republic

Auditing company:
KPMG Slovensko spol. s r.o.
License SKAU No. 96



Responsible auditor:
Ing. Richard Farkaš, PhD.
License SKAU No. 406

KPMG Slovensko spol. s r.o., a Slovak limited liability company and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity

Obchodný register Slovensko:
súda Bratislava I, oddiel Sro,
vložka č. 4964/9
Commercial register of District
court Bratislava I, section Sro,
file No. 4964/9

ICG/Registration number
21 348 238
Evidenčné číslo licencie
audítora: 96
Licence number
of statutory auditor: 96

Statement of Financial Position at 31 December 2012

(In thousands of euro)

	Note	2012	2011
Assets			
Cash and balances with central banks	4	150,774	90,918
Due from banks	5	580,590	501,444
Financial assets at fair value through profit or loss	6	68,887	269,852
Derivative financial instruments	7	42,619	80,399
Available-for-sale financial assets	8	1,482,727	1,455,626
Non-current assets held for sale	14	2	3
Loans and advances to customers	9	7,139,119	6,917,544
Held-to-maturity investments	11	1,041,721	1,137,540
Subsidiaries, associates and jointly controlled entities	12	96,014	96,014
Intangible assets	13	43,566	34,988
Property and equipment	14	127,325	137,126
Current income tax assets	19	17,098	550
Deferred income tax assets	19	29,512	64,601
Other assets	15	13,830	15,077
		<u>10,833,784</u>	<u>10,801,682</u>
Liabilities			
Due to central and other banks	16	260,226	429,725
Derivative financial instruments	7	53,194	57,382
Due to customers	17	7,768,269	7,498,151
Debt securities in issue	18	1,417,762	1,660,487
Provisions	20	25,449	24,285
Other liabilities	21	63,809	59,193
		<u>9,588,709</u>	<u>9,729,223</u>
Equity			
Equity (excluding net profit for the year)	22	1,159,036	914,795
Net profit for the year	22	86,039	157,664
		<u>1,245,075</u>	<u>1,072,459</u>
		<u>10,833,784</u>	<u>10,801,682</u>
Financial commitments and contingencies	23	<u>2,728,837</u>	<u>2,721,596</u>

The accompanying notes on pages 126 to 206 form an integral part of these financial statements.

These financial statements were authorised for issue by the Management Board on 13 February 2013.



Ignacio Jaquotot
Chairman of the Management Board



Andrea De Michelis
Member of the Management Board

Statement of Comprehensive Income for the year ended 31 December 2012

(In thousands of euro)

	Note	2012	2011
Interest and similar income		481,144	484,924
Interest and similar expense		(144,322)	(131,819)
Net interest income	24	336,822	353,105
Fee and commission income		136,385	135,889
Fee and commission expense		(56,510)	(53,738)
Net fee and commission income	25	79,875	82,151
Net trading result	26	(25,601)	915
Other operating income	27	3,408	8,609
Dividend income		1,281	20,151
Operating income		395,785	464,931
Salaries and employee benefits	28	(88,056)	(93,603)
Other operating expenses	29	(79,023)	(81,953)
Special levy of selected financial institutions	29	(35,151)	–
Amortisation	13	(8,565)	(8,440)
Depreciation	14	(15,933)	(15,944)
Operating expenses		(226,728)	(199,940)
Operating profit before impairment		169,057	264,991
Impairment losses	30	(60,707)	(67,298)
Profit before tax		108,350	197,693
Income tax expense	31	(22,311)	(40,029)
NET PROFIT FOR THE YEAR		86,039	157,664
Other comprehensive income for the year, after tax:			
Exchange difference on translating foreign operation		152	(38)
Available-for-sale financial assets		130,401	(45,020)
Cash flow hedges		3,116	(1,006)
Other comprehensive income for the year, net of tax	32, 33	133,669	(46,064)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		219,708	111,600
Basic and diluted earnings per € 33.2 share in €	22	6.63	12.15

The accompanying notes on pages 126 to 206 form an integral part of these financial statements.

Statement of Changes in Equity for the year ended 31 December 2012

(In thousands of euro)

	Share capital	Share premium	Legal reserve fund	Retained earnings	Translation of foreign operation	Available-for-sale financial assets	Cash flow hedges	Total
At 1 January 2011	430,819	13,368	87,493	519,685	24	(27,579)	(3,605)	1,020,205
Total comprehensive income for the year, net of tax	–	–	–	157,664	(38)	(45,020)	(1,006)	111,600
Dividends to shareholders	–	–	–	(59,692)	–	–	–	(59,692)
Reversal of dividends distributed but not collected	–	–	–	346	–	–	–	346
Other *	–	–	–	139	(139)	–	–	–
Effect of FX hedge *	–	–	–	(20)	–	–	20	–
At 31 December 2011	<u>430,819</u>	<u>13,368</u>	<u>87,493</u>	<u>618,122</u>	<u>(153)</u>	<u>(72,599)</u>	<u>(4,591)</u>	<u>1,072,459</u>
At 1 January 2012	430,819	13,368	87,493	618,122	(153)	(72,599)	(4,591)	1,072,459
Total comprehensive income for the year, net of tax	–	–	–	86,039	152	130,401	3,116	219,708
Dividends to shareholders	–	–	–	(47,364)	–	–	–	(47,364)
Reversal of dividends distributed but not collected	–	–	–	272	–	–	–	272
Other *	–	–	–	(1)	1	–	–	–
Effect of FX hedge *	–	–	–	(50)	–	–	50	–
At 31 December 2012	<u>430,819</u>	<u>13,368</u>	<u>87,493</u>	<u>657,018</u>	<u>–</u>	<u>57,802</u>	<u>(1,425)</u>	<u>1,245,075</u>

* The foreign currency difference disclosed under Translation of foreign operation was settled within the transfer of profit for 2010 and 2011 from the foreign branch. Retained earnings were originally generated in Czech Crowns ('CZK') and the foreign exchange effect of this translation was hedged.

The accompanying notes on pages 126 to 206 form an integral part of these financial statements.

Statement of Cash Flows for the year ended 31 December 2012

(In thousands of euro)

	Note	2012	2011
Cash flows from operating activities			
Profit before tax		108,350	197,693
Adjustments for:			
Amortisation		8,565	8,440
Depreciation		15,933	15,944
Securities at fair value through profit or loss, debt securities in issue and FX differences		7,914	(1,200)
Interest income		(481,144)	(484,924)
Interest expense		144,322	131,819
Dividend income		(1,281)	(20,151)
Sale of property and equipment		102	(331)
Impairment losses and similar charges		62,863	66,221
Interest received		488,754	480,278
Interest paid		(146,147)	(122,552)
Dividends received		1,281	20,151
Tax paid		(3,770)	(44,206)
Due from banks		(69,915)	(396,921)
Financial assets at fair value through profit or loss		201,028	(23,372)
Derivative financial instruments (assets)		40,946	(36,180)
Available-for-sale financial assets		99,195	113,544
Loans and advances to customers		(281,079)	(825,795)
Other assets		1,623	(943)
Due to central and other banks		(168,772)	(9,951)
Derivative financial instruments (liabilities)		(4,188)	(3,347)
Due to customers		269,785	214,559
Other liabilities		480	8,654
Net cash from/(used in) operating activities		<u>294,845</u>	<u>(712,570)</u>
Cash flows from investing activities			
Purchase of held-to-maturity investments		(69,000)	—
Repayments of held-to-maturity investments		161,212	650,449
Purchase of intangible assets and property and equipment		(23,608)	(23,390)
Disposal of property and equipment		693	5,306
Liquidation of subsidiaries		—	324
Net cash from investing activities		<u>69,297</u>	<u>632,689</u>
Cash flows from financing activities			
Proceeds from issue of debt securities		194,150	311,504
Repayments of debt securities		(442,554)	(269,443)
Dividends paid		(47,364)	(59,692)
Net cash used in financing activities		<u>(295,768)</u>	<u>(17,631)</u>
Net change in cash and cash equivalents		68,374	(97,512)
Cash and cash equivalents at the beginning of the year	3	97,342	194,854
Cash and cash equivalents at the end of the year	3	<u>165,716</u>	<u>97,342</u>

The accompanying notes on pages 126 to 206 form an integral part of these financial statements.

Notes to the separate financial statements for the year ended 31 December 2012 prepared in accordance with IFRS as adopted by the EU

1. General information

Všeobecná úverová banka, a.s. ('the Bank' or 'VUB') provides retail and commercial banking services. The Bank is domiciled in the Slovak Republic with its registered office at Mlynské nivy 1, 829 90 Bratislava 25 and has the identification number (IČO) 313 20 155.

At 31 December 2012, the Bank had a network of 247 points of sale (including Retail Branches, Corporate Branches and Mortgage centres) located throughout Slovakia (December 2011: 250). The Bank also has one branch in the Czech Republic.

The Bank's ultimate parent company is Intesa Sanpaolo S.p.A., which is a joint-stock company and which is incorporated and domiciled in Italy. The last consolidated financial statements of the company are available at the address of its registered office at Piazza San Carlo 156, 10121 Torino, Italy.

The members of the Management Board are: Ignacio Jaquotot (Chairman), Andrea De Michelis, Daniele Fanin, Stanislav Hodek (from 1 October 2012), Jozef Kausich, Elena Kohútiková, Tomislav Lazarić (until 31 January 2012), Peter Magala (from 1 March 2012), Silvia Púchovská, Alexander Resch (until 29 February 2012), Adrián Ševčík.

The members of the Supervisory Board are: György Surányi (Chairman), Massimo Malagoli (Vice Chairman from 3 April 2012, member until 2 April 2012), Fabrizio Centrone (Vice Chairman until 3 April 2012), Adriano Arietti, Jana Finková, Antonio Furesi, Ján Gallo, Juraj Jurenka (until 6 March 2012).

2. Summary of significant accounting policies

2.1 Basis of preparation

The separate financial statements of the Bank ('the financial statements') have been prepared in accordance with International Financial Reporting Standards ('IFRS') issued by the International Accounting Standards Board ('IASB') and with interpretations issued by the International Financial Reporting Interpretations Committee of the IASB ('IFRIC') as approved by the Commission of European Union in accordance with the Regulation of European Parliament and Council of European Union and in accordance with the Act No. 431/2002 Collection on Accounting.

The consolidated financial statements of the Bank were issued on 13 February 2013 and are available at the legal office of the Bank.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets at fair value through profit or loss and all derivative financial instruments to fair value and in the case of the financial assets or financial liabilities designated as hedged items in qualifying fair value hedge relationships modified by the changes in fair value attributable to the risk being hedged.

The financial statements were prepared using the going concern assumption that the Bank will continue in operation for the foreseeable future.

The financial statements are presented in thousands of euro ('€'), unless indicated otherwise. Euro is the functional currency of the Bank.

Negative balances are presented in brackets.

2.2 Changes in accounting policies

There have not been any changes in the accounting policies during the year ended 31 December 2012.

Standards and interpretations relevant to Bank's operations issued but not yet effective

Standards issued but not yet effective or not yet adopted by the EU up to the date of issuance of the Bank's financial statements are listed below. This listing of standards and interpretations issued are those that the Bank reasonably expects to have an impact on disclosures, financial position or performance when applied at a future date. The Bank intends to adopt these standards when they become effective.

IFRS 7 Disclosures – Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7)

The amendments contain new disclosure requirements for financial assets and liabilities that are:

- offset in the statement of financial position; or
- subject to master netting arrangements or similar agreements.

The amendments become effective for annual periods beginning on or after 1 January 2013 and for interim periods within those annual periods and should be applied retrospectively. The Bank is currently assessing the impact these amendments will have on disclosures in the financial statements.

IFRS 10 Consolidated Financial Statements

IFRS 10 provides a single model to be applied in the control analysis for all investees, including entities that currently are SPEs in the scope of SIC-12. IFRS 10 introduces new requirements to assess control that are different from the existing requirements in IAS 27 (2008). Under the new single control model, an investor controls an investee when:

- it is exposed or has rights to variable returns from its involvements with the investee;
- it has the ability to affect those returns through its power over that investee; and
- there is a link between power and returns.

The new standard also includes the disclosure requirements and the requirements relating to the preparation of consolidated financial statements. These requirements are carried forward from IAS 27 (2008). IFRS 10 is effective for annual periods beginning on or after 1 January 2014. The Bank does not expect the new standard to have any impact on the financial statements, since the assessment of control over its current investees under the new standard is not expected to change previous conclusions regarding the Bank's control over its investees.

IFRS 11 Joint Arrangements

IFRS 11, Joint Arrangements, supersedes and replaces IAS 31, Interest in Joint Ventures. IFRS 11 does not introduce substantive changes to the overall definition of an arrangement subject to joint control, although the definition of control, and therefore indirectly of joint control, has changed due to IFRS 10.

Under the new standard, joint arrangements are divided into two types, each having its own accounting model defined as follows:

- a joint operation is one whereby the jointly controlling parties, known as the joint operators, have rights to the assets, and obligations for the liabilities, relating to the arrangement;
- a joint venture is one whereby the jointly controlling parties, known as joint venturers, have rights to the net assets of the arrangement.

IFRS 11 effectively carves out from IAS 31 jointly controlled entities those cases in which, although there is a separate vehicle for the joint arrangement, separation is ineffective in certain ways. These arrangements are treated similarly to jointly controlled assets/operations under IAS 31, and are now called joint operations. The remainder of IAS 31 jointly controlled entities, now called joint ventures, are stripped of the free choice of equity accounting or proportionate consolidation; they must now always use the equity method in its consolidated financial statements. The standard is effective for annual periods beginning on or after 1 January 2014. The Bank does not expect the new standard to have any impact on the financial statements, since the assessment of the joint arrangements under the new standard is not expected to result in a change in the accounting treatment of existing joint arrangements.

IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 requires additional disclosures relating to significant judgements and assumptions made in determining the nature of interests in an entity or arrangement, interests in subsidiaries, joint arrangements and associates and unconsolidated structured entities. The standard is effective for annual periods beginning on or after 1 January 2014. The VUB Bank does not expect the new standard will have a material impact on the financial statements.

IFRS 13 Fair Value Measurement

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. This standard becomes effective for annual periods beginning on or after 1 January 2013. The Bank is currently assessing the impact that this standard will have on its financial position and performance.

IAS 1 Presentation of Financial Statements: Presentation of Items of Other Comprehensive Income (Amendments to IAS 1)

The amendments:

- require that an entity presents separately the items of other comprehensive income that may be reclassified as profit or loss in the future from those that would never be reclassified as profit or loss. If items of other comprehensive income are presented before related tax effects, then the aggregated tax amount should be allocated between these sections;
- change the title of the Statement of comprehensive income to Statement of profit or loss and other comprehensive income, however, other titles are also allowed to be used.

The amendments are effective for annual periods beginning on or after 1 July 2012. The amendments affect presentation only and have no impact on the VUB Bank's financial position or performance.

IAS 12 Deferred Tax: Recovery of Underlying Assets (Amendments to IAS 12)

The amendments introduce a rebuttable presumption that the carrying value of investment property measured using the fair value model would be recovered entirely by sale. Management's intention would not be relevant unless the investment property is depreciable and held within a business model whose objective is to consume substantially all of the asset's economic benefits over the life of the asset. This is the only instance in which the presumption can be rebutted. The amendments are effective for annual periods beginning on or after 1 January 2013. The amendments are not relevant to the Bank's financial statements, since the Bank does not have any investment properties measured using the fair value model in IAS 40.

IAS 19 Employee Benefits (2011 Amendments to IAS 19)

The amendments require actuarial gains and losses to be recognised immediately in other comprehensive income. The amendments remove the corridor method previously applicable to recognising actuarial gains and losses, and eliminate the ability for entities to recognise all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under the requirements of IAS 19. The amendments also require the expected return on plan assets recognised in profit or loss to be calculated based on rate used to discount the defined benefit obligation. The amendments are effective for annual periods beginning on or after 1 January 2013. The application of these amendments will have no impact on the financial position of the VUB Bank.

IAS 27 Separate Financial Statements (as revised in 2011)

As a consequence of the new IFRS 10 and IFRS 12, what remains of IAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. The amendment becomes effective for annual periods beginning on or after 1 January 2014.

IAS 28 Investments in Associates and Joint Ventures (as revised in 2011)

As a consequence of the new IFRS 11 and IFRS 12, IAS 28 has been renamed to IAS 28 Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates. The amendment becomes effective for annual periods beginning on or after 1 January 2014. The Bank does not expect the amendment to standard to have material impact on its financial position or financial performance.

IAS 32 – Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32)

The amendments do not introduce new rules for offsetting financial assets and liabilities; rather they clarify the offsetting criteria to address inconsistencies in their application. The amendments are effective for annual periods beginning on or after 1 January 2014.

2.3 Segment reporting

The Bank reports financial and descriptive information about its operating segments in these financial statements. An operating segment is a component of the Bank that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the Bank), whose operating results are regularly reviewed by the Bank's management to make decisions about resources to be allocated to the segment and to assess its performance, and for which separate financial information is available.

The Bank operates in three operating segments – Retail Banking, Corporate Banking and Central Treasury. Each segment is exposed to different risks and differs in the nature of its services, business processes and types of customers for its products and services.

For all segments the Bank reports a measure of segment assets and liabilities and income and expense items, a reconciliation of total reportable segment revenues, total profit or loss, total assets, liabilities and other amounts disclosed for reportable segments to corresponding amounts in the Bank's financial statements.

Most of the transactions of the Bank are related to the Slovak market. Due to the market size, the Bank operates as a single geographical segment unit.

2.4 Foreign currency transactions

Monetary assets and liabilities in foreign currencies are translated to euro at the official European Central Bank ('ECB') or National Bank of Slovakia ('NBS') exchange rates prevailing at the end of the reporting period. Income and expenses denominated in foreign currencies are reported at the ECB or NBS exchange rates prevailing at the date of the transaction.

The difference between the contractual exchange rate of a transaction and the ECB or NBS exchange rate prevailing at the date of the transaction is included in 'Net trading result', as well as gains and losses arising from movements in exchange rates after the date of the transaction.

2.5 Foreign operations

The financial statements include foreign operations in the Czech Republic. The assets and liabilities of foreign operations are translated to euro at the foreign exchange rate prevailing at the end of the reporting period. The revenues and expenses of foreign operations are translated to euro at rates approximating the foreign exchange rates prevailing at the dates of the transactions. Foreign exchange differences arising on these translations are recognised directly in equity.

2.6 Cash and cash equivalents

For the purpose of the Statement of cash flow, cash and cash equivalents comprise cash and balances with central banks, treasury bills and other eligible bills with contractual maturity of less than 90 days and due from banks balances with contractual maturity of less than 90 days.

2.7 Cash and balances with central banks

Cash and balances with central banks comprise cash in hand and balances with the NBS and other central banks, including compulsory minimum reserves.

2.8 Treasury bills and other eligible bills

Treasury bills and other eligible bills represent highly liquid securities that could be used for rediscounting in the NBS in the case of Slovak treasury bills or in a central bank of a foreign country in the case of foreign treasury bills without any time or other constraints.

2.9 Due from banks

Due from banks include receivables from current accounts in other than central banks, term deposits and loans provided to commercial banks.

Balances are presented at amortised cost including interest accruals less any impairment losses. An impairment loss is established if there is objective evidence that the Bank will not be able to collect all amounts due.

2.10 Securities

Securities held by the Bank are categorised into portfolios in accordance with the intent on the acquisition date and pursuant to the investment strategy. The Bank has developed security investment strategies and, reflecting the intent on acquisition, allocated securities into the following portfolios:

- (a) Fair value through profit or loss,
- (b) Available-for-sale,
- (c) Held-to-maturity.

The principal differences among the portfolios relate to the measurement and recognition of fair values in the financial statements. All securities held by the Bank are recognised using settlement date accounting and are initially measured at fair value plus, in the case of financial assets not at fair value through profit or loss, any directly attributable incremental costs of acquisition. Securities purchased, but not settled, are recorded in the off-balance sheet and changes in their fair values, for purchases into the fair value through profit or loss and the available-for-sale portfolios, are recognised in the Statement of comprehensive income and in equity respectively.

(a) Securities at fair value through profit or loss

This portfolio comprises the following subcategories:

- (i) Securities held for trading
These securities are financial assets acquired by the Bank for the purpose of generating profits from short-term fluctuations in prices.
- (ii) Securities designated at fair value through profit or loss on initial recognition
Securities classified in this category are those that have been designated by the management on initial recognition. This designation may be used only when at least one of the following conditions is met:
 - the designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on a different basis;
 - the assets and financial liabilities are a part of a group of financial assets, financial liabilities or both which are managed and their performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy;
 - the financial instrument contains one or more embedded derivatives which significantly modify the cash flows that otherwise would be required by the contract.

Subsequent to their initial recognition these assets are accounted for and re-measured at fair value. The fair value of securities at fair value through profit or loss, for which an active market exists, and a market value can be estimated reliably, is measured at quoted market prices. In circumstances where the quoted market prices are not readily available, the fair value is estimated using the present value of future cash flows.

The Bank monitors changes in fair values on a daily basis and recognises unrealised gains and losses in the Statement of comprehensive income in 'Net trading result'. Interest earned on securities at fair value through profit or loss is accrued on a daily basis and reported in the Statement of comprehensive income in 'Interest and similar income'.

Day 1 profit or loss

When the transaction price is different to the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets, the Bank immediately recognises the difference between the transaction price and fair value (a 'Day 1 profit or loss') in 'Net trading result' if the 'Day 1 profit or loss' is not significant. In cases where 'Day 1 profit or loss' is significant, the difference is amortised over the period of the respective deals. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognised in the Statement of comprehensive income when the inputs become observable, or when the instrument is derecognised.

(b) Available-for-sale securities

'Available-for-sale' securities are those financial assets that are not classified as 'at fair value through profit or loss' or 'held-to-maturity'. Subsequent to their initial recognition, these assets are accounted for and re-measured at fair value.

Unrealised gains and losses arising from changes in the fair value of 'available-for-sale' securities are recognised on a daily basis in the 'Available-for-sale financial assets' in equity.

Interest earned whilst holding 'available-for-sale' securities is accrued on a daily basis and reported in the Statement of comprehensive income in 'Interest and similar income'.

The fair value of 'available-for-sale' securities, for which an active market exists, and a market value can be estimated reliably, is measured at quoted market prices. In circumstances where the quoted market prices are not readily available, the fair value is estimated using the present value of future cash flows.

Equity investments whose fair value cannot be reliably measured are held at cost less impairment. For 'available-for-sale' equity investments, the Bank assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

Examples of events representing objective evidence of impairment include significant financial difficulty of the issuer, issuer's default or delinquency in interest or principal payments, becoming probable that the issuer will enter into bankruptcy or other reorganisation procedures, the disappearance of an active market for the security due to the issuer's financial difficulties or other elements indicating an objective reduction in the issuer's ability to generate future cash flows sufficient to meet its contractual obligation.

In the case of debt instruments classified as 'available-for-sale', impairment is assessed based on the same criteria as financial assets carried at amortised cost. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in 'Impairment losses' in the Statement of comprehensive income, the impairment loss is reversed through the Statement of comprehensive income.

In the case of equity investments classified as 'available-for-sale', objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in profit or loss – is removed from equity and recognised in 'Impairment losses' in the Statement of comprehensive income. Impairment losses on equity investments are not reversed through Statement of comprehensive income; increases in their fair value after impairment are recognised directly in Other comprehensive income.

(c) Held-to-maturity investments

'Held-to-maturity' investments are financial assets with fixed or determinable payments and maturities that the Bank has the positive intent and ability to hold to maturity.

'Held-to-maturity' investments are carried at amortised cost less any impairment losses. Amortised cost is the amount at which the asset was initially measured minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount. The amortisation is recognised in the Statement of comprehensive income in 'Interest and similar income'.

The Bank assesses on a regular basis whether there is any objective evidence that a 'held-to-maturity' investment may be impaired. A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount.

2.11 Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase agreements ('repo transactions') remain as assets in the Statement of financial position under the original caption and the liability from the received loan is included in 'Due to central and other banks' or 'Due to customers'.

Securities purchased under agreements to purchase and resell ('reverse repo transactions') are recorded only in the off-balance sheet and the loan provided is reported in the Statement of financial position in 'Due from banks' or 'Loans and advances to customers', as appropriate.

The price differential between the purchase and sale price of securities is treated as interest income or expense and deferred over the life of the agreement.

2.12 Derivative financial instruments

In the normal course of business, the Bank is a party to contracts with derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract. The derivative financial instruments used include foreign exchange forwards, interest rate/foreign exchange swaps and options, forward rate agreements and cross currency swaps. The Bank also uses financial instruments to hedge interest rate risk and currency exposures associated with its transactions in the financial markets. They are accounted for as trading derivatives if they do not fully comply with the definition of a hedging derivative as prescribed by IFRS. The Bank also acts as an intermediary provider of these instruments to certain customers.

Derivative financial instruments are initially recognised and subsequently re-measured in the Statement of financial position at fair value. All derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Changes in the fair value of derivatives are included in 'Net trading result'.

Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. The fair values of derivative positions are computed using standard formulas and prevailing interest rates applicable for respective currencies available on the market at reporting dates.

In the normal course of business, the Bank enters into derivative financial instrument transactions to hedge its liquidity, foreign exchange and interest rate risks. The Bank also enters into proprietary derivative financial transactions for the purpose of generating profits from short-term fluctuations in market prices. The Bank operates a system of market risk and counterparty limits, which are designed to restrict exposure to movements in market prices and counterparty concentrations. The Bank also monitors adherence to these limits on a daily basis.

Credit risk of financial derivatives

Credit exposure or the replacement cost of derivative financial instruments represents the Bank's credit exposure from contracts with a positive fair value, that is, it indicates the estimated maximum potential losses in the event that counterparties fail to perform their obligations. It is usually a small proportion of the notional amounts of the contracts. The credit exposure of each contract is indicated by the credit equivalent calculated pursuant to the generally applicable methodology using the current exposure method and involves the market value of the contract (only if positive, otherwise a zero value is taken into account) and a portion of the nominal value, which indicates the potential change in market value over the term of the contract. The credit equivalent is established depending on the type of contract and its maturity. The Bank assesses the credit risk of all financial instruments on a daily basis.

The Bank is selective in its choice of counterparties and sets limits for transactions with customers. As such, the Bank considers that the actual credit risk associated with financial derivatives is substantially lower than the exposure calculated pursuant to credit equivalents.

Embedded derivatives

The Bank assesses whether any embedded derivatives contained in the contract are required to be separated from the host contract and accounted for as derivatives under IAS 39. An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative.

The Bank accounts for embedded derivatives separately from the host contract if: the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid (combined) instrument is not measured at fair value with changes in fair value recognised in the Statement of comprehensive income.

Hedging derivatives

The Bank makes use of derivative instruments to manage exposures to interest rate, foreign currency and credit risks, including exposures arising from expected transactions. In order to manage individual risks, the Bank applies hedge accounting for transactions which meet the specified criteria.

At the inception of the hedge relationship, the Bank formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship.

Also, at the inception of the hedge relationship, a formal assessment is undertaken to ensure the hedging instrument is expected to be highly effective in offsetting the designated risk in the hedged item. Hedges are formally assessed each month. A hedge is regarded as highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated are expected to offset in a range of 80 % to 125 %.

In situations where that hedged item is an expected transaction, the Bank assesses whether the transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect the Statement of comprehensive income.

Cash flow hedges

For designated and qualifying cash flow hedges, the effective portion of the gain or loss on the hedging instrument is initially recognised in other comprehensive income as 'Cash flow hedges'. The ineffective portion of the gain or loss on the hedging instrument is recognised immediately as gain or loss in the Statement of comprehensive income in 'Net trading result'.

When the hedged cash flow affects profit or loss, the gain or loss on the hedging instrument is reclassified from other comprehensive income to profit or loss as a reclassification adjustment. When a hedging instrument expires, or is sold, terminated, exercised, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss that has been recognised in other comprehensive income remains separately in equity and is reclassified from other comprehensive income to profit or loss as a reclassification adjustment when the hedged expected transaction is ultimately recognised. When an expected transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately reclassified from other comprehensive income to profit or loss as a reclassification adjustment.

Fair value hedges

For designated and qualifying fair value hedges, the change in the fair value of a hedging derivative is recognised in the Statement of comprehensive income in 'Net trading result'. Meanwhile, the change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item and is also recognised in the Statement of comprehensive income in 'Net trading result'.

If the hedging instrument expires or is sold, terminated or exercised, or where the hedge no longer meets the criteria for hedge accounting, the hedge relationship is terminated. For hedged items recorded at amortised cost, the difference between the carrying value of the hedged item on termination and the face value is amortised over the remaining term of the original hedge using the effective interest rate ('EIR'). If the hedged item is derecognised, the unamortised fair value adjustment is reclassified from other comprehensive income to profit or loss as a reclassification adjustment.

2.13 Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the Statement of financial position, if, and only if, there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the Statement of financial position.

2.14 Non-current assets held for sale

Non-current assets held for sale are assets where the carrying amount will be recovered principally through a sale transaction rather than through continuing use. Non-current assets held for sale comprise buildings, which are available for immediate sale in their present condition and their sale is considered to be highly probable.

Assets classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

2.15 Loans and advances to customers and impairment losses

Loans and advances are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market and are recorded at amortised cost less any impairment losses. All loans and advances to customers are recognised in the Statement of financial position when cash is advanced to borrowers.

Loans and advances to customers are subject to periodic impairment testing. An impairment loss for a loan, or a group of similar loans, is established if their carrying amount is greater than their estimated recoverable amount. The recoverable amount is the present value of expected future cash flows, including amounts recoverable from guarantees and collaterals, discounted based on the loan's original effective interest rate. The amount of the impairment loss is included in the Statement of comprehensive income.

Impairment and uncollectability is measured and recognised individually for loans that are individually significant. Impairment and uncollectability for a group of similar loans that are not individually identified as impaired or loans that are not individually significant are measured and recognised on a portfolio basis.

The Bank writes off loans and advances when it determines that the loans and advances are uncollectible. Loans and advances are written off against the reversal of the related impairment losses. Any recoveries of written off loans are credited to the Statement of comprehensive income on receipt.

2.16 Subsidiaries, associates and jointly controlled entities

Subsidiaries, associates and jointly controlled entities are recorded at cost less impairment losses. The impairment loss is measured using the Dividend discount model.

Dividend discount model

The Management of the companies which are subject to the impairment test provide a projection of dividends that are expected to be paid out by their companies in a period of 5 years. The model calculates the present value of these cash flows discounting them at the interest rate resulting from the CAPM (Capital Asset Pricing Model). Cash flows after the period are determined by a present value of the perpetuity with the particular estimated growth rate, determined at Intesa Sanpaolo Group level.

2.17 Intangible assets

Intangible assets are recorded at historical cost less accumulated amortisation and impairment losses. Amortisation is calculated on a straight-line basis in order to write off the cost of each asset to its residual value over its estimated useful economic life as follows:

	Years
Software	5 – 10
Other intangible assets	5 – 10

Amortisation methods, useful lives and residual values are reassessed at the reporting date.

2.18 Property and equipment

Property and equipment are recorded at historical cost less accumulated depreciation and impairment losses. Acquisition cost includes the purchase price plus other costs related to acquisition such as freight, duties or commissions. The costs of expansion, modernisation or improvements leading to increased productivity, capacity or efficiency are capitalised. Repairs and renovations are charged to the Statement of comprehensive income when the expenditure is incurred.

Depreciation is calculated on a straight-line basis in order to write off the cost of each asset to its residual value over its estimated useful economic life as follows:

	Years
Buildings	20 – 40
Equipment	4, 6, 10, 12
Other tangibles	4, 6, 12

Land, assets in progress and art collections are not depreciated. The depreciation of assets in progress begins when the related assets are put into use.

The Bank periodically tests its assets for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down to this recoverable amount.

Depreciation methods, useful lives and residual values are reassessed at the reporting date.

2.19 Provisions

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

2.20 Provisions for employee benefits

The Bank's obligation in respect of retirement and jubilee employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. The discount rate is determined by reference to a risk-free curve, with a term consistent with the estimated term of the benefit obligation. The calculation is performed using the projected unit credit method. Any actuarial gains or losses are recognised in the statement of comprehensive income in the period in which they arise. All employees of the Bank are covered by the retirement and jubilee employee benefits program.

The calculation for the respective program takes into account the following parameters:

	Jubilee benefits	Retirement benefits
Discount rate	3.54 %	3.54 %
Future growth of wages in 2013	n/a	2.5 %
Future growth of wages after 2013	n/a	4.0 %
Fluctuation of employees (based on age)	6 – 17 %	6 – 17 %
Retirement age	Based on valid legislation	
Mortality	Based on mortality tables issued by the Statistical Office of the Slovak Republic	

The Bank also calculates a reserve for retention applicable to employees that are subject to the retention program using the projected unit credit method.

All gains or losses in relation to the employee benefits are recognised in 'Salaries and employee benefits'. Employee benefit reserves are disclosed in the Statement of financial position in 'Other liabilities'.

2.21 Financial guarantees

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make a payment when it falls due, in accordance with the terms of a debt instrument consisting of letters of credit, guarantees and acceptances.

Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee in the Statement of comprehensive income in 'Fee and commission income' on a straight line basis. The guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when a payment under the guarantee has become probable). Financial guarantees are included within 'Other liabilities'. Any increase in the liability relating to financial guarantees is recorded in the Statement of comprehensive income in 'Impairment losses'.

2.22 Legal reserve fund

In accordance with the law and statutes of the Bank, the Bank is obliged to contribute at least 10 % of its annual net profit to the 'Legal reserve fund' until it reaches 20 % of the share capital. Usage of the 'Legal reserve fund' is restricted by the law and the fund can be used for the coverage of the losses of the Bank.

2.23 Equity reserves

The reserves recorded in equity that are disclosed in the Statement of financial position include:

‘Translation of foreign operation’ reserve which is used to record exchange differences arising from the translation of the net investment in foreign operations.

‘Available-for-sale financial assets’ reserve which comprises changes in the fair value of available-for-sale investments.

‘Cash flow hedges’ reserve which comprises the portion of the gain or loss on a hedging instrument in a cash flow hedge that is determined to be an effective hedge.

2.24 Interest income

Interest income and expense is recognised in the Statement of comprehensive income on an accrual basis using the effective interest rate method. Interest income and expense includes the amortisation of any discount or premium on financial instruments. Interest income also includes up-front and commitment fees, which are subject to the effective interest rate calculation and are amortised over the life of the loan.

2.25 Fee and commission income

Fee and commission income arises on financial services provided by the Bank including account maintenance, cash management services, brokerage services, investment advice and financial planning, investment banking services, project finance transactions and asset management services. Fee and commission income is recognised when the corresponding service is provided.

2.26 Net trading result

Net trading result includes gains and losses arising from purchases, disposals and changes in the fair value of financial assets and liabilities including securities and derivative instruments. It also includes the result of all foreign currency transactions.

2.27 Dividend income

Dividend income is recognised in the Statement of comprehensive income on the date that the dividend is declared.

2.28 Current and deferred income tax

Income tax is calculated in accordance with the regulations of the Slovak Republic and other jurisdictions, in which the Bank operates.

Deferred tax assets and liabilities are recognised, using the balance sheet method, for all temporary differences arising between tax bases of assets or liabilities and their carrying amounts for financial reporting purposes. Expected tax rates, applicable for the periods when assets and liabilities are realised, are used to determine deferred tax.

The Bank is also subject to various indirect operating taxes, which are included in ‘Other operating expenses’.

2.29 Fiduciary assets

Assets held in a fiduciary capacity are not reported in the financial statements, as such are not the assets of the Bank.

2.30 Significant accounting judgements and estimates

Judgements

In the process of applying the Bank's accounting policies, management has made judgements, apart from those involving estimations, that significantly affect the amounts recognised in the financial statements. The most significant judgements relate to the classification of financial instruments.

Held-to-maturity investments

The Bank follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgement. In making this judgement, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to hold these investments to maturity other than for a specific circumstance, for example selling a higher than insignificant amount close to maturity, it will be required to reclassify the entire class as available-for-sale. The investments would therefore be measured at fair value and not at amortised cost.

Financial assets held for trading

The Bank classifies a financial asset as 'held for trading' if it is acquired principally for the purpose of selling it in the near term, or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of recent actual pattern of short-term profit taking, or if it is a derivative.

Financial assets designated at fair value through profit or loss on initial recognition

The Bank uses the category 'at fair value through profit or loss on initial recognition' to recognize equity shares acquired as a part of the incentive plan based on which the amount due to employees benefiting from the plan recognized under share remuneration scheme in 'Other liabilities' (see also note 21) is proportional to the fair value of these shares.

Since both variations in the amount of the liability and in the fair value of the shares are recognized in the Statement of comprehensive income, classification of equity shares into the category 'at fair value through profit or loss on initial recognition' allows the neutralisation of the effect derived from the changes in the value of the debt on the Statement of comprehensive income and results into the elimination of the accounting mismatch.

Estimates

The preparation of the financial statements requires management to make certain estimates and assumptions, which impact the carrying amounts of the Bank's assets and liabilities and the disclosure of contingent items at the end of reporting period and reported revenues and expenses for the period then ended.

Estimates are used for, but not limited to: fair values of financial instruments, impairment losses on loans and advances to customers, impairment losses for off-balance sheet risks, depreciable lives and residual values of tangible and intangible assets, impairment losses on tangible and intangible assets, liabilities from employee benefits and provisions for legal claims.

Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded on the Statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques which include the use of mathematical models. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. The judgements include considerations of liquidity and model inputs such as correlation and volatility for longer dated financial instruments.

Impairment losses on loans and advances

The Bank reviews its loans and advances at each reporting date to assess whether a specific allowance for impairment should be recorded in the Statement of comprehensive income. In particular, judgement by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the specific allowance.

In addition to specific allowances against individually significant loans and advances, the Bank also makes a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This takes into consideration factors such as any deterioration in country risk, industry and technological obsolescence, as well as identified structural weaknesses or deterioration in cash flows.

Impairment losses are sensitive to input parameters such as the rating of the client, the probability of default and loss given default of the client. Change of any of these parameters results in a different amount of impairment losses.

Future events and their effects cannot be perceived with certainty. Accordingly, the accounting estimates made require the exercise of judgement and those used in the preparation of the financial statements will change as new events occur, as more experience is acquired, as additional information is obtained and as the Bank's operating environment changes. Actual results may differ from those estimates.

3. Cash and cash equivalents

€ '000	Note	2012	2011
Cash and balances with central banks	4	150,774	90,918
Current accounts in other banks	5	14,942	6,424
		<u>165,716</u>	<u>97,342</u>

4. Cash and balances with central banks

€ '000	2012	2011
Balances with central banks:		
Compulsory minimum reserves	47,616	5,146
Current accounts	66	36
Term deposits	<u>7,955</u>	<u>–</u>
	55,637	5,182
Cash in hand	<u>95,137</u>	<u>85,736</u>
	<u>150,774</u>	<u>90,918</u>

The compulsory minimum reserve is maintained as an interest bearing deposit under the regulations of the NBS and the Czech National Bank. The amount of the compulsory minimum reserve depends on the level of customer deposits accepted by the Bank and the amount of issued bonds, both with a maturity of up to 2 years. The rate for the calculation of the compulsory minimum reserve is 1 % for the reserves held in the NBS and 2 % for the reserves held in the Czech National Bank. The required balance is calculated as the total of individual items multiplied by the valid rate.

The daily balance of the compulsory minimum reserve can vary significantly based on the amount of incoming and outgoing payments. The Bank's ability to withdraw the compulsory minimum reserve is restricted by local legislation.

5. Due from banks

€ '000	Note	2012	Restated 2011
Current accounts	3	14,942	6,424
Term deposits			
with contractual maturity over 90 days		20,091	3,141
Loans and advances			
with contractual maturity over 90 days		488,902	489,351
Cash collateral		56,689	2,730
Impairment losses	10	<u>(34)</u>	<u>(202)</u>
		<u>580,590</u>	<u>501,444</u>

At 31 December 2012 the balance of 'Term deposits' includes a short term deposit with Intesa Sanpaolo S.p.A in the total nominal amount of € 20,000 thousand.

At 31 December 2012 the balance of 'Loans and advances' comprises of a short term reverse repo trade concluded with Intesa Sanpaolo S.p.A in the nominal amount of € 399,631 thousand. The repo trade is secured by state bonds and cash collateral. At 31 December 2011 the balance comprised of a short term reverse repo trade in the nominal amount of € 399,587 thousand with Intesa Sanpaolo S.p.A which matured in May 2012.

The comparative balance of 'Loans and advances' for 2011 was restated to separately present the cash collateral in order to provide more relevant information to the users of the financial statements.

6. Financial assets at fair value through profit or loss

€ '000	2012	2011
Financial assets held for trading		
Treasury bills and other eligible bills		
with contractual maturity over 90 days	24,970	192,233
State bonds		
with contractual maturity over 90 days	43,273	77,619
Bank bonds		
with contractual maturity over 90 days	314	–
	<u>68,557</u>	<u>269,852</u>
Financial assets designated at fair value through profit or loss on initial recognition		
Equity shares	330	–
	<u>68,887</u>	<u>269,852</u>

As a part of the incentive plan introduced by the parent company, in June 2012 the Bank acquired into the fair value through profit or loss portfolio ('FVTPL') shares of Intesa Sanpaolo S.p.A in the initial value of € 249 thousand.

At 31 December 2012 and 31 December 2011, no financial assets at fair value through profit or loss were pledged by the Bank to secure transactions with counterparties.

7. Derivative financial instruments

€ '000	2012 Assets	2011 Assets	2012 Liabilities	2011 Liabilities
Trading derivatives	32,396	80,255	38,388	42,424
Cash flow hedges of interest rate risk	3,220	–	5,070	5,668
Fair value hedges of interest rate risk	<u>7,003</u>	<u>144</u>	<u>9,736</u>	<u>9,290</u>
	<u>42,619</u>	<u>80,399</u>	<u>53,194</u>	<u>57,382</u>

Trading derivatives also include hedge instruments that are non-qualifying according to IAS 39, which are held for risk management purposes rather than for trading. The instruments used include cross-currency interest rate swap. At 31 December 2012, the total positive fair value of such derivatives was € 1,329 thousand (31 December 2011: € 4,346 thousand) and the negative fair value was nil (31 December 2011: nil).

€ '000	2012 Assets	2011 Assets	2012 Liabilities	2011 Liabilities
Trading derivatives – Fair values				
Interest rate instruments				
Swaps	17,045	18,035	17,734	19,489
Forward rate agreements	–	–	53	–
Options	4,508	4,224	4,947	4,248
	<u>21,553</u>	<u>22,259</u>	<u>22,734</u>	<u>23,737</u>
Foreign currency instruments				
Forwards and swaps	3,360	45,773	9,497	10,794
Cross currency swaps	1,329	4,346	–	–
Options	2,426	6,152	2,424	6,168
	<u>7,115</u>	<u>56,271</u>	<u>11,921</u>	<u>16,962</u>
Equity and commodity instruments				
Equity options	3,716	1,725	3,716	1,725
Commodity swaps	12	–	17	–
	<u>3,728</u>	<u>1,725</u>	<u>3,733</u>	<u>1,725</u>
	<u>32,396</u>	<u>80,255</u>	<u>38,388</u>	<u>42,424</u>

€ '000	2012 Assets	2011 Assets	2012 Liabilities	2011 Liabilities
Trading derivatives – Notional values				
Interest rate instruments				
Swaps	983,183	1,045,710	983,183	1,045,710
Forward rate agreements	24,546	–	24,546	–
Options	203,123	145,649	203,123	145,649
	<u>1,210,852</u>	<u>1,191,359</u>	<u>1,210,852</u>	<u>1,191,359</u>
Foreign currency instruments				
Forwards and swaps	727,954	824,781	733,929	790,494
Cross currency swaps	31,808	69,803	30,449	65,433
Options	85,723	45,481	85,666	45,395
	<u>845,485</u>	<u>940,065</u>	<u>850,044</u>	<u>901,322</u>
Equity and commodity instruments				
Equity options	20,433	23,297	20,433	23,297
Commodity options	165	234	165	234
Commodity swaps	143	–	138	–
	<u>20,741</u>	<u>23,531</u>	<u>20,736</u>	<u>23,531</u>
	<u>2,077,078</u>	<u>2,154,955</u>	<u>2,081,632</u>	<u>2,116,212</u>

Cash flow hedges of interest rate risk

The Bank uses three interest rate swaps to hedge the interest rate risk arising from the issuance of three variable rate mortgage bonds. The cash flows on the floating legs of these interest rate swaps substantially match the cash flow profiles of the variable rate mortgage bonds.

Furthermore, the Bank uses one interest rate swap to hedge the interest rate risk of one variable rate bond from the available-for-sale ('AFS') portfolio. The cash flows on the floating leg of this interest rate swap substantially match the cash flow profile of the variable rate bond.

Below is a schedule indicating as at 31 December 2012, the periods when the hedged cash flows are expected to occur. The cash flows of mortgage bonds and AFS bond represent the future undiscounted value of coupons:

€ '000	Up to 1 year	1 to 5 years	Over 5 years
2012			
Mortgage bonds – interest rate risk	(4,695)	(14,710)	–
AFS bond – interest rate risk	5,336	10,214	–
2011			
Mortgage bonds – interest rate risk	(4,982)	(12,848)	(1,674)

The net expense on cash flow hedges reclassified from 'Other comprehensive income' to the 'Net interest income' during 2012 was € 2,794 thousand (2011: net expense of € 2,455 thousand).

Fair value hedges of interest rate risk

The Bank uses three interest rate swaps to hedge the interest rate risk of three fixed rate bonds from the AFS portfolio. The changes in fair value of these interest rate swaps substantially offset the changes in fair value of AFS portfolio bonds, both in relation to changes of interest rates.

Furthermore, the Bank uses seven interest rate swaps to hedge the interest rate risk arising from the issuance of seven fixed rate mortgage bonds. The changes in fair value of these interest rate swaps substantially offset the changes in fair value of the mortgage bonds, both in relation to changes of interest rates.

In 2012, the Bank recognised a net gain of € 5,571 thousand (2011: net gain of € 455 thousand) in relation to the fair value hedging instruments above. The net loss on hedged items attributable to the hedged risks amounted to € 5,473 thousand (2011: net loss of € 300 thousand). Both items are disclosed within 'Net trading result'.

During 2012, interest and similar income from hedged AFS securities in the amount of € 8,063 thousand (2011: € 8,038 thousand) was compensated by interest expense from interest rate swap hedging instruments in the amount of € 4,006 thousand (2011: € 2,559 thousand).

At 31 December 2012, interest expense from the hedged mortgage bonds in the amount of € 6,092 thousand (31 December 2011: € 163 thousand) was compensated by interest income from the interest rate swap hedging instruments in the amount of € 1,122 thousand (31 December 2011: € 17 thousand).

The foreign branch of VUB uses four interest rate swaps to hedge the interest rate risk of four fixed income loans originated in the Czech Republic. The changes in fair value of these interest rate swaps substantially offset the changes in fair value of the loans, both in relation to changes of interest rates.

In 2012, the Bank recognised in relation to the fair value hedging instruments of the foreign branch of VUB a net loss of € 116 thousand (2011: net loss of € 275 thousand). The net gain on hedged items attributable to the hedged risks amounted to € 106 thousand (2011: net gain of € 287 thousand). Both items are disclosed within 'Net trading result'.

In 2012, interest and similar income from hedged fixed income loans in the amount of € 668 thousand (2011: € 463 thousand) was compensated by interest expense from interest rate swap hedging instruments in the amount of € 111 thousand (2011: € 86 thousand).

8. Available-for-sale financial assets

€ '000	Share 2012	Share 2011	2012	2011
State bonds of EU countries			1,470,678	1,439,321
Bank bonds			11,429	15,666
Equity shares at cost				
RVS, a.s.	8.38 %	8.38 %	574	574
S.W.I.F.T.	0.01 %	0.06 %	46	65
			<u>1,482,727</u>	<u>1,455,626</u>

At 31 December 2012 and 31 December 2011, no available-for-sale financial assets were pledged by the Bank to secure transactions with counterparties.

9. Loans and advances to customers

31 December 2012 € '000	Amortised cost	Impairment losses (note 10)	Carrying amount
Sovereigns			
Municipalities	<u>160,578</u>	<u>(449)</u>	<u>160,129</u>
Corporate			
Large Corporates	999,534	(9,960)	989,574
Specialized Lending	850,229	(40,584)	809,645
Small and Medium Enterprises ('SME')	699,650	(38,664)	660,986
Other Financial Institutions	359,303	(359)	358,944
Public Sector Entities	4,197	(105)	4,092
Factoring	<u>141,509</u>	<u>(367)</u>	<u>141,142</u>
	<u>3,054,422</u>	<u>(90,039)</u>	<u>2,964,383</u>
Retail			
Small Business	184,842	(17,184)	167,658
Consumer Loans	779,805	(44,031)	735,774
Mortgages	2,830,474	(37,124)	2,793,350
Credit Cards	244,810	(38,486)	206,324
Overdrafts	115,870	(14,883)	100,987
Flat Owners Associations	4,211	(55)	4,156
Other	<u>6,366</u>	<u>(8)</u>	<u>6,358</u>
	<u>4,166,378</u>	<u>(151,771)</u>	<u>4,014,607</u>
	<u>7,381,378</u>	<u>(242,259)</u>	<u>7,139,119</u>

31 December 2011 € '000	Amortised cost	Impairment losses (note 10)	Carrying amount
Sovereigns			
Municipalities	150,654	(294)	150,360
Corporate			
Large Corporates	960,423	(8,943)	951,480
Specialized Lending	738,004	(31,765)	706,239
Small and Medium Enterprises ('SME')	690,100	(36,811)	653,289
Other Financial Institutions	413,213	(588)	412,625
Public Sector Entities	102,304	(706)	101,598
Factoring	123,479	(612)	122,867
	<u>3,027,523</u>	<u>(79,425)</u>	<u>2,948,098</u>
Retail			
Small Business	199,625	(15,522)	184,103
Consumer Loans	702,796	(55,588)	647,208
Mortgages	2,716,118	(34,102)	2,682,016
Credit Cards	252,728	(43,861)	208,867
Overdrafts	104,731	(17,788)	86,943
Flat Owners Associations	3,811	(63)	3,748
Other	6,204	(3)	6,201
	<u>3,986,013</u>	<u>(166,927)</u>	<u>3,819,086</u>
	<u>7,164,190</u>	<u>(246,646)</u>	<u>6,917,544</u>

At 31 December 2012, the 20 largest corporate customers represented a total balance of € 894,440 thousand (2011: € 879,452 thousand) or 12.12 % (2011: 12.28 %) of the gross loan portfolio.

10. Impairment losses on assets

€ '000	Note	1 Jan 2012	Creation/ (Reversal) (note 30)	Assets written- off/sold (note 30)	FX losses/ (gains)	Other *	31 Dec 2012
Due from banks	5	202	(168)	–	–	–	34
Loans and advances to customers	9	246,646	53,465	(53,459)	28	(4,421)	242,259
Held-to-maturity investments	11	341	282	–	–	–	623
Subsidiaries, associates and JVs	12	41,118	–	–	–	–	41,118
Property and equipment	14	461	(461)	–	–	–	–
Other assets	15	2,566	86	(462)	–	–	2,190
		<u>291,334</u>	<u>53,204</u>	<u>(53,921)</u>	<u>28</u>	<u>(4,421)</u>	<u>286,224</u>

* 'Other' represents the interest portion (unwinding of interest).

€ '000	Note	1 Jan 2011	Creation/ (Reversal) (note 30)	Assets written- off/sold (note 30)	FX losses/ (gains)	Other *	31 Dec 2011
Due from banks	5	151	51	–	–	–	202
Non-current assets held for sale		1,272	–	–	–	(1,272)	–
Loans and advances to customers	9	236,166	50,155	(35,966)	198	(3,907)	246,646
Held-to-maturity investments	11	249	92	–	–	–	341
Subsidiaries, associates and JVs	12	31,089	17,472	–	–	(7,443)	41,118
Property and equipment	14	461	–	–	–	–	461
Other assets	15	3,690	(91)	–	19	(1,052)	2,566
		<u>273,078</u>	<u>67,679</u>	<u>(35,966)</u>	<u>217</u>	<u>(13,674)</u>	<u>291,334</u>

* 'Other' represents the following movements:

- Release of impairment loss to sold buildings in the amount of € 1,272 thousand
- Interest portion (unwinding of interest) in the amount of € 3,907 thousand
- Liquidation of VÚB Leasingová, a.s. v likvidácii (in liquidation) in the amount of € 7,443 thousand
- Release of impairment loss to other receivables written off in the amount of € 1,052 thousand

11. Held-to-maturity investments

€ '000	Note	2012	2011
State bonds		1,032,318	1,125,948
Bank bonds and other bonds issued by financial sector		10,026	10,052
Corporate notes and bonds with contractual maturity over 90 days		–	1,881
		<u>1,042,344</u>	<u>1,137,881</u>
Impairment losses	10	<u>(623)</u>	<u>(341)</u>
		<u>1,041,721</u>	<u>1,137,540</u>

At 31 December 2012, state bonds in the total nominal amount of € 71,556 thousand were pledged by the Bank to secure collateralized transactions. All of these state bonds pledged represented the substitute cover to mortgage bonds issued and were pledged in accordance with the requirements of the Act No. 530/1990 Collection on Bonds.

At 31 December 2011, state bonds in the total nominal amount of € 80,685 thousand were pledged in order to provide the substitute cover to mortgage bonds issued and state bonds in the total nominal amount of € 149,373 thousand were pledged to secure the loan received from the NBS that expired on 5 January 2012.

12. Subsidiaries, associates and jointly controlled entities

€ '000	Share %	Cost	Impairment losses (note 10)	Carrying amount
At 31 December 2012				
VÚB Factoring, a.s.	100.0	16,535	(10,533)	6,002
Recovery, a.s.	100.0	3,652	(3,204)	448
VÚB Asset Management, správ. spol., a.s.	100.0	2,821	–	2,821
Consumer Finance Holding, a.s.	100.0	53,114	–	53,114
VÚB Leasing, a.s.	100.0	44,410	(27,381)	17,029
VÚB Generali DSS, a.s.	50.0	16,597	–	16,597
Slovak Banking Credit Bureau, s.r.o.	33.3	3	–	3
		<u>137,132</u>	<u>(41,118)</u>	<u>96,014</u>
At 31 December 2011				
VÚB Factoring, a.s.	100.0	16,535	(10,533)	6,002
Recovery, a.s.	100.0	3,652	(3,204)	448
VÚB Asset Management, správ. spol., a.s.	100.0	2,821	–	2,821
Consumer Finance Holding, a.s.	100.0	53,114	–	53,114
VÚB Leasing, a.s.	100.0	44,410	(27,381)	17,029
VÚB Generali DSS, a.s.	50.0	16,597	–	16,597
Slovak Banking Credit Bureau, s.r.o.	33.3	3	–	3
		<u>137,132</u>	<u>(41,118)</u>	<u>96,014</u>

All entities are incorporated in the Slovak Republic.

13. Intangible assets

€ '000	Software	Other intangible assets	Assets in progress	Total
Cost				
At 1 January 2012	142,476	7,893	11,422	161,791
Additions	534	1,169	17,148	18,851
Transfers	8,222	984	(9,206)	–
FX differences	12	–	–	12
At 31 December 2012	<u>151,244</u>	<u>10,046</u>	<u>19,364</u>	<u>180,654</u>
Accumulated amortisation				
At 1 January 2012	(121,494)	(5,309)	–	(126,803)
Amortisation for the year	(7,383)	(1,182)	–	(8,565)
Additions	(533)	(1,169)	–	(1,702)
FX differences	(18)	–	–	(18)
At 31 December 2012	<u>(129,428)</u>	<u>(7,660)</u>	<u>–</u>	<u>(137,088)</u>
Carrying amount				
At 1 January 2012	<u>20,982</u>	<u>2,584</u>	<u>11,422</u>	<u>34,988</u>
At 31 December 2012	<u>21,816</u>	<u>2,386</u>	<u>19,364</u>	<u>43,566</u>

Assets in progress include mainly the costs for the development of new software applications that have not yet been put in use.

€ '000	Software	Other intangible assets	Assets in progress	Total
Cost				
At 1 January 2011	140,687	7,246	4,679	152,612
Additions	–	–	12,789	12,789
Disposals	(3,597)	–	–	(3,597)
Transfers	5,398	648	(6,046)	–
FX differences	(12)	(1)	–	(13)
At 31 December 2011	<u>142,476</u>	<u>7,893</u>	<u>11,422</u>	<u>161,791</u>
Accumulated amortisation				
At 1 January 2011	(117,790)	(4,183)	–	(121,973)
Amortisation for the year	(7,313)	(1,127)	–	(8,440)
Disposals	3,597	–	–	3,597
FX differences	12	1	–	13
At 31 December 2011	<u>(121,494)</u>	<u>(5,309)</u>	<u>–</u>	<u>(126,803)</u>
Carrying amount				
At 1 January 2011	<u>22,897</u>	<u>3,063</u>	<u>4,679</u>	<u>30,639</u>
At 31 December 2011	<u>20,982</u>	<u>2,584</u>	<u>11,422</u>	<u>34,988</u>

At 31 December 2012, the gross book value of fully amortised assets that are still used by the Bank amounted to € 87,814 thousand (31 December 2011: € 77,878 thousand).

At 31 December 2012, the amount of contractual commitments for the acquisition of intangible assets was € 6,190 thousand (31 December 2011: € 6,492 thousand).

14. Property and equipment and Non-current assets held for sale

€ '000	Note	Buildings and land	Equipment	Other tangibles	Assets in progress	Total
Cost						
At 1 January 2012		199,683	80,002	30,632	3,307	313,624
Additions		–	–	–	6,475	6,475
Disposals		(2,813)	(15,074)	(533)	–	(18,420)
Transfers		2,216	4,742	587	(7,545)	–
FX differences		2	6	2	–	10
At 31 December 2012		<u>199,088</u>	<u>69,676</u>	<u>30,688</u>	<u>2,237</u>	<u>301,689</u>
Accumulated depreciation						
At 1 January 2012		(85,755)	(63,558)	(26,724)	–	(176,037)
Depreciation for the year		(7,009)	(7,491)	(1,433)	–	(15,933)
Disposals		2,115	14,980	521	–	17,616
FX differences		(2)	(5)	(3)	–	(10)
At 31 December 2012		<u>(90,651)</u>	<u>(56,074)</u>	<u>(27,639)</u>	<u>–</u>	<u>(174,364)</u>
Impairment losses						
	10					
At 1 January 2012		(461)	–	–	–	(461)
Disposals		461	–	–	–	461
At 31 December 2012		<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>
Carrying amount						
At 1 January 2012		<u>113,467</u>	<u>16,444</u>	<u>3,908</u>	<u>3,307</u>	<u>137,126</u>
At 31 December 2012		<u>108,437</u>	<u>13,602</u>	<u>3,049</u>	<u>2,237</u>	<u>127,325</u>

€ '000	Note	Buildings and land	Equipment	Other tangibles	Assets in progress	Total
Cost						
At 1 January 2011		197,348	91,537	31,565	3,492	323,942
Additions		–	–	–	10,606	10,606
Disposals		(930)	(18,568)	(1,417)	–	(20,915)
Transfers		3,267	7,037	487	(10,791)	–
FX differences		(2)	(4)	(3)	–	(9)
At 31 December 2011		<u>199,683</u>	<u>80,002</u>	<u>30,632</u>	<u>3,307</u>	<u>313,624</u>
Accumulated depreciation						
At 1 January 2011		(79,807)	(74,499)	(26,374)	–	(180,680)
Depreciation for the year		(6,752)	(7,489)	(1,703)	–	(15,944)
Disposals		801	18,426	1,351	–	20,578
FX differences		3	4	2	–	9
At 31 December 2011		<u>(85,755)</u>	<u>(63,558)</u>	<u>(26,724)</u>	<u>–</u>	<u>(176,037)</u>
Impairment losses						
	10					
At 1 January 2011		(461)	–	–	–	(461)
Additions/Disposals		–	–	–	–	–
At 31 December 2011		<u>(461)</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>(461)</u>
Carrying amount						
At 1 January 2011		<u>117,080</u>	<u>17,038</u>	<u>5,191</u>	<u>3,492</u>	<u>142,801</u>
At 31 December 2011		<u>113,467</u>	<u>16,444</u>	<u>3,908</u>	<u>3,307</u>	<u>137,126</u>

At 31 December 2012, the gross book value of fully depreciated assets that are still used by the Bank amounted to € 63,622 thousand (31 December 2011: € 67,566 thousand).

At 31 December 2012, the amount of contractual commitments for the acquisition of tangible assets was of € 227 thousand (31 December 2011: € 184 thousand).

The Bank's insurance covers all standard risks to tangible and intangible assets (theft, robbery, natural hazards, vandalism, and other damages).

At 31 December 2012 and 31 December 2011, the Bank held in its portfolio of non-current assets held for sale land and buildings:

€ '000	2012	2011
Cost	2	6
Accumulated depreciation	<u>–</u>	<u>(3)</u>
	<u>2</u>	<u>3</u>

15. Other assets

€ '000	Note	2012	2011
Operating receivables and advances		8,220	9,886
Prepayments and accrued income		4,800	4,058
Other tax receivables		2,370	1,453
Inventories		623	729
Settlement of operations with financial instruments		7	1,517
		<u>16,020</u>	<u>17,643</u>
Impairment losses	10	<u>(2,190)</u>	<u>(2,566)</u>
		<u>13,830</u>	<u>15,077</u>

16. Due to central and other banks

€ '000	2012	Restated 2011
Due to central banks		
Current accounts	69,378	68,111
Loans received from central banks	–	115,947
	<u>69,378</u>	<u>184,058</u>
Due to other banks		
Current accounts	7,569	9,600
Term deposits	140,751	110,561
Loans received	35,328	41,205
Cash collateral received	7,200	84,301
	<u>190,848</u>	<u>245,667</u>
	<u>260,226</u>	<u>429,725</u>

At 31 December 2011 due to central banks included a loan received from the NBS with a maturity of less than one month.

The comparative balance of 'Loans received' for 2011 was restated to separately present the cash collateral received in order to provide more relevant information to the users of the financial statements.

The breakdown of 'Loans received' according to the counterparty is presented below:

€ '000	2012	2011
Council of Europe Development Bank	34,647	39,882
Slovenská záručná a rozvojová banka, a.s. ('SZRB')	681	1,323
	<u>35,328</u>	<u>41,205</u>

Council of Europe Development Bank

At 31 December 2012, loans from the Council of Europe Development Bank comprised of seven loans in the nominal amount of € 6,667 thousand, € 2,979 thousand, € 3,497 thousand, € 1,500 thousand, € 1,500 thousand, € 10,500 thousand and € 8,000 thousand (31 December 2011: seven loans in the nominal amount of € 7,333 thousand, € 3,575 thousand, € 3,934 thousand, € 2,000 thousand, € 2,000 thousand, € 12,000 thousand and € 9,000 thousand). The purpose of these loans is to fund SME projects and development of municipalities in the Slovak republic.

The interest rates of these loans are linked to 3M Euribor and are between 0.18 % and 0.66 % at 31 December 2012 (31 December 2011: 1.45 % – 1.86 %). The interest is payable quarterly and the principal is payable on annual basis. The maturity of the individual loans is between 2015 and 2022.

Slovenská záručná a rozvojová banka, a.s.

Loans from SZRB were granted under the programmes 'Podpora', 'Rozvoj' and 'Rozvoj II' to support the long and mid-term development of small and medium sized enterprises. Under these programmes, individual contracts were concluded between the Bank and SZRB to finance specific clients. The interest rates are between 1.29 % and 3.7 % and the payment conditions are in line with individual client contracts. In the event that the client is late with the repayment of the loan the Bank is obliged to repay the total amount of the loan granted by SZRB.

17. Due to customers

€ '000	2012	2011
Current accounts	3,100,614	2,919,666
Term deposits	3,806,260	3,751,566
Savings accounts	223,894	247,784
Government and municipal deposits	400,918	327,652
Loans received	133,785	159,642
Promissory notes	61,707	56,767
Other deposits	41,091	35,074
	<u>7,768,269</u>	<u>7,498,151</u>

18. Debt securities in issue

€ '000	2012	2011
Bonds	<u>58</u>	<u>41,986</u>
Mortgage bonds	1,019,919	1,410,797
Mortgage bonds subject to cash flow hedges	163,897	180,232
Mortgage bonds subject to fair value hedges	<u>228,195</u>	<u>27,278</u>
	1,412,011	1,618,307
Revaluation of fair value hedged mortgage bonds	<u>5,693</u>	<u>194</u>
	<u>1,417,762</u>	<u>1,660,487</u>

The repayment of mortgage bonds is funded by the mortgage loans provided to customers of the Bank (see also note 9).

Name	Interest rate (%)	CCY	Number of mortgage bonds issued at 31 Dec 2012	Nominal value in CCY per piece	Issue date	Maturity date	2012 € '000	2011 € '000
Mortgage bonds VÚB, a.s. VII.	5.10	EUR	10,000	3,319	15.4.2003	15.4.2013	34,398	34,398
Mortgage bonds VÚB, a.s. VIII.	5.10	EUR	1,000	33,194	29.5.2003	29.5.2013	34,191	34,191
Mortgage bonds VÚB, a.s. XVII.	0.30	EUR	1,678	33,194	28.11.2005	28.11.2015	55,715	55,780
Mortgage bonds VÚB, a.s. XX.	4.30	EUR	50	331,939	9.3.2006	9.3.2021	17,176	17,176
Mortgage bonds VÚB, a.s. XXVIII.	1.95	CZK	–	1,000,000	20.6.2007	20.6.2012	–	38,905
Mortgage bonds VÚB, a.s. XXIX.	1.07	EUR	–	33,194	16.10.2007	16.10.2012	–	16,657
Mortgage bonds VÚB, a.s. XXX.	5.00	EUR	1,000	33,194	5.9.2007	5.9.2032	33,364	33,346
Mortgage bonds VÚB, a.s. XXXI.	4.90	EUR	600	33,194	29.11.2007	29.11.2037	19,650	19,638
Mortgage bonds VÚB, a.s. 32.	2.18	CZK	800	1,000,000	17.12.2007	17.12.2017	33,832	33,412
Mortgage bonds VÚB, a.s. 35.	4.40	EUR	630	33,194	19.3.2008	19.3.2016	21,347	21,257
Mortgage bonds VÚB, a.s. 36.	4.75	EUR	560	33,194	31.3.2008	31.3.2020	18,895	18,846
Mortgage bonds VÚB, a.s. 39.	0.87	EUR	60	1,000,000	26.6.2008	26.6.2015	60,004	60,017
Mortgage bonds VÚB, a.s. 40.	0.93	EUR	70	1,000,000	28.8.2008	28.8.2015	70,061	70,146
Mortgage bonds VÚB, a.s. 41.	5.63	USD	34	1,000,000	30.9.2008	30.9.2013	26,136	26,651
Mortgage bonds VÚB, a.s. 42.	4.00	EUR	–	50,000	28.4.2009	28.4.2012	–	20,540
Mortgage bonds VÚB, a.s. 43.	5.10	EUR	500	33,194	26.9.2008	26.9.2025	15,582	15,484
Mortgage bonds VÚB, a.s. 44.	4.75	EUR	–	50,000	11.2.2009	11.2.2012	–	15,633
Mortgage bonds VÚB, a.s. 46.	4.61	EUR	49	1,000,000	19.5.2009	19.5.2016	50,393	154,264
Mortgage bonds VÚB, a.s. 48.	4.00	EUR	19,930	1,000	11.5.2009	11.5.2013	20,440	20,472
Mortgage bonds VÚB, a.s. 49.	3.92	EUR	100	1,000,000	28.7.2009	28.7.2014	101,666	101,666
Mortgage bonds VÚB, a.s. 50.	3.40	EUR	8,391	1,000	2.11.2009	2.11.2013	8,438	8,438
Mortgage bonds VÚB, a.s. 51.	0.80	EUR	21	1,000,000	8.4.2010	8.4.2014	21,196	100,492
Mortgage bonds VÚB, a.s. 52.	1.10	EUR	161	50,000	15.3.2010	15.3.2014	8,076	8,101
Mortgage bonds VÚB, a.s. 53.	0.94	EUR	100	1,000,000	8.4.2010	8.4.2017	100,216	100,525
Mortgage bonds VÚB, a.s. 54.	3.00	EUR	15,000	1,000	1.7.2010	1.7.2014	15,225	15,225
Mortgage bonds VÚB, a.s. 55.	2.85	EUR	14,000	1,000	1.10.2010	1.10.2015	14,100	14,100
Mortgage bonds VÚB, a.s. 56.	2.41	EUR	–	1,000,000	30.9.2010	30.9.2017	–	70,543
Mortgage bonds VÚB, a.s. 57.	1.75	EUR	100	1,000,000	30.9.2010	30.9.2018	100,445	100,772
Mortgage bonds VÚB, a.s. 58.	2.14	EUR	80	1,000,000	10.12.2010	10.12.2019	80,100	80,164
Mortgage bonds VÚB, a.s. 59.	3.00	EUR	25,000	1,000	1.3.2011	1.3.2015	25,625	25,625
Mortgage bonds VÚB, a.s. 60.	1.26	CZK	4,345	100,000	20.5.2011	20.5.2014	17,281	16,856
Mortgage bonds VÚB, a.s. 61.	3.10	EUR	467	10,000	7.6.2011	7.6.2015	4,670	4,666
Mortgage bonds VÚB, a.s. 62.	2.70	EUR	100	1,000,000	28.7.2011	28.7.2018	101,151	101,624
Mortgage bonds VÚB, a.s. 63.	3.75	EUR	35,000	1,000	16.9.2011	16.3.2016	35,383	35,383
Mortgage bonds VÚB, a.s. 64.	3.25	CZK	7,000	100,000	26.9.2011	26.9.2016	27,989	27,278
Mortgage bonds VÚB, a.s. 65.	1.42	EUR	–	1,000,000	26.10.2011	26.10.2012	–	59,362
Mortgage bonds VÚB, a.s. 66.	2.05	EUR	700	50,000	28.11.2011	28.11.2014	34,842	25,603
Mortgage bonds VÚB, a.s. 67.	5.35	EUR	300	50,000	29.11.2011	29.11.2030	15,071	15,071
Mortgage bonds VÚB, a.s. 68.	4.00	EUR	35,000	1,000	16.01.2012	16.07.2015	36,342	–
Mortgage bonds VÚB, a.s. 69.	4.50	EUR	1,000	20,000	06.02.2012	06.02.2016	20,476	–
Mortgage bonds VÚB, a.s. 70.	3.75	EUR	400	100,000	07.03.2012	07.03.2017	41,150	–
Mortgage bonds VÚB, a.s. 71.	3.90	EUR	750	20,000	02.05.2012	02.05.2017	15,425	–
Mortgage bonds VÚB, a.s. 72.	4.70	EUR	250	100,000	21.06.2012	21.06.2027	25,380	–
Mortgage bonds VÚB, a.s. 73.	4.20	EUR	500	100,000	11.07.2012	11.07.2022	50,580	–
							<u>1,412,011</u>	<u>1,618,307</u>

19. Current and deferred income taxes

€ '000	2012	2011
Current income tax assets	<u>17,098</u>	<u>550</u>

€ '000	2012	2011
Deferred income tax assets	<u>29,512</u>	<u>64,601</u>

Deferred income taxes are calculated on all temporary differences using a tax rate of 23 % (31 December 2011: 19 %) as follows:

€ '000	2012	Profit/ (loss) (note 31)	Equity	2011
Due from banks	8	(30)	–	38
Derivative financial instruments designated as cash flow hedges	426	–	(651)	1,077
Available-for-sale financial assets	(17,266)	–	(34,295)	17,029
Loans and advances to customers	48,186	1,479	–	46,707
Held-to-maturity investments	143	78	–	65
Property and equipment	(2,488)	274	–	(2,762)
Provisions	230	230	–	–
Other liabilities	2,156	(1,810)	–	3,966
Other	<u>(1,883)</u>	<u>(364)</u>	<u>–</u>	<u>(1,519)</u>
Deferred income tax assets	<u>29,512</u>	<u>(143)</u>	<u>(34,946)</u>	<u>64,601</u>

Based on the Amendment to the Act on income taxes, the tax rate of 23 % represents the income tax rate valid from 1 January 2013. Without the change in the income tax rate, the deferred income tax asset calculated using the rate of 19 % would be € 24,380 thousand.

20. Provisions

€ '000	2012	2011
Litigation	24,449	24,285
Restructuring provision	<u>1,000</u>	<u>–</u>
	<u>25,449</u>	<u>24,285</u>

The Bank has created a restructuring provision for the purpose of organisational structure changes planned to take place during the year 2013.

The movements in provisions were as follows:

€ '000	Note	1 Jan 2012	Creation	Reversal	31 Dec 2012
Litigation	23, 29	24,285	4,556	(4,392)	24,449
Restructuring provision	28	<u>–</u>	<u>1,000</u>	<u>–</u>	<u>1,000</u>
		<u>24,285</u>	<u>5,556</u>	<u>(4,392)</u>	<u>25,449</u>

€ '000	Note	1 Jan 2011	Creation	Use	FX diff	31 Dec 2011
Litigation	23, 29	<u>23,517</u>	<u>1,225</u>	<u>(443)</u>	<u>(14)</u>	<u>24,285</u>

21. Other liabilities

€ '000	2012	2011
Various creditors	22,336	18,249
Financial guarantees and commitments	13,951	10,800
Settlement with employees	12,054	19,861
Accruals and deferred income	6,106	3,901
VAT payable and other tax payables	4,380	2,507
Severance and Jubilee benefits	3,096	1,898
Settlement with shareholders	850	974
Retention program	698	904
Share remuneration scheme	330	–
Settlement with securities	<u>8</u>	<u>99</u>
	<u>63,809</u>	<u>59,193</u>

At 31 December 2012 and 31 December 2011 there were no overdue balances disclosed within 'Other liabilities'.

The movements in Financial guarantees and commitments, Severance and Jubilee benefits and Retention program were as follows:

€ '000	Note	1 Jan 2012	Creation/ (Reversal)	FX diff	31 Dec 2012
Financial guarantees and commitments	30	10,800	3,144	7	13,951
Severance and Jubilee benefits	28	1,898	1,198	–	3,096
Retention program	28	904	(206)	–	698
		<u>13,602</u>	<u>4,136</u>	<u>7</u>	<u>17,745</u>

€ '000	Note	1 Jan 2011	Creation/ (Reversal)	FX diff	31 Dec 2011
Financial guarantees and commitments	30	13,674	(2,860)	(14)	10,800
Severance and Jubilee benefits	28	1,321	577	–	1,898
Retention program	28	1,016	(112)	–	904
		<u>16,011</u>	<u>(2,395)</u>	<u>(14)</u>	<u>13,602</u>

The movements in social fund liability presented within Settlement with employees were as follows:

€ '000	1 Jan 2012	Creation (note 28)	Use	31 Dec 2012
Social fund	<u>1,114</u>	<u>1,102</u>	<u>(1,360)</u>	<u>856</u>

€ '000	1 Jan 2011	Creation (note 28)	Use	31 Dec 2011
Social fund	<u>1,252</u>	<u>1,225</u>	<u>(1,363)</u>	<u>1,114</u>

22. Equity

€ '000	2012	2011
Share capital – authorised, issued and fully paid:		
89 ordinary shares of € 3,319,391.89 each, not traded	295,426	295,426
4,078,108 ordinary shares of € 33.2 each, publicly traded	<u>135,393</u>	<u>135,393</u>
	<u>430,819</u>	<u>430,819</u>
Share premium	13,368	13,368
Reserves	143,870	10,150
Retained earnings (excluding net profit for the year)	<u>570,979</u>	<u>460,458</u>
	<u><u>1,159,036</u></u>	<u><u>914,795</u></u>

	2012	2011
Net profit for the year attributable to shareholders in € '000	<u>86,039</u>	<u>157,664</u>
Divided by the weighted average number of ordinary shares, calculated as follows:		
89 shares of € 3,319,391.89 each in €	295,425,878	295,425,878
4,078,108 shares of € 33.2 each in €	<u>135,393,186</u>	<u>135,393,186</u>
	<u>430,819,064</u>	<u>430,819,064</u>
Divided by the value of one ordinary share of € 33.2		
The weighted average number of ordinary shares of € 33.2 each	<u>12,976,478</u>	<u>12,976,478</u>
Basic and diluted earnings per € 33.2 share in €	<u><u>6.63</u></u>	<u><u>12.15</u></u>

The principal rights attached to shares are to take part in and vote at the general meeting of shareholders and to receive dividends.

The structure of shareholders is as follows:

	2012	2011
Intesa Sanpaolo Holding International S.A.	96.84 %	96.76 %
Domestic shareholders	2.72 %	2.91 %
Foreign shareholders	<u>0.44 %</u>	<u>0.33 %</u>
	<u><u>100.00 %</u></u>	<u><u>100.00 %</u></u>

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes have yet been made in the objectives, policies and processes from the previous years, however, it is under the constant scrutiny of the Board.

The Bank's regulatory capital position at 31 December 2012 and 31 December 2011 was as follows:

€ '000	2012	2011
Tier 1 capital		
Share capital	430,819	430,819
Share premium	13,368	13,368
Retained earnings without net profit for the year	570,979	460,458
Legal reserve fund	87,493	87,493
Less software (including software in Assets in progress)	(41,180)	(32,404)
Less negative revaluation of available-for-sale financial assets *	–	(85,695)
Less expected loss	(20,950)	(57,073)
	<u>1,040,529</u>	<u>816,966</u>
Tier 2 capital		
Positive revaluation of available-for-sale financial assets *	64,771	759
IRB shortfall	5,110	–
	<u>69,881</u>	<u>759</u>
Regulatory adjustment		
Subsidiaries and jointly controlled entities	(96,011)	(96,011)
Expected loss (incl. equity instruments)	(15)	(4,286)
	<u>(96,026)</u>	<u>(100,297)</u>
Total regulatory capital	<u>1,014,384</u>	<u>717,428</u>

* Calculated based on NBS regulatory requirement.

Regulatory capital includes items forming the value of basic own funds (ordinary share capital, share premium, retained earnings, legal reserve fund) and items decreasing the value of basic own funds (intangible assets and investments with significant influence). Since 1 January 2011, a new item is deducted from regulatory capital – the difference between the expected loss and impairment losses on exposures treated under the standardised approach. The methodology is prescribed by NBS decree 11/2010 stipulating methods of valuing banking book positions and details of the valuation of banking book positions, including the frequency of such valuations. Since February 2011, the Bank is also obliged to deduct the difference between the expected loss and impairment losses if positive for the IRB portfolio (Corporate segment) and the expected loss for equities (Simple IRB approach). Furthermore, according to the amendment to NBS decree 4/2007 (amendment number 3/2011), since 30 May 2011 the Bank is obliged to decrease the value of regulatory capital by the negative revaluation differences arising from the revaluation of available-for-sale financial assets. The positive revaluation differences net of tax represent Tier 2 capital.

€ '000	2012	2011
Tier 1 capital	1,040,529	816,966
Tier 2 capital	69,881	759
Regulatory adjustment	(96,026)	(100,297)
Total regulatory capital	<u>1,014,384</u>	<u>717,428</u>
Total Risk Weighted Assets	<u>6,537,912</u>	<u>7,077,041</u>
Tier 1 capital ratio	15.92 %	11.54 %
Total capital ratio	15.52 %	10.14 %

Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, retained earnings without profit for the current year, foreign currency translation and reserves. Certain adjustments are made to IFRS-based results and reserves, as prescribed by the NBS. The other component of regulatory capital is Tier 2 capital, which includes subordinated long term debt, preference shares and available-for-sale reserves related to capital instruments.

The Bank must maintain a capital adequacy ratio of at least 8 % according to the Act on Banks. The capital adequacy ratio is the ratio between the Bank's capital and the risk weighted assets. Risk weighted assets include risk weighted assets from positions recorded in the trading book and risk weighted assets from positions recorded in the banking book. The Bank complied with the Act on Banks requirement for the capital adequacy ratio as at 31 December 2012 and 31 December 2011.

In addition to the requirements of the Act on Banks, from December 2011 the Bank is obliged to fulfil also the additional requirement due to the joint decision of the NBS and Banca d'Italia supervision authorities, issued on 21 December 2011. Based on this decision the Bank was obliged to maintain the Total capital ratio of at least 10 % for both the separate and consolidated level during the year 2012. In December 2012 the Bank has received a new decision that requires to maintain the Total capital ratio of at least 10.05 % for both the separate and consolidated level. The VUB Bank complied with this requirement as at 31 December 2012 and 31 December 2011.

23. Financial commitments and contingencies

€ '000	2012	2011
Issued guarantees	619,287	547,302
Commitments and undrawn credit facilities	<u>2,109,550</u>	<u>2,174,294</u>
	<u>2,728,837</u>	<u>2,721,596</u>

(a) Issued guarantees

Commitments from guarantees represent irrevocable assurances that the Bank will make payments in the event that a borrower cannot meet its obligations to third parties. These assurances carry the same credit risk as loans and therefore the Bank books liabilities against these instruments on a similar basis as is applicable to loans.

(b) Commitments and undrawn credit facilities

The primary purpose of commitments to extend credit is to ensure that funds are available to the customer as required. Commitments to extend credit issued by the Bank represent undrawn portions of commitments and approved overdraft loans.

(c) Lease obligations

In the normal course of business, the Bank enters into operating lease agreements for branch facilities and cars. The total value of future payments arising from non-cancellable operating leasing contracts at 31 December 2012 and 31 December 2011 was as follows:

€ '000	2012	2011
Up to 1 year	1,404	1,309
1 to 5 years	3,579	2,201
Over 5 years	<u>—</u>	<u>—</u>
	<u>4,983</u>	<u>3,510</u>

(d) Legal proceedings

In the normal course of business, the Bank is subject to a variety of legal actions. The Bank conducted a review of legal proceedings outstanding against it as of 31 December 2012. Pursuant to this review, management has recorded total provisions of € 24,449 thousand (31 December 2011: € 24,285 thousand) in respect of such legal proceedings (see also note 20). The Bank will continue to defend its position in respect of each of these legal proceedings. In addition to the legal proceedings covered by provisions, there are contingent liabilities arising from legal proceedings in the total amount of € 5,219 thousand, as at 31 December 2012 (31 December 2011: € 21,078 thousand). This amount represents existing legal proceedings against the Bank that in the opinion of the Legal Department of the Bank will most probably not result in any payments due by the Bank.

The particular requirements pursuant to IAS 37.85 are not disclosed in accordance with IAS 37.92 in order not to compromise the Bank's position in the ongoing legal proceedings and disputes.

24. Net interest income

€ '000	2012	2011
Interest and similar income		
Due from banks	17,004	16,397
Loans and advances to customers	368,902	356,665
Bonds, treasury bills and other securities:		
Financial assets at fair value through profit or loss	6,216	8,969
Available-for-sale financial assets	45,323	53,348
Held-to-maturity investments	43,699	49,545
	<u>481,144</u>	<u>484,924</u>
Interest and similar expense		
Due to banks	(1,149)	(2,557)
Due to customers	(87,216)	(76,143)
Debt securities in issue	(55,957)	(53,119)
	<u>(144,322)</u>	<u>(131,819)</u>
	<u>336,822</u>	<u>353,105</u>

Interest income on impaired loans and advances to customers for 2012 amounted to € 18,590 thousand (2011: € 9,894 thousand).

25. Net fee and commission income

€ '000	2012	2011
Fee and commission income		
Received from banks	6,534	6,395
Received from customers:		
Current accounts	48,620	46,430
Loans and guarantees	35,823	37,525
Transactions and payments	24,465	23,753
Insurance mediation	11,536	10,134
Securities	3,537	5,310
Overdrafts	1,589	1,921
Securities – Custody fee	983	1,000
Term deposits	926	1,003
Other	2,372	2,418
	<u>136,385</u>	<u>135,889</u>
Fee and commission expense		
Paid to banks	(14,921)	(13,775)
Paid to mediators:		
Credit cards	(36,879)	(32,869)
Securities	(485)	(629)
Services	(3,505)	(5,417)
Other	(720)	(1,048)
	<u>(56,510)</u>	<u>(53,738)</u>
	<u>79,875</u>	<u>82,151</u>

26. Net trading result

€ '000	2012	2011
Foreign currency derivatives and transactions	2,119	769
Customer FX margins	5,173	4,839
Cross currency swaps	1,340	(1,908)
Equity derivatives	238	80
Other derivatives	5	–
Interest rate derivatives *	5,499	(1,086)
Securities:		
Financial assets at fair value through profit or loss		
Held for trading	641	(1,337)
Designated at fair value through profit or loss		
on initial recognition	81	–
Available-for-sale financial assets *	(36,258)	(248)
Held-to-maturity investments	1,059	–
Debt securities in issue *	(5,498)	(194)
	<u>(25,601)</u>	<u>915</u>

* Includes the revaluation of financial instruments that are part of the hedging relationship, i.e. fair value hedges of interest rate risk (see also note 7).

At 31 December 2012, the amount still to be recognised in income resulting from Day 1 profit amounted to € 10 thousand (31 December 2011: € 134 thousand), thereof € 5 thousand is to be recognized within one year (31 December 2011: € 124 thousand) and the remaining € 5 thousand in the period 1 to 5 years (31 December 2011: € 10 thousand).

27. Other operating income

€ '000	2012	2011
Rent	1,186	1,427
Services	787	647
Financial revenues	263	22
Net (loss)/profit from sale of fixed assets	(102)	331
Compensation settlement from Generali Slovensko poisťovňa, a.s. *	–	4,100
Other	1,274	2,082
	<u>3,408</u>	<u>8,609</u>

* Represents the settlement for new clients' acquisition done by the VUB Bank after the incorporation of VUB Generali DSS, a.s.

28. Salaries and employee benefits

€ '000	Note	2012	2011
Remuneration		(61,254)	(68,199)
Social security costs		(23,708)	(23,714)
Social fund	21	(1,102)	(1,225)
Retention program	21	206	112
Severance and Jubilee benefits	21	(1,198)	(577)
Restructuring provision	20	(1,000)	–
		<u>(88,056)</u>	<u>(93,603)</u>

At 31 December 2012, the total number of employees of the Bank was 3,518 (31 December 2011: 3,542).

The Bank does not have any pension arrangements separate from the pension system established by law, which requires mandatory contributions of a certain percentage of gross salaries to the State owned social insurance and privately owned pension funds. These contributions are recognised in the period when salaries are earned by employees. No further liabilities are arising to the Bank from the payment of pensions to employees in the future.

29. Other operating expenses and Special levy of selected financial institutions

€ '000	Note	2012	2011
Property related expenses		(14,966)	(13,848)
IT systems maintenance		(12,433)	(11,151)
Post and telecom		(9,912)	(9,546)
Advertising and marketing		(7,972)	(7,286)
VAT and other taxes		(7,255)	(5,912)
Equipment related expenses		(6,783)	(6,849)
Contribution to the Deposit Protection Fund		(4,556)	(8,562)
Security		(3,530)	(3,678)
Stationery		(3,492)	(2,656)
Professional services		(1,520)	(2,837)
Insurance		(868)	(776)
Third parties' services		(647)	–
Travelling		(633)	(684)
Training		(603)	(631)
Transport		(535)	(531)
Other damages		(484)	(215)
Audit *		(473)	(583)
Litigations paid		(324)	(583)
Provisions for litigation	20	(164)	(782)
Other operating expenses		<u>(1,873)</u>	<u>(4,843)</u>
		<u>(79,023)</u>	<u>(81,953)</u>

* As at 31 December 2012 the audit expense consists of fees for the statutory audit in the amount of € 213 thousand (31 December 2011: € 233 thousand), group reporting in the amount of € 213 thousand (31 December 2011: € 233 thousand) and other reporting in the amount of € 47 thousand (31 December 2011: € 117 thousand).

At 31 December 2012, the special levy recognized by the Bank was as follows:

€ '000	2012	2011
Special levy of selected financial institutions *	<u>(35,151)</u>	<u>—</u>

* Commencing 1 January 2012, banks operating in the Slovak Republic are subject to a special levy of 0.4 % p.a. of selected liabilities. The levy is recognized in the Statement of comprehensive income on an accrual basis and is payable at the beginning of each quarter.

Based on the amendment to the Act on Special levy of selected financial institutions, effective from 1 September 2012 the basis for calculation of the levy was extended by the amount of deposits subject to protection based on the special regulation. In addition, the levy for the last quarter of 2012 comprises an extraordinary levy of 0.1 % of the liabilities presented in the individual financial statements for the year ended 31 December 2011.

30. Impairment losses

€ '000	Note	2012	2011
Net creation of impairment losses	10	(53,204)	(67,679)
Net (creation)/reversal of liabilities – financial guarantees and commitments	21	<u>(3,144)</u> <u>(56,348)</u>	<u>2,860</u> <u>(64,819)</u>
Nominal value of assets written-off/sold		(75,707)	(48,649)
Proceeds from assets written-off/sold		<u>17,427</u> <u>(58,280)</u>	<u>10,204</u> <u>(38,445)</u>
Release of impairment losses to assets written-off/sold	10	<u>53,921</u> <u>(60,707)</u>	<u>35,966</u> <u>(67,298)</u>

31. Income tax expense

€ '000	Note	2012	2011
Current income tax		(22,168)	(39,747)
Deferred income tax	19	<u>(143)</u>	<u>(282)</u>
		<u>(22,311)</u>	<u>(40,029)</u>

The movement in deferred taxes in the Statement of comprehensive income is as follows:

€ '000	2012	2011
Due from banks	(30)	9
Loans and advances to customers	1,479	1,996
Held-to-maturity investments	78	18
Property and equipment	274	(644)
Provisions	230	–
Other liabilities	(1,810)	(142)
Other	<u>(364)</u>	<u>(1,519)</u>
	<u>(143)</u>	<u>(282)</u>

The effective tax rate differs from the statutory tax rate in 2012 and in 2011. The reconciliation of the Bank's profit before tax with the actual corporate income tax is as follows:

€ '000	Note	2012		2011	
		Tax base	Tax at applicable tax rate (19 %)	Tax base	Tax at applicable tax rate (19 %)
Profit before tax		108,350	(20,587)	197,693	(37,562)
Tax effect of expenses that are not deductible in determining taxable profit					
Creation of provisions and other reserves		19,047	(3,619)	5,135	(976)
Creation of impairment losses		72,758	(13,824)	176,460	(33,527)
Write-off and sale of assets		8,983	(1,707)	6,919	(1,315)
Other		6,643	(1,262)	14,300	(2,717)
		107,431	(20,412)	202,814	(38,535)
Tax effect of revenues that are deductible in determining taxable profit					
Release of provisions and other reserves		(13,509)	2,567	(6,747)	1,282
Release of impairment losses		(74,492)	14,153	(153,546)	29,174
Dividends		(1,281)	243	(20,151)	3,829
Other		(9,283)	1,764	(10,861)	2,064
		(98,565)	18,727	(191,305)	36,349
Adjustments for current tax of prior periods		(505)	96	(379)	72
Withholding tax paid abroad – settlement of advance payments		(42)	8	374	(71)
Current income tax		116,669	(22,168)	209,197	(39,747)
Deferred income tax at 23 % in 2012	19		(143)		(282)
Income tax expense			(22,311)		(40,029)
Effective tax rate			20.59 %		20.25 %

32. Other comprehensive income

€ '000	2012	2011
Exchange differences on translating foreign operations	152	(38)
Available-for-sale financial assets:		
Revaluation gains/(losses) arising during the year	128,413	(55,580)
Reclassification adjustment for loss on sale of AFS bonds included in the profit or loss	36,283	–
	164,696	(55,580)
Cash flow hedges:		
Revaluation gains/(losses) arising during the year	3,757	(1,242)
Total other comprehensive income	168,605	(56,860)
Income tax relating to components of other comprehensive income	(34,936)	10,796
Other comprehensive income for the year	133,669	(46,064)

33. Income tax effects relating to other comprehensive income

€ '000	Before tax amount	Tax expense	2012 Net of tax amount	Before tax amount	Tax benefit	2011 Net of tax amount
Exchange differences on translating foreign operations	152	–	152	(38)	–	(38)
Available-for-sale financial assets	164,696	(34,295)	130,401	(55,580)	10,560	(45,020)
Net movement on cash flow hedges	3,757	(641)	3,116	(1,242)	236	(1,006)
	168,605	(34,936)	133,669	(56,860)	10,796	(46,064)

34. Estimated fair value of financial assets and liabilities

The fair value of financial instruments is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where available, fair value estimates are made based on quoted market prices. However, no readily available market prices exist for a significant portion of the Bank's financial instruments. In circumstances where the quoted market prices are not readily available, the fair value is estimated using discounted cash flow models or other pricing models as appropriate. Changes in underlying assumptions, including discount rates and estimated future cash flows, significantly affect the estimates. Therefore, the calculated fair market estimates might not be realised in a current sale of the financial instrument.

In estimating the fair value of the Bank's financial instruments, the following methods and assumptions were used:

(a) Cash and balances with central banks

The carrying values of cash and cash equivalents are generally deemed to approximate their fair value.

(b) Due from banks

The fair value of due from banks balances with longer maturities and material amounts is estimated using discounted cash flow analyses, based upon the risk free interest rate curve. By shorter maturities and not significant balances, the estimated fair value of amounts due from banks approximates their carrying amounts. Impairment losses are taken into consideration when calculating fair values.

(c) Loans and advances to customers

The fair value of loans and advances to customers is estimated using discounted cash flow analyses, based upon the risk free interest rate curve. Impairment losses and liquidity premiums are taken into consideration when calculating fair values.

(d) Held-to-maturity investments

The fair value of securities carried in the 'Held-to-maturity investments' portfolio is based on quoted market prices. Where no market prices are available, the fair value is calculated by discounting future cash flows using risk free interest rate curve adjusted to reflect credit risk.

(e) Due to banks and customers

The estimated fair value of due to banks approximates their carrying amounts. The fair value of due to customers with short term maturity (under one year, including current accounts) is estimated by discounting their future expected cash flows using the risk free interest rate curve. The fair value of deposits with maturity over one year is discounted using the risk free interest rate curve adjusted by credit spreads reflecting the credit quality of VUB as the borrower.

(f) Debt securities in issue

The fair value of debt securities issued by the Bank is based on quoted market prices. Where no market prices are available, the fair value was calculated by discounting future cash flows using the risk free interest rate curve adjusted by credit spreads reflecting the credit quality of VUB as the issuer.

The Bank uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

31 December 2012 € '000	Note	FVTPL/ Trading	Held-to- maturity	Loans and receivables	Available- for-sale	Other amortised cost	Total carrying amount	Fair value
Cash and balances with central banks	4	–	–	150,774	–	–	150,774	150,774
Due from banks	5	–	–	580,590	–	–	580,590	583,754
Financial assets at fair value through profit or loss	6	68,887	–	–	–	–	68,887	68,887
Derivative financial instruments	7	42,619	–	–	–	–	42,619	42,619
Available-for-sale financial assets	8	–	–	–	1,482,727	–	1,482,727	1,482,727
Loans and advances to customers	9	–	–	7,139,119	–	–	7,139,119	8,066,305
Held-to-maturity investments	11	–	1,041,721	–	–	–	1,041,721	1,130,340
		<u>111,506</u>	<u>1,041,721</u>	<u>7,870,483</u>	<u>1,482,727</u>	<u>–</u>	<u>10,506,437</u>	<u>11,525,406</u>
Due to central and other banks	16	–	–	–	–	(260,226)	(260,226)	(260,226)
Derivative financial instruments	7	(53,194)	–	–	–	–	(53,194)	(53,194)
Due to customers	17	–	–	–	–	(7,768,269)	(7,768,269)	(7,683,851)
Debt securities in issue	18	–	–	–	–	(1,417,762)	(1,417,762)	(1,414,365)
		<u>(53,194)</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>(9,446,257)</u>	<u>(9,499,451)</u>	<u>(9,411,636)</u>

31 December 2011 € '000	Note	FVTPL/ Trading	Held-to- maturity	Loans and receivables	Available- for-sale	Other amortised cost	Total carrying amount	Fair value
Cash and balances with central banks	4	–	–	90,918	–	–	90,918	90,918
Due from banks	5	–	–	501,444	–	–	501,444	502,330
Financial assets at fair value through profit or loss	6	269,852	–	–	–	–	269,852	269,852
Derivative financial instruments	7	80,399	–	–	–	–	80,399	80,399
Available-for-sale financial assets	8	–	–	–	1,455,626	–	1,455,626	1,455,626
Loans and advances to customers	9	–	–	6,917,544	–	–	6,917,544	7,086,626
Held-to-maturity investments	11	–	1,137,540	–	–	–	1,137,540	1,116,000
		<u>350,251</u>	<u>1,137,540</u>	<u>7,509,906</u>	<u>1,455,626</u>	<u>–</u>	<u>10,453,323</u>	<u>10,601,751</u>
Due to central and other banks	16	–	–	–	–	(429,725)	(429,725)	(429,725)
Derivative financial instruments	7	(57,382)	–	–	–	–	(57,382)	(57,382)
Due to customers	17	–	–	–	–	(7,498,151)	(7,498,151)	(7,315,883)
Debt securities in issue	18	–	–	–	–	(1,660,487)	(1,660,487)	(1,498,658)
		<u>(57,382)</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>(9,588,363)</u>	<u>(9,645,745)</u>	<u>(9,301,648)</u>

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

		2012				2011			
€ '000	Note	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Financial assets									
Financial assets at fair value through profit or loss	6								
Treasury bills and other eligible bills		–	24,970	–	24,970	23,098	169,135	–	192,233
State bonds		–	43,273	–	43,273	47,279	30,340	–	77,619
Bank bonds		–	314	–	314	–	–	–	–
Equity shares		330	–	–	330	–	–	–	–
		<u>330</u>	<u>68,557</u>	<u>–</u>	<u>68,887</u>	<u>70,377</u>	<u>199,475</u>	<u>–</u>	<u>269,852</u>
Derivative financial instruments	7								
Interest rate instruments		–	31,776	–	31,776	–	22,403	–	22,403
Foreign currency instruments		–	7,115	–	7,115	–	56,271	–	56,271
Equity and commodity instruments		–	3,728	–	3,728	–	1,725	–	1,725
		<u>–</u>	<u>42,619</u>	<u>–</u>	<u>42,619</u>	<u>–</u>	<u>80,399</u>	<u>–</u>	<u>80,399</u>
Available-for-sale financial assets	8								
State bonds		117,609	1,353,069	–	1,470,678	256,449	1,182,872	–	1,439,321
Bank bonds		–	11,429	–	11,429	–	15,666	–	15,666
Equity shares		–	620	–	620	–	639	–	639
		<u>117,609</u>	<u>1,365,118</u>	<u>–</u>	<u>1,482,727</u>	<u>256,449</u>	<u>1,199,177</u>	<u>–</u>	<u>1,455,626</u>
Financial liabilities									
Derivative financial instruments	7								
Interest rate instruments		–	37,540	–	37,540	–	38,695	–	38,695
Foreign currency instruments		–	11,921	–	11,921	–	16,962	–	16,962
Equity and commodity instruments		–	3,733	–	3,733	–	1,725	–	1,725
		<u>–</u>	<u>53,194</u>	<u>–</u>	<u>53,194</u>	<u>–</u>	<u>57,382</u>	<u>–</u>	<u>57,382</u>

There were no significant transfers of financial instruments among the levels during 2012 and 2011.

35. Financial risk management

Introduction and overview

The Bank has exposure to the following risks from its use of financial instruments:

- (a) Credit risk,
- (b) Market risk,
- (c) Liquidity risk,
- (d) Operational risk.

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk.

Risk management framework

The Management Board is the statutory body governing the executive management of the Bank, and has absolute authority over all matters concerning risk. The Management Board has primary responsibility for the creation and dissolution of risk related governance bodies. The primary governance bodies overseeing risk issues are:

- Asset/Liability Committee ('ALCO'),
- Credit Risk Committee ('CRC'),
- Operational Risk Committee ('ORC').

The Management Board delegates its risk authority to these governance bodies in the form of statutes, which identify members of the governance bodies, competencies and responsibilities of the members. The competency of each governance body is established in relevant Charters.

The Bank's risk management policies are established to identify and analyze the risks faced by the Bank, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations. The Bank's Internal Audit Department is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures.

(a) Credit risk

Credit risk is the risk of a financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and banks as well as investment securities. For risk management reporting purposes, the Bank considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector risk). For risk management purposes, the credit risk arising on trading securities is managed independently, but reported as a component of market risk exposure.

Credit Risk Charter establishes the guidelines for the measurement, control and management of credit risk by defining the legal framework, main responsibilities, policies and methodologies that support the credit risk management process of VUB Bank.

More specifically, the Credit Risk Charter defines both the general and specific (retail, corporate) credit risk requirements for applied methodologies and procedures, and includes, as separate sections, the policies governing the key aspects of the Bank's credit risk management process:

- Authorized Approval Authority,
- Collateral Management Policy,
- Loan, Non Credit Receivables And Off Balance Sheet Credit Products Loss Provisioning Policy,
- Credit Concentration Limits,
- Default Definition,
- Risk Management Client Segmentation Policy,
- Corporate Credit Policy, Retail Credit Policy,
- Retail and Corporate Remedial Management and Collections.

Management of credit risk

The Risk Management Division is established within the Bank as a Control Unit and managed by the Chief Risk Officer, who is a member of the Bank's Management Board. The Risk Management Division is organisationally structured to provide support to the Business Units, as well as to provide reporting of credit, market and operational risks to the Supervisory Board and Management Board. The Risk Management Division is responsible for overseeing the Bank's credit risk including:

- The development of credit risk strategies, policies, processes and procedures covering rules for credit assessment, collateral requirements, risk grading and reporting;
- Setting limits for the concentration of exposure to counterparties, related parties, countries and total assets and monitoring compliance with those limits;
- Establishment of the authorisation structure for the approval and renewal of credit facilities. Authorisation limits are set in the Credit Risk Charter;
- Credit risk assessment according to defined policy;
- Monitoring of quality portfolio performance and its compliance with set limits (regulatory, internal). Regular reports are provided to Management Board and CRC on the credit quality of Bank's portfolios and appropriate corrective measures are taken;
- Development, maintenance and validation of scoring and rating models – both application and behavioural;
- Development, maintenance and back-testing of impairment losses model (the Markov chains methodology is used).

Impairment losses

The Bank establishes an allowance for impairment losses, which represents its estimate of incurred losses in its loan portfolio.

If there is evidence of impairment for any individually significant client of the Bank, such as a breach of contract, problems with repayments or collateral, the Bank transfers such a client to the Recovery Department, for pursuing collection activities. Such clients are considered to be individually impaired. For collective impairment, the Bank uses historical evidence of impairment on a portfolio basis, mainly based on the payment discipline of clients.

Impairment losses are calculated individually for individually significant clients for which evidence of impairment exists and collectively for individually significant clients without evidence of impairment and for individually insignificant client groups of homogeneous assets. Collective impairment losses are calculated for each group using a mathematical model (IRB approach as well as the Markov chains methodology is used).

Rules for identifying significant clients and methodology for calculation are set in Credit Risk Charter or can be found in the Internal Provisioning Policy procedure.

The split of the credit portfolio into portfolio assessed and individually assessed is shown below:

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Portfolio assessed						
Banks	580,624	(34)	580,590	501,495	(51)	501,444
Customers						
Sovereigns	160,297	(336)	159,961	150,190	(172)	150,018
Corporate	2,866,956	(28,890)	2,838,066	2,845,561	(21,853)	2,823,708
Retail	4,149,386	(144,450)	4,004,936	3,969,636	(160,987)	3,808,649
	<u>7,176,639</u>	<u>(173,676)</u>	<u>7,002,963</u>	<u>6,965,387</u>	<u>(183,012)</u>	<u>6,782,375</u>
Securities						
FVTPL	68,887	–	68,887	269,852	–	269,852
AFS	1,482,727	–	1,482,727	1,455,626	–	1,455,626
HTM	1,042,344	(623)	1,041,721	1,136,000	(231)	1,135,769
	<u>2,593,958</u>	<u>(623)</u>	<u>2,593,335</u>	<u>2,861,478</u>	<u>(231)</u>	<u>2,861,247</u>
Individually assessed						
Banks	–	–	–	151	(151)	–
Customers						
Sovereigns	281	(113)	168	464	(122)	342
Corporate	187,466	(61,149)	126,317	181,962	(57,572)	124,390
Retail	16,992	(7,321)	9,671	16,377	(5,940)	10,437
	<u>204,739</u>	<u>(68,583)</u>	<u>136,156</u>	<u>198,803</u>	<u>(63,634)</u>	<u>135,169</u>
Securities						
HTM	–	–	–	1,881	(110)	1,771
	<u>–</u>	<u>–</u>	<u>–</u>	<u>1,881</u>	<u>(110)</u>	<u>1,771</u>

From September 2010, the Bank implemented the definitions of non-performing loans derived from the Harmonisation project. The Harmonisation project is driven by Intesa Sanpaolo in order to unify the definitions and categories of non-performing loans across the foreign subsidiaries of the Intesa Sanpaolo Group. The definition covers non-performing (past due, substandard, doubtful) loans as well as the restructured exposures. The definition of non-performing loans is based on delinquency (days past due – DPD) and materiality threshold of client (corporate clients) respectively of the loan (retail clients). Generally, all credit receivables with a delinquency of higher than or equal to 90 days and a materiality threshold of higher than or equal to 5 % of outstanding total credit exposures to client (corporate clients) respectively € 50 (retail clients) are considered to be non-performing.

The description of classification categories of loans based on the definition of Banca d'Italia is as follows:

Classification category Description

Doubtful	Exposures to borrowers being effectively insolvent (although not yet legally) or in comparable status, regardless of any loss forecasts made by the Bank.
Substandard	Exposures to borrowers experiencing temporary objective financial or economic difficulties that are likely to be overcome in a fair period of time.
Restructured	Exposures where the Bank renegotiates the original terms of a debt due to deterioration of the creditworthiness of the debtor (for example by granting a moratorium in the payment or by decreasing the debt or the interests). If such renegotiation results in a loss, the exposure is classified as restructured.
Past due	Exposures other than those classified as doubtful, substandard or restructured that, as at reporting date, are past due at least 90 days on a continuous basis.
Performing	All exposures that are not classified as doubtful, substandard, restructured and past due.

Credit risk measurement

The Bank generally uses the standardised approach for the calculation of the capital requirement. However, for the calculation of credit and counterparty risk capital requirements, the Bank, having received authorisation from the Supervisory Authority, uses the Foundation IRB approach for the Corporate segment from February 2011 and Advanced IRB approach for portfolio of residential mortgages from July 2012. The Bank is also proceeding with the development of the rating models for other segments, to which the standard methods are currently applied, and also with the extension of the scope of subsidiaries in accordance with the gradual rollout plan for the advanced approaches presented to the Supervisory Authority.

The following table describes the Bank's credit portfolio in terms of classification categories:

€ '000	Category	2012					2011
		Amor- tised cost	Impair- ment losses	Carrying amount	Amor- tised cost	Impair- ment losses	Carrying amount
Banks							
	Performing	580,624	(34)	580,590	501,495	(51)	501,444
	Doubtful	–	–	–	151	(151)	–
		<u>580,624</u>	<u>(34)</u>	<u>580,590</u>	<u>501,646</u>	<u>(202)</u>	<u>501,444</u>
Sovereigns							
	Performing	160,279	(336)	159,943	149,881	(172)	149,709
	Past due	–	–	–	307	–	307
	Substandard	18	–	18	173	(5)	168
	Doubtful	281	(113)	168	293	(117)	176
		<u>160,578</u>	<u>(449)</u>	<u>160,129</u>	<u>150,654</u>	<u>(294)</u>	<u>150,360</u>
Corporate							
	Performing	2,889,043	(30,476)	2,858,567	2,855,988	(21,819)	2,834,169
	Past due	149	(75)	74	221	(133)	88
	Restructured	14,708	(2,943)	11,765	17,974	(5,997)	11,977
	Substandard	55,788	(13,061)	42,727	113,864	(27,409)	86,455
	Doubtful	94,734	(43,484)	51,250	39,476	(24,067)	15,409
		<u>3,054,422</u>	<u>(90,039)</u>	<u>2,964,383</u>	<u>3,027,523</u>	<u>(79,425)</u>	<u>2,948,098</u>
Retail							
	Performing	3,962,537	(38,528)	3,924,009	3,765,940	(47,776)	3,718,164
	Past due	31,323	(12,677)	18,646	34,471	(13,946)	20,525
	Substandard	23,999	(9,111)	14,888	27,298	(10,311)	16,987
	Doubtful	148,519	(91,455)	57,064	158,304	(94,894)	63,410
		<u>4,166,378</u>	<u>(151,771)</u>	<u>4,014,607</u>	<u>3,986,013</u>	<u>(166,927)</u>	<u>3,819,086</u>
Securities							
	Performing	2,593,958	(623)	2,593,335	2,861,478	(231)	2,861,247
	Substandard	–	–	–	1,881	(110)	1,771
		<u>2,593,958</u>	<u>(623)</u>	<u>2,593,335</u>	<u>2,863,359</u>	<u>(341)</u>	<u>2,863,018</u>

The table below shows the maximum amount of credit risk of derivative financial instruments, issued guarantees, commitments and undrawn credit facilities. To express the maximum amount of credit risk, the fair value of derivative financial assets is increased by the value of the potential credit exposure ('add on') calculated as the nominal value of the derivative financial instrument multiplied by the respective coefficient depending on the type of the instrument, as defined by the NBS regulation no. 4/2007. The credit risk of the remaining financial assets not reported in the table below approximates their carrying amounts.

€ '000	2012	2011
Financial assets		
Derivative financial instruments	65,213	106,471
Financial commitments and contingencies		
Issued guarantees	619,287	547,302
Commitments and undrawn credit facilities	2,109,550	2,174,294
	2,728,837	2,721,596
	2,794,050	2,828,067

The payment discipline of each client is monitored regularly. If a client is past due with some payments, appropriate action is taken. The following table shows the Bank's credit portfolio in terms of delinquency of payments.

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Banks						
No delinquency	573,167	(31)	573,136	501,494	(51)	501,443
1 – 30 days	7,457	(3)	7,454	1	–	1
Over 181 days *	–	–	–	151	(151)	–
	580,624	(34)	580,590	501,646	(202)	501,444
Sovereigns						
No delinquency	157,376	(443)	156,933	149,991	(172)	149,819
1 – 30 days	3,138	(6)	3,132	124	–	124
31 – 60 days	46	–	46	73	–	73
91 – 180 days	15	–	15	464	(122)	342
Over 181 days *	3	–	3	2	–	2
	160,578	(449)	160,129	150,654	(294)	150,360
Corporate						
No delinquency	2,954,522	(55,230)	2,899,292	2,963,155	(53,571)	2,909,584
1 – 30 days	36,260	(7,064)	29,196	9,777	(162)	9,615
31 – 60 days	18,672	(1,016)	17,656	6,075	(224)	5,851
61 – 90 days	1,288	(117)	1,171	35	(8)	27
91 – 180 days	3,922	(3,874)	48	2,979	(681)	2,298
Over 181 days *	39,758	(22,738)	17,020	45,502	(24,779)	20,723
	3,054,422	(90,039)	2,964,383	3,027,523	(79,425)	2,948,098

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Retail						
No delinquency	3,735,563	(23,715)	3,711,848	3,569,981	(32,843)	3,537,138
1 – 30 days	163,955	(8,310)	155,645	138,346	(7,906)	130,440
31 – 60 days	40,000	(3,683)	36,317	37,317	(3,977)	33,340
61 – 90 days	24,332	(3,258)	21,074	23,472	(3,639)	19,833
91 – 180 days	37,847	(14,267)	23,580	35,985	(14,373)	21,612
Over 181 days *	164,681	(98,538)	66,143	180,912	(104,189)	76,723
	<u>4,166,378</u>	<u>(151,771)</u>	<u>4,014,607</u>	<u>3,986,013</u>	<u>(166,927)</u>	<u>3,819,086</u>
Securities						
No delinquency	2,593,958	(623)	2,593,335	2,863,359	(341)	2,863,018
	<u>2,593,958</u>	<u>(623)</u>	<u>2,593,335</u>	<u>2,863,359</u>	<u>(341)</u>	<u>2,863,018</u>

*** Write-off Policy**

The Bank writes off a loan or security balance (and any related allowances for impairment losses) when it determines that the loans or securities are uncollectible. As the standard, the Bank considers the credit balances to be uncollectible based on the past due days. Since 1 January 2008, the write-off policy has been changed from 180 to 1,080 days past due. Thus receivables are no longer written off and sold after 180 days past due, but are collected by external collection agencies until they qualify for write-off and tax deductibility.

The credit balance can be written off earlier than defined in the conditions described above if there is evidence that the receivable cannot be collected. The write-off of such receivables is subject to the approval of the Credit Risk Officer.

Collateral Policy

The Bank's collateral policy is an integral and indispensable part of the credit risk management and credit risk mitigation for VUB Bank. Collateral is used primarily to provide the Bank with the means for the repayment of an exposure in the event of the default of the borrower. The policy represents the part of the Credit Risk Charter. The principal objective of the policy document is to clearly set up rules for a common and standard set of collateral types used by the Bank in its lending activities. The rules, as the minimum, describe and state:

- Conditions for legal enforceability;
- Conditions for the process of valuation and the maximum values accepted by the Bank at the origination for the certain types of collaterals; and
- Conditions for the process of revaluation.

However, collateral management has a wider meaning than the simple taking of collateral in order to secure the repayment of the Bank's exposures. This includes the following:

- The establishment and maintenance of collateral policy comprising types of collateral taken by the Bank, the legal documentation used by the Bank to secure its right to this collateral in the event of a default and the valuation of this collateral at origination. These aspects of collateral management are addressed in the internal policy document;
- The relevant and proper perfection and registration of collateral to secure the Bank's right to collateral in the event of default by the borrower;

- The regular monitoring and re-valuation of collateral held by the Bank during the life of the exposure;
- The analysis, monitoring and review of realization rates achieved by Recovery Department activities in order to assess the effectiveness of the collateral policy as a risk mitigant.

The Banks's decisions on the enforcement of collateral is individual and depends on factors such as the actual amount of the receivable, the current condition and value of the collateral, the length of the collateral realization period or collection related costs. The relevant competent body of the Bank decides which collateral instrument will be used in the specific case.

The VUB Bank mainly uses the following means of enforcement of collateral:

- Voluntary auction,
- Foreclosure procedure,
- Realization of the collateral for the receivable in a bankruptcy procedure,
- Sale of receivables.

The Bank holds collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing and generally the Bank updates the fair value on a regular basis.

Value of collateral and other security enhancements held against financial assets is shown below:

€ '000	Clients	2012		2011	
		Banks	Clients	Banks	Clients
Debt securities	40,125	463,371	23,028	326,581	
Other	599,963	30,916	549,169	107,079	
Property	3,599,739	–	3,370,404	–	
	<u>4,239,827</u>	<u>494,287</u>	<u>3,942,601</u>	<u>433,660</u>	

Bank monitors concentrations of credit risk by geographic location. An analysis of concentrations of credit risk at the reporting date is shown below.

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Europe						
Banks	550,703	(22)	550,681	471,961	(185)	471,776
Sovereigns	160,578	(449)	160,129	150,654	(294)	150,360
Corporate	3,054,422	(90,039)	2,964,383	3,027,523	(79,425)	2,948,098
Retail	4,164,247	(151,732)	4,012,515	3,983,641	(166,871)	3,816,770
Securities	2,593,958	(623)	2,593,335	2,861,478	(231)	2,861,247
	<u>10,523,908</u>	<u>(242,865)</u>	<u>10,281,043</u>	<u>10,495,257</u>	<u>(247,006)</u>	<u>10,248,251</u>
America						
Banks	29,818	(12)	29,806	29,123	(17)	29,106
Retail	360	(15)	345	625	(22)	603
Securities	–	–	–	1,881	(110)	1,771
	<u>30,178</u>	<u>(27)</u>	<u>30,151</u>	<u>31,629</u>	<u>(149)</u>	<u>31,480</u>
Asia						
Banks	69	–	69	211	–	211
Retail	1,065	(20)	1,045	980	(28)	952
	<u>1,134</u>	<u>(20)</u>	<u>1,114</u>	<u>1,191</u>	<u>(28)</u>	<u>1,163</u>
Rest of the World						
Banks	34	–	34	351	–	351
Retail	706	(4)	702	767	(6)	761
	<u>740</u>	<u>(4)</u>	<u>736</u>	<u>1,118</u>	<u>(6)</u>	<u>1,112</u>

An analysis of concentrations of credit risk of securities at the reporting date is shown below.

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Europe						
Slovakia	2,564,214	(623)	2,563,591	2,447,590	(231)	2,447,359
Poland	22,718	–	22,718	202,521	–	202,521
Italy	330	–	330	34,050	–	34,050
Ireland	–	–	–	120,427	–	120,427
Portugal	–	–	–	27,219	–	27,219
Czech Republic	–	–	–	23,098	–	23,098
Other	6,696	–	6,696	8,454	(110)	8,344
	<u>2,593,958</u>	<u>(623)</u>	<u>2,593,335</u>	<u>2,863,359</u>	<u>(341)</u>	<u>2,863,018</u>

An analysis of exposures by industry sector is shown in the table below.

31 December 2012					
€ '000	Banks	Sovereigns	Corporate	Retail	Securities
Agriculture	–	–	37,523	14,616	–
Construction	–	–	157,312	13,595	–
Consumers	–	–	–	3,840,339	–
Energy and water supply	–	–	353,866	1,586	–
Financial services	580,590	–	320,949	389	22,715
Government	–	149,664	–	–	2,570,620
Manufacturing	–	–	486,412	24,079	–
Professional services	–	–	80,955	10,238	–
Real estate	–	–	417,690	9,698	–
Retail & Wholesale	–	–	639,180	61,677	–
Services	–	–	165,883	14,170	–
Transportation	–	10,397	248,022	9,021	–
Other	–	68	56,591	15,199	–
	<u>580,590</u>	<u>160,129</u>	<u>2,964,383</u>	<u>4,014,607</u>	<u>2,593,335</u>

31 December 2011					
€ '000	Banks	Sovereigns	Corporate	Retail	Securities
Agriculture	–	–	43,835	21,581	–
Construction	–	–	136,568	15,254	–
Consumers	–	–	–	3,630,383	–
Energy and water supply	–	–	274,011	1,354	–
Financial services	501,444	–	375,438	584	25,776
Government	–	138,747	–	–	2,834,897
Manufacturing	–	–	458,549	28,395	–
Professional services	–	–	69,122	9,442	–
Real estate	–	–	427,891	9,433	–
Retail & Wholesale	–	–	659,940	65,214	–
Services	–	–	130,200	14,948	574
Transportation	–	11,613	330,379	8,018	–
Other	–	–	42,165	14,480	1,771
	<u>501,444</u>	<u>150,360</u>	<u>2,948,098</u>	<u>3,819,086</u>	<u>2,863,018</u>

The table below shows the credit quality by class of assets for all financial assets exposed to credit risk, based on the Bank's internal credit rating system. The amounts presented are gross of impairment allowances. Past due but not impaired financial assets are more than one day overdue.

31 December 2012 € '000	Neither past due nor impaired			Impaired (non-performing)			Past due but not impaired		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Banks	573,167	(31)	573,136	–	–	–	7,457	(3)	7,454
Sovereigns									
Municipalities	157,094	(330)	156,764	299	(113)	186	3,185	(6)	3,179
Corporate									
Large Corporates	973,912	(5,037)	968,875	16,388	(4,923)	11,465	9,234	–	9,234
Specialized Lending	763,853	(15,358)	748,495	79,890	(25,007)	54,883	6,486	(219)	6,267
SME	618,913	(8,192)	610,721	68,973	(29,610)	39,363	11,764	(862)	10,902
Other Fin. Institutions	359,183	(336)	358,847	119	(23)	96	1	–	1
Public Sector Entities	4,186	(105)	4,081	9	–	9	2	–	2
Factoring	134,534	(337)	134,197	–	–	–	6,975	(30)	6,945
	<u>2,854,581</u>	<u>(29,365)</u>	<u>2,825,216</u>	<u>165,379</u>	<u>(59,563)</u>	<u>105,816</u>	<u>34,462</u>	<u>(1,111)</u>	<u>33,351</u>
Retail									
Small Business	160,433	(3,478)	156,955	17,141	(13,131)	4,010	7,268	(575)	6,693
Consumer Loans	660,133	(7,347)	652,786	56,698	(32,565)	24,133	62,974	(4,119)	58,855
Mortgages	2,649,515	(8,340)	2,641,175	68,581	(23,164)	45,417	112,378	(5,620)	106,758
Credit Cards	176,677	(3,272)	173,405	45,734	(31,837)	13,897	22,399	(3,377)	19,022
Overdrafts	77,863	(954)	76,909	15,683	(12,546)	3,137	22,324	(1,383)	20,941
Flat Owners Associations	4,113	(54)	4,059	–	–	–	98	(1)	97
Other	6,304	(8)	6,296	4	–	4	58	–	58
	<u>3,735,038</u>	<u>(23,453)</u>	<u>3,711,585</u>	<u>203,841</u>	<u>(113,243)</u>	<u>90,598</u>	<u>227,499</u>	<u>(15,075)</u>	<u>212,424</u>
Securities									
FVTPL	68,887	–	68,887	–	–	–	–	–	–
AFS	1,482,727	–	1,482,727	–	–	–	–	–	–
HTM	1,042,344	(623)	1,041,721	–	–	–	–	–	–
	<u>2,593,958</u>	<u>(623)</u>	<u>2,593,335</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>

31 December 2011 € '000	Neither past due nor impaired			Impaired (non-performing)			Past due but not impaired		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Banks	501,494	(51)	501,443	151	(151)	–	1	–	1
Sovereigns									
Municipalities	149,776	(172)	149,604	773	(122)	651	105	–	105
Corporate									
Large Corporates	942,886	(5,472)	937,414	9,757	(3,448)	6,309	7,780	(23)	7,757
Specialized Lending	645,585	(6,608)	638,977	90,743	(25,066)	65,677	1,676	(91)	1,585
SME	616,620	(7,658)	608,962	71,026	(29,092)	41,934	2,454	(61)	2,393
Other Fin. Institutions	413,212	(588)	412,624	1	–	1	–	–	–
Public Sector Entities	102,291	(706)	101,585	8	–	8	5	–	5
Factoring	121,211	(608)	120,603	–	–	–	2,268	(4)	2,264
	2,841,805	(21,640)	2,820,165	171,535	(57,606)	113,929	14,183	(179)	14,004
Retail									
Small Business	175,281	(4,501)	170,780	19,555	(10,256)	9,299	4,789	(765)	4,024
Consumer Loans	584,824	(11,333)	573,491	63,909	(39,250)	24,659	54,063	(5,005)	49,058
Mortgages	2,534,845	(8,954)	2,525,891	66,925	(19,709)	47,216	114,348	(5,439)	108,909
Credit Cards	177,153	(3,719)	173,434	52,603	(36,349)	16,254	22,972	(3,793)	19,179
Overdrafts	85,221	(3,707)	81,514	17,077	(13,587)	3,490	2,433	(494)	1,939
Flat Owners Associations	3,796	(63)	3,733	–	–	–	15	–	15
Other	6,200	(3)	6,197	4	–	4	–	–	–
	3,567,320	(32,280)	3,535,040	220,073	(119,151)	100,922	198,620	(15,496)	183,124
Securities									
FVTPL	269,852	–	269,852	–	–	–	–	–	–
AFS	1,455,626	–	1,455,626	–	–	–	–	–	–
HTM	1,136,000	(231)	1,135,769	1,881	(110)	1,771	–	–	–
	2,861,478	(231)	2,861,247	1,881	(110)	1,771	–	–	–

An analysis of past but not impaired credit exposures in terms of delinquency is presented in the table below:

€ '000	2012			2011		
	Amortised cost	Impairment losses	Carrying amount	Amortised cost	Impairment losses	Carrying amount
Banks						
1 – 30 days	7,457	(3)	7,454	1	–	1
	<u>7,457</u>	<u>(3)</u>	<u>7,454</u>	<u>1</u>	<u>–</u>	<u>1</u>
Sovereigns						
1 – 30 days	3,139	(6)	3,133	74	–	74
31 – 60 days	46	–	46	31	–	31
	<u>3,185</u>	<u>(6)</u>	<u>3,179</u>	<u>105</u>	<u>–</u>	<u>105</u>
Corporate						
1 – 30 days	16,909	(527)	16,382	9,680	(153)	9,527
31 – 60 days	17,480	(576)	16,904	4,481	(26)	4,455
61 – 90 days	72	(8)	64	22	–	22
91 – 180 days	1	–	1	–	–	–
	<u>34,462</u>	<u>(1,111)</u>	<u>33,351</u>	<u>14,183</u>	<u>(179)</u>	<u>14,004</u>
Retail						
1 – 30 days	163,198	(8,131)	155,067	138,114	(7,884)	130,230
31 – 60 days	39,974	(3,665)	36,309	37,317	(3,977)	33,340
61 – 90 days	24,134	(3,215)	20,919	23,020	(3,582)	19,438
91 – 180 days	109	(36)	73	94	(30)	64
Over 181 days	84	(28)	56	75	(23)	52
	<u>227,499</u>	<u>(15,075)</u>	<u>212,424</u>	<u>198,620</u>	<u>(15,496)</u>	<u>183,124</u>

The overview of the internal rating scales applicable for corporate and retail exposures is shown below.

Large Corporates, Specialized Lending *, SME	Retail Small Business and Flat Owners Associa- tions	Risk Profile	Description
I1 – I4	I1 – I4	Very Low	Good quality of assets, strong market penetration, steady activity, proven distinctive managerial skills, broad debt coverage capacity.
I5 – I6	I5 – I6	Low	Satisfactory quality and chargeability of assets, market penetration and managerial quality on the average; well set solvency, capital structure and debt composition; above average debt coverage capacity.
M1 – M2	M1 – M2	Lower – Intermediate	Acceptable quality and chargeability of available assets, even if with a not negligible degree of risk; well-balanced solvency, capital structure and debt composition with slight liquidity surplus and weaker debt coverage capacity.
M3 – M4	M3 – M4	Intermediate	Acceptable quality and chargeability of available assets even if with a significant degree of risk; vulnerable margin at times, capital structure and debt composition that show worsening signals; low level of liquidity and short debt coverage margin.
R1 – R3	R1 – R3	Upper – Intermediate	Still acceptable asset quality even if with possible liquidity stress; high level of gearing; managerial weakness, little market penetration and positioning; margins and competitiveness under pressure.
R4 – R5	R4 – R5	High	In addition to riskiness features for R1 – R3 rating, there are evident difficulties as well as problematic debt management.

* For part of Specialized Lending, the usage of the Slotting approach was approved by the NBS in 2012. Clients from rating segments Special Purpose Vehicles ('SPV') and Projected Finance ('PF'), both disclosed within Specialized lending, are assigned into five slotting categories based on the qualitative valuation and information about the default. Risk weights and expected loss used for the capital requirement calculation is also defined for each category. Categories are prescribed by the NBS decree no. 4/2007 and internally, the categories used are as follows:

Specialized Lending – SPV and PF

- 1 – Strong
- 2 – Good
- 3 – Satisfactory
- 4 – Weak
- 5 – Default

For mortgages and unsecured retail, the retail segment incorporates many individually insignificant exposures with various characteristics, therefore the description of ratings correlates with the risk profiles.

Retail Mortgages	Unsecured retail	Risk Profile
L1 – L4	U1	Very Low
N1	U2 – U3	Low
N2 – N3	U4 – U5	Lower – Intermediate
W1	U6 – U7	Intermediate
W2	U8 – U10	Upper – Intermediate
W3	U11 – U12	High

The following table shows the quality of Bank's credit portfolio in terms of internal ratings used for IRB purposes:

31 December 2012 € '000	Internal rating	Amortised cost	Impairment losses	Carrying amount
Banks	Unrated	580,624	(34)	580,590
Sovereigns				
Municipalities	Unrated	160,578	(449)	160,129
		160,578	(449)	160,129
Corporate				
Large Corporates, Specialized				
Lending excl. SPV and PF,				
SME	I1 – I6	715,589	(492)	715,097
	M1 – M4	717,711	(4,514)	713,197
	R1 – R5	287,092	(22,726)	264,366
	D (default)	79,950	(35,951)	43,999
Specialized Lending – SPV and PF	Strong	146,521	(587)	145,934
	Good	241,818	(1,641)	240,177
	Satisfactory	267,581	(11,291)	256,290
	Weak	93,151	(12,006)	81,145
Financial Institutions,				
Public Sector Entities	Unrated – PPU approach *	363,500	(464)	363,036
Factoring	Unrated	141,509	(367)	141,142
		3,054,422	(90,039)	2,964,383

* Permanent Partial Use (‘PPU’) approach is applied to exposures for which the Foundation IRB approach is not expected to be used in respect of the capital requirement calculation in the future.

31 December 2012				
€ '000	Internal rating	Amortised cost	Impairment losses	Carrying amount
Retail				
Small Business,				
Flat Owners Associations	I1 – I6	21,772	(35)	21,737
	M1 – M4	78,203	(788)	77,415
	R1 – R5	67,235	(3,006)	64,229
	D (default)	17,377	(13,351)	4,026
	Unrated	4,466	(59)	4,407
Mortgages	L1 – L4	1,978,952	(406)	1,978,546
	N1 – N3	471,864	(943)	470,921
	W1 – W3	308,266	(11,586)	296,680
	D (default)	71,392	(24,189)	47,203
Unsecured retail	U1	160,605	(93)	160,512
	U2 – U3	136,296	(238)	136,058
	U4 – U5	172,934	(726)	172,208
	U6 – U7	102,645	(941)	101,704
	U8 – U10	92,713	(2,275)	90,438
	U11 – U12	63,068	(6,370)	56,698
	D (default)	65,605	(49,285)	16,320
	Unrated	346,619	(37,472)	309,147
Other	Unrated	6,366	(8)	6,358
		<u>4,166,378</u>	<u>(151,771)</u>	<u>4,014,607</u>
Securities	Unrated	<u>2,593,958</u>	<u>(623)</u>	<u>2,593,335</u>

31 December 2011 € '000	Internal rating	Amortised cost	Impairment losses	Carrying amount
Banks	Unrated	501,646	(202)	501,444
Sovereigns				
Municipalities	Unrated	150,654	(294)	150,360
		150,654	(294)	150,360
Corporate				
Large Corporates, Specialized Lending, SME	I1 – I6	657,685	(3,326)	654,359
	M1 – M4	944,909	(4,816)	940,093
	R1 – R5	686,237	(27,531)	658,706
	D (default)	99,696	(41,846)	57,850
Financial Institutions, Public Sector Entities	Unrated – PPU approach	515,517	(1,294)	514,223
Factoring	Unrated	123,479	(612)	122,867
		3,027,523	(79,425)	2,948,098
Retail				
Small Business, Flat Owners Associations	I1 – I6	26,914	(49)	26,865
	M1 – M4	75,823	(856)	74,967
	R1 – R5	77,560	(4,014)	73,546
	D (default)	18,604	(10,594)	8,010
	Unrated	4,535	(72)	4,463
Mortgages	L1 – L4	1,820,399	(365)	1,820,034
	N1 – N3	491,611	(949)	490,662
	W1 – W3	333,712	(12,033)	321,679
	D (default)	70,396	(20,755)	49,641
Unsecured retail	U1	68,720	(54)	68,666
	U2 – U3	106,979	(257)	106,722
	U4 – U5	148,610	(860)	147,750
	U6 – U7	114,949	(1,420)	113,529
	U8 – U10	133,123	(4,367)	128,756
	U11 – U12	73,382	(9,901)	63,481
	D (default)	76,743	(57,512)	19,231
	Unrated	337,749	(42,866)	294,883
Other	Unrated	6,204	(3)	6,201
		3,986,013	(166,927)	3,819,086
Securities	Unrated	2,863,359	(341)	2,863,018

(b) Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices or foreign exchange rate will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

Management of market risk

The Bank separates its exposures to market risk between trading ('trading book') and non-trading portfolios ('banking book'). Trading portfolios are held by the Trading department and include positions arising from market-making and proprietary position taking. All foreign exchange risk within the Bank is transferred each day to the Trading department and forms part of the trading portfolio for risk management purposes. The non-trading portfolios are managed by the ALM department, and include all positions which are not intended for trading.

Overall authority for market risk is vested in ALCO. The Enterprise Risk Management Department is responsible for the development of detailed risk management policies (subject to review and approval by ALCO) and for their implementation and day-to-day risk monitoring and reporting.

Exposure to market risk – trading portfolios

The principal tool used to measure and control market risk exposures within the Bank's trading portfolio is Value at Risk (VaR). Derivation of VaR is a stress VaR (sVaR), which represents maximal VaR of selected one year period generating the highest value of VaR during the last 5 years. The VaR of a trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). The VaR model used by the Bank is based upon a 99 % confidence level and assumes a one-day holding period. The VaR and sVaR models used are based on historical simulation. Taking account of market data from the previous year and in case of sVaR one year scenario from 5 years history, and observed relationships between different markets and prices, the models generate a wide range of plausible future scenarios for market price movements. The VaR model was approved by the NBS as a basis for the calculation of the capital charge for market risk of the trading book.

The Bank uses VaR limits for total market risk in the trading book, foreign exchange risk and interest rate risk. The overall structure of VaR and sVaR limits is subject to review and approval by ALCO and Intesa Sanpaolo. VaR is measured on a daily basis. Daily reports of utilisation of VaR and sVaR limits are submitted to the trading unit, the head of the Risk Management division and the head of the Finance and Capital Markets division. Regular summaries are submitted to Intesa Sanpaolo and ALCO.

A summary of the VaR position of the Bank's trading portfolios:

€ '000	2012				2011			
	Balance	Avg	Max	Min	Balance	Avg	Max	Min
Foreign currency risk	53	43	128	3	63	83	228	15
Interest rate risk	80	40	134	11	43	148	372	43
Overall	90	58	167	15	58	182	440	46

Although VaR is a popular and widely used risk management tool, there are known limitations, among which following are the most important ones:

- VaR does not measure the worst case loss, since a 99 % confidence interval means that in 1 % of cases the loss is expected to be greater than the VaR amount,
- VaR calculated using a 1 day holding period assumes hedge or disposal of a position within 1 day, which might not be realistic in the case of longer illiquid situation on the market,
- For calculating the VaR of a portfolio, the return, the volatility but also the correlation between various assets needs to be recognized which might be a difficult task when taking into account the growing number and diversity of positions in given portfolio.

These limitations are recognized, by supplementing VaR limits with other position limit structures. In addition, the Bank uses a wide range of stress tests, to model the financial impact of a variety of exceptional market scenarios on the Bank's position. Furthermore, integrating the sVaR measure into the VaR concept adds to mitigation of the limitation of using historical series and thus possibly omitting scenarios of an extraordinary nature.

Exposure to interest rate risk

The main risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments due to a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps. Financial instruments are mapped to re-pricing gaps either by the maturity, i.e. fixed rate instruments, or by the next re-pricing date, i.e. floating rate instruments. Assets and liabilities that do not have a contractual maturity date or are not interest – bearing are mapped according to internal models based on behavioural assumptions.

The Risk Management division is responsible for monitoring these gaps at least on a monthly basis. The management of interest rate risk is measured by shift sensitivity analysis which is defined as a parallel and uniform shift of + 1 basis point of the rate curve and + 200 basis points of the rate curve. These standard scenarios are applied on monthly basis.

The sensitivity of the interest margin is also measured on the basis of a parallel and instantaneous shock in the interest rate curve of ± 100 basis points, in a period of 12 months and for all following periods. It should be noted that this measure highlights the effect of variations in market interest rates on the portfolio being measured, and excludes assumptions on future changes in the mix of assets and liabilities and, therefore it cannot be considered as a predictor of the future levels of the interest margin.

Overall banking book interest rate risk positions are managed by Asset and Liability Management, which uses different balance and off balance sheet instruments to manage the overall positions arising from the Bank's banking book activities.

Interest rate risk comprises of the risk that the value of a financial instrument will fluctuate due to changes in market interest rates and the risk that the maturities of interest bearing assets differ from the maturities of the interest bearing liabilities used to fund those assets. The length of time for which the rate of interest is fixed on a financial instrument therefore indicates the extent to which it is exposed to the interest rate risk.

Models applied for the interest rate risk calculation

Each financial and non-financial instrument is mapped to the gap based on contractual or behavioural re-pricing date.

Contractual

This category includes instruments where the Bank knows exactly when the maturity or next re-pricing takes place. This treatment is applied mainly to: securities bought and issued loans and term deposits.

Behavioural

These are items for which it is not exactly known when the maturity or next re-pricing will take place (e.g. current accounts). In this case, it is necessary to make certain assumptions to reflect the actual behaviour of these items. The assumptions are based on a detailed analysis of the Bank's historical data and statistical models.

Fixed assets, such as tangible and intangible assets and fixed liabilities like equity and also cash are treated as overnight items.

For the calculation of Earnings at Risk (EAR), the models used slightly differ from those applied for the shift sensitivity analysis.

At 31 December 2012, interest margin sensitivity in a one year time frame, in the event of a 100 basis points rise in interest rates, was € 2,241 thousand (31 December 2011: € 6,020 thousand).

At 31 December 2012, interest rate risk generated by the banking book, measured through shift sensitivity analysis to 1 basis point, registered € – 57 thousand (31 December 2011: € 140 thousand).

€ '000	2012	2011
EUR	(58)	134
CZK	2	5
Other	(1)	1
	<u>(57)</u>	<u>140</u>

The sensitivity of the equity on the movement of interest rates is measured at Intesa Sanpaolo Group level.

The re-pricing structure of financial assets and liabilities based on contractual undiscounted cash-flows for the non-trading portfolios was as follows:

31 December 2012 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Total
Assets						
Cash and balances						
with central banks	150,774	–	–	–	–	150,774
Due from banks	132,087	12,928	411,647	15,024	53	571,739
Available-for-sale financial assets	311,384	145,901	13,967	972,446	74,512	1,518,210
Loans and advances to customers	2,202,069	1,379,390	1,599,848	2,632,918	1,046,304	8,860,529
Held-to-maturity investments	–	18,435	69,372	709,269	430,309	1,227,385
	<u>2,796,314</u>	<u>1,556,654</u>	<u>2,094,834</u>	<u>4,329,657</u>	<u>1,551,178</u>	<u>12,328,637</u>
Liabilities						
Due to central and other banks	(286,051)	(41,790)	(134)	(2,220)	(32)	(330,227)
Due to customers	(2,610,111)	(555,210)	(1,454,672)	(2,021,325)	(1,266,340)	(7,907,658)
Debt securities in issue	(222,625)	(301,536)	(314,618)	(500,129)	(290,599)	(1,629,507)
	<u>(3,118,787)</u>	<u>(898,536)</u>	<u>(1,769,424)</u>	<u>(2,523,674)</u>	<u>(1,556,971)</u>	<u>(9,867,392)</u>
Net position of financial instruments	<u>(322,473)</u>	<u>658,118</u>	<u>325,410</u>	<u>1,805,983</u>	<u>(5,793)</u>	<u>2,461,245</u>

31 December 2011 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Total
Assets						
Cash and balances						
with central banks	18,651	–	7,217	28,869	36,181	90,918
Due from banks	64,478	4,127	414,060	14,093	–	496,758
Available-for-sale financial assets	317,886	22,909	47,486	875,038	501,241	1,764,560
Loans and advances to customers	2,043,800	1,437,558	1,622,117	2,374,377	773,480	8,251,332
Held-to-maturity investments	–	18,435	197,446	545,895	602,153	1,363,929
	<u>2,444,815</u>	<u>1,483,029</u>	<u>2,288,326</u>	<u>3,838,272</u>	<u>1,913,055</u>	<u>11,967,497</u>
Liabilities						
Due to central						
and other banks	(393,073)	(33,093)	(1,397)	(2,083)	(80)	(429,726)
Due to customers	(2,365,098)	(634,172)	(1,296,114)	(2,218,181)	(1,116,804)	(7,630,369)
Debt securities in issue	(303,001)	(428,906)	(321,400)	(627,040)	(205,744)	(1,886,091)
	<u>(3,061,172)</u>	<u>(1,096,171)</u>	<u>(1,618,911)</u>	<u>(2,847,304)</u>	<u>(1,322,628)</u>	<u>(9,946,186)</u>
Net position of financial instruments	<u>(616,357)</u>	<u>386,858</u>	<u>669,415</u>	<u>990,968</u>	<u>590,427</u>	<u>2,021,311</u>

The average interest rates for financial assets and liabilities were as follows:

	2012 %	2011 %
Assets		
Cash and balances with central banks	0.57	1.22
Due from banks	2.46	2.81
Financial assets at fair value through profit or loss	2.24	3.69
Available-for-sale financial assets	3.02	3.43
Loans and advances to customers	5.12	5.35
Held-to-maturity investments	4.19	4.02
Liabilities		
Due to central and other banks	0.38	0.68
Due to customers	1.14	1.04
Debt securities in issue	3.16	3.06

Currency denominations of assets and liabilities

Foreign exchange rate risk comprises the risk that the value of financial assets and liabilities will fluctuate due to changes in market foreign exchange rates. It is the policy of the Bank to manage its exposure to fluctuations in exchange rates through the regular monitoring and reporting of open positions and the application of a matrix of exposure and position limits.

31 December 2012					
€ '000	EUR	USD	CZK	Other	Total
Assets					
Cash and balances with central banks	132,411	987	14,338	3,038	150,774
Due from banks	537,266	33,864	47	9,413	580,590
Financial assets at fair value					
through profit or loss	68,887	–	–	–	68,887
Derivative financial instruments	42,618	–	1	–	42,619
Available-for-sale financial assets	1,482,727	–	–	–	1,482,727
Loans and advances to customers	6,759,760	140,754	230,695	7,910	7,139,119
Held-to-maturity investments	1,041,721	–	–	–	1,041,721
	<u>10,065,390</u>	<u>175,605</u>	<u>245,081</u>	<u>20,361</u>	<u>10,506,437</u>
Liabilities					
Due to central and other banks	(183,475)	(68,798)	(4,856)	(3,097)	(260,226)
Derivative financial instruments	(52,849)	–	(345)	–	(53,194)
Due to customers	(7,352,886)	(130,521)	(153,383)	(131,479)	(7,768,269)
Debt securities in issue	(1,312,524)	(26,136)	(79,102)	–	(1,417,762)
	<u>(8,901,734)</u>	<u>(225,455)</u>	<u>(237,686)</u>	<u>(134,576)</u>	<u>(9,499,451)</u>
Net position	<u>1,163,656</u>	<u>(49,850)</u>	<u>7,395</u>	<u>(114,215)</u>	<u>1,006,986</u>

31 December 2011					
€ '000	EUR	USD	CZK	Other	Total
Assets					
Cash and balances with central banks	80,399	1,050	7,261	2,208	90,918
Due from banks	477,527	19,635	3,206	1,076	501,444
Financial assets at fair value					
through profit or loss	64,491	–	23,098	182,263	269,852
Derivative financial instruments	80,394	–	5	–	80,399
Available-for-sale financial assets	1,455,626	–	–	–	1,455,626
Loans and advances to customers	6,474,252	141,634	270,439	31,219	6,917,544
Held-to-maturity investments	1,137,540	–	–	–	1,137,540
	<u>9,770,229</u>	<u>162,319</u>	<u>304,009</u>	<u>216,766</u>	<u>10,453,323</u>
Liabilities					
Due to central and other banks	(229,247)	(127,950)	(65,879)	(6,649)	(429,725)
Derivative financial instruments	(57,145)	–	(237)	–	(57,382)
Due to customers	(7,131,855)	(140,250)	(160,733)	(65,313)	(7,498,151)
Debt securities in issue	(1,517,385)	(26,651)	(116,451)	–	(1,660,487)
	<u>(8,935,632)</u>	<u>(294,851)</u>	<u>(343,300)</u>	<u>(71,962)</u>	<u>(9,645,745)</u>
Net position	<u>834,597</u>	<u>(132,532)</u>	<u>(39,291)</u>	<u>144,804</u>	<u>807,578</u>

(c) Liquidity risk

Liquidity risk is defined as the risk that the Bank is not able to meet its payment obligations when they fall due (funding liquidity risk). Normally, the Bank is able to cover cash outflows with cash inflows, highly liquid assets and its ability to obtain credit. With regard to the highly liquid assets in particular, there may be strains in the market that make them difficult (or even impossible) to sell or be used as collateral in exchange for funds. From this perspective, the Bank's liquidity risk is closely tied to the market liquidity conditions (market liquidity risk).

The Guidelines for Liquidity Risk Management adopted by the Bank outline the set of principles, methods, regulations and control processes required to prevent the occurrence of a liquidity crisis and call for the Group to develop prudential approaches to liquidity management, making it possible to maintain the overall risk profile at extremely low levels.

The basic principles underpinning the Liquidity Policy of the Bank are:

- The existence of an operating structure that works within set limits and of a control structure that is independent from the operating structure;
- A prudential approach to the estimate of the cash inflow and outflow projections for all the balance sheet and off-balance sheet items, especially those without a contractual maturity;
- An assessment of the impact of various scenarios, including stress testing scenarios, on the cash inflows and outflows over time;
- The maintenance of an adequate level of unencumbered highly liquid assets, capable of enabling ordinary operations, also on an intraday basis, and overcoming the initial stages of a shock involving the Bank's liquidity or system liquidity.

The Bank directly manages its own liquidity and coordinates its management at the Bank level, ensures the adoption of adequate control techniques and procedures, and provides complete and accurate information to ALCO and the Statutory Bodies.

The departments of the Bank that are responsible for ensuring the correct application of the Guidelines are the Treasury Department, responsible for short term liquidity management, the ALM department (responsible for medium and long term liquidity management) and the Enterprise Risk Management Department (responsible for monitoring indicators and verifying the observation of limits).

These Guidelines are broken down into three macro areas: 'Short term Liquidity Policy', 'Structural Liquidity Policy' and 'Contingency Liquidity Plan'.

The Short term Liquidity Policy includes the set of parameters, limits and observation thresholds that enable measurement, both under normal market conditions and under conditions of stress, of liquidity risk exposure over the short term, setting the maximum amount of risk to be assumed and ensuring the utmost prudence in its management.

The Structural Liquidity Policy of the Bank incorporates the set of measures and limits designed to control and manage the risks deriving from the mismatch of the medium to long-term maturities of the assets and liabilities, essential for the strategic planning of liquidity management. This involves the adoption of internal limits for the transformation of maturity dates aimed at preventing the medium to long-term operations from giving rise to excessive imbalances to be financed in the short term.

Rule 1: Real Estate + Equity Investments \leq Regulatory Capital

Rule 2: Medium term assets + 0.5 x Long Term Assets \leq Long term liabilities + 0.5 x Medium term liabilities + 0.25 x (short term customer liabilities + interbank liabilities) + excess in Rule 1

Together with the Short term and Structural Liquidity Policy, the Guidelines provide for the management methods of a potential liquidity crisis, defined as a situation of difficulty or inability of the Bank to meet its cash commitments falling due, without implementing procedures and/or employing instruments that, due to their intensity or manner of use, do not qualify as ordinary administration.

The Contingency Liquidity Plan sets the objectives for safeguarding the Bank's capital and, at the same time, guarantees the continuity of operations under conditions of extreme liquidity emergency. It also ensures the identification of the pre-warning signals and their ongoing monitoring, the definition of procedures to be implemented in situations of liquidity stress, the immediate lines of action, and intervention measures for the resolution of emergencies. The pre-warning indices, aimed at identifying signs of a potential liquidity strain, both systemic and specific, are continuously recorded and reported to the departments responsible for the management and monitoring of liquidity.

The liquidity position of the Bank and the subsidiaries is regularly presented by the Enterprise Risk Management Department and discussed during the ALCO meetings.

The remaining maturities of assets and liabilities based on contractual undiscounted cash-flows were as follows:

31 December 2012 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Not specified	Total
Assets							
Cash and balances							
with central banks	150,774	–	–	–	–	–	150,774
Due from banks	15,412	48	435,235	67,444	33,035	38,100	589,274
Financial assets at fair value							
through profit or loss	532	12	25,016	44,624	–	330	70,514
Available-for-sale							
financial assets	10,611	145,125	11,453	1,265,391	81,306	620	1,514,506
Loans and advances							
to customers	547,808	322,262	1,566,974	2,805,611	4,199,642	2,048	9,444,345
Held-to-maturity							
investments	–	18,424	69,385	708,844	430,051	–	1,226,704
	<u>725,137</u>	<u>485,871</u>	<u>2,108,063</u>	<u>4,891,914</u>	<u>4,744,034</u>	<u>41,098</u>	<u>12,996,117</u>
Liabilities							
Due to central							
and other banks	(222,836)	(3,148)	(1,015)	(20,404)	(22,656)	–	(270,059)
Due to customers	(4,846,985)	(512,593)	(1,202,058)	(1,186,762)	(79,604)	(36)	(7,828,038)
Debt securities in issue	(1,625)	(6,028)	(154,688)	(875,705)	(610,239)	–	(1,648,285)
	<u>(5,071,446)</u>	<u>(521,769)</u>	<u>(1,357,761)</u>	<u>(2,082,871)</u>	<u>(712,499)</u>	<u>(36)</u>	<u>(9,746,382)</u>
Net position							
of financial instruments	<u>(4,346,309)</u>	<u>(35,898)</u>	<u>750,302</u>	<u>2,809,043</u>	<u>4,031,535</u>	<u>41,062</u>	<u>3,249,735</u>
Cash inflows							
from derivatives	915,842	97,607	255,061	214,825	121,300	–	1,604,635
Cash outflows							
from derivatives	<u>(486,140)</u>	<u>(83,068)</u>	<u>(694,258)</u>	<u>(210,842)</u>	<u>(122,133)</u>	<u>–</u>	<u>(1,596,441)</u>
Net position from							
derivatives	<u>429,702</u>	<u>14,539</u>	<u>(439,197)</u>	<u>3,983</u>	<u>(833)</u>	<u>–</u>	<u>8,194</u>
Commitments and undrawn							
credit facilities	2,099,649	5,884	3,832	–	–	185	2,109,550
Issued guarantees	<u>275,414</u>	<u>45,511</u>	<u>157,959</u>	<u>61,810</u>	<u>78,593</u>	<u>–</u>	<u>619,287</u>
Net position from financial							
commitments and contingencies	<u>2,375,063</u>	<u>51,395</u>	<u>161,791</u>	<u>61,810</u>	<u>78,593</u>	<u>185</u>	<u>2,728,837</u>

31 December 2011 € '000	Up to 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Not specified	Total
Assets							
Cash and balances							
with central banks	90,918	–	–	–	–	–	90,918
Due from banks	10,067	591	422,887	65,283	32,208	–	531,036
Financial assets at fair value							
through profit or loss	11,000	170,481	91,222	115	–	–	272,818
Available-for-sale							
financial assets	6,610	22,909	53,110	1,207,657	501,241	–	1,791,527
Loans and advances							
to customers	457,066	362,477	1,210,797	2,895,314	4,167,852	12,296	9,105,802
Held-to-maturity							
investments	–	18,435	187,474	556,232	602,052	–	1,364,193
	<u>575,661</u>	<u>574,893</u>	<u>1,965,490</u>	<u>4,724,601</u>	<u>5,303,353</u>	<u>12,296</u>	<u>13,156,294</u>
Liabilities							
Due to central							
and other banks	(451,021)	(1,163)	(4,109)	(16,086)	(240)	–	(472,619)
Due to customers	(4,410,038)	(726,411)	(1,173,994)	(1,202,070)	(88,363)	(66)	(7,600,942)
Debt securities in issue	(3,001)	(22,524)	(220,624)	(993,096)	(711,089)	–	(1,950,334)
	<u>(4,864,060)</u>	<u>(750,098)</u>	<u>(1,398,727)</u>	<u>(2,211,252)</u>	<u>(799,692)</u>	<u>(66)</u>	<u>(10,023,895)</u>
Net position							
of financial instruments	<u>(4,288,399)</u>	<u>(175,205)</u>	<u>566,763</u>	<u>2,513,349</u>	<u>4,503,661</u>	<u>12,230</u>	<u>3,132,399</u>
Cash inflows							
from derivatives	315,300	305,479	335,645	170,188	161,261	–	1,287,873
Cash outflows							
from derivatives	<u>(316,359)</u>	<u>(282,394)</u>	<u>(322,662)</u>	<u>(183,002)</u>	<u>(160,687)</u>	<u>–</u>	<u>(1,265,104)</u>
Net position from							
derivatives	<u>(1,059)</u>	<u>23,085</u>	<u>12,983</u>	<u>(12,814)</u>	<u>574</u>	<u>–</u>	<u>22,769</u>
Commitments and undrawn							
credit facilities	2,135,154	9,389	29,226	502	–	23	2,174,294
Issued guarantees	<u>217,491</u>	<u>48,750</u>	<u>109,364</u>	<u>99,489</u>	<u>72,208</u>	<u>–</u>	<u>547,302</u>
Net position from financial							
commitments and contingencies	<u>2,352,645</u>	<u>58,139</u>	<u>138,590</u>	<u>99,991</u>	<u>72,208</u>	<u>23</u>	<u>2,721,596</u>

The table below shows an analysis of assets and liabilities according to when they are expected to be recovered or settled.

31 December 2012 € '000	Less than 12 months	Over 12 months	Total
Assets			
Cash and balances with central banks	150,774	–	150,774
Due from banks	463,742	116,848	580,590
Financial assets at fair value through profit or loss	25,696	43,191	68,887
Derivative financial instruments	42,619	–	42,619
Available-for-sale financial assets	161,048	1,321,679	1,482,727
Non-current assets held for sale	2	–	2
Loans and advances to customers	2,309,487	4,829,632	7,139,119
Held-to-maturity investments	76,691	965,030	1,041,721
Subsidiaries, associates and jointly controlled entities	–	96,014	96,014
Intangible assets	–	43,566	43,566
Property and equipment	–	127,325	127,325
Current income tax assets	17,098	–	17,098
Deferred income tax assets	–	29,512	29,512
Other assets	13,830	–	13,830
	<u>3,260,987</u>	<u>7,572,797</u>	<u>10,833,784</u>
Liabilities			
Due to central and other banks	(228,394)	(31,832)	(260,226)
Derivative financial instruments	(53,194)	–	(53,194)
Due to customers	(6,612,520)	(1,155,749)	(7,768,269)
Debt securities in issue	(143,834)	(1,273,928)	(1,417,762)
Provisions	–	(25,449)	(25,449)
Other liabilities	(60,438)	(3,371)	(63,809)
	<u>(7,098,380)</u>	<u>(2,490,329)</u>	<u>(9,588,709)</u>
	<u>(3,837,393)</u>	<u>5,082,468</u>	<u>1,245,075</u>

31 December 2011 € '000	Less than 12 months	Over 12 months	Total
Assets			
Cash and balances with central banks	90,918	–	90,918
Due from banks	430,642	70,802	501,444
Financial assets at fair value through profit or loss	269,743	109	269,852
Derivative financial instruments	80,399	–	80,399
Available-for-sale financial assets	65,397	1,390,229	1,455,626
Non-current assets held for sale	3	–	3
Loans and advances to customers	2,157,454	4,760,090	6,917,544
Held-to-maturity investments	192,576	944,964	1,137,540
Subsidiaries, associates and jointly controlled entities	–	96,014	96,014
Intangible assets	–	34,988	34,988
Property and equipment	–	137,126	137,126
Current income tax assets	550	–	550
Deferred income tax assets	–	64,601	64,601
Other assets	15,077	–	15,077
	<u>3,302,759</u>	<u>7,498,923</u>	<u>10,801,682</u>
Liabilities			
Due to central and other banks	(392,379)	(37,346)	(429,725)
Derivative financial instruments	(57,382)	–	(57,382)
Due to customers	(6,421,243)	(1,076,908)	(7,498,151)
Debt securities in issue	(211,326)	(1,449,161)	(1,660,487)
Provisions	–	(24,285)	(24,285)
Other liabilities	(56,921)	(2,272)	(59,193)
	<u>(7,139,251)</u>	<u>(2,589,972)</u>	<u>(9,729,223)</u>
	<u>(3,836,492)</u>	<u>4,908,951</u>	<u>1,072,459</u>

(d) Operational risk

Operational risk management strategies and processes

The Bank, in coordination with Intesa Sanpaolo, has defined the overall operational risk management framework by setting up a Group policy and organisational process for measuring, managing and controlling operational risk.

The control of operational risk was attributed to the Operational Risk Committee, which identifies risk management policies. The Supervisory and Management Board of the Bank ensures the functionality, efficiency and effectiveness of the risk management and controls system.

The Operational Risk Committee (composing of the heads of the areas of the governance centre and of the business areas more involved in operational risk management), has the task of periodically reviewing the Bank's overall operational risk profile, authorising any corrective actions, coordinating and monitoring the effectiveness of the main mitigation activities and approving the operational risk transfer strategies.

Organisational structure of the associated risk management function

For some time, the Bank has had a centralised function within the Risk Management Division for the management of the Bank's operational risks. This function is responsible, in coordination with the parent

company, for the definition, implementation and monitoring of the methodological and organisational framework, as well as for the measurement of the risk profile, the verification of mitigation effectiveness and reporting to senior Management. In compliance with current requirements, the individual organisational units participated in the process and each of them was assigned the responsibility for the identification, assessment, management and mitigation of its operational risks. Specific offices and departments have been identified within these organisational units to be responsible for Operational Risk Management. These functions are responsible for the collection and structured census of information relating to operational events, scenario analyses and evaluation of the level of risk associated with the business environment. The Risk Management Division carries out second level monitoring of these activities.

Scope of application and characteristics of the risk measurement and reporting system

Upon the request of the parent company, the Bank as part of the Group request has received in February 2010, from the relevant Supervisory authorities, approval for usage and thus adopted the Advanced Measurement Approach ('AMA'), for Operational Risk management and measurement.

As such, the VUB Group uses a combination of the AMA (for the Bank), and the Standardized and Basic Indicator Approach (for the Bank's subsidiaries).

For the use of the AMA, the Bank has set up, in addition to the corporate governance mechanisms required by the Supervisory regulations, an effective system for the management of operational risk certified by the process of annual self-assessment carried out by the Bank and VUB Group Companies that fall within the scope of AMA and TSA. This self-assessment is verified by the Internal Audit Department and submitted to the Management Board for the annual certification of compliance with the requirements established by the regulation.

Under the AMA approach, the capital requirement is calculated by internal model, which combines all elements stipulated in Supervisory regulation, allowing to measure the exposure in a more risk sensitive way. Monitoring of operational risks is performed by an integrated reporting system, which provides management with the information necessary for the management and/or mitigation of the operational risk.

Policies for hedging and mitigating risk

The Bank, in coordination with its parent company, has set up a traditional operational risk transfer policy (insurance) aimed at mitigating the impact of any unexpected losses. The AMA calculation does not currently include the benefit from this transfer of operational risk through insurance policies, however, it is due to be included in the future, after its validation by the Supervisory authority, so that it can contribute to reducing the risk capital calculated through the internal models. The process required to obtain this approval has started in 2012.

36. Segment reporting

Segment information is presented in respect of the Bank's operating segments, based on the management and internal reporting structure.

Operating segments pay and receive interest to and from the Central Treasury on an arm's length basis in order to reflect the costs of funding.

The Bank comprises the following main operating segments:

- Retail Banking,
- Corporate Banking,
- Central Treasury.

Retail Banking includes loans, deposits and other transactions and balances with households, entrepreneurs and small business segment.

Corporate Banking comprises Small and Medium Enterprises ('SME') and the Corporate Customer Desk ('CCD'). SME includes loans, deposits and other transactions and balances with small and medium enterprises (company revenue in the range of € 1 million to € 40 million; if revenue information is not available, bank account turnover is used). The CCD includes loans, deposits and other transactions and balances with large corporate customers (company revenue over € 40 million).

Central Treasury undertakes the Bank's funding, HTM Securities portfolio management, issues of debt securities as well as trading book operations. The Bank also has a central Governance Centre that manages the Bank's premises, equity investments and own equity funds as well as Risk Management that operates the workout loan portfolio.

31 December 2012 € '000	Retail Banking	Corporate Banking	Central Treasury	Other	Total
External revenue					
Interest income	272,129	83,291	114,206	11,518	481,144
Interest expense	(66,667)	(11,389)	(66,421)	155	(144,322)
Inter-segment revenue	(8,706)	(5,242)	(15,357)	29,305	—
Net interest income	196,756	66,660	32,428	40,978	336,822
Net fee and commission income	61,366	19,233	2,529	(3,253)	79,875
Net trading result	3,319	4,324	(33,290)	46	(25,601)
Other operating income	2,415	752	(11)	252	3,408
Dividend income	—	—	—	1,281	1,281
Total segment operating income	263,856	90,969	1,656	39,304	395,785
Depreciation and amortisation	(14,306)	(412)	(268)	(9,512)	(24,498)
Operating expenses					(202,230)
Operating profit before impairment					169,057
Impairment losses	(34,305)	(27,480)	259	819	(60,707)
Income tax expense					(22,311)
Net profit for the year					<u>86,039</u>
Segment assets	4,010,047	3,145,462	3,226,085	452,190	10,833,784
Segment liabilities and equity	4,724,960	2,048,806	2,767,098	1,292,920	10,833,784

31 December 2011 € '000	Retail Banking	Corporate Banking	Central Treasury	Other	Total
External revenue					
Interest income	256,235	90,900	129,067	8,722	484,924
Interest expense	(50,286)	(14,299)	(67,234)	–	(131,819)
Inter-segment revenue	(2,443)	(11,619)	(12,649)	26,711	–
Net interest income	203,506	64,982	49,184	35,433	353,105
Net fee and commission income	62,430	19,530	2,581	(2,390)	82,151
Net trading result	3,305	4,843	(7,297)	64	915
Other operating income	3,342	643	–	4,624	8,609
Dividend income	–	–	–	20,151	20,151
Total segment operating income	272,583	89,998	44,468	57,882	464,931
Depreciation and amortisation	(13,222)	(334)	(196)	(10,632)	(24,384)
Operating expenses					(175,556)
Operating profit before impairment					264,991
Impairment losses	(35,886)	(13,455)	(574)	(17,383)	(67,298)
Income tax expense					(40,029)
Net profit for the year					<u>157,664</u>
Segment assets	3,795,816	3,067,767	3,325,560	612,539	10,801,682
Segment liabilities and equity	4,676,849	2,019,678	2,993,279	1,111,876	10,801,682

37. Related parties

Related parties are those counterparties that represent:

- Enterprises that directly, or indirectly, through one or more intermediaries, control, or are controlled by, have a significant influence or are under the common control of the reporting enterprise;
- Associates – enterprises in which the parent company has a significant influence and which are neither a subsidiary nor a joint venture;
- Individuals owning, directly or indirectly, an interest in the voting power of the Bank that gives them significant influence over the Bank, and anyone expected to influence, or be influenced by, that person in their dealings with the Bank;
- Key management personnel, that is, those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, including directors and officers of the Bank and close members of the families of such individuals; and
- Enterprises in which a substantial interest in the voting power is owned, directly or indirectly, by any person described in (c) or (d) or over which such a person is able to exercise significant influence. This includes enterprises owned by directors or major shareholders of the Bank and enterprises that have a member of key management in common with the Bank.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form. The majority of the stated transactions have been made under arms-length commercial and banking conditions.

In 2012, the remuneration and other benefits provided to members of the Supervisory Board and the Management Board were € 3,561 thousand (2011: € 4,338 thousand).

At 31 December 2012, significant outstanding balances with related parties comprised:

€ '000	KMP *	Close members of KMP	Subsidiaries	Joint ventures	Associates	Intesa Sanpaolo	Intesa Sanpaolo group companies	Total
Assets								
Due from banks	–	–	–	–	–	464,937	50,801	515,738
Derivative financial instruments	–	–	–	–	–	75	12,479	12,554
Loans and advances to customers	631	–	178,938	–	–	–	–	179,569
Financial assets at fair value								
through profit or loss	–	–	–	–	–	330	–	330
Other assets	–	–	914	6	–	6	–	926
	<u>631</u>	<u>–</u>	<u>179,852</u>	<u>6</u>	<u>–</u>	<u>465,348</u>	<u>63,280</u>	<u>709,117</u>
Liabilities								
Due to central and other banks	–	–	–	–	–	37,828	6,817	44,645
Derivative financial instruments	–	–	–	–	–	4	7,003	7,007
Due to customers	1,363	–	1,796	–	126	–	9	3,294
Debt securities in issue								
Mortgage bonds	–	–	–	612	–	–	711,369	711,981
Other liabilities	330	–	5,051	–	–	–	–	5,381
	<u>1,693</u>	<u>–</u>	<u>6,847</u>	<u>612</u>	<u>126</u>	<u>37,832</u>	<u>725,198</u>	<u>772,308</u>
Commitments and undrawn credit facilities								
	<u>–</u>	<u>–</u>	<u>51,110</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>51,110</u>
Issued guarantees								
	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>17,155</u>	<u>–</u>	<u>17,155</u>
Received guarantees								
	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>17,155</u>	<u>132,075</u>	<u>149,230</u>
Derivative transactions								
(notional amount – receivable)	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>470,200</u>	<u>470,200</u>
Derivative transactions								
(notional amount – payable)	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>1,135</u>	<u>148,866</u>	<u>150,001</u>
Income and expense items								
Interest and similar income	46	–	2,322	–	–	9,217	4,947	16,532
Interest and similar expense	(47)	–	(5)	(106)	–	(556)	(27,879)	(28,593)
Fee and commission income	2	–	3,331	–	–	–	4	3,337
Fee and commission expense	–	–	(28,508)	–	–	(51)	(7,072)	(35,631)
Net trading result	–	–	–	–	–	1,589	(3,342)	(1,753)
Dividend income	–	–	531	750	–	–	–	1,281
Other operating income	–	–	1,042	103	–	81	17	1,243
Other operating expenses	–	–	(1,156)	–	–	(22)	(702)	(1,880)
	<u>1</u>	<u>–</u>	<u>(22,443)</u>	<u>747</u>	<u>–</u>	<u>10,258</u>	<u>(34,027)</u>	<u>(45,464)</u>

* Key management personnel

At 31 December 2011, significant outstanding balances with related parties comprised:

€ '000	KMP	Close members of KMP	Subsidiaries	Joint ventures	Associates	Intesa Sanpaolo	Intesa Sanpaolo group companies	Total
Assets								
Due from banks	–	–	–	–	–	407,819	50,502	458,321
Derivative financial instruments	–	–	–	–	–	3,978	5,618	9,596
Loans and advances to customers	1,229	584	143,026	–	–	–	–	144,839
Other assets	–	–	4,527	5	–	–	1,509	6,041
	<u>1,229</u>	<u>584</u>	<u>147,553</u>	<u>5</u>	<u>–</u>	<u>411,797</u>	<u>57,629</u>	<u>618,797</u>
Liabilities								
Due to central and other banks	–	–	–	–	–	137,519	7,019	144,538
Derivative financial instruments	–	–	–	–	–	564	3,612	4,176
Due to customers	2,365	–	10,743	–	113	–	–	13,221
Debt securities in issue								
Bonds	–	–	–	6,928	–	–	–	6,928
Mortgage bonds	–	–	–	–	–	–	1,027,101	1,027,101
Other liabilities	–	–	6,879	–	–	–	–	6,879
	<u>2,365</u>	<u>–</u>	<u>17,622</u>	<u>6,928</u>	<u>113</u>	<u>138,083</u>	<u>1,037,732</u>	<u>1,202,843</u>
Commitments and undrawn credit facilities								
	<u>–</u>	<u>–</u>	<u>32,179</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>32,179</u>
Received guarantees								
	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>77,075</u>	<u>77,075</u>
Derivative transactions (notional amount – receivable)								
	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>130,694</u>	<u>245,341</u>	<u>376,035</u>
Income and expense items								
Interest and similar income	46	3	2,868	–	–	5,160	7,152	15,229
Interest and similar expense	(45)	–	70	(165)	–	(1,272)	(28,477)	(29,889)
Fee and commission income	3	–	4,614	–	–	–	–	4,617
Fee and commission expense	–	–	(25,541)	–	–	–	(4,737)	(30,278)
Net trading result	–	–	–	–	–	–	(7,225)	(7,225)
Dividend income	–	–	20,151	–	–	–	–	20,151
Other operating income	–	–	938	96	–	73	–	1,107
Other operating expenses	–	–	(508)	–	–	–	–	(508)
	<u>4</u>	<u>3</u>	<u>2,592</u>	<u>(69)</u>	<u>–</u>	<u>3,961</u>	<u>(33,287)</u>	<u>(26,796)</u>

38. Profit distribution

On 3 April 2012, the Bank's shareholders approved the following profit distribution for 2011.

€ '000

Dividends to shareholders (€ 3.65 per € 33.2 share)	47,364
Retained earnings	<u>110,300</u>
	<u>157,664</u>

The Management Board will propose the following 2012 profit distribution:

€ '000

Dividends to shareholders (€ 4.98 per € 33.2 share)	64,623
Retained earnings	<u>21,416</u>
	<u>86,039</u>

39. Events after the end of reporting period

From 31 December 2012 up to the date of issue of these financial statements there were no further events identified that would require adjustments to or disclosure in these financial statements.

[Information on Mortgage Bonds Issued by the Bank](#)

[List of VUB Retail Branches](#)

[List of VUB Corporate Branches](#)

[Organization Chart of VUB](#)

Information on Mortgage Bonds Issued by the Bank

ISSUE NAME	I S I N	ISSUE DATE	MATURITY DATE	DENOMI- NATION	NOMINAL VALUE	PIECES	COUPON (%)	COUPON PAYMENTS	PUT OPTION
Mortgage bonds VÚB, a.s., VII.	SK4120003724 series 01	15.4.2003	15.4.2013	EUR	3,319.39	10,000	5.10 %	annually	no
Mortgage bonds VÚB, a.s., VIII.	SK4120003914 series 01	29.5.2003	29.5.2013	EUR	33,193.92	1,000	5.10 %	annually	no
Mortgage bonds VÚB, a.s., XVII.	SK4120004813 series 01	28.11.2005	28.11.2015	EUR	33,193.92	1,678	3M EURIBOR +0.11 %	quarterly	no
Mortgage bonds VÚB, a.s., XX.	SK4120004946 series 01	9.3.2006	9.3.2021	EUR	331,939.19	50	4.30 %	annually	no
Mortgage bonds VÚB, a.s., XXX.	SK4120005547 series 01	5.9.2007	5.9.2032	EUR	33,193.92	1,000	5.00 %	annually	no
Mortgage bonds VÚB, a.s., 31	SK4120005679 series 01	29.11.2007	29.11.2037	EUR	33,193.92	600	4.90 %	annually	no
Mortgage bonds VÚB, a.s., 32	SK4120005711 series 01	17.12.2007	17.12.2017	CZK	1,000,000.00	800	6M PRIBOR +1.50 %	semiannually	no
Mortgage bonds VÚB, a.s., 35	SK4120005869 series 01	19.3.2008	19.3.2016	EUR	33,193.92	630	4.40 %	annually	no
Mortgage bonds VÚB, a.s., 36	SK4120005893 series 01	31.3.2008	31.3.2020	EUR	33,193.92	560	4.75 %	annually	no
Mortgage bonds VÚB, a.s., 39	SK4120006065 series 01	26.6.2008	26.6.2015	EUR	1,000,000.00	60	3M EURIBOR +0.69 %	quarterly	no
Mortgage bonds VÚB, a.s., 40	SK4120006214 series 01	28.8.2008	28.8.2015	EUR	1,000,000.00	70	3M EURIBOR +0.74 %	quarterly	no
Mortgage bonds VÚB, a.s., 41	SK4120006263 series 01	30.9.2008	30.9.2013	USD	1,000,000.00	34	5.63 %	annually	no
Mortgage bonds VÚB, a.s., 43	SK4120006271 series 01	26.9.2008	26.9.2025	EUR	33,193.92	500	5.10 %	annually	no
Mortgage bonds VÚB, a.s., 48	SK4120006586 series 01	11.5.2009	11.5.2013	EUR	1,000.00	19,930	4.00 %	annually	yes
Mortgage bonds VÚB, a.s., 46	SK4120006636 series 01	19.5.2009	19.5.2016	EUR	1,000,000.00	49	4.61 %	annually	no
Mortgage bonds VÚB, a.s., 49	SK4120006719 series 01	28.7.2009	28.7.2014	EUR	1,000,000.00	100	3.92 %	annually	no
FLEXI									
Mortgage bonds VÚB, a.s., 50	SK4120006826 series 01	2.11.2009	2.11.2013	EUR	1,000.00	8,391	3.40 %	annually	yes
Mortgage bonds VÚB, a.s., 52	SK4120006958 series 01	15.3.2010	15.3.2014	EUR	50,000.00	161	combined	semiannually	no
Mortgage bonds VÚB, a.s., 51	SK4120007147 series 01	8.4.2010	8.4.2014	EUR	1,000,000.00	21	3M EURIBOR +0.58 %	quarterly	no
Mortgage bonds VÚB, a.s., 53	SK4120007154 series 01	8.4.2010	8.4.2017	EUR	1,000,000.00	100	3M EURIBOR +0.72 %	quarterly	no
FLEXI									
Mortgage bonds VÚB, a.s., 54	SK4120007337 series 01	1.7.2010	1.7.2014	EUR	1,000.00	15,000	3.00 %	annually	no
FLEXI									
Mortgage bonds VÚB, a.s., 55	SK4120007444 series 01	1.10.2010	1.10.2015	EUR	1,000.00	14,000	2.85 %	annually	yes
Mortgage bonds VÚB, a.s., 57	SK4120007436 series 01	30.9.2010	30.9.2018	EUR	1,000,000.00	100	6M EURIBOR +1.31 %	semiannually	no
Mortgage bonds VÚB, a.s., 58	SK4120007642 series 01	10.12.2010	10.12.2019	EUR	1,000,000.00	80	6M EURIBOR +1.80 %	semiannually	no
FLEXI									
Mortgage bonds VÚB, a.s., 59	SK4120007782 series 01	1.3.2011	1.3.2015	EUR	1,000.00	25,000	3.00 %	annually	no
Mortgage bonds VÚB, a.s., 60	SK4120007899 series 01	20.5.2011	20.5.2014	CZK	100,000.00	4,345	6M PRIBOR +0.55 %	semiannually	no

ISSUE NAME	I S I N	ISSUE DATE	MATURITY DATE	DENOMI- NATION	NOMINAL VALUE	PIECES	COUPON (%)	COUPON PAYMENTS	PUT OPTION
Mortgage bonds VÚB, a.s., 61	SK4120007923 series 01	7.6.2011	7.6.2015	EUR	10,000.00	467	combined 6M EURIBOR	semiannually	no
Mortgage bonds VÚB, a.s., 62	SK4120008004 series 01	28.7.2011	28.7.2018	EUR	1,000,000.00	100	+1.99 %	semiannually	no
Mortgage bonds VÚB, a.s., 63	SK4120008061 series 01	16.9.2011	16.3.2016	EUR	1,000.00	35,000	3.75 %	annually	no
Mortgage bonds VÚB, a.s., 64	SK4120008129 series 01	26.9.2011	26.9.2016	CZK	100,000.00	7,000	3.25 %	annually	no
Mortgage bonds VÚB, a.s., 66	SK4120008236 series 01	28.11.2011	28.11.2014	EUR	50,000.00	700	6M EURIBOR +1.70 %	semiannually	no
Mortgage bonds VÚB, a.s., 67	SK4120008228 series 01	29.11.2011	29.11.2030	EUR	50,000.00	300	5.35 %	annually	no
Mortgage bonds VÚB, a.s., 68	SK4120008293 series 01	16.1.2012	16.7.2015	EUR	1,000.00	35,000	4.00 %	annually	no
Mortgage bonds VÚB, a.s., 69	SK4120008350 series 01	6.2.2012	6.2.2016	EUR	20,000.00	1,000	4.50 %	semiannually	no
Mortgage bonds VÚB, a.s., 70	SK4120008418 series 01	7.3.2012	7.3.2017	EUR	100,000.00	400	3.75 %	annually	no
Mortgage bonds VÚB, a.s., 71	SK4120008541 series 01	2.5.2012	2.5.2017	EUR	20,000.00	750	3.90 %	semiannually	no
Mortgage bonds VÚB, a.s., 72	SK4120008608 series 01	21.6.2012	21.6.2027	EUR	100,000.00	250	4.70 %	annually	no
Mortgage bonds VÚB, a.s., 73	SK4120008624 series 01	11.7.2012	11.7.2022	EUR	100,000.00	500	4.20 %	annually	no

All mortgage bonds issued by VÚB, a.s., are bearer bonds in book entry form. No person took any guarantee for the repayment of the nominal value and/or coupon payment.

As of December 31, 2012 VÚB, a.s., has not issued and has not decided to issue bonds with pre-emption rights or convertible rights associated therewith.

The bonds are transferable to another holder without any restrictions. The rights associated with the bonds are based on terms and conditions of the bonds pursuant to the Act No. 530/1990 Coll. on Bonds as amended, Act No 566/2001 Coll. on Securities as amended and in accordance with applicable legislation.

List of VUB Retail Branches

Retail Business Network

Name	Postcode	Address	Tel. No.	Fax No.
Regional Retail Business Network Bratislava – West				
Bratislava – Gorkého	813 20	Gorkého 7	02/4855 3010	02/54131208
Bratislava – Poštová	811 01	Poštová 1	02/4855 3080	02/54417939
Bratislava – Dúbravka	841 01	Sch. Trnavského 6/A	02/4855 3110	02/64286205
Bratislava – Aupark	851 01	Einsteinova 18	02/4855 3216	02/63451260
Malacky	901 01	Záhorácka 15	034/485 6082	034/7723848
Bratislava – Eurovea	811 09	Pribinova 8	02/4855 3252	02/55561876
Bratislava – Šintavská	851 05	Šintavská 24	02/4855 3170	02/63837097
Bratislava – Dunajská	811 08	Dunajská 24	02/4855 3126	02/52967136
Bratislava – Devínska N. Ves	841 07	Eisnerova 48	02/4855 3156	02/64776550
Bratislava – Špitálska	811 01	Špitálska 10	02/4855 3389	02/52965422
Bratislava – Rovnianskova	851 02	Rovnianskova 3/A	02/4855 3186	02/63821608
Bratislava – Vlastenecké nám.	851 01	Vlastenecké námestie 6	02/4855 3200	02/62248138
Bratislava – Furdekova	851 04	Furdekova 16	02/4855 3244	02/62414278
Bratislava – Štúrova	811 02	Štúrova 13	02/4855 3411	02/52622773
Bratislava – Lamač	841 03	Heyrovského 1	02/4855 3150	02/64780726
Bratislava – Dlhé diely	841 05	Ľ. Fullu 5	02/4855 3376	02/65316602
Bratislava – Karlova Ves	841 04	Borská 5	02/4855 3398	02/65425825
Bratislava – Kramáre	831 01	Stromová 54	02/4855 3230	02/54788084
Stupava	900 31	Mlynská 1	02/4855 3256	02/65936735
Mortgage Centres				
Bratislava – Poštová	811 01	Poštová 1	02/4855 3005	02/54417956
Bratislava – Aupark	851 01	Einsteinova 18	02/5955 8426	02/55567829
Regional Retail Business Network Bratislava – East				
Bratislava – Ružinov	827 61	Kaštieľska 2	02/4856 3454	02/43339369
Bratislava – Párikova	821 08	Párikova 2	02/5055 2408	02/55566636
Bratislava – Dolné hony	821 06	Kazanská 41	02/4855 3274	02/45258300
Pezinok	902 01	Štefánikova 14	033/485 4593	033/6413077
Bratislava – Polus	831 04	Vajnorská 100	02/4855 3226	02/44441185
Senec	903 01	Námestie 1. mája 25	02/4855 3292	02/45924248
Bratislava – Dulovo nám.	821 08	Dulovo nám. 1	02/4855 3053	02/55969455
Bratislava – OC Centrál	821 08	Metodova 6	02/4855 3325	02/55425941
Bratislava – Miletičova	821 09	Miletičova 21	02/4855 3300	02/55567201
Bratislava – Rača	831 06	Detviarska 22	02/4855 3318	02/44871025
Bratislava – BC Apollo	821 09	Mlynské nivy 45	02/4855 3340	02/53412007
Bratislava – Herlianska	821 03	Komárnická 11	02/4855 3310	02/43425604
Bratislava – Avion	821 04	Ivanská cesta 16	02/4855 3353	02/43420315
Bratislava – Shopping Palace	821 04	Cesta na Senec 2/A	02/4855 3351	02/44454843
Bratislava – Račianska	831 03	Račianska 54	02/4855 3071	02/44453888
Ivanka pri Dunaji	900 28	Štefánikova 25/A	02/4855 3405	02/45945042
Bratislava – Krížna 12	811 07	Krížna 12	02/4855 3420	02/55644241
Modra	900 01	Štúrova 68	033/485 4585	033/6475535
Mortgage Centres				
Bratislava – Párikova	821 08	Párikova 2	02/5055 2264	02/55567829

Regional Retail Business Network Trnava

Trnava – Dolné bašty	917 68	Dolné bašty 2	033/485 4409	033/5333056
Trnava – Hlavná	917 68	Hlavná 31	033/485 4490	033/5511725
Dunajská Streda	929 35	Alžbetínske nám. 328	031/485 4000	031/5516205
Galanta	924 41	Mierové námestie 2	031/485 4041	031/7806029
Hlohovec	920 01	Podzámska 37	033/485 4521	033/7425571
Piešťany	921 01	Námestie slobody 11	033/485 4535	033/7721080
Senica	905 33	Nám. oslobodenia 8	034/485 6000	034/6517900
Skalica	909 01	Potočná 20	034/485 6048	034/6646778
Sereď	926 00	Cukrovarská 3013/1	031/485 4076	031/7894650
Šamorín	931 01	Hlavná 64	031/485 4097	031/5624305
Trnava – Arkadia	917 01	Veterná 40/A	033/485 4411	033/5936643
Holíč	908 51	Bratislavská 1518/7	034/485 6067	034/6684473
Gabčíkovo	930 05	Mlynský rad 185/1	031/485 4106	031/5594995
Kúty	908 01	Nám. Radlinského 981	034/485 6076	031/6597790
Leopoldov	920 41	Hollého 649/1	033/485 4560	033/7342290
Smolenice	919 04	SNP 81	033/485 4562	033/5586610
Sládkovičovo	925 21	Fučíkova 131	031/485 4108	031/7841835
Šaštín-Stráže	908 41	Námestie slobody 648	034/485 6079	034/6580591
Veľký Meder	932 01	Komárňanská 135/22	031/485 4116	031/5552284
Vrbové	922 03	Nám. slobody 285/9	033/485 4577	033/7792696
Zlaté Klasy	930 39	Hlavná 836/17	031/485 4117	031/5692073
Dunajská Lužná	900 42	Nové Košariská	02/4855 3370	02/45981239

Mortgage Centres

Trnava – Dolné bašty	917 68	Dolné bašty 2	033/485 4440	033/5333055
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Regional Retail Business Network Trenčín

Trenčín	911 62	Mierové námestie 37	032/485 4235	032/7431450
Dubnica nad Váhom	018 41	Nám. Matice slov. 1712/7	042/485 6543	042/4425027
Nové Mesto nad Váhom	915 01	Hviezdoslavova 19	032/485 4291	032/7715070
Považská Bystrica	017 21	Nám. A. Hlinku 23/28	042/485 6500	042/4309841
Prievidza	971 01	Námestie slobody 10	046/485 7100	046/5426878
Púchov	020 01	Námestie slobody 1657	042/485 6578	042/4642368
Bánovce nad Bebravou	957 01	Námestie Ľ. Štúra 5/5	038/485 6269	038/7602993
Partizánske	958 01	Ľ. Svobodu 4	038/485 6289	038/7497247
Trenčín – OC Laugaricio	911 01	Belá 7271	032/485 4320	032/6421717
Trenčín – Legionárska	911 01	Legionárska 7158/5	032/485 4205	032/6401649
Prievidza – Bojnická cesta	971 01	Bojnická cesta 15	046/485 7130	046/5482436
Stará Turá	916 01	SNP 275/67	032/485 4301	032/7763445
Myjava	907 01	Nám. M. R. Štefánika 525/21	034/485 6057	034/6212595
Ilava	019 01	Mierové námestie 77	042/485 6595	042/4465902
Nová Dubnica	018 51	Mierové námestie 29/34	042/485 6581	042/4434032
Bojnice	972 01	Hurbanovo námestie 10	046/485 7142	046/5430571
Handlová	972 51	SNP 1	046/485 7146	046/5476418
Lednické Rovne	020 61	Námestie slobody 32	042/485 6598	042/4693217
Nitrianske Pravno	972 13	Námestie SNP 389	046/485 7152	046/5446437
Nováky	972 71	Andreja Hlinku 457	046/485 7156	046/5461145
Trenčín – Zámestie	911 05	Zlatovská 2610	032/485 4312	032/6523321
Dolné Vestenice	972 23	M. R. Štefánika 300	046/485 7162	046/5498308
Trenčianske Teplice	914 51	T. G. Masaryka 3	032/485 4316	032/6553444

Mortgage Centres

Trenčín	911 01	Legionárska 7158/5	032/485 4218	032/7434947
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Regional Retail Business Network Nitra

Nitra – Štefánikova 44	949 31	Štefánikova 44	037/485 4807	037/6528754
Komárno	945 23	Tržníčné námestie 1	035/485 4745	035/7730652
Levice	934 01	Štúrova 21	036/485 6118	036/6312600
Nové Zámky	940 33	Hlavné námestie 5	035/485 4700	035/6400841
Topoľčany – Moyzesova	955 19	Moyzesova 585/2	038/485 6214	038/5228061
Topoľčany – Pribinova	955 01	Pribinova 2	038/485 6243	038/5326900
Šaľa	927 00	Hlavná 5	031/485 4062	031/7704576
Zlaté Moravce	953 00	Župná 10	037/485 4889	037/6321266
Nitra – Štefánikova 7	949 31	Štefánikova 7	037/485 4901	037/7412057
Nitra – OC Mlyny	949 01	Štefánikova 61	037/485 4877	037/4854930
Štúrovo	943 01	Hlavná 59	036/485 6147	036/7511308
Šurany	942 01	SNP 25	035/485 4768	035/6500044
Vráble	952 01	Levická 1288/16	037/485 4907	037/7833023
Centro Nitra	949 01	Akademická 1/A	037/485 4918	037/6512013
Hurbanovo	947 01	Komárňanská 98	035/485 4783	035/7602216
Šahy	936 01	Hlavné námestie 27	036/485 6152	036/7411723
Želiezovce	937 01	Komenského 8	036/485 6164	036/7711088
Kolárovo	946 03	Palkovicha 34	035/485 4785	035/7772550
Nitrianska Blatnica	956 04	Obecný úrad	038/485 6261	038/5394194
Tvrdošovce	941 10	Bratislavská cesta 3	035/485 4796	035/6492201

Mortgage Centres

Nitra	949 31	Štefánikova 44	037/485 4838	037/6528754
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Regional Retail Business Network Žilina

Žilina	010 43	Na bráne 1	041/485 6306	041/7247136
Čadca	022 24	Fraňa Kráľa 1504	041/485 6375	041/4331095
Dolný Kubín	026 01	Radlinského 1712/34	043/485 6683	043/5864006
Martin	036 53	M. R. Štefánika 2	043/485 6627	043/4247297
Liptovský Mikuláš	031 31	Štúrova 19	044/485 7009	044/5514925
Ružomberok	034 01	Podhora 48	044/485 7037	044/4323146
Bytča	014 01	Sidónie Sakalovej 138/1	041/485 6409	041/5533579
Námestovo	029 01	Hviezdoslavovo nám. 200/5	043/485 6709	043/5523175
Žilina – Nám. A. Hlinku	010 43	Nám. A. Hlinku 1	041/485 6413	041/5626194
Žilina – Dubeň	010 08	Vysokoškolačkov 52	041/485 6417	041/5000316
Žilina – Aupark	010 01	Veľká okružná 59A	041/485 6332	041/5092181
Kysucké Nové Mesto	024 01	Námestie slobody 184	041/485 6433	041/4213687
Vrútky	038 61	1. čsl. brigády 12	043/485 6732	043/4284133
Martin – OC Tulip	036 01	Pltníky 2	043/485 6669	043/4134713
Trstená	028 01	Nám. M. R. Štefánika 15	043/485 6712	043/5392559
Turčianske Teplice	039 01	Hájska 3	043/485 6725	043/4924015
Rajec	015 01	Hollého 25	041/485 6437	041/5422877
Turzovka	023 54	R. Jašíka 20	041/485 6448	041/4352579
Tvrdošín	027 44	Trojičné nám. 191	043/485 6745	043/5322658
Liptovský Hrádok	033 01	J. Martinku 740/56	044/485 7054	044/5221397
Nižná	027 43	Nová doba 481	043/485 6756	043/5382162
Krásno nad Kysucou	023 02	1. mája 1255	041/485 6459	041/4385394
Turany	038 53	Obchodná 13	043/485 6759	043/4292529
Zákamenné	029 56	Zákamenné 23	043/485 6761	043/5592295
Liptovský Mikuláš – OC Jasná	031 31	Garbiarska 695	044/485 7060	044/5528361

Mortgage Centres

Žilina	010 43	Na bráne 1	041/485 6326	041/5678051
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Regional Retail Business Network Banská Bystrica

Banská Bystrica	975 55	Námestie slobody 1	048/450 5550	048/4505641
Lučenec	984 35	T. G. Masaryka 24	047/485 7205	047/4331501
Rimavská Sobota	979 13	Francisciho 1	047/485 7228	047/5631213
Veľký Krtíš	990 20	Novohradská 7	047/485 7264	047/4805687
Zvolen	960 94	Námestie SNP 2093/13	045/485 6805	048/4123908
BB – SC Európa	974 01	Na Troskách 26	048/485 5383	048/4145101
Žiar nad Hronom	965 01	Námestie Matice slov. 21	045/485 6870	045/6707840
Banská Bystrica – Dolná	975 55	Dolná 17	048/485 5574	048/4123908
Zvolen – SC Európa	960 01	Námestie SNP 9690/63	045/485 6828	
Banská Štiavnica	969 01	Radničné námestie 15	045/485 6903	045/6921047
Brezno	977 01	Boženy Němcovej 1/A	048/485 5370	048/6115595
Detva	962 11	M. R. Štefánika 65	045/485 6911	045/5455461
Filakovo	986 01	Biskupická 1	047/485 7271	047/4382227
Hnúšťa	981 01	Francisciho 372	047/485 7284	047/5422241
Krupina	963 01	Svätotrojičné námestie 8	045/485 6928	045/5511431
Nová Baňa	968 01	Námestie slobody 11	045/485 6935	045/6855115
Revúca	050 01	Námestie slobody 3	058/485 8976	058/4421515
Hriňová	962 05	Hriňová 1612	045/485 6897	045/5497221
Kremnica	967 01	Medzibránie 11	045/485 6950	045/6743861
Poltár	987 01	Sklárska	047/485 7288	047/4223370
Tornaľa	982 01	Mierová 37	047/485 7294	047/5522676
Žarnovica	966 81	Námestie SNP 26	045/485 6953	045/6812380
Dudince	962 71	Okružná 142	045/485 6890	045/5583432
Slovenská Ľupča	976 13	Námestie SNP 12	048/485 5381	048/4187229
Vinica	991 28	Cesta slobody 466/41	047/485 7303	047/4891502

Mortgage Centres

Banská Bystrica	975 55	Námestie slobody 1	048/450 5590	048/4505670
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Regional Retail Business Network Prešov

Poprad	058 17	Mnoheľova 2832/9	052/485 7842	052/7721182
Stará Ľubovňa	064 01	Obchodná 2	052/485 7873	052/4323491
Prešov	081 86	Masarykova 13	051/485 7518	051/7356362
Bardejov	085 61	Kellerova 1	054/485 8309	054/4746389
Humenné	066 80	Námestie slobody 26/10	057/485 8514	057/7705141
Vranov nad Topľou	093 01	Námestie slobody 6	057/485 8539	057/4406439
Kežmarok	060 01	Hviezdoslavova 5	052/485 7899	052/4524806
OC MAX Poprad	058 01	Dlhé hony 4588/1	052/485 7940	052/4523258
Snina	069 01	Strojárska 2524	057/485 8562	057/7622328
Svidník	089 27	Centrálna 584/5	054/485 8331	054/7521691
Prešov – Hlavná	080 01	Hlavná 61	051/485 7570	051/7723617
OC MAX Prešov	080 01	Vihorlatská 2A	051/485 7578	051/7757079
Sabinov	083 01	Námestie slobody 90	051/485 7597	051/4523492
Stropkov	091 01	Mlynská 692/1	054/485 8347	054/7423714
Levoča	054 01	Nám. Majstra Pavla 38	053/485 7624	053/4514316
Svit	059 21	Štúrova 87	052/485 7914	052/7755154
Spišská Belá	059 01	SNP 2522	052/485 7934	052/4581022
Spišské Podhradie	053 04	Mariánske nám. 22	053/485 7641	053/4541257
Giraltovce	087 01	Dukelská 58	054/485 8356	054/7322625
Hanušovce nad Topľou	094 31	Komenského 52	057/485 8580	057/4452805
Lipany	082 71	Nám. sv. Martina 8	051/485 7586	051/4572777
Medzilaborce	068 10	Mierová 289/1	057/485 8586	057/7321546

Poprad – J. Curie	058 01	J. Curie 37	052/485 7920	052/7723192
Podolíneč	065 03	Ul. sv. Anny 1	052/485 7932	052/4391295
Bardejov – Radničné námestie	085 01	Radničné námestie 33	054/485 8324	054/4748961
Humenné – Chemes	066 01	Chemlonská 1	057/485 8592	057/7763595

Mortgage Centres

Prešov	081 86	Masarykova 13	051/485 7558	051/7734609
Poprad	058 17	Mnoheľova 2832/9	052/485 7817	052/7721140

Regional Retail Business Network Košice

Rožňava	048 73	Šafárikova 21	058/485 8955	058/7326421
Spišská Nová Ves	052 14	Letná 33	055/485 7608	053/4410422
Košice – Štúrova	042 31	Štúrova 27/A	055/485 8006	055/6229334
Košice – Bačíkova	042 81	Bačíkova 2	055/485 8111	055/6786083
Michalovce	071 80	Námestie slobody 3	056/485 8420	056/6441077
Trebišov	075 17	M. R. Štefánika 3197/32	056/485 8450	056/6725901
Košice – Hlavná 1	042 31	Hlavná 1	055/485 8002	055/6226250
Košice – Letná	040 01	Letná 40	055/485 8159	055/6259979
Košice – Bukovecká	040 12	Bukovecká 18	055/485 8174	055/6746253
Moldava nad Bodvou	045 01	Hviezdoslavova 13	055/485 8100	055/4602992
Košice – OC Optima	040 11	Moldavská cesta 32	055/485 8184	055/6461043
Košice – OC Galéria	040 11	Toryská 5	055/485 8214	055/6421011
Gelnica	056 01	Banické nám. 52	053/485 7634	053/4821104
Krompachy	053 42	Lorencova 20	053/485 7638	053/4472251
Košice – Ťahanovce	040 13	Americká trieda 15	055/485 8188	055/6366063
Košice – Sídliisko KVP	040 23	Tryeda KVP 1	055/485 8192	055/6429673
Košice – Tryeda L. Svobodu	040 22	Tryeda L. Svobodu 12	055/485 8140	055/6718160
Michalovce – mesto	071 01	Nám. osloboditeľov 2	056/485 8467	056/6424281
Sobrance	073 01	Štefánikova 9	056/485 8494	056/6523300
Strážske	072 22	Nám. A. Dubčeka 300	056/485 8470	056/6491633
Kráľovský Chlmec	077 01	Hlavná 710	056/485 8475	056/6321045
Veľké Kapušany	079 01	Sídl. P. O. Hviezdoslava 79	056/485 8480	056/6383043
Sečovce	078 01	Nám. sv. Cyrila a Metoda 41/23	056/485 8487	056/6782277
Košice – Hlavná 41	040 01	Hlavná 41	055/480 8210	055/6223987
Košice – Werfenova	040 11	Werferova 3	055/485 8298	055/6420814

Mortgage Centres

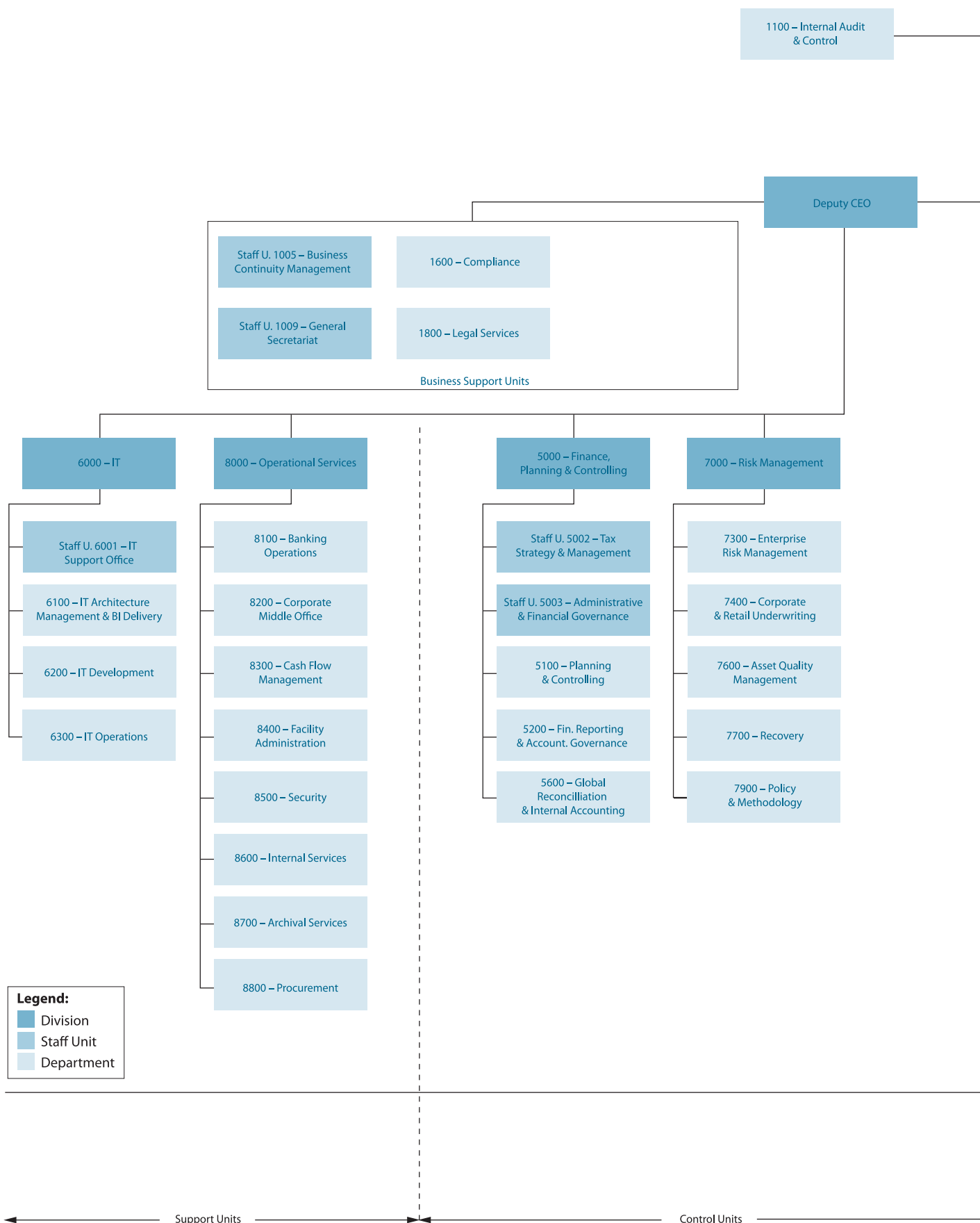
Košice	042 31	Štúrova 27/A	055/485 8031	055/6229334
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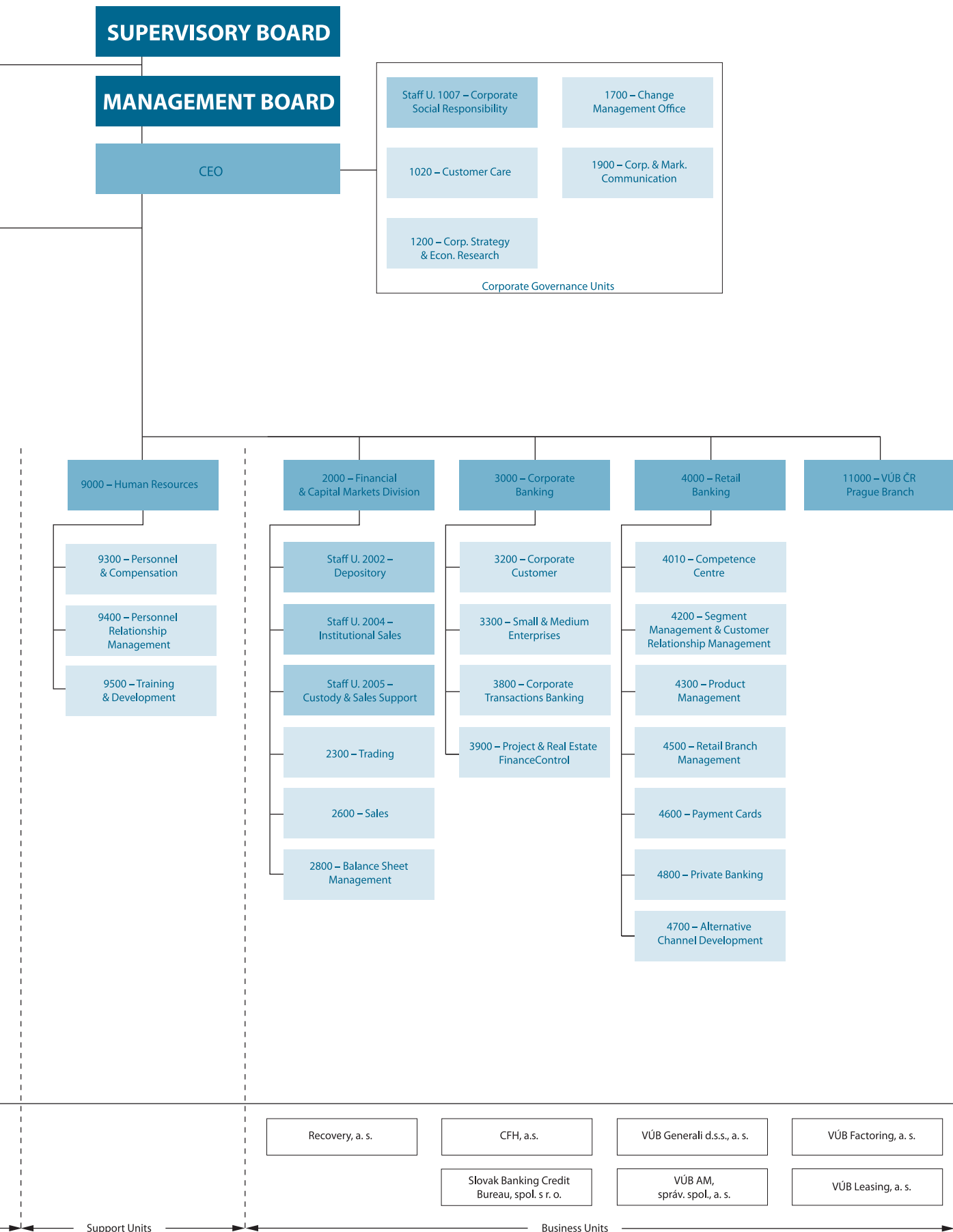
List of VUB Corporate Branches

Corporate Business Center Bratislava BRATISLAVA	Mlynské nivy 1	02/50552770
Corporate Business Center Bratislava 2 BRATISLAVA	Mlynské nivy 1	02/50552600
Corporate Business Center Trnava TRNAVA SENICA	Dolné bašty 2 Nám. oslobodenia 8	033/4854447 034/4856037
Corporate Business Center Nitra NITRA TOPOĽČANY LEVICE	Štefánikova 44 Moyzesova 585/2 Štúrova 21	037/4854844 038/4856237 036/4856135
Corporate Business Center Nové Zámky NOVÉ ZÁMKY KOMÁRNO GALANTA DUNAJSKÁ STREDA	Hlavné námestie 5 Tržničné nám. 1 Mierové námestie 2 Alžbetínske nám. 328	035/4854738 035/4854764 031/4854054 031/4854024
Corporate Business Center Trenčín TRENČÍN POVAŽSKÁ BYSTRICA	Legionárska 7158/5 Nám. A. Hlinku 23/28	032/4854230 042/4856537
Corporate Business Center Žilina ŽILINA MARTIN ČADCA DOLNÝ KUBÍN	Na bráne 1 M. R. Štefánika 2 Fraňa Kráľa 1504 Radlinského 1712/34	041/4856346 043/4856661 041/4856399 043/4856694
Corporate Business Center Zvolen ZVOLEN BANSKÁ BYSTRICA	Námestie SNP 2093/13 Námestie slobody 1	045/4856842 048/4505487
Corporate Business Center Žiar nad Hronom ŽIAR NAD HRONOM PRIEVIDZA	Nám. Matice slovenskej 21 Námestie slobody 6	045/4856883 046/4857137
Corporate Business Center Lučenec LUČENEC RIMAVSKÁ SOBOTA	T. G. Masaryka 24 Francisciho 1	047/4857224 047/4857247
Corporate Business Center Poprad POPRAD LIPTOVSKÝ MIKULÁŠ SPIŠSKÁ NOVÁ VES	Mnoheľova 2832/9 Štúrova 19 Letná 33	052/4857866 044/4857032 053/4857621
Corporate Business Center Prešov PREŠOV BARDEJOV VRANOV NAD TOPĽOU HUMENNÉ	Masarykova 13 Kellerova 1 Námestie slobody 6 Námestie slobody 26/10	051/4857564 054/4858328 057/4858560 057/4858530
Corporate Business Center Košice KOŠICE MICHALOVCE	Štúrova 27/A Námestie slobody 3	055/4858046 056/4858430

Organization Chart of VUB

as at 31 December 2012





VUB, a bank of INTESA  SANPAOLO